



M I S S I O N

**NORTHLAND PIONEER COLLEGE
PROVIDES EDUCATIONAL
EXCELLENCE THAT IS AFFORDABLE
AND ACCESSIBLE FOR THE
ENRICHMENT OF COMMUNITIES
ACROSS NORTHEASTERN ARIZONA.**

V I S I O N

NPC continually responds to the needs of our communities by cultivating generations of learners. By 2030, NPC will transform lives by advancing student success and socio-economic well-being through a spirit of innovation, partnership, and creative problem-solving.

V A L U E S

INTEGRITY
INCLUSION
ADAPTABILITY
CIVILITY
ACCESS



Northland Pioneer College

EXPANDING MINDS • TRANSFORMING LIVESSM

Notice of Public Meeting

Pursuant to A.R.S. § 38-431.02, notice is hereby given to the members of the Navajo County Community College District Governing Board (Board) and to the general public that the Board will hold a Regular District Governing Board Meeting open to the public on October 27, 2026 at 10:00 a.m. The meeting will be held at Northland Pioneer College Painted Desert Campus, Tiponi Community Center Board Room located at 2251 Navajo Blvd. Holbrook, Arizona 86025. The meeting can also be joined remotely using [WebEx](#). A passcode is required under certain circumstances and it is OCT26DGB.

One or more Board members and/or staff members may participate in the meeting remotely if necessary.

The public is invited to check on addenda that may be posted up to 24 hours prior to the meetings. Copies of the meeting agenda may be obtained through the Office of the President, Northland Pioneer College, Painted Desert Campus, 2251 E. Navajo Blvd., Holbrook, AZ, telephone (928) 524-7418 or (800) 266-7845 Ext. 7418, at least 24 hours in advance of the meeting. If any disabled person needs any type of accommodation, please notify Julia Wilson at the above address or telephone number at least 24 hours prior to the scheduled start time.

I, Julia Wilson, certify that this notice of public meeting, prepared pursuant to A.R.S. §38-431.02, was posted on or before the 26th day of October 2026, at 10:00am.

Julia Wilson
Recording Secretary to the Board

NOTICE DISTRIBUTION

1. WHITE MOUNTAIN INDEPENDENT NEWSPAPER
2. PAINTED DESERT TRIBUNE NEWSPAPER
3. NAVAJO TIMES
4. KINO RADIO
5. KNNB RADIO
6. COUNTRY MOUNTAIN AIRWAVES [KQAZ/KTHQ/KNKI RADIO]
7. KWKM RADIO
8. WHITE MOUNTAIN RADIO
9. NPC WEB SITE
10. NPC ADMINISTRATORS AND STAFF
11. NPC FACULTY ASSOCIATION PRESIDENT
12. NPC CLASSIFIED AND ADMINISTRATIVE SUPPORT ORGANIZATION PRESIDENT
13. NPC STUDENT GOVERNMENT ASSOCIATION PRESIDENT

Navajo County Community College District

Governing Board Meeting Agenda

Painted Desert Campus, Tiponi Community Center
2251 East Navajo Boulevard, Holbrook, Arizona

The meeting location will be open to the public at 9:55 a.m. at the latest.

Or you can join on [WebEx](#) (Passcode OCT26DGB)

Date: October 27, 2026

Time: 10:00am(MST)

Item	Description	Resource
1.	Call to Order and Pledge of Allegiance	Chair Robinson
2.	Adoption of the Agenda (Action)	Chair Robinson
3.	Discussion Items:	
	A. Standing Presentations:	
1.	Financial Position Vice President Ellison will provide a report on the financial position of the college for period July 1, 2026 to August 31, 2026.	VPAS Ellison
2.	NPC Student Government Association Academic Adviser Debbie Gibbons will provide an update to the Board.	Ms. Gibbons
3.	NPC Faculty Association No report.	No Report
4.	Classified & Administrative Staff Organization No report.	No Report
5.	Instructional Council Instructional Council Co-Chair Dr. Henderson will provide an update to the Board.	Dr. Henderson
6.	Northland Pioneer College (NPC) Friends and Family Friends & Family Executive Director Jesse Reeck will provide a report to the Board.	Ms. Reeck
7.	Human Resources Vice President of Human Resources Nicole Ulibarri will provide a report to the Board.	VPHR Ulibarri
8.	Construction Report Director of Facilities and Transportation Justin White will provide a verbal report to the Board.	Mr. White
9.	Leadership Council Chief of Staff Rebecca Hunt will provide a verbal report to the Board.	Ms. Hunt
10.	ERP Implementation/IT Update Associate Vice President of IT Michael Jacob will provide an update to the Board on Project EmpowerED and the IT Division.	AVP Jacob
11.	External Relations Associate Vice President of External Relations Rich Chanick will provide a verbal report to the Board.	AVP Chanick
12.	Chief of Staff Chief of Staff Rebecca Hunt will provide a report to the Board.	Ms. Hunt
13.	ACCT Federal and State Update Board Member Leslie will provide an update on State and Federal ACCT activities.	Mr. Leslie
4.	President's Report President Von Lawson will provide a verbal report to the Board.	President Lawson
5.	Consent Agenda for Action A. September 15, 2026 Regular Board Meeting Minutes (Julia Wilson)	Chair Robinson

6. **For Discussion and Possible Action:**

With the adoption of Robert's Rules of Order Newly Revised 12th Edition (Policy 1007) Rule 49-21 governing small boards, a motion and second is not necessary unless required by state or federal statutes.

A. **Old Business**

None.

B. **New Business:**

1. **NPC Component Unit Financial Audit**..... Mr. Kupfer
Director of Financial Services Russell Kupfer will present the results from the 2025-26 Component Unit Financial Audit of NPCFF.
 2. **NPC Component Unit Financial Audit**..... Mr. Kupfer
Director of Financial Services Russell Kupfer will present the results from the 2025-26 Component Unit Financial Audit of NATC.
 3. **Request to purchase fleet vehicles** Mr. White
Director of Facilities and Transportation Justin White will request the Board approve the purchase of fleet vehicles.
 4. **Request to approve contact with SPS+ Architects** Mr. White
Directors of Facilities and Transportation Justin White will request the Board approve a contract with SPS+ Architects to design the metal building in Kayenta.
 5. **Request to approve purchase of computer equipment**..... AVP Jacob
AVP of Information Technology Michael Jacob will request the Board approve the purchase of computer equipment from HP.
 6. **Request to approve 2026 access point refresh project** AVP Jacob
AVP of Information Technology Michael Jacob will request the Board approve the purchase access points from HyeTech.
 7. **Request to approve renewal of SMARTnew services**..... AVP Jacob
AVP of Information Technology Michael Jacob will request the Board approve the renewal of SMARTnew services through HyeTech.
 8. **Request to accept funds from Rural Health Transformation Program..** AVP Chanick
AVP of External Relations Rich Chanick will request the Board accept funds from the Rural Health Transformation Program.
 9. **Request to authorize the Chair to write support letter** Chair Robinson
Chair Robinson will request Board authorization to write a letter of support for Mr. Leslie to serve on a National ACCT Committee.
7. **Call for Public Comment**..... Chair Robinson
Individuals may address the Board on any relevant issue for up to 5 minutes. At the close of the call to the public, Board members may not respond to any comments but may respond to criticism, ask staff to review a matter or ask that a matter be placed on a future agenda.
8. **DGB Agenda Items and Informational Needs for Future Meetings** Chair Robinson
9. **Board Report/Summary of Current Events**..... Board Members
10. **Announcement of Next Regular Meeting**.....**November 17, 2026** Chair Robinson
11. **Adjournment**..... **(Action)** Chair Robinson

The District Governing Board may consider any item on this agenda in any order and at any time during the meeting. The District Governing Board may take action regarding any items in sections 5 and 6. The Board may vote to hold an executive session for the purpose of obtaining legal advice from the District's attorney on any matter listed on the agenda pursuant to A.R.S. §38-431.03 (A)(3). Should the District's attorney not be present in person, notice is further given that the attorney may appear by speakerphone.



Northland Pioneer College

Post Office Box 610 • Holbrook, AZ 86025 • (928) 524-7311 • Fax (928) 524-7312 • www.npc.edu

NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT

Statement of Financial Position

July 1, 2026 to August 31, 2026

Budget Period Expired

17%

Tax Supported Funds				
Current General Fund				
	Revised Budget	Current Month Actual	Y-T-D Actual	%
REVENUES				
Primary Tax Levy	19,970,918	106,983	286,642	1%
State Aid:				
Maintenance and Operations	1,564,900	-	391,225	25%
Equalization	13,698,200	-	3,384,550	25%
Rural Aid	944,700	-	236,175	25%
Tuition and Fees	5,000,000	785	6,845	0%
Investment earnings	3,750,000	336,922	679,084	18%
Grants and Contracts	3,230,000	60,000	67,149	2%
Other Miscellaneous	350,000	8,495	17,045	5%
Fund Balance	17,250,000	-	-	0%
Transfers	(21,750,000)	(49,568)	(174,568)	1%
TOTAL REVENUES	\$ 44,008,718	\$ 463,617	\$ 4,894,147	11%
EXPENDITURES				
Salaries and Benefits	28,376,969	2,055,763	4,499,108	16%
Operating Expenditures	15,631,749	435,104	1,413,460	9%
TOTAL EXPENDITURES	\$ 44,008,718	\$ 2,490,867	\$ 5,912,568	13%
Unrestricted Plant				
	Revised Budget	Current Month Actual	Y-T-D Actual	%
REVENUES				
State Aid:				
Capital/STEM	350,400	-	87,600	25%
Fund Balance	17,400,000	11,571	11,571	0%
Transfers In	3,850,000	49,568	49,568	1%
TOTAL REVENUES	\$ 21,600,400	\$ 61,139	\$ 148,739	1%
EXPENDITURES				
Capital Expenditures - Construction and ERP	17,400,000	11,571	106,138	1%
Capital Expenditures - Other	4,200,400	49,568	44,752	1%
TOTAL EXPENDITURES	\$ 21,600,400	\$ 61,139	\$ 150,890	1%

NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
Statement of Financial Position
July 1, 2026 to August 31, 2026

Budget Period Expired 17%

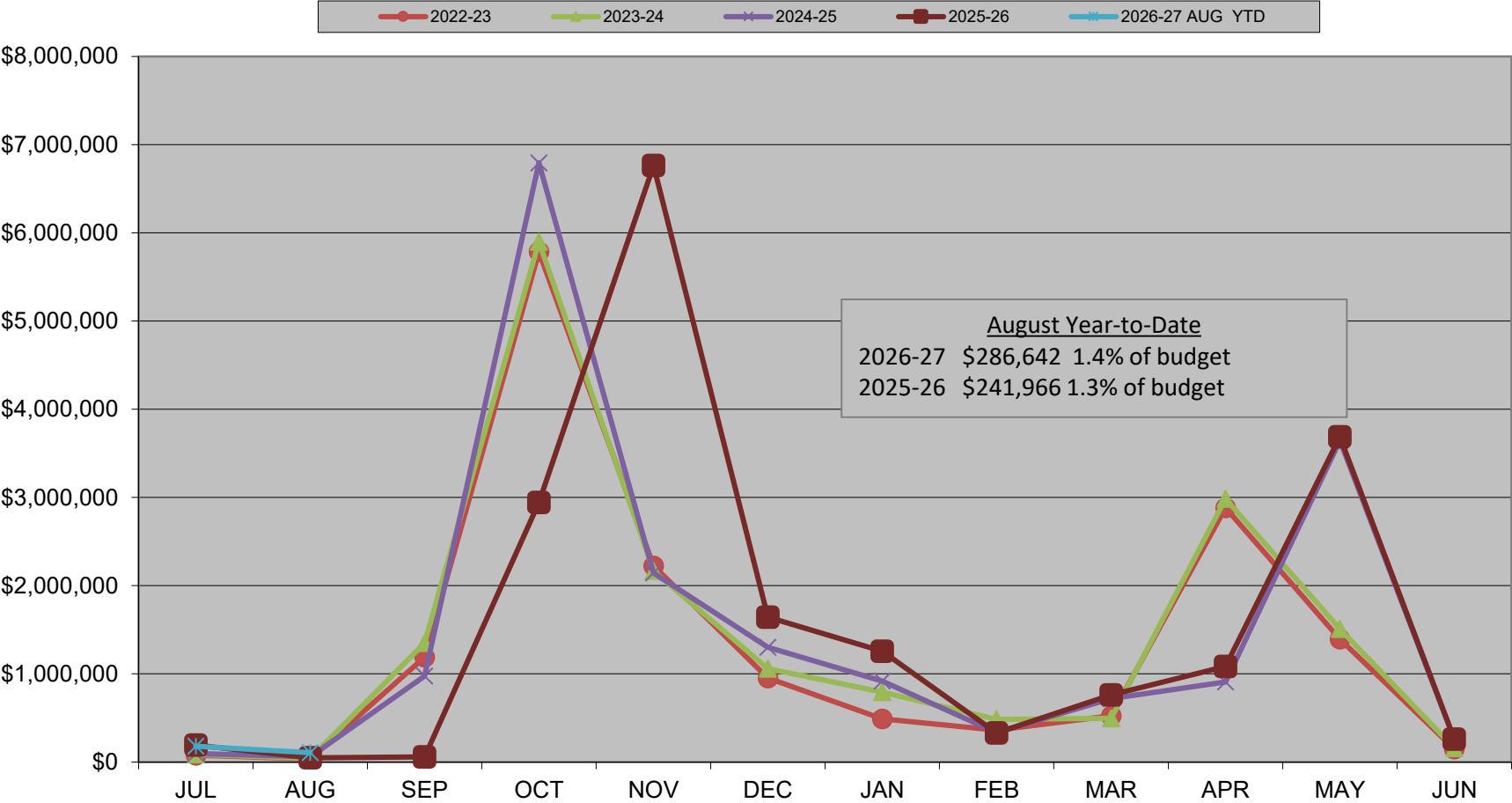
Restricted and Auxilary Funds				
	Restricted			
	Budget	Current Month Actual	Y-T-D Actual	%
REVENUES				
Grants and Contracts	7,610,000	93,376	247,747	3%
Fund Balance	6,000,000	696,478	697,851	12%
Transfers In	300,000	-	75,000	25%
TOTAL REVENUES	\$ 13,910,000	\$ 789,854	\$ 1,020,598	7%
EXPENDITURES				
Salaries and Benefits	1,553,250	126,328	313,557	20%
Operating Expenditures	6,356,750	101,557	119,313	2%
Kayenta Center Construction *	6,000,000	696,478	697,851	12%
TOTAL EXPENDITURES	\$ 13,910,000	\$ 924,363	\$ 1,130,721	8%

* Kayenta Center Construction - Funded by a grant received in advance of expenses in FY25.
Spending will occur over several years (FY25, FY26, FY27)

	Auxiliary			
	Budget	Current Month Actual	Y-T-D Actual	%
REVENUES				
Sales and Services	684,000	-	3,420	1%
Fund Balance	-	-	-	
Transfers	200,000	-	50,000	25%
TOTAL REVENUES	\$ 884,000	\$ -	\$ 53,420	6%
EXPENDITURES				
Salaries and Benefits	410,823	35,789	62,364	15%
Operating Expenditures	473,177	40,782	50,613	11%
TOTAL EXPENDITURES	\$ 884,000	\$ 76,570	\$ 112,976	13%

Cash Flows	
Cash flows from all activities (YTD)	\$ 6,116,904
Cash used for all activities (YTD)	\$ 7,307,155
Net Cash for all activities (YTD)	(\$1,190,252)

Monthly Primary Property Tax Receipts



Northland Pioneer College

STUDENT GOVERNMENT ASSOCIATION

DISTRICT GOVERNING BOARD PRESENTATION

OCTOBER 2026





Laptop
scholarship
recipients

FALL 2026

Krista Smith – Holbrook Campus

As I have gotten older, I have become much more intentional on the goal of aging well, both in body and mind. I began researching how to maintain a sharp and health mind. I found out that the most important thing to do is use my mind. NPC came to the high school where I work. The representative from NPC was talking about the BAM program, an online bachelor's degree. I immediately was interested. I received my associates degree from NPC back in 2013 and enjoyed my experience at NPC.

