

Cosmetology Advisory Meeting Notes 4.28.25

Oct 25 and 26 Hair Show: Armstrong McCall will run the hair show on Saturday and Sunday. The First day will be classes, and the second will be hands-on. Joico Danger Jones Kendra.

This is almost double the number for Skills; no students were placed in Cosmetology, but they did have students placed in Job Interviews and Demos.

Skills is a student club for technical skills. It helps with team building and is a yearly event that includes three haircuts, an updo, an interview, and a job demo.

How can we better prepare our students to enter the workforce? Have a website to buy retail. Students do not have product knowledge of different products. The product is still being sold—perhaps a retail class as a refresher course or an online course on the product.

Commission 50%, Booth Rental \$120 to \$130 a Week (does not provide product; they will sell the retail from the Salon). Have a professional attitude. A work schedule is needed. Booking is through online/app. Clients book themselves, and everyone who works will see. Look into a system to get the students ready to work.

The workers express themselves; some still wear scrubs.

Education: A CE group with a teacher is available. There are new trends to teach. Work on a good foundation; new trends will not work without that foundation.

Cleaning is critical. Some salons have a chore chart that clients must check off before they leave for the day.

Barber Shop: The Team gets there early to clean before taking clients. The booth rental is \$225 a week. Social media is highly encouraged.

Social media is becoming more popular in salons.

Salon: Hair extensions 1800-3000. Color and makeup. Shared the business.

New trends and techniques: Balayage with a nice blend of money pieces and extensions.

\$45 for women, \$20 for kids, \$25 for men, \$150-\$300 Color

\$25 for Kids Beard trim is an add-on cost.

Prices based on length start at \$10 and increase by \$5 for cuts.

Foils Specials for our school.

There is a lack of socializing in school. Does that happen in salons? There is a disconnect between clients and stylists. We must teach more social/soft skills. Pre-consultation is being done over the phone. Some will schedule a free block to do an in-person consultation.

Numbers for NAVIT will be good for next semester. All tests are now written for all programs.

Accommodation can lead them to the testing.

Changes in the Arizona Board: We must ensure that we are current. Rules and Statutes must be posted in the salon, and signage is required.

2031 House Bill: Boards and Commissions. Made it through committee. 17 Yes 42 No asked for it to be revisited. They want to get rid of boards that do not help them out. The Cosmetology Board is benefiting Arizona. Cathy Coluah.

NAVIT will work with the Board of Education to keep Cosmetology with NAVIT.

The owner must pay the student for the 3000-hour apprenticeship program and register the salon with the board. It will also be through DES. Start to report to the Health Department, IRS, and DES.

Fall Advisory: Looking at a Monday. The date is still undecided.