My primary educational goal is to earn my Bachelors in Applied Management while building stronger technology skills along the way and being a more valuable resource to the staff and students I work with. I believe that learning should never stop, regardless of age or circumstance.



Riphael Overturf - Hopi Campus



I love welding: putting on my helmet, giving the nod, then down goes my lens, and you're ready for the first arc, more commonly known as a "strike" because you're striking the welding rods like a matchstick.

Having a personal laptop would help me with a great deal of stress relief. I come to NPC every day to use the library computer. Sometimes the library closes before I am done and I lose everything.

The thought of being mobile with a computer is not only a wish but essential to my long-term goal in bettering myself and becoming a dependable parent for my daughter. I want her to see if her daddy can go back to school at 30 years young so can anyone.

Diane Joe – Kayenta (on the left) Taylor Ayze – Internet (on the right)

Diane -
Pursuing a bachelor's degree is an important step towards reaching my educational, career, and personal goals. I want to strengthen my leadership and management skills so I can better serve students, faculty, and the communities of rural and reservation areas.



Taylor-
My personal and educational goal is to show my kids and my siblings that even when life is difficult, it is still possible to achieve your dreams. My career goal is to succeed in the medical field and prove to myself that I can succeed in a busy and fast paced environment.

Zachary Plemons – Snowflake Campus



Attending college has given me a clearer idea of what I want for my future.

When I was 15, my mom passed away suddenly. After losing her, I really struggled academically. I really did not see myself going to college.

As I got older my outlook on life began to change. I am now maintaining a 4.0 GPA and working towards becoming the first person in my family to graduate from college.

Continuing my education is something I knew my mom always wanted for me.

Geneva Jackson – Saint Johns Campus

My personal goal is to fulfill a promise I made to my parents before they passed away that I would finish school and become an RN. I have worked toward becoming a nurse for almost 14 years.

Between classes, clinicals, working as a hospice CNA, and traveling from Saint Johns to Show Low for school, I have to make the most of my limited free time.

Returning to school at this stage of my life has not been easy. My education goal is to graduate from nursing school, become a registered nurse, and eventually earn my bachelor's degree in nursing.

I have seen the difference a compassionate nurse can make, and that is the kind of nurse I want to become.



John (Jack) Harris – Winslow Campus

My plan was to go straight into the welding industry after completing the NAVIT program, but my instructor convinced me to get a degree so I could do less hours in an apprenticeship and move up faster on the waiting list.

As part of the NAVIT welding program, I competed in SkillsUSA and went to Atlanta, Georgia representing NPC at the National Welding Competition where I placed 3rd.



Megan Paddock - Internet



I think that being interested in activities, clubs, and organizations is very important for any college student. I am involved with the Student Government Association (SGA). The experience I've had within the SGA has taught me how to work as a team, communicate well, organize events for students and staff, build a positive relationship with my peers and classmates, and listen to what the students have to say.

So, putting this experience into real life scenarios and being active in all clubs, teaches you compassion. It helps you see the daily struggles that people face.

Freida Haskin – Show Low Campus



I have attended Northland Pioneer College for many years, and I have worked hard to complete my prerequisites and entry requirements for the Surgical Technology Program.

I am prepared to continue to travel for classes from the Hopi Reservation to Show Low campus, then clinicals at local hospitals in our region; I will continue to dedicate myself to accomplishing my goals.

Sheri Robinett – Whiteriver Campus

I died at the age of 12 years old, and I remember almost everything about it. Death. I remember not panicking. That is when I first met Peace. Nothing else. Just peace.

When I woke, I was laying on the shore coughing up salt water.

It is moments like this that have drawn me to serving my community as an Emergency Medical Technician. I recognize the burdens Emergency Medical Technicians carry when the weight of life or death lies in your hands.

I will be completing my Emergency Medical Technician certificate by December of 2026 with an Associates of Applied Science – Paramedicine by December 2027.

SGA Thanks YOU!

We are grateful to the students that applied for the laptop scholarship this year.

We are grateful for the SGA tradition and opportunity of awarding 10 new laptops each year to NPC students.

Thank you!

The Program Development Process at Northland Pioneer College

Alexander M. Henderson
Instructional Council Chair

presented to the District Governing Board

27 October 2026



Northland Pioneer College

A Note on Academic Freedom



A Note on Academic Freedom

Academic Freedom

Academic freedom is the collective freedom of the scholarly community to govern itself, in the interest of serving the common good in a democratic society.

—Henry Reichman, *Understanding Academic Freedom*

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Freedom of

- ▶ inquiry and research,

A Note on Academic Freedom

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Freedom of

- ▶ inquiry and research,
- ▶ teaching,

A Note on Academic Freedom

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—Henry Reichman, *Understanding Academic Freedom*

Freedom of

- ▶ inquiry and research,
- ▶ teaching, and
- ▶ expression as citizens.

A Note on Academic Freedom

Academic Freedom

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—Henry Reichman, *Understanding Academic Freedom*

Freedom of

- ▶ inquiry and research,
- ▶ teaching, and
- ▶ expression as citizens.

“Freedom of teaching” means that **faculty** are primarily responsible for curriculum, including program development.

A Note on Academic Freedom



A Note on Academic Freedom

HLC Criterion 2.D

Academic Freedom and Freedom of Expression: The institution supports academic freedom and freedom of expression in the pursuit of knowledge as integral to high-quality teaching, learning and research.

—HLC Criteria for Accreditation, Policy No. CRRT.B.10.010

A Note on Academic Freedom

HLC Criterion 2.D

Academic Freedom and Freedom of Expression: The institution supports academic freedom and freedom of expression in the pursuit of knowledge as integral to high-quality teaching, learning and research.

—HLC Criteria for Accreditation, Policy No. CRRT.B.10.010

The Higher Learning Commission, our accrediting body, expects that this institution will adhere to the principles of academic freedom.



The Program Development Timeline

The Program Development Timeline: Request to Proceed

Mar	Apr	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
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Request to Proceed

The Program Development Timeline: Request to Proceed

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Request to Proceed

- ▶ Formal Notice to the Instructional Council

The Program Development Timeline: Request to Proceed

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Request to Proceed

- ▶ Formal Notice to the Instructional Council
- ▶ Minimal Hurdle

The Program Development Timeline: Request to Proceed

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Request to Proceed

- ▶ Formal Notice to the Instructional Council
- ▶ Minimal Hurdle
- ▶ Request to Proceed Form ([link](#))

The Program Development Timeline: Request to Proceed

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Request to Proceed

- ▶ Formal Notice to the Instructional Council
- ▶ Minimal Hurdle
- ▶ Request to Proceed Form ([link](#))
- ▶ This is a **faculty driven** process.

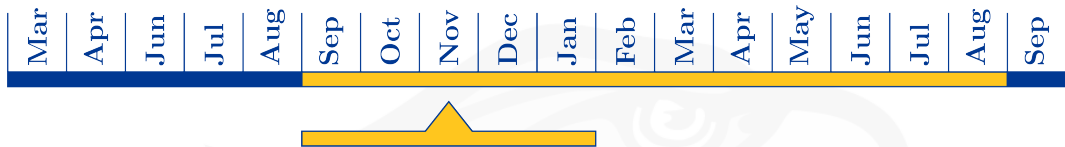
The Program Development Timeline: Feasibility Study

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Feasibility Study

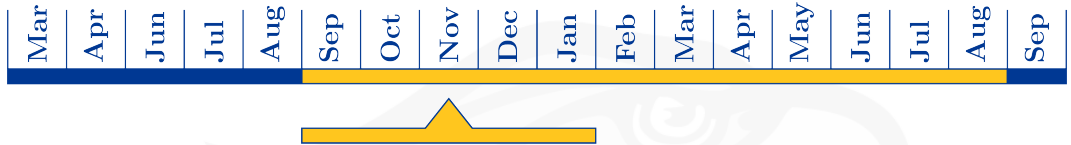
The Program Development Timeline: Feasibility Study



Feasibility Study

- Is the proposed program a good idea?

The Program Development Timeline: Feasibility Study



Feasibility Study

- ▶ Is the proposed program a good idea?
- ▶ Exhaustive Documentation: is the proposed program

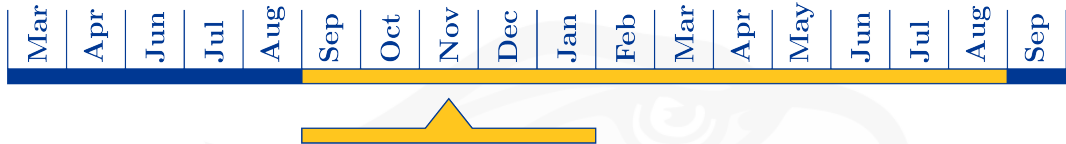
The Program Development Timeline: Feasibility Study



Feasibility Study

- ▶ Is the proposed program a good idea?
- ▶ Exhaustive Documentation: is the proposed program
 - needed?

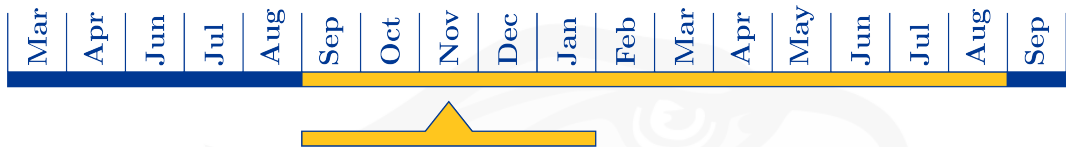
The Program Development Timeline: Feasibility Study



Feasibility Study

- ▶ Is the proposed program a good idea?
- ▶ Exhaustive Documentation: is the proposed program
 - needed?
 - affordable?

The Program Development Timeline: Feasibility Study



Feasibility Study

- ▶ Is the proposed program a good idea?
- ▶ Exhaustive Documentation: is the proposed program
 - needed?
 - affordable?
 - supported?

The Program Development Timeline: Feasibility Study



Feasibility Study

- ▶ Is the proposed program a good idea?
- ▶ Exhaustive Documentation: is the proposed program
 - needed?
 - affordable?
 - supported?
- ▶ Feasibility Study Template ([link](#))

The Program Development Timeline: Feasibility Study



Feasibility Study

- ▶ Is the proposed program a good idea?
- ▶ Exhaustive Documentation: is the proposed program
 - needed?
 - affordable?
 - supported?
- ▶ Feasibility Study Template ([link](#))
- ▶ Hexagon Tool ([link](#))

The Program Development Timeline: Approval Process



Approval Process

See “Instructions for ACRES Froms (Academic Year 2026–2027)” ([link](#))

The Program Development Timeline: Approval Process

Mar	Apr	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
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Approval Process

- ▶ Departmental Approval (of Course and Program Forms)

See “Instructions for ACRES Forms (Academic Year 2026–2027)” ([link](#))

The Program Development Timeline: Approval Process

Mar	Apr	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
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Approval Process

- ▶ Departmental Approval (of Course and Program Forms)
- ▶ Divisional Approval (of Course and Program Forms)

See “Instructions for ACRES Forms (Academic Year 2026–2027)” ([link](#))

The Program Development Timeline: Approval Process

Mar	Apr	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
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Approval Process

- ▶ Departmental Approval (of Course and Program Forms)
- ▶ Divisional Approval (of Course and Program Forms)
- ▶ Instructional Council Approval of Course Forms

See “Instructions for ACRES Forms (Academic Year 2026–2027)” ([link](#))

The Program Development Timeline: Approval Process

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Approval Process

- ▶ Departmental Approval (of Course and Program Forms)
- ▶ Divisional Approval (of Course and Program Forms)
- ▶ Instructional Council Approval of Course Forms
- ▶ Instructional Council Approval of Program Form

See “Instructions for ACRES Forms (Academic Year 2026–2027)” ([link](#))

The Program Development Timeline: Approval Process

Mar	Apr	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
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Approval Process

- ▶ Departmental Approval (of Course and Program Forms)
- ▶ Divisional Approval (of Course and Program Forms)
- ▶ Instructional Council Approval of Course Forms
- ▶ Instructional Council Approval of Program Form
- ▶ EVPLSS Approval of Courses and Program Form

See “Instructions for ACRES Forms (Academic Year 2026–2027)” ([link](#))

The Program Development Timeline: Approval Process

Mar	Apr	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
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Approval Process

- ▶ Departmental Approval (of Course and Program Forms)
- ▶ Divisional Approval (of Course and Program Forms)
- ▶ Instructional Council Approval of Course Forms
- ▶ Instructional Council Approval of Program Form
- ▶ EVPLSS Approval of Courses and Program Form
- ▶ District Governing Board Approval of the Program

See “Instructions for ACRES Forms (Academic Year 2026–2027)” ([link](#))

The Program Development Timeline: Implementation

Mar	Apr	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
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Implementation

The Program Development Timeline: Implementation

Mar	Apr	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
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Implementation

- ▶ Catalog Updates and Scheduling

The Program Development Timeline: Implementation



Implementation

- ▶ Catalog Updates and Scheduling
- ▶ Recruiting and Enrollment

The Program Development Timeline: Implementation



Implementation

- ▶ Catalog Updates and Scheduling
- ▶ Recruiting and Enrollment
- ▶ First Classes Taught!

The Program Development Timeline: Approval Process

- ▶ **Normative Timeline:** about 18 months from conception to students in the classroom.

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- ▶ **Faculty Driven:** in accordance with principles of academic freedom, this process is primarily driven by faculty.
- ▶ **Rigorous and Exhaustive:** the process is designed with conservatism in mind—new programs are not created without clearing a number of potential vetos, including academic deans, college administrators, the Instructional Council, and the District Governing Board.

A faint, light gray background logo of an eagle's head, facing right. The eagle has a sharp beak and a detailed eye. The word "Questions?" is superimposed over the center of the eagle's head.

Questions?

Contact: Jesse Reeck, Executive Director
(928) 532-6145 • (800) 266-7845, ext. 6145
Jessica.Reeck@npc.edu • www.npc.edu/friends-and-family
1611 S Main Street, Snowflake, AZ 85937

For Immediate Release: Friday, October 16, 2026

Cycling For a Cause **Pedal the Petrified 2026 raises \$44,000 for Student Scholarships**

The last weekend of September is glorious in northeastern Arizona. A perfect time for festivals, car shows, and cycling through the Petrified Forest National Park to raise money for scholarships for students at Northland Pioneer College (NPC).

On September 26th, for the 14th year in a row, NPC Friends & Family, the non-profit foundation that supports students at NPC, hosted Pedal the Petrified.

Two hundred twenty-three cyclists completed either a metric half-century ride (50 km/31 mi) or a full metric century (100 km/63 mi) ride, transversing the full length of Petrified Forest National Park. There is no competition, no winners or losers, just 223 riders biking through the splendor of the national park.

This year the ride raised over \$44,000 for scholarships for students attending NPC. According to NPCFF Executive Director Jesse Reeck, "These funds go directly to student support at the college. Our foundation provides over \$100,000 in scholarships and grants every semester. We also pay for GED testing fees, fund mini grants to pilot student success initiatives, and house an Emergency Fund to provide aid to students facing an unexpected need. Pedal the Petrified is our premier fundraiser of the year and is critical to making our work possible."

The ride gathers participants of all ages from across the country. The youngest this year was 14 years old, and the oldest two were 82. Cyclists came from all corners of Arizona, our immediately



Over 200 cyclists enjoyed a beautiful fall day and the enchantment of the Petrified Forest National Park during this year's Pedal the Petrified event.

surrounding states, and from farther afield: Texas, Kansas, Oklahoma, Michigan, Illinois, and New York.

This year's ride started with a continental breakfast outside the Painted Desert Inn and a welcome from both NPC President Dr. Von Lawson and the Superintendent of Petrified Forest National Park, Vernon Cody. Riders launched an hour before the Park opened, enjoying sunrise over the Painted Desert and early morning roads free of traffic. This year's event highlighted 100 Years of Route 66 at the first rest stop, and other stops celebrated USA250, Disney's Cars, aliens, and Star Wars themes.



Michael and Donna White ride in unison on their 14th Pedal the Petrified ride.

Michael and Donna White of Phoenix have ridden in every Pedal the Petrified event since its inception. They are a tandem cycling duo with a combined age of 155. Michael said, "We had anticipated last year that the 2025 Petrified might be our last. However, we enjoyed last year's ride so much that we said, "One more time!" So, we again went through the effort of getting ourselves and our tandem up from Phoenix for this one last hurrah." He continued, "I think this year's event was the best, which is saying something. The final crowning jewel this year was the fine array of food and beverage selections on course and at the finish! A+! We enjoyed the day so much that we find ourselves thinking maybe, just maybe, we could do it all again next year!"

An expansive group of volunteers from NPC and the community staff the ride. Reeck commented, "We have the most incredible volunteers providing food, logistical and technical support, traffic coordination, shuttle driving, cheering, setting up and breaking down, and more! Our participants consistently tell us that our volunteers are cheerful, helpful, and fun. We take great pride in welcoming folks to our beautiful land and community. This is a chance for us to show off!"

Pedal the Petrified is much more than a bike ride; it is a celebration of Northeastern Arizona, Northland Pioneer College, and the beautiful NPC Family of students, faculty, staff, and community volunteers that make this such a vibrant, extraordinary place.

Many local partners sponsored the ride. Their contributions allow 100% of the registration fees, rider donations and fundraising to go back to students. Summit Healthcare and La Posada have sponsored the ride annually for over a decade. This year, the Navajo County Board of Supervisors, Basha's Community Giving, and SPS+ Architects all joined the principal sponsors list. Many local companies also contributed food and



Cyclists meet and enjoy refreshments at one of the many SAG stops along the Pedal the Petrified route.

supplies, including Einstein Bros Bagels, The Pour Station, Owens Energy, The Mesa Restaurant, Nackard Pepsi, and the Holbrook Chamber of Commerce.

To learn more about NPC Friends and Family, get involved in a volunteer effort, or to make a tax-deductible donation, please visit www.npc.edu/npcfriendingfamily or contact npcff@npc.edu. To apply for an NPCFF scholarship, visit www.npc.edu/ffscholarships.

Additional Outcomes from Pedal the Petrified

Financial Outcomes:

2026	
Registrations 25-26	\$ 18,387.65
Registrations 26-27	\$ 15,783.27
Donations 25-26	\$ 3,011.13
Donations 26-27	\$ 8,033.64
Sponsorships	\$ 7,000.00
Gross	\$ 52,215.69
Expenses*	\$ 7,828.64
Net	\$ 44,277.05

**Expenses include \$550 in bike repair costs; rider entrance fees were waived for 2026—see note on 2025.*

2025	
Registrations 24-25	\$ 15,789.15
Registrations 25-26	\$ 18,493.55
Donations 24-25	\$ 500.00
Donations 25-26	\$ 4,241.00
Sponsorships	\$ 3,875.00
Gross	\$ 42,898.70
Expenses**	\$ 9,792.75
Net	\$ 33,105.95

***We belatedly learned that 9/27/2025 was a fee-free day in National Parks, so while this expense line includes the payment we made of \$3,375.00 to PEFO for rider entrance fees, but entrance fees were waived for the 2026 ride.*

Sample Quotes from Rider Emails & Post-Ride Survey:

“Wonderful ride, and my wife got to meet a lot of your dedicated staff and learn a bit about them. Could have spent a lot longer at the finish eating pretzels and yogurt and socializing. You and your staff are like my family now, and I hope to participate every year I am still kicking.”

“You put on a stellar event. Keep up the good work!”

“Thank you and all of the volunteers for the work all of you did creating yet another wonderful and delightfully fun ride. My group of seven had a blast! Of course I want to wear [my shirt] and show all of our club members what a great time we had and also advertise for even more people to come again to next year’s ride.”

“Every single volunteer I encountered was so happy and friendly! Just love this event!”

“Thanks for orchestrating such a well-organized event! It's probably the most organized ride I've been to. I had a great time 😊”





Name: Jana-Ray Nielipinski
Hometown: Heber
Campus: White Mountain Campus ~ Show Low
Program of Study: Art
Scholarships Awarded: Jennifer Witt Memorial Scholarship
Career Goals: Take Art to disabled and recovering individuals to enrich and increase their healing and their life.
Educational Goals: I would like to continue to university and get my BA.
Fun Facts & Special Circumstances: I am an old-time biker babe that loves to spread joy and smiles to each and every person I come in contact with.

What Has Your NPC Friends & Family Scholarship Meant to You: The scholarship has allowed me to stay on course with my hard class load and enroll in art classes to increase my understanding and ability to teach art to others.



Name: Karlita Pablo
Hometown: Whiteriver
Campus: Whiteriver Center
Program of Study: BAS in Early Childhood Education
Scholarships Awarded: AndyVon Academic & Baccalaureate Bound and Claude Millet Endfield Early Childhood Scholarship
Career Goals: My goal is to work towards a Director Leadership for our WMAT Tribal Head Start or Tribal Daycare.
Educational Goals: I am in my final year of my BAS program in early childhood education. This semester will be my last semester of school work and next Spring I will begin my student internship to obtain my teaching certificate.
Fun Facts & Special Circumstances: I recently found out I am good at making balloon animals, with provided directions. What makes me is that I am compassionate and love helping others. I enjoy being able to give back and helping my community.
What Has Your NPC Friends & Family Scholarship Meant to You: I was planning on only taking one or two courses at first. But once I enrolled, it was like an invisible force just kept pushing me to do more. I was blessed to be introduced to the scholarship opportunities available through NPC Friends and Family. Without the assistance of scholarships, I would not have been able to keep going.



Name: Jack Harris
Hometown: Winslow
Campus: Little Colorado Campus - Winslow
Program of Study: Welding
Scholarships Awarded: KGJ Roofing ~ Building Futures, One Roof at a Time
Career Goals: To become a welder.
Educational Goals: I want to get my Associate of Applied Science Degree in Welding.
Fun Facts & Special Circumstances: I'm a committed Christian, and I won 3rd place at the National Skills USA welding competition this past summer.

What Has Your NPC Friends & Family Scholarship Meant to You: I started the welding program in high school through the NAVIT program, but I only completed one year before I graduated. Thanks to NPCFF's KGJ Roofing Scholarship, I was able to finish my second year of the welding program at NPC without paying out of pocket.



Name: Felicia Shelton
Hometown: Concho
Campus: White Mountain ~ Show Low Campus
Program of Study: Welding
Scholarships Awarded: SRP Welding Scholarship
Career Goals: To become a welder.
Educational Goals: Complete welding school and earn my welding certifications.
Fun Facts & Special Circumstances: I love reading dark romance books, and one of my biggest dreams is to travel and explore new places with my kids.

What Has Your NPC Friends & Family Scholarship Meant to You: This scholarship has meant a lot to me because it gave me the opportunity to continue my education and work toward my career goal of becoming a welder. It shows me that my hard work and future goals are supported by people who believe in me.

Other NPCFF Happenings

October Awardees & Applications Events

- NPCFF staff visited every campus to celebrate current scholarship recipients & to educate, support, and encourage new applicants.

Established New Scholarships

- NAMI White Mountains AZ Behavioral Health Scholarship
- Linda Ashley Nursing Scholarship ~ New Endowment
- Micah Loma'omavaya Hopi Impact Scholarship ~ NPCFF Mini-Grant Funded
- White River Lodge #62 BAM Scholarship ~ 2nd Scholarship from the Lodge
- Southwest Trades Foundation Scholarship

Awarded Inter-Term FA26 Scholarships

- CASO Student Scholarship—3 Awards! ~ \$500 each
- NAMI White Mountains AZ Behavioral Health Scholarship ~ \$500/semester
- AndyVon & General NPCFF Transportation Grants ~ \$21,000 and \$4,000 respectively

TOTAL Fall 2026 NPCFF Student Scholarships & Grants: \$156,750.00*

**Not including GED & Placement testing fees, travel for GED exams, Emergency Funds, or Mini-Grants.*

Emergency Fund & Mini-Grants

- Over \$3,000 this fiscal year in Emergency Fund direct student support
- Mini-grant support for Learning Community trip to Biosphere & University Tours

AwardSpring Coordination & Student Funding Workgroup

- Collaborating with Financial Aid, Student Services, Arts & Sciences, CTE, and other institutional support providers to streamline student application/access to funding and to identify and meet gaps



Northland Pioneer College

HUMAN RESOURCES
MONTHLY REPORT

October 2026

The next New Employee orientation is scheduled for **December 2nd, 2026**; at Painted Desert Campus in the Nizhoni Learning Center Room 143.

WELCOME AND RECOGNITION (Updated 10/13/26)

We would like to welcome the following new employees to Northland Pioneer College:

- ❖ Melissa Saksa Faculty in Instructional Design (WMC)
- ❖ Peter Snow Dean of Arts & Sciences (WMC)

We would like to congratulate the following NPC employees on their new positions:

- ❖ Elizabeth Giacalone Associate Dean of Educator Preparation Programs (LCC)
- ❖ Rebecca Sweet Assist. to VP of External Relations & Event Coordinator (WMC)
- ❖ Berkley Hendricks Payroll Specialist III (PDC)

The following employees have left the institution since the last report:

- ❖ Brigid O'Brien Institutional Research Analyst (Remote)
- ❖ Savannah Fargo Custodian (WMC)

RECRUITMENT (Updated 10/6/26)

Job Title	Location	# Qualified Applicants	Date Opened	Closing Date	Status
3-D Art Faculty	WMC	2	9/21/2026	Open Until Filled	Open Awaiting Applications
Allied Health Faculty	WMC	5	7/10/2026	Open Until Filled	Open Committee Reviewing Applicants
Assistant to the VP of Administrative Services/CFO	WMC	1	9/21/2026	Open Until Filled	Open Awaiting Applications
Campus Manager	SCC	0	10/6/2026	Open Until Filled	Open Awaiting Applications

Cashier/Bursar	PDC	6	7/8/2026	Open Until Filled	Open Committee Reviewing Applicants
Faculty in Educator Prep/Early Childhood Education	Any	2	9/21/2026	Open Until Filled	Open Awaiting Applications
Faculty in Nursing	WMC	0	10/6/2026	Open Until Filled	Open Awaiting Applications
Lead Registration Specialist	PDC	3	9/9/2026	Open Until Filled	Open Awaiting Applications
Academic Advisor	WMC	12	9/8/2026	10/5/2026	Closed Committee Reviewing Applicants
Campus Custodian	WMC	8	8/31/2026	9/23/2026	Closed Pending Offer
ERP Analyst	Remote	12	8/10/2026	9/1/2026	Closed Pending Offer
Faculty in Cosmetology	WMC	5	9/17/2026	10/1/2026	Closed Interviews in Progress

Training and Development

All-College Training:

A 20-minute training course on **FERPA** was launched to all employees on 9/15/2026 in NEOED and is due 10/15/2026. The course is intended to help employees understand their responsibilities under the Family Educational Rights and Privacy Act (FERPA), protect student education records, recognize appropriate and inappropriate information sharing, and apply FERPA requirements in daily work.

In addition, we launched a 10-minute, custom-built NEOED course to all employees in collaboration with our Manager of Emergency Services & Public Safety and VPLSS called **Recognize, Respond, Refer: A Guide to Student Safety and Well-Being** on 10/01/2026 and is due 11/1/2026. Employees are being reminded on how to document concerns objectively and connect students with appropriate support, Public Safety, the CARE team, or emergency services when needed.

Leadership Training:

Dr. Jeremy Raisor will be hosting a training session facilitated by Human Resources on **Leading Through Change in Higher Education**. This session will equip leaders with practical strategies for addressing workplace conflict constructively and fostering productive, respectful working relationships.

Title: ***Golden Eagle Leadership Training: Leading Through Change in Higher Education***

Key Presenter: Dr. Jeremy Raisor

Date: October 21, 2026

Format: WebEx

(<https://npc.webex.com/npc/j.php?MTID=m4cf045825d49f23c6c4fb227322bca59>)

Length: 1.5-hour Session (10- 11:30 a.m. MST)

BENEFITS AND COMPENSATION

EMPLOYEE WELLNESS PROGRAM

October Focus: Move More, Feel Better

This October, our wellness program focuses on **Move More, Feel Better**. Thrive is offering several opportunities to support rest and restore.

Hands-On Wellness Experiences: Relax, Recharge, and Keep Moving

- **Foot Zone Therapy** | Wednesday, Oct 21, | 10 AM – 1 PM | Springerville Center
- **Soundscapes + Breathwork** | Thursday, Oct 22 | 11:30 AM – 12:30 PM | Little Colorado Campus

Live Power Hours via Zoom: Take Charge, Build Strength, and Move Your Way

- **CHOICES: Take Back Your Power** | Wednesday, Oct 21 | Noon – 1PM PDT
- **MOVE YOUR WAY: Build Strength for Everyday Life** | Wednesday, Oct 28 | Noon – 1PM PDT

Employees are encouraged to visit their dedicated Wellness page at <https://thrivemtn.com/npc> to read monthly newsletter, explore upcoming events, register for wellness opportunities, and access their employee wellness benefits – all in one convenient place.

FLU SHOT CLINIC

Flu shot clinics have been scheduled this fall to support employee health and wellness. Employees are encouraged to take advantage of this convenient opportunity to receive their vaccination. Human Resources has sent communications to the college.

Monday, October 19th

- Little Colorado Campus **9:00-9:30 am** Room LC109
- Painted Desert Campus **10:30-11:15 am** NLC 143
- Silver Creek Campus **12:30-1:30 pm** Learning Center 111

Tuesday, November 10th

- White Mountain Campus **8:15-9:00 am** Goldwater Student Center Conference Room

The cost will be **\$50** for non-covered participants.

Employees are encouraged to bring their **insurance card**

No Appointment Necessary – just walk-in



Information Technology District Governing Board Update

October 2026

IT DGB Update – *September 2026*

IT Operations

Recent Accomplishments

It has been over 5 years since NPC completed a comprehensive review and update of our Information Technology Business Continuity and Disaster Recovery Plan. Earlier this year during late spring and into the summer, the IT leadership team reviewed the plan and revamped several sections to align it with our current technology. This month, the Information Security Group, as established under Procedure 2213, also reviewed and updated the plan to ensure that it accurately captures information from their departments. These updates include the development of crucial items such as departmental manual processes that staff can use in the interim while major college-wide systems are being restored. It also prepares us for future mock disaster recovery scenarios where we will actively practice what we have put in place in this document.

Current & Future Projects

About a year ago the college formed the Technology Governance and Advisory Committee (TGAC) to vet new technology proposals and help protect the college's technology ecosystems. The committee is designed to help ensure new tools solve unfulfilled needs without duplicating existing software, introducing security risks, or straining institutional resources. However, the committee struggled to take off. TGAC has now been revived with the focus on creating procedures detailing the proper use of Artificial Intelligence (AI), reestablishing their committee, and refining their charter. The plan is to draft two procedures by the end of the year that will govern how we safely and effectively use AI at the college. One procedure will cover the use within academics while the other will cover AI use within college operations.

We have also been hard at work finalizing the 2026-2030 IT Master Plan and hope to share it with the District Governing Board next month. This guiding document outlines the strategic direction that the IT division is planning on taking during the next several years and highlights how specific projects and tasks directly support NPC's Strategic Plan. Although it is in a finalized state, it is a living document and will be updated and adjusted as needed.

IT DGB Update – *September 2026*

Infrastructure & Security

Recent Accomplishments

We have officially deployed Webex Calling across the district and are currently finalizing the final details to complete the transition. Other than emergency Plain Old Telephone Service (POTS) lines, we are now fully migrated off legacy copper phone lines, fulfilling our previous commitment to the Board to modernize our communication infrastructure and capture long-term structural cost savings for the college.

Alongside this deployment, we have been quietly building out Cisco's One-Button-to-Push functionality across our campus locations. We are still fine-tuning processes around using this functionality, but once it is fully implemented it will allow our students and staff to easily join a Webex meeting directly from an interactive connected classroom interface, fully integrating with their regularly scheduled courses or reservations created in Outlook.

Current & Future Projects

We have been working diligently on implementing Microsoft Intune to replace our legacy PDQ deployment system. Intune is a modern, cloud-based endpoint management solution that will fundamentally transform how we manage the college's hardware ecosystem. Intune utilizes cloud-based provisioning to deploy, configure, and secure devices remotely, eliminating the need for manual imaging or a physical connection to the campus network. This transition will drastically reduce onboarding setup times, allowing us to ship or hand off fully configured laptops to new employees much quicker while ensuring consistent security compliance, encryption policies, and automated software updates across the entire district.

Enterprise & Data Systems

Recent Accomplishments

We have officially kicked off our Data Security Posture Management (DSPM) project. This initiative allows us to proactively address auditor concerns regarding our ability to identify and classify institutional data in accordance with Procedure 2206, and we look forward to better monitoring,

IT DGB Update – *September 2026*

inventorying, and managing data assets across our institution while mitigating risks from unmanaged repositories.

We also successfully completed our first ERP Process & Student Journey Workshop, bringing together system owners and key stakeholders from across the institution. The session generated valuable discussion as teams evaluated current-state processes against desired future-state workflows while mapping the student experience in real time. This work is already helping us establish clearer system ownership, improve cross-departmental handoffs, and identify process gaps and pain points that need to be addressed. Aligning our business processes with system best practices is essential to delivering a better student experience, improving operational efficiency for employees, and avoiding the fragmented and overly complex workflows that developed within our legacy environment.

Current & Future Projects

We are busy building a Historical Data Access (HDA) application to support our ongoing system consolidation under project EmpowerED. This internal platform will grant authorized staff limited, read-only access to critical records within legacy environments that are currently being systematically retired. To date, candidate systems slated for inclusion in the HDA application include Jenzabar CX and JICS, TargetX, Moodle, iSolved/Payday, Dual Enroll, Campus Logic, and Xenegrade. Similar to the HDA framework, legacy PowerFAIDs data will be preserved and remain accessible to our Financial Aid staff, though it will be handled and secured as a separate repository independent of the main HDA application.

We are also in the final stages of a several-month-long effort to migrate various electronic institutional forms from Dynamic Forms over to Adobe. This strategic transition is designed to reduce software licensing costs, standardize electronic form workflows across all departments, and take advantage of native integration capabilities between our modern Anthology ecosystem and Adobe.

Enterprise Resource Planning

Stabilization Efforts

We continue to make progress in stabilizing our new ERP ecosystem under Project EmpowerED, although significant work remains. Our primary focus has shifted toward training, data quality improvement, reporting, and refining business processes within the new system. While the institution

IT DGB Update – *September 2026*

has now been operating in the new environment for several months, various data, configuration, and workflow challenges continue to impact day-to-day operations across multiple departments.

To help accelerate stabilization efforts, the Ellucian Managed Services resources previously approved by the Board have now joined the project and are working alongside the Ellucian Professional Services team that supported our implementation. This combined effort has already helped move several critical initiatives forward and has provided much-needed support to departments that continue to work through post-implementation challenges. Although progress is being made, many teams are still carrying additional workloads as manual processes, data cleanup activities, and system refinements continue.

The Student Information System to Finance integration is now fully operational and performing as expected. However, progress on the remaining Human Resources and Finance integrations has largely stalled while Ellucian works to replace a software developer position that has been vacant for approximately two months. As a result, several departments continue to maintain data and processes across multiple systems, creating additional manual work and placing an ongoing burden on already stretched staff.

The College also made the decision to pause development of the planned SIS-to-RAVE integration. The internally developed solution that we reported on last month has proven reliable, efficient, and easier to support. Given the critical nature of emergency communications, maintaining direct control over this integration provides greater flexibility while reducing our dependence on external development timelines.

Reporting capabilities continue to mature as departments become more familiar with the new environment. Human Resources and Finance reports are currently in final development, while student-related reporting remains an active area of focus. At the same time, the Office of Institutional Effectiveness (OIE) continues to expand custom reporting and analytics capabilities with support from the Managed Services team. Enhanced data access, filtering, and export functionality within the new platform has already proven valuable for daily operations and has been particularly beneficial in supporting ongoing data validation and cleanup efforts.

Looking ahead, the Data Archive Package is scheduled for deployment later this month. This enhancement will provide access to historical student information from legacy systems, helping preserve institutional records and improving our ability to support former students whose records extend beyond our active student environment.

IT DGB Update – *September 2026*

Next Phases

Several Phase 2 initiatives are also moving forward this fall, including Occupation Insight enhancements, implementation activities for Engage and Milestone, and integration work with Modern Campus, which is the platform Community and Corporate Learning uses. Additional configuration enhancements within Faculty Workload Management (FWM) and the core SIS are also being planned to improve financial aid alignment, degree pathway management, registration processes, workflow automation, and electronic forms.

While stabilization efforts continue to require significant institutional time and attention, we are seeing measurable improvements in system performance, business processes, and overall organizational understanding of the new ERP environment. Our focus remains on addressing outstanding challenges, reducing manual workarounds, and positioning the College to fully realize the long-term benefits of the platform.

2027 SESSION

PROPOSITION 123

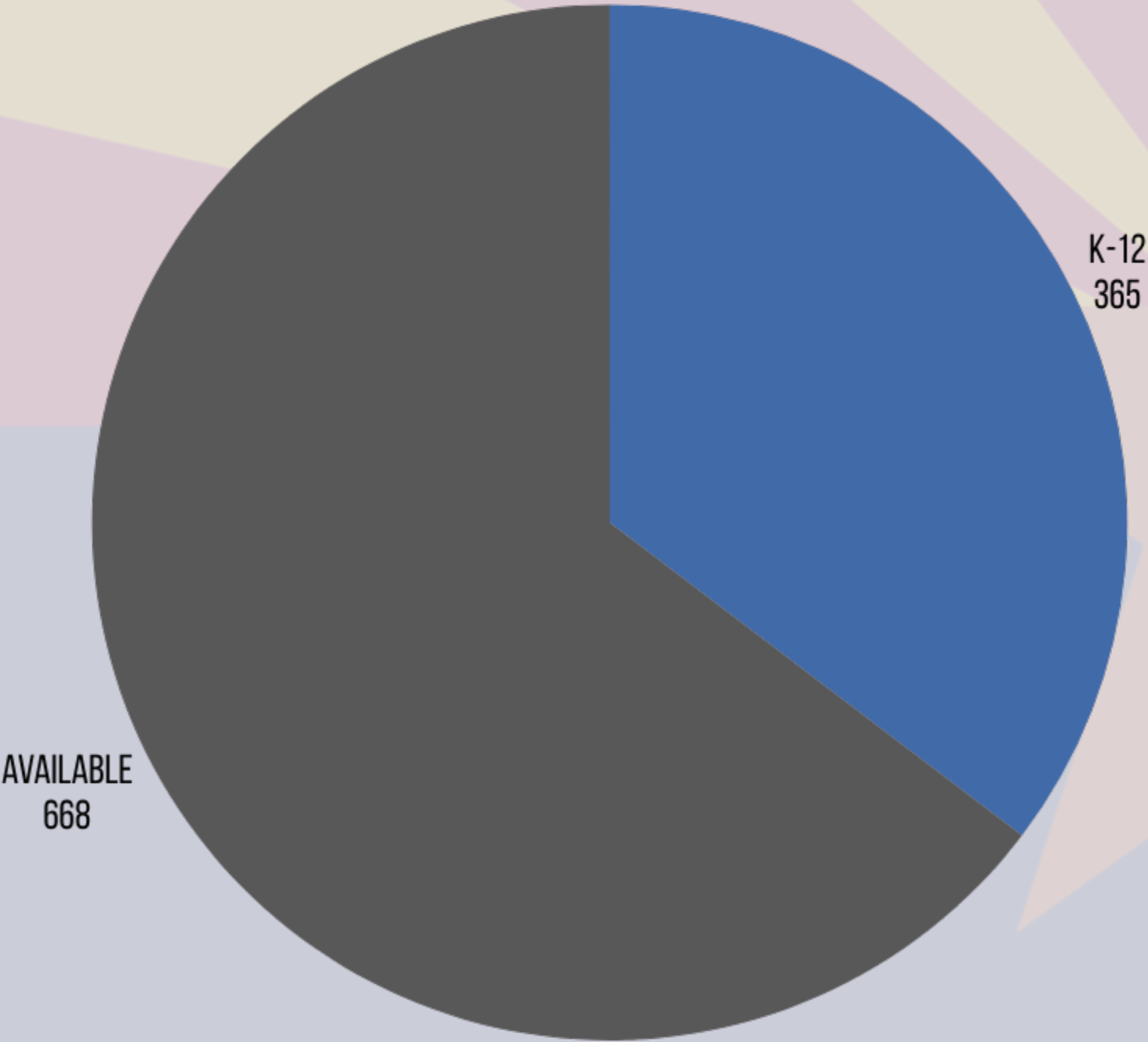
LEGISLATURE STILL HAS NOT ADDRESSED PROP 123 AND PART OF FY27 BUDGET FUNDING WAS TAKEN UP BY ALLOCATIONS TO K12 TO BACKFILL LACK OF 123 REVENUE

Freedom caucus wing of the Republican Party wants protections for ESA accounts enshrined into Constitution and leveraging additional school revenue for that

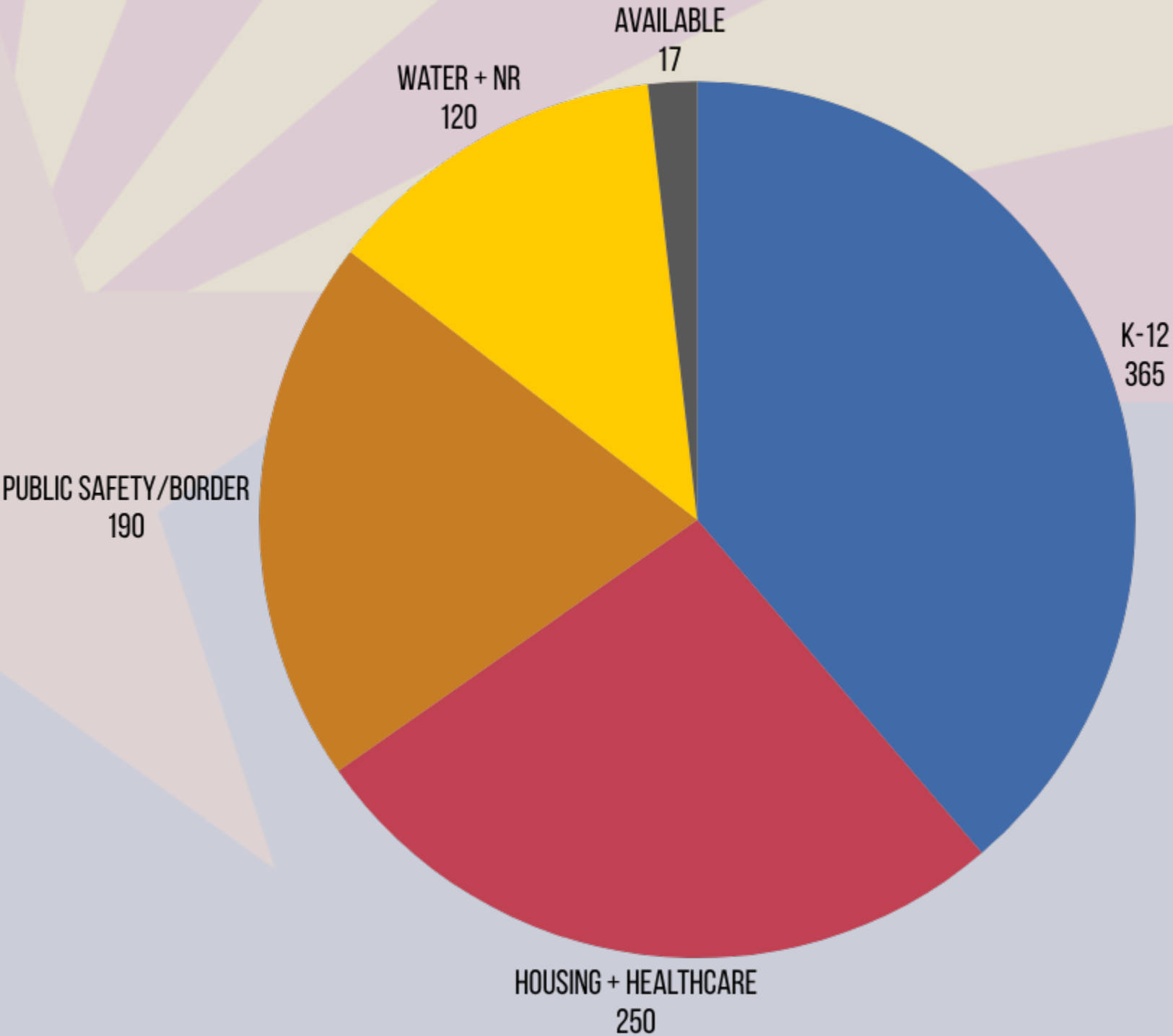
In addition to disputes about ESA's there is a general lack of agreement between education players and politicians on how funds will be allocated

LEGISLATIVE BUDG

FY2026 BUDGET ONE-TIME (IN MILLIONS)



FY2027 BUDGET ONE-TIME (IN MILLIONS)



2026 LOOK BACK

AC4 begins session with \$64M in budget requests

\$10M for allied health funding

\$10M for workforce development

\$10M for comm. college promise

\$34M for Maricopa & Pima Operating Aid

Still pushing for dual enrollment & adult education funding as well

AC4 advocacy largely preserves what we have

Universities undertook a 2.5% budget cut

Initial proposals had cuts to Rural Aid for comm. colleges

Pivot from general fund for allied health to RHT monies

No funding for workforce, promise, adult education, or dual enrollment

2027 LEGISLATIVE

States tax cuts in response to HR1, the first state to enact all the cuts, blew a hole in the state budget

Rural hospitals will need more funding in 2027 due to Medicare cuts out of HR1 and this will largely come from the general fund

SNAP benefits and other responsibilities will be borne by the State

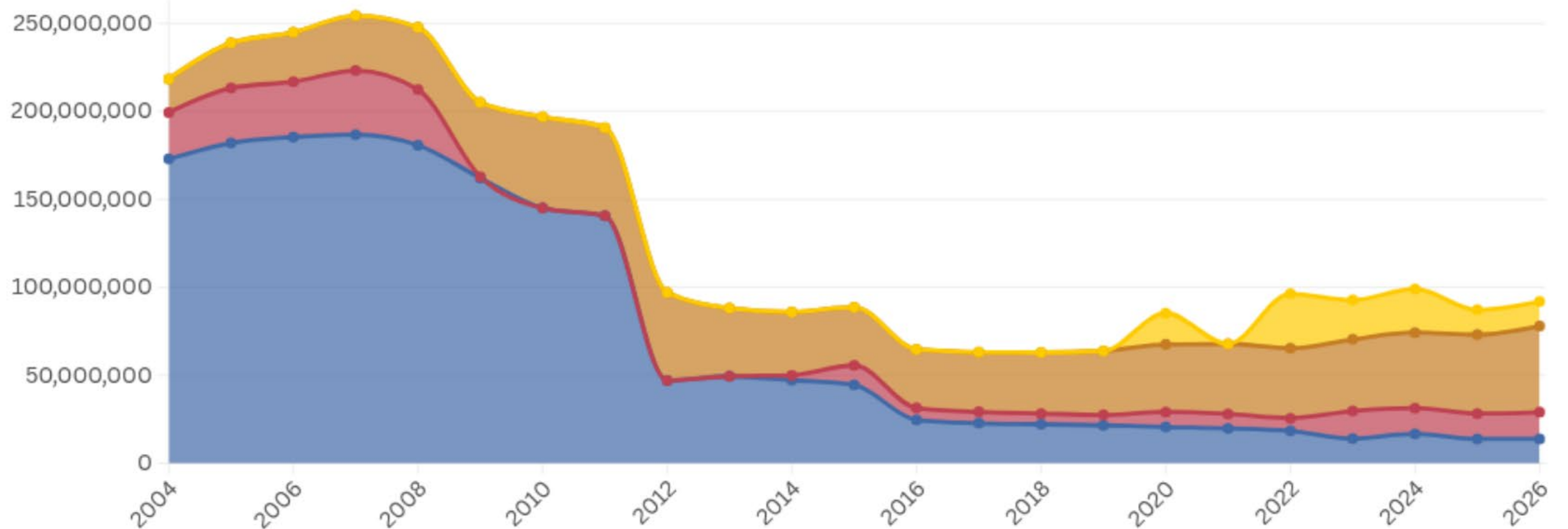
Prop 314 funding and school facilities funding will still be required

State is only looking at a carry -forward budget of \$42M and July JLBC report shows revenues coming in only slightly higher than the projected 2027 budget (\$22M carry -forward)

COMMUNITY COLLEGE

Inflation Adjusted Community College State Funding

Operating Aid Stem/Workforce Equalization Aid Rural Aid



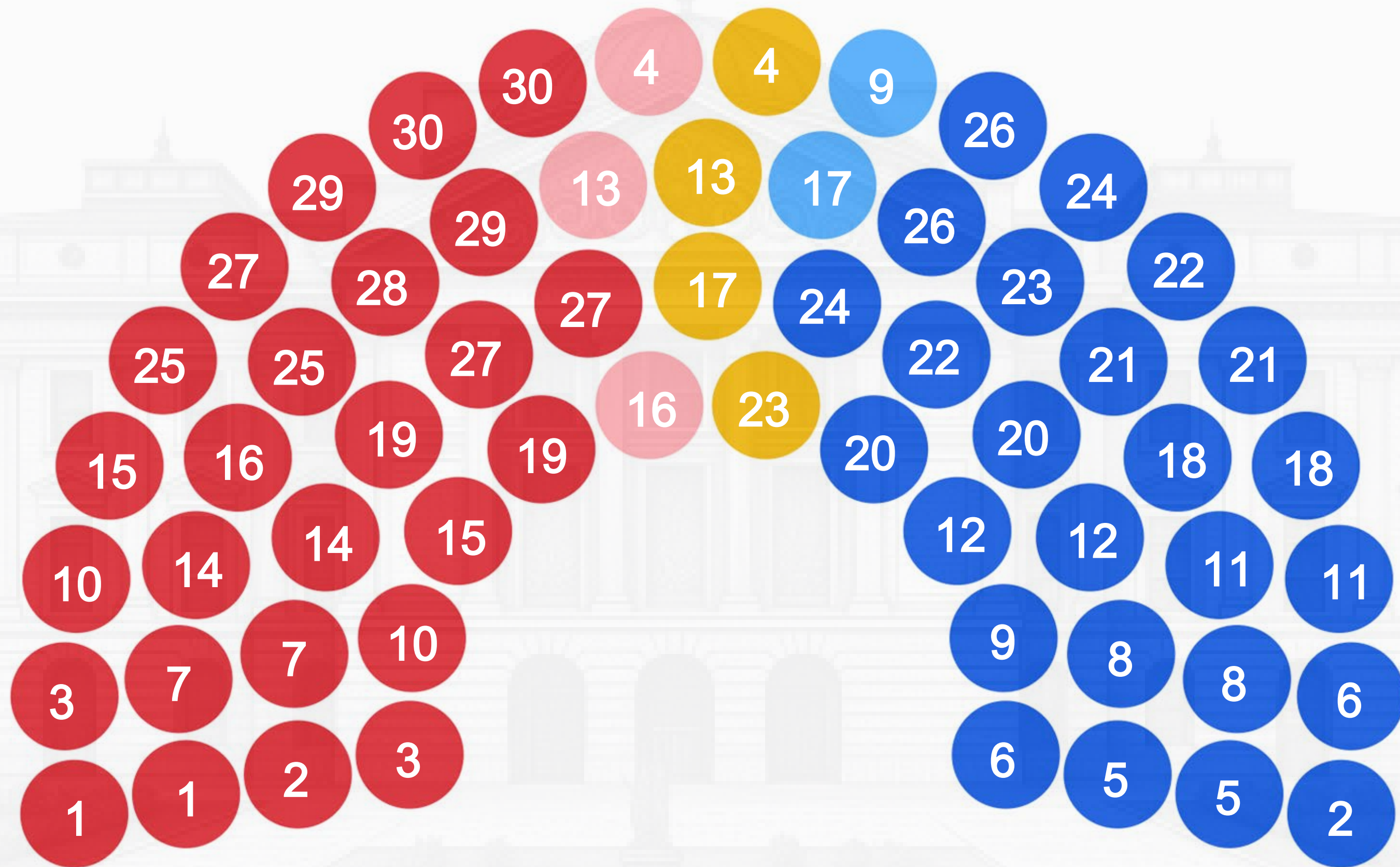
2027 AC4 REQUE

\$6 MM - Adult Education

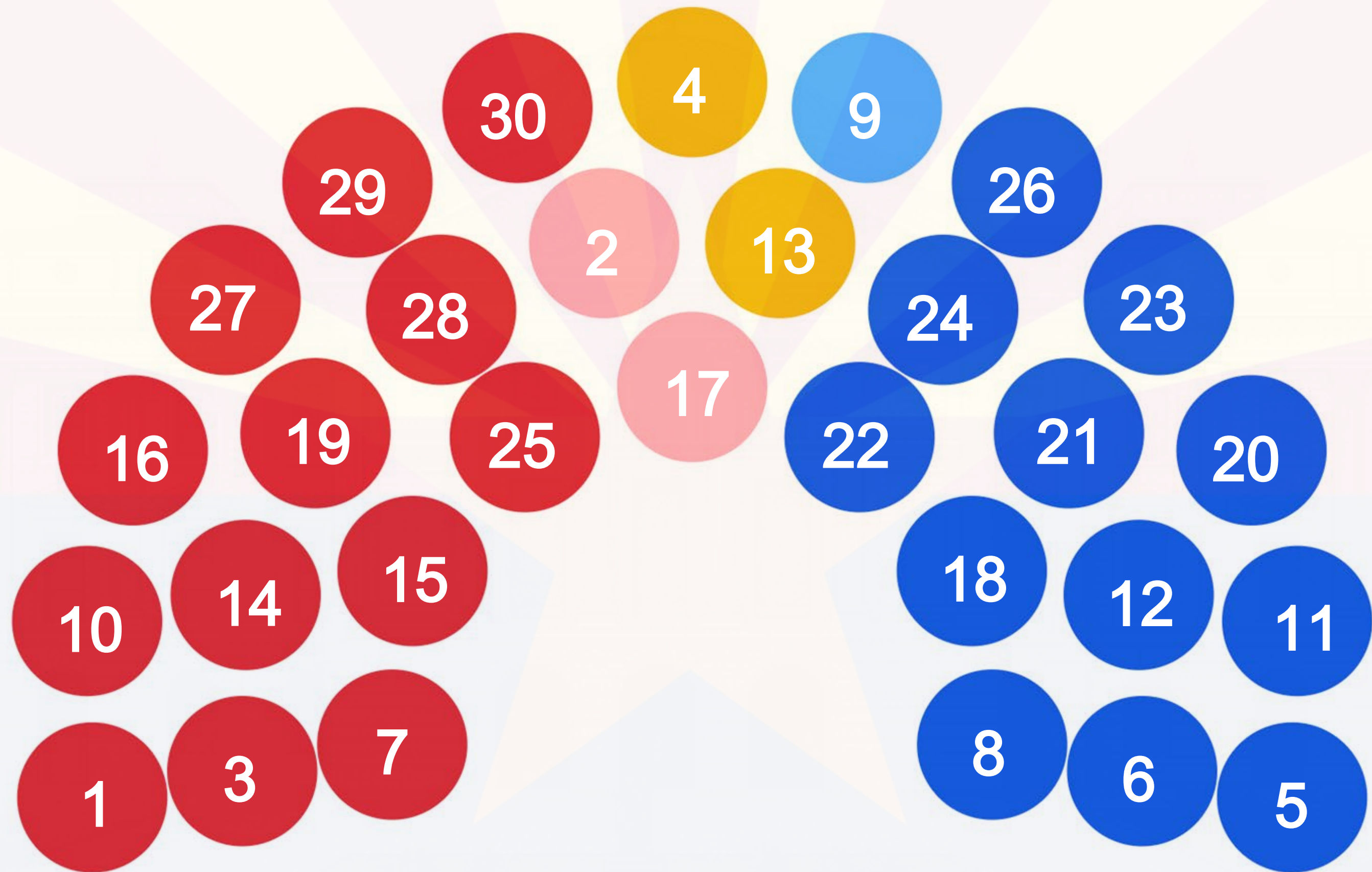
\$3 MM - Workforce/Nursing

\$3 MM - Dual Enrollment

2026 Legislative House Races



2026 Legislative Senate Races



A photograph of a student with long dark hair in a ponytail, wearing a dark jacket and a blue backpack, seen from behind. They are looking out over a city at sunset, with the sun low on the horizon behind mountains, creating a warm orange glow. The sky is a mix of blue and orange.

EVERY STUDENT HAS A STORY.

Share them so we can help.



Northland Pioneer College

Office of External Relations

Presidential Directive

Conduct a survey of healthcare stakeholders to determine the feasibility and sustainability of additional offerings in the allied health professions, including, but not limited to, respiratory therapist, sonogram technician, oncology technician and physical therapist, with the goal of launching new or enhanced course offerings on or before the fall semester of 2029.



Northland Pioneer College

Strategy

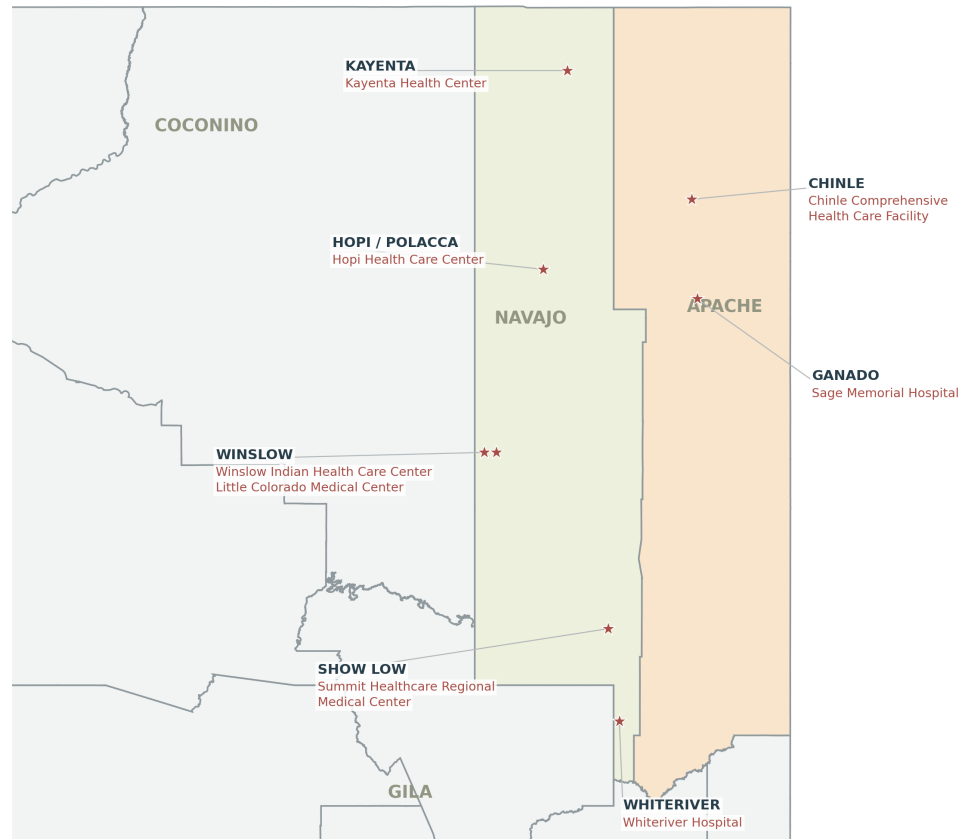
- Provide an immediate 'preliminary' answer through in person discussions with the facilities in our footprint.
- Provide a comprehensive study of the region, the communities and our students via funding requested through the Rural Health Transition Grant.



Northland Pioneer College

Northern Region Healthcare Facilities

NORTHEASTERN ARIZONA • NAVAJO & APACHE COUNTIES



Red stars: medical facilities

County boundaries: Arizona State Land Department GIS • Location markers approximate at community scale.

Tribal healthcare service areas extend across county lines; service-area boundaries are not depicted.



Northland Pioneer College

Broad overview

- 1) Two distinctively different needs
- 2) Actively want our help and our interactions.
- 3) The facilities that have housing are the most interested in us expanding output



Northland Pioneer College

Findings IHS

- **DELIGHTED** to be visited
- Help build pipelines through visits, camps and clinicals. – Currently being implemented
- Would love NPC housing to allow students to get an education and still 'come home'.



Northland Pioneer College

Findings Others

- Very complimentary about the consistency of our students vs foreign or out of state.
- Could use more students from all our programs however the consistent need is for X-ray techs and Sonogram operators.
- Also open to continuing to build pipelines



Northland Pioneer College

Preliminary programs

- X-Ray tech program
 - Set up costs approximately \$265,000*
 - Clinical hours 1200
- Sonogram/ultrasound tech program
 - Set up costs approximately \$241,000*
 - Clinical hours 700
- Additional costs
 - \$250,000 per year for 2 instructors & coordinator



Northland Pioneer College

Any Questions



Navajo County Community College District Governing Board Regular Meeting Minutes

September 15, 2026 – 10:00a.m.
Northland Pioneer College Painted Desert Campus
Tiponi Community Center Board Room
2251 East Navajo Boulevard, Holbrook, AZ 86025

Governing Board Members Present: Chair Everett Robinson; Mr. Porter Black; Ms. Rosie Sekayumtewa; Derrick Leslie

Governing Board Members Absent: Kristine Laughter

Others Present: President Von Lawson; EVPLSS Michael Solomonson; VPAS Maderia Ellison; VPHR Nicole Ulibarri; AVP Michael Jacob; AVP Rich Chanick; AVP Dr. Farah Bughio; COS Rebecca Hunt; Julia Wilson; Justin White; Horacio Luna; Rennie Gonzales; Dr. Alexander Henderson; Pat Lopez; Kathleen Berlyn; Jesse Reeck; Tiffani Martin; Pamela Bishop; Russell Kupfer; Rachel Townsend; Betsy Ann Wilson; Ed Wilson; Jessica Kitchens; Dawayne Bahe; Tonya Thacker; NAVIT Superintendent Matt Weber

Remote Attendees: Josh Rogers; Natalie Kee; Andrew Farr; Libby James; Pat Lopez; Dr. Tabitha Stickel; AVP Katie Matott; Dr. Alex Stritmatter; Scott Waite; Debra Gibbons; Tia Owens; Karen Baker; Dor Jaquez; Alethia Broderick; Rickey Jackson; Rhonda Paladino; Jonathan Lawrence; Jorge Meza; Elizabeth Giacalone; Julius Marshall; Kelsey Cox; Janalda Nash; Candace Morehouse; Chelsea Wood; Karen Zimmerman; Chun-Hung Wang; Jefferson Hunt; Erika Lord; Dr. Jeri Lastine; Jodie Humphrey; Olivia Jaquez; Susan Jensen; Daphne Brimhall; Colleen Marsh; Jennifer Brimhall; Lia Keenan; Francis Skibicki; Kimberly Reed; Norvita Charleston; Muriel Metcalf

Agenda Item 1: Call to Order and Pledge of Allegiance

Chair Robinson called the meeting to order at 10:00 a.m. and led the Pledge of Allegiance.

Agenda Item 2: Adoption of Agenda

Chair Robinson called for a vote to adopt the agenda as presented with Mr. Black, Mr. Leslie, Ms. Sekayumtewa, and Chair Robinson all voting in the affirmative. There were no votes against.

Agenda Item 3: For Discussion and Possible Action

3.A. Old Business

There was no old business to review.

3.B New Business

3.B.1 Request to approve FY2028 Budget Calendar and Assumptions

Director of Financial Service Russell Kupfer requested the Board approve the FY2028 Budget Calendar and Assumptions.

Chair Robinson called for the vote to approve the FY2028 Budget Calendar and Assumptions with Mr. Black, Mr. Leslie, Ms. Sekayumtewa, and Chair Robinson all voting in the affirmative. There were no votes against.



3.B.2 Request to change the October 20, 2026 regular DGB meeting to October 27, 2026.

Chair Robinson requested the Board approve moving the regular Board meeting from October 20th to October 27th due to Board Members Leslie and Sekayumtewa travelling to the ACCT Conference in Chicago that week.

Chair Robinson called for the vote to approve changing the October regular DGB meeting from October 20th to October 27th with Mr. Black, Ms. Sekayumtewa, Mr. Leslie and Chair Robinson all voting in the affirmative. There were no votes against.

Agenda Item 4:

4.A Standing Presentations

4.A.1. Financial Position

Vice President Ellison provided the Board an overview of Northland Pioneer College's financial activity for July 2026, the first month of fiscal year 2027. VPAS Ellison reported that there were no significant financial developments at this early stage of the fiscal year.

- General Fund: Revenue was approximately 10% of the annual budget, compared with 8% anticipated. Expenditures were at approximately 8%, consistent with expectations.
- Unrestricted Plant Fund: Revenue and expenditures remained low, reflecting limited activity at the beginning of the fiscal year. Additional activity was expected as facilities projects progressed.
- Restricted Fund: Grant-related revenue and expenditures were still limited, at approximately 2% and 1%, respectively, as funding and program activity ramped up.
- Auxiliary Fund: Revenue reached approximately 6% of the annual budget, while expenses were at 4%. This fund supports activities intended to generate sufficient revenue to cover their costs, including the bookstore and performing arts.
- Cash Flow: Cash flow from all activities was nearly \$5 million, with slightly more than \$1 million available for funding.

VPAS Ellison also reviewed historical property tax receipts alongside the current fiscal year's activity. Because the report covered only July, significant property tax collections were not yet expected.

4.A.2. NPC Student Government Association (SGA)

SGA President Pamela Bishop provided the Board an update on Student Government Association (SGA) activities and priorities for the 2026–2027 academic year and beyond.

Key initiatives include:

- Continuing the student merchandise and T-shirt initiative.
- Supporting welcome-back events at NPC locations through funding for campus offices.
- Expanding virtual activities so online students and students unable to travel to campus can participate.
- Continuing the laptop scholarship program, with one laptop allocated for each of the nine campuses and an additional laptop for online students.
- Volunteering at the annual Pedal the Petrified event to promote NPC Friends and Family scholarships.



- Increasing student participation and developing future university tours for transfer students.
- SGA membership increased from four to seven students, but staffing remained a challenge when trying to support all nine locations. The presentation emphasized making students feel welcomed and connected regardless of where or how they attend college.

Ms. Sekayumtewa asked Ms. Bishop about SGA recruitment across the campuses. Ms. Bishop reported that the SGA works with the campus front offices and social events to recruit. She also noted that the SGA attends campus events like Eagle Fest and makes sure that all information is posted around the campuses.

4.A.3. NPC Faculty Association

No report.

4.A.4. Classified and Administrative Staff Organization (CASO)

No report.

4.A.5. Northland Pioneer College (NPC) Friends and Family

NPC Friends and Family Director Jesse Reeck presented the Board with an update on NPCFF activities.

1. Pedal the Petrified Fundraising Event

- Approximately 225 riders had registered for the upcoming September cycling event at Petrified Forest National Park.
- A check-in event was planned at the Nizhoni Learning Center in Holbrook the evening before the ride.
- The event relies on volunteers from students, staff, community members, and board representatives.
- Local businesses and corporate sponsors provide food, water, supplies, and financial support.

2. Student Transportation Assistance

- NPCFF has distributed \$16,500 of its \$20,000 transportation assistance allocation for tribal-member students.
- Additional funding remained available for students who needed help traveling to class.
- A new transportation grant funded by NPC Friends and Family was piloted for non-tribal students, with approximately half of those funds already distributed.

These programs help address transportation barriers for students attending NPC across its large service area.

3. Scholarships and Student Support

- A new scholarship was introduced through the National Alliance on Mental Illness (NAMI) chapter for the White Mountains, intended for a student enrolled in a behavioral health program.
- NPCFF also approved support for a scholarship recognizing a Hopi community member who had helped strengthen the college's relationship with the community.

4. Community Service and Partnerships

NPCFF participated in the Clear Creek cleanup organized by the Student Success Department. Participants collected more than 200 pounds of trash in the Winslow area.

Director Reeck reported that the project was a meaningful contribution to the community and an opportunity to strengthen relationships with students, faculty, and local partners.



5. Scholarship Application Improvements

Director Reeck reported positive results from its scholarship application platform, AwardSpring. Application numbers had increased, and students and staff were becoming more familiar with the system. Plans are underway to allow additional college departments to use the same portal so students can access institutional and departmental scholarships in one place. The Foundation also planned to implement donor-management software to improve recordkeeping and streamline administrative processes.

6. Upcoming Activities

- Spring scholarship applications were scheduled to open October 1.
- NPCFF representatives planned to visit all nine NPC locations during October.
- These visits would recognize current scholarship recipients, promote upcoming application opportunities, and help students with questions about the application process.

4.A.6. Human Resources

Ms. Wilson presented the Board an HR update on behalf of VPHR Ulibarri.

1. Employee Welcome and Recognition

- The college welcomed three new employees:
 - Registrar
 - Whiteriver Campus Monitor
 - WMC Learning Assistant
- One employee had departed from the institution.

2. Recruitment and Vacant Positions

- Four positions had been closed and were pending offers.
- Several other positions were in the committee review process.
- Three positions remained open.

3. Employee and Leadership Training

- Chelsea Wood was expected to provide training as the college continued implementing its new NeoEd learning system.
- Additional leadership development opportunities were being planned, including conflict-resolution training for supervisors and other leadership-level employees.

4. Employee Wellness and Total Rewards

- September's employee wellness theme focused on immune resilience.
- Wellness activities and services included:
 - Foot zone therapy at the Painted Desert Campus in Holbrook.
 - Mini massages planned for employees in Kayenta.
- Employees were encouraged to participate in these wellness offerings and take advantage of the benefits available through the college's partners.

5. Employee Benefits and Engagement

- Ms. Wilson highlighted the importance of supporting the college's wellness partners and making use of available employee benefits.
- Updated information on employee turnover and related human resources matters was expected in the following month's report.

4.A.7 Construction Report

Director of Facilities and Transportation Justin White presented the Board with an update on various construction projects.



Kayenta Building Construction

- A successful beam-signing event was held in Kayenta, allowing community members to sign a structural beam before it was installed.
- Following the event, additional community members expressed interest in signing the beam. The beam was being installed at the time of the report.
- The building project was approximately 40% complete and remained on schedule.
- The project team anticipated reaching approximately 95% completion by April, with the building fully completed and turned over to the college by the end of August.

2. Cosmetology Project

- The cosmetology project remained in the design phase.
- Plans were expected to be completed within approximately two weeks.
- Once the plans are ready, the project will proceed to the bidding and contracting process, with construction expected to begin soon afterward.

Chair Robinson asked Director White about the new table for the Board room. Director White replied that four of the six pieces had reportedly been completed. Measurements and placement arrangements had been made, and the remaining work was progressing on schedule. Ms. Wilson commented that the table was being made in house by NPC employees.

4.A.8. Leadership Council

No report.

4.A.9 ERP Implementation Update

AVP of Information Technology Michael Jacob provided a comprehensive update on telecommunications infrastructure, network reliability, computer upgrades, student technology support, data security, and the college's Enterprise Resource Planning (ERP) system implementation. The report emphasized collaboration across IT departments and the broader college, ongoing infrastructure improvements, and challenges caused by delays in vendor integrations.

1. Telecommunications Infrastructure and Network Reliability

Mr. Jacob reviewed the college's current network infrastructure in response to questions from board members about service disruptions and available backup options.

- Network redundancy: Most campuses have backup connections designed to maintain service if the primary network infrastructure fails. These backup systems help reduce interruptions to instruction and daily operations.
- Transition to Sparklight: The college is moving away from Cellular One to Sparklight to obtain greater bandwidth. Some backup connections are expected to become primary connections, with microwave links serving as backup.
- Recent outages: Several network disruptions occurred during the year, primarily due to internet service provider power failures and damage to regional fiber-optic lines. Some disruptions were outside the college's direct control.
- Potential Starlink backup service: IT is exploring Starlink satellite internet for geographically difficult locations where traditional microwave infrastructure is impractical. Locations under consideration include the Taylor and TC buildings and facilities in St. Johns.
- Potential costs: The Starlink option would require subscription fees and additional equipment, including firewalls and routers. Reliability may also be affected by weather conditions.



Mr. Jacob explained that redundancy means having an alternate connection available when the primary system fails. The goal is to improve network reliability and minimize interruptions for students and employees. He also confirmed that Frontier's transition from copper to fiber infrastructure would not affect the college's existing network, as NPC was already not using copper infrastructure.

2. Computer Upgrades and Technology Equipment

- Windows 11 upgrade: More than 1,300 computers were upgraded to Windows 11. Most upgrades were completed during the previous year, with the remaining devices recently updated.
- New identification card printers: New ID badge printing systems were deployed across all campuses. The cloud-based system replaces aging equipment and supports RFID-enabled badges, which could be used for future electronic access controls.
- Equipment inventory: IT is conducting a comprehensive inventory of computer equipment throughout the college. Older or unused equipment will be evaluated for reuse, auction, or disposal to improve resource utilization.

3. Student Technology Access and Support

Student hotspot program

- The college increased its media fee from \$47 to \$50 to help fund internet hotspots for students who need them.
- The program was still being finalized, with plans to provide hotspots to three students initially.
- The first participants will help IT evaluate and refine the process before expanding the program.

First-day student support challenges

- The first day of the semester created difficulties when more than 400 students using Navigate contacted the support center at approximately the same time.
- IT acknowledged that the response process did not work as intended.
- The department was reviewing internal procedures and met with Navigate representatives to better understand workflows and improve coordination.
- IT planned to present proposed improvements at a future board meeting, with the goal of providing a smoother start for students in the upcoming semester.

4. Cosmetology System Implementation

- New point-of-sale equipment and equipment used by students were installed at cosmetology locations.
- The system was implemented and tested before the semester began.
- Initial feedback from the cosmetology department was positive.
- Future work will integrate the system with the college's other platforms so student enrollment information can transfer automatically, and grades may flow into the student information system.

5. Data Security and System Monitoring

The college was implementing a new data security posture management system.

The system is expected to:

- Scan college systems to identify stored data.
- Classify information according to its sensitivity.
- Help the college better understand where sensitive information is stored and how it is managed.



- Potentially identify unofficial or “shadow IT” systems operating outside the college’s primary ERP environment.

6. ERP Modernization and System Consolidation

System consolidation

- The new ERP environment replaces a more fragmented collection of systems.
- Reducing the number of systems and integrations should lower the ongoing maintenance burden on college staff and vendors.
- The transition has been completed at a foundational level, although work remains to stabilize the environment and complete integrations.

Faculty workload management

- The faculty workload management solution went live.
- It supports the processing of faculty overload payments and other qualifying compensation.
- Automating these processes is expected to reduce manual work.

Emergency notification system

- The integration between Anthology and Rave was not yet functioning as intended.
- An interim process was established to send student information to Rave daily and employee information twice monthly.
- This process ensures current students and employees are included in emergency notifications for campus closures or other urgent situations.
- A near-real-time integration is planned once the broader system integration work is completed.

7. Anthology Implementation: Major Challenges and Delays

A substantial portion of the presentation focused on the ongoing challenges associated with implementing Anthology and its related systems.

Original system scope

The college initially purchased several Anthology products and related capabilities, including:

- Student information and academic records.
- Finance, budgeting, accounting, grants, and procurement.
- Human capital management and employee-related functions.
- Analytics and business intelligence.
- Occupational Insight to help students connect career goals with NPC programs.
- Reach and other student engagement and support tools.

Over time, the college acquired additional products to meet its needs. These included ADP for payroll, NeoEd for human resources functions, Modern Campus for noncredit courses, TouchNet for payment processing, and Blackboard for learning management.

Integration problems

Mr. Jacob explained that the actual implementation became more complicated than originally planned. Several factors contributed to the current difficulties:

- Delayed integration development: Anthology’s implementation approach postponed development of integrations until near the end of implementation or after systems went live.
- Vendor layoffs: Multiple rounds of layoffs affected personnel responsible for stabilizing products and developing integrations.
- Incomplete system connections: Some integrations remain unfinished, while others are operational but experiencing problems.



- Manual workarounds: Until integrations are completed, employees across multiple departments must perform additional manual steps to transfer and maintain information.

Current status and priorities

- Some integration milestones have been completed since the previous board meeting.
- Other integrations are close to completion, while additional work remains scheduled.
- Lower-priority work has been placed on hold so staff can focus on the most critical issues.
- IT personnel and employees throughout the college have been working extended hours, including nights, weekends, and holidays, to resolve problems and maintain operations.

NPC continues to work with Ellucian leadership to address vendor-related issues and pursue concessions related to implementation difficulties. The presenter explained that earlier discussions had been disrupted by Anthology's bankruptcy and subsequent acquisitions, requiring the college to restart negotiations.

8. Board Discussion

During the discussion, board members asked for clarification about network redundancy, overtime associated with the ERP implementation, and the status of negotiations with the vendor. The IT representative explained that overtime was necessary because of the substantial workload created by incomplete integrations and the need to maintain normal college operations. Board members acknowledged the challenges of the implementation and thanked Mr. Jacobs and the IT team for their efforts. The discussion recognized that the team was working through a difficult situation while continuing to support the college's operational needs.

4.A.10 External Relations

President Lawson provided the Board a brief report on behalf of AVP Rich Chanick. The Board also viewed a video from the White Mountain Apache Tribe regarding the building of their new hospital.

4.A.11. Chief of Staff

Chief of Staff Rebecca Hunt provided an update to the Board on college and strategic planning, accreditation, strategic plan alignment, and shared governance.

1. Developing an Integrated College Planning Framework

COS Hunt presented an update on NPC's efforts to connect its strategic planning and institutional operations into one coordinated system. The goal is to ensure that strategic planning, departmental master plans, assessment activities, procedures, and accreditation evidence support one another rather than operate independently.

The proposed framework is intended to improve institutional decision-making, transparency, accountability, and continuous improvement.

The framework includes:

- Strategic plan: Establishes the college's overall direction and priorities.
- Departmental master plans: Translate institutional priorities into longer-term goals for specific operational areas.
- Alignment crosswalks: Show how departmental activities connect to strategic initiatives, identify collaborating departments, and establish measurable outcomes.
- Key Performance Indicator (KPI) dashboards: Track progress and measure results.
- Central evidence repository: Provides access to supporting documentation, reports, and accreditation evidence.
- Continuous improvement: Uses results and assessment findings to evaluate progress and adjust as needed.



2. Alignment of Departmental Master Plans

NPC is working to align five major master-planning areas:

- Academics
- Information technology
- Human resources
- Facilities
- Finance

Ms. Hunt explained that these plans are interdependent. Each master plan is expected to address a common set of questions:

- How does the plan support the college's strategic plan?
- What improvements will result for students, the community, and other stakeholders?
- How will success be measured?
- What resources will be required?
- Which departments or individuals must collaborate?
- How will the work be implemented, assessed, and improved?

The master plans were still in draft form and required additional coordination to ensure consistency and alignment.

Ms. Hunt clarified that NPC had previously developed academic and facilities master plans, but the more comprehensive planning process would introduce formal master plans for Academics, IT, HR, and Finance. Although the Higher Learning Commission (HLC) does not specifically require master plans for all five areas, NPC is developing them to improve coordination and ensure that institutional decisions are supported by comprehensive planning.

3. Alignment Crosswalks and Measurable Outcomes

The college is developing alignment crosswalks to document the relationship between individual departmental activities and the broader strategic plan.

The crosswalks will identify:

- The activity or initiative being undertaken.
- Its relationship to the strategic plan.
- The departments and individuals involved.
- The resources and coordination required.
- The measures used to evaluate success.
- The evidence documenting progress and results.

4. Centralized SharePoint Repository and Procedure Management

Ms. Hunt is establishing a central SharePoint location for institutional planning and documentation.

The repository is intended to house:

- The strategic plan and departmental master plans.
- KPI dashboards and performance reports.
- College procedures.
- HLC evidence and supporting documentation.
- Institutional reports and related resources.

5. Continuous Improvement and HLC Accreditation

Ms. Hunt emphasized that the initiative is not simply a response to an upcoming accreditation visit. Although HLC expectations are an important consideration, the broader goal is to improve the college's effectiveness.



The integrated framework is intended to address previous difficulties involving disconnected planning documents, manual reporting, scattered evidence, and limited visibility into how departmental work supports institutional priorities.

The college's next steps include:

- Completing and aligning the remaining master plans.
- Expanding outcome reporting and executive dashboards.
- Developing an annual strategic-plan progress report for the District Governing Board.
- Continuing regular procedure reviews.
- Working with the staff responsible for institutional effectiveness and accreditation to maintain HLC evidence.
- Establishing an ongoing planning and assessment cycle rather than preparing documentation only when an accreditation visit approaches.

6. Board Request for Greater Transparency About Problems and Gaps

Mr. Leslie welcomed the presentation but expressed concern that reports often emphasize progress without fully explaining the underlying difficulties. He requested that future reporting identify problems, gaps, and disconnects early enough for the board to understand them before they become larger issues.

Ms. Hunt clarified that the disconnects she had described primarily reflected historical planning practices. Previously, departmental master plans often did not explicitly reference or align with the strategic plan, and there was no comprehensive college-wide planning framework connecting all the pieces.

The college is addressing these shortcomings through:

- SharePoint and other shared planning tools.
- Crosswalks linking departmental and institutional goals.
- More frequent coordination meetings among those responsible for strategic initiatives and master plans.
- A formal college planning procedure and calendar.
- Clearer accountability for ensuring that plans are coordinated.

Ms. Hunt also explained that her role includes helping bring these planning efforts together. She and the individual responsible for HLC accreditation had established regular meetings, at least weekly, to coordinate strategic planning and accreditation activities.

7. Communication and Ongoing Board Updates

Board members emphasized the importance of keeping both the board and the college community informed as the framework develops.

Ms. Hunt explained that communication would occur through several channels:

- Regular board updates on strategic planning and HLC initiatives.
- All college meetings, including the meeting scheduled for Wednesdays following regular board meetings.
- Convocation and planned presentations on strategic initiatives.
- SharePoint, including a potential news and updates section.
- Annual strategic-plan progress reporting.

Ms. Hunt also offered to provide a more detailed presentation on the master plans at a future meeting and indicated that she could present the SharePoint system to the board.

Mr. Leslie suggested incorporating strategic-plan categories into the board meeting agenda as a reminder of how agenda items relate to the priorities approved by the board. The response was that changes to the board agenda would be subject to direction from the District Governing Board and its chair.



8. Relationship Between Board Directives and College Planning

A significant portion of the discussion focused on how board directives should fit within the strategic plan, departmental master plans, and the college's shared-governance processes.

Board members emphasized that the strategic plan should be a living document, capable of being adjusted when circumstances, institutional needs, or available evidence change.

Ms. Hunt agreed that board directives should be considered in relation to the strategic plan and master plans. She noted that the planning framework should help board members understand how their initiatives fit into the broader institutional structure.

The discussion also recognized that plans must remain flexible enough to respond to significant changes, such as the COVID-19 pandemic or other unexpected events. However, adjustments should be supported by evidence, feasibility assessments, and a clear understanding of their implications rather than made arbitrarily.

9. Concerns About Shared Governance and the Feasibility of Board Directives

Board Member Leslie raised concerns about what happens after the board directs the college to pursue a particular initiative.

The example discussed was a proposed 90-credit bachelor's degree program in business administration. A board member expressed concern that a directive could create pressure on college personnel if they believed a proposal might not generate sufficient enrollment or might not be financially sustainable.

The discussion raised several questions:

- How are board directives evaluated through the college's internal processes?
- How do proposals move through shared governance and instructional review?
- What happens if the college determines that a directive is not feasible?
- How are the reasons for rejecting or modifying a directive communicated back to the board?
- How can the college ensure that directives do not unintentionally bypass established procedures or create uncertainty for employees?

Board members stressed that proposals should still undergo appropriate evaluation, including financial analysis, enrollment considerations, feasibility studies, and review through the established instructional and shared-governance processes.

The concern was not simply whether a proposal would be accepted or rejected, but whether the board would receive enough information to understand the reasons behind the recommendation.

In response, EVPLSS Dr. Michael Solomonson explained that there were concerns about the viability of directives from the Board and if the process of Instructional Council was still usable in these situations. Board Member Leslie expressed concern that when the answer from the College is no to Board directives, that the reasoning behind that decision is not coming back to the Board for discussion. He expressed concern with Shared Governance practices between the Board and the College. President Lawson emphasized that he and the President's Cabinet have a responsibility to provide the board with wise counsel and good information. He acknowledged that, in the past, when the board received a negative recommendation, it had not always received a complete explanation of the reasons behind it. He commented that the college intends to improve this practice by providing more comprehensive information, including both benefits and concerns. When an initiative is determined to be inadvisable or infeasible, the board should receive information explaining whether the proposal could:

- Harm the institution or the community it serves.
- Create financial or operational difficulties.
- Conflict with established processes or institutional priorities.



- Fail to demonstrate sufficient feasibility or sustainability.

President Lawson also clarified that the board retains its statutory authority to make decisions, even when college administrators advise against a proposal. The purpose of the improved process is to ensure that board members understand the potential consequences and can make educated decisions. The discussion concluded with an emphasis on providing the board with the complete picture—the positive aspects, the challenges, and the supporting rationale—rather than presenting only favorable information.

The Board took a break from 11:35 a.m. – 11:45 a.m.

4.A.11. ACCT Federal and State Update

Board Member Leslie provided an update to the Board on ACCT/AACCT activities.

1. Legislative Updates and Funding Requests

The retreat included updates from lobbyists on current legislative issues. Proposition 123 remained unresolved at the time of the meeting.

The presentation referenced approximately \$64 million in funding requests to the state, distributed among several priorities:

- \$10 million for community colleges.
- \$10 million for allied health.
- \$10 million for workforce development.
- \$10 million for the Community College Promise program.
- \$34 million for operating aid for the entities identified in the transcript as “Arizona” and “EMA”

2. Anticipated State Budget Challenges

Mr. Leslie reported that significant state budget challenges were expected in 2027. Arizona was described as the first state to implement the cuts associated with federal legislation referred to in the transcript as “H.R. 1.”

Mr. Leslie expressed concern that hospitals would require additional funding in 2027, potentially increasing competition among public services and institutions for limited state resources. As a result, obtaining funding for community college priorities could become more difficult.

3. Statewide Community College Priorities

AACCT participants identified several priorities for community colleges across Arizona:

- Adult education.
- Community College Promise.
- Dual enrollment.
- Nursing programs.
- Workforce development.

4. Ongoing Organizational Issues Within AACCT

Mr. Leslie noted that an unresolved disagreement continues between AACCT and AC4. The issue was described as longstanding and primarily concerning organizational roles or responsibilities—summarized by the speaker as a question of “whose box” particular responsibilities belong in.

5. Potential Continued Service on AACCT

Mr. Leslie said he was considering running for another term on the AACCT board, with a potential submission due in November and was also considering serving on either the Policy and Advocacy Committee or a diversity-related committee.



Mr. Leslie closed his report saying that he anticipated some changes in the political landscape following the election, although no major changes were expected. He also said that he anticipated further discussions of many issues at the annual ACCT Conference in Chicago in October.

Agenda Item 5: Recruitment Report

NPC North Recruiter Dawayne Bahe presented the Board with an overview of the college's recruitment and outreach efforts, describing how recruiters connect with prospective students, promote college programs, and help students navigate the admissions process. He emphasized that recruitment is essential to increasing awareness of Northland Pioneer College, particularly in rural and tribal communities, but that both students and recruiters face significant geographic, financial, and logistical challenges.

Key Highlights

Community outreach and recruitment: NPC has two recruiters covering the northern and southern service areas. Outreach includes high schools, community events, college fairs, and tribal gatherings. A key objective is to increase awareness of NPC's nine locations, affordable tuition, academic programs, and student support services.

Student guidance and enrollment support: Recruiters help prospective and returning students understand program requirements, submit applications, obtain student identification numbers, connect with advisors, complete registration steps, and navigate financial aid and scholarship opportunities. They also assist transfer students with transcript requirements and follow up with students who need help completing enrollment.

Barriers facing students: Students may lack reliable transportation, internet access, housing, or childcare. Long distances to campuses and specialized programs, particularly nursing and allied health programs requiring in-person labs, can make attendance difficult. Recruiters help students explore online coursework and other options when available.

Recruitment staffing and travel challenges: With only two recruiters serving a large geographic area, it is difficult to attend every event, especially when multiple events occur on the same day. Mr. Bahe described extensive travel, early departures, use of his personal vehicle to transport recruitment materials, vehicle wear, and safety concerns related to monsoon storms, flash flooding, and other hazardous driving conditions.

Mr. Bahe provided information on upcoming outreach activities: Recruitment efforts include school district cyber events, college fairs, the Hopi Economic Summit, and other community events. He also established an NPC event hub through Webex so employees can see upcoming events and help by attending or providing program brochures and other materials.

Governing Board Discussion

Board members thanked Mr. Bahe for explaining the realities of recruitment and recognized that enrollment challenges extend beyond simply promoting the college. Discussion included the potential value of student housing, stronger dual-enrollment outreach, greater awareness of NPC programs among students living in residential facilities, and the importance of addressing childcare and transportation barriers.

The Board also raised concerns about employee safety, travel distances, and the demands placed on a two-person recruitment team. Administration acknowledged that the staffing level stretches recruitment resources and explained that mileage reimbursement is available for employees who use personal vehicles for college business. An exception related to the recruiter's particular circumstances is also being considered.



Agenda Item 6: Expenditure Limitation Presentation

VPAS Ellison provided the Board an overview of Arizona's constitutional and statutory expenditure limitation affecting Northland Pioneer College (NPC), explaining why the college has exceeded its spending limit in recent fiscal years, how accounting changes and permitted exclusions affect the calculations, and what strategies the college is pursuing to address the issue long term.

Ms. Ellison emphasized that the expenditure limit is based on a formula established in 1980 that does not reflect the current costs and operations of a modern community college. Although NPC has funding available, the expenditure limit restricts how much of certain local revenues the college can spend. The presentation was intended to clarify the issue for Governing Board members and address questions and criticism raised by the public.

1. Understanding the Expenditure Limitation

- Arizona's expenditure limitation applies to community colleges, as well as other local government entities.
- The limit is calculated using a historical base amount adjusted for inflation and enrollment.
- NPC's base limit was approximately \$3.7 million in fiscal year 1979–80 and has increased to approximately \$15.3 million.
- The presenter explained that the formula has not kept pace with changes in college operations, student services, technology, and facilities.
- Property taxes account for approximately 40% of the college's budget, with state aid contributing approximately another 20%.

2. Accounting Changes and Recent Limit Exceedances

VPAS Ellison explained that changes introduced by the Arizona Auditor General beginning in fiscal year 2024 affected how expenditures are calculated for limitation purposes.

- The updated methodology requires institutions to use more consistent accrual-based accounting calculations.
- Certain items, including institutional scholarships and construction-related expenses, are treated differently under the revised methodology.
- The changes added approximately \$4 million to NPC's calculated expenditures.
- NPC has exceeded its expenditure limitation in recent fiscal years, including fiscal years 2022, 2023, 2024, and 2025, according to the presentation.
- MS. Ellison stressed that the exceedances occurred and explained that changes in accounting methodology and the college's growing operational responsibilities contributed to the situation.

3. Exclusions That Help NPC Stay Within Its Spending Capacity

The college relies on authorized exclusions to reduce the amount counted against its expenditure limitation. Major exclusions discussed included:

- Federal and state grants, which accounted for approximately \$7.5 million in fiscal year 2025.
- Construction and renovation expenses, reflecting investments in facilities and instructional spaces.
- Tuition and fees, generally totaling approximately \$5.5 million to \$6 million annually.
- Payments received through agreements with other political subdivisions, including Apache County and NAVIT, totaling nearly \$4 million.



Together, these four categories accounted for approximately \$23 million in exclusions in fiscal year 2025. The presenter noted that changes in the calculation methodology increased NPC's reliance on carried-forward amounts.

4. Factors Contributing to Increased Expenditures

The presentation outlined several reasons NPC's operating costs have increased over time:

- Expanded student services, including relational advising and additional support for students.
- New bachelor's degree programs and investments in welding, nursing, and College and Career Preparation programs.
- Additional administrative and program leadership positions to support new and expanding academic areas.
- Technology upgrades, cybersecurity protections, insurance, and specialized staffing.
- Facility construction, maintenance, repairs, and the operational costs of additional buildings.
- Compensation increases approved by the Board.

Ms. Ellison also addressed concerns about administrative staffing and salaries. Administrative headcount increased from 17 in 2015 to 33 in 2025, with compensation approximately doubling over that period. The presenter explained that the figures include compensation increases across employee groups and reflect organizational changes made to support the college's expanding programs and responsibilities.

5. NPC's Debt-Free Financial Strategy

NPC has maintained a debt-free approach since approximately 2008, relying instead on fund balances to support capital projects and other needs.

Ms. Ellison acknowledged that some other community colleges have used debt as part of their expenditure-limit strategies. However, NPC chose not to take on debt because leadership did not want to transfer that financial burden to local communities.

6. Long-Term Strategy and Proposed Voter Initiative

NPC is examining strategies used by other Arizona community colleges to address their expenditure limitations. The presentation referenced Pima Community College, Maricopa Community Colleges, and Eastern Arizona College, which pursued voter-supported approaches to reset their expenditure-limit bases.

NPC's proposed approach includes:

- Continuing to consult with other colleges that have completed similar processes.
- Hiring specialized consultants to help navigate legal, financial, and election-related requirements.
- Preparing a draft voter initiative for Board consideration, potentially in January.
- Working with college leadership, communications staff, external relations, and the Governing Board to inform county residents.
- Targeting the November 2028 election for the proposed initiative.

The estimated cost of obtaining expert assistance was approximately \$100,000 to \$250,000, potentially including both direct expenditures and employee time.

7. Interim Financial Outlook and Potential Consequences

NPC reported a carried-forward balance of approximately \$30 million, which has generally ranged from \$28 million to \$32 million. The presenter stated that the college believes these funds could help manage continued exceedances while a permanent solution is pursued.

However, if the voter initiative does not pass, NPC may need to make more significant spending reductions and reconsider how it delivers services and operates its facilities.



Governing Board Discussion

Board members asked questions about the process and compliance requirements for voter initiatives, drawing comparisons with previous bond elections. The discussion highlighted the need to understand restrictions on college involvement in election-related communications and the role of independent citizen groups.

Ms. Ellison acknowledged that the college would need expert guidance to ensure compliance with applicable election and campaign requirements.

Agenda Item 7: President's Report

President Lawson invited Business Department Chair Rachel Townsend to provide the Board an update on the 92 Credit Bachelor of Applied Science in Business Administration program as directed by the Board.

- Program development began in August 2026, with a target launch in August 2028 and projected completion planned for December 2028. The project includes nine phases covering research, internal review, approvals, curriculum development, marketing, and post-implementation evaluation.
- Program approval and timeline: NPC hopes to obtain Instructional Council and District Governing Board approval by late spring or early summer 2027, followed by Higher Learning Commission (HLC) approval anticipated in fall 2027. Marketing and recruitment would begin after HLC approval.
- Program design and student benefits: The proposed degree is intended to address regional workforce needs and help increase bachelor's degree attainment in Apache and Navajo counties. Business and economics courses would be offered entirely online and asynchronously, with eight-week course formats, year-round admissions, and free educational resources to reduce student costs. Courses would incorporate relevant artificial intelligence applications, career-readiness skills, and quality standards for online instruction.

President Lawson continued his President's report providing the Board with the following updates:

- **Strategic planning and accreditation:** President Lawson praised the work underway to connect NPC's strategic plan, departmental master plans, assessment, and accreditation activities. Leadership emphasized collaboration across the college and ongoing preparation for the next HLC review.
- **Potential student apartments and dormitories:** President Lawson reported that student housing needs have been raised by college personnel and community members. NPC plans to establish a working group representing students, faculty, classified professionals, administrators, parents, and external stakeholders. Surveys and other data-gathering activities will help inform recommendations, with the goal of bringing information to the Board and potentially making decisions by January.
- **Growth at the Springerville location:** President Lawson recognized three employees for their initiative in recruiting students and engaging the local community. Their outreach efforts, including participation in a local Fourth of July parade, were described as contributing to increased interest and growth. They are expected to present to the Board at the next meeting. NPC is also considering additional space at the existing location to accommodate growth.



- **Construction and community engagement:** President Lawson thanked Director White and others involved in the beam-signing ceremony in Kayenta, describing the building project positively and noting the future skills center.
- **Regular reporting to the Board:** President Lawson acknowledged the Board's request for regular updates. A combined President's report covering May through September was emailed to the Board with weekly reporting expected to resume.

Agenda Item 8: Consent Agenda

- A. August 18, 2026 Regular Board Meeting Minutes (Julia Wilson)
- B. August 18, 2026 Executive Session Minutes (Julia Wilson)

Chair Robinson called for the vote to approve the Consent Agenda as presented. Mr. Black, Ms. Sekayumtewa, Mr. Leslie and Chair Robinson voted in the affirmative. There were no votes against.

Agenda Item 9: Call to the Public

None.

Agenda Item 10: DGB Agenda Items and Informational Needs for Future Meetings

Concerns raised by Ed Wilson to be discussed at the October Board Meeting.

Agenda Item 11: Board Report/Summary of Current and Upcoming Events

Caregiver's Conference – LCC Campus in Winslow September 23, 2026

Pedal the Petrified – September 26, 2026

White Mountain Symphony Orchestra – Blue Ridge High School Auditorium - September 26, 2026

Constitution/Citizenship Day – September 17, 2026

Agenda Item 10: Announcement of Next Regular Meeting

Chair Robinson announced the next regular meeting of the DGB would be held October 27, 2026.

Agenda Item 11: Adjournment

Chair Robinson declared the meeting adjourned at 1:28 p.m.

Respectfully Submitted,



Julia Wilson
Recording Secretary to the Board



NPC Component Unit Financial Audit NPC Friends and Family 2025-26

Summary:

NPC Friends and Family (NPCFF) is a separate legal entity but is considered a component unit of Northland Pioneer College (NPC) as defined by the Governmental Accounting Standards Board (GASB) Statement of Standards No. 14. NPCFF Financial Statements are therefore included in the audited financial statements for NPC by discrete presentation.

BDR Richards, CPA's, PLC, completed the FY 2025-26 financial audit for NPCFF August 14, 2026. The auditor issued an opinion that the financial statements were presented fairly, in all material respects and in conformity with Generally Accepted Accounting Principles (GAAP.)

Below are brief highlights from the report:

- Total Assets and Total Net Assets increased by \$247,608 primarily due to a high net investment return.
- Total revenue increased by \$232,499 primarily related to an increase in net special events revenue and donated materials and services.
 - Special revenues in FY26 only includes revenues earned from Pedal the Petrified event.
- Total expenses increased by \$319,606 due to increase awards of scholarships and other program expenses as well as an increase in support services.
- Overall cash position increased \$16,508.

The final FY 2025-26 Financial Statements are included for review.



Northland Pioneer College

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NORTHLAND PIONEER COLLEGE FRIENDS AND FAMILY, INC.



**FINANCIAL
STATEMENTS JUNE 30,
2026 and 2025**

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Independent Auditor's Report

To the Board of Directors
Northland Pioneer College Friends and Family, Inc.
Snowflake, AZ 85937

Opinion

We have audited the accompanying financial statements of Northland Pioneer College Friends and Family, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2026 and 2025, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Northland Pioneer College Friends and Family, Inc. as of June 30, 2026 and 2025, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Northland Pioneer College Friends and Family, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Northland Pioneer College Friends and Family, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Northland Pioneer College Friends and Family, Inc.'s internal control. Accordingly, no such opinion is expressed.

- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Northland Pioneer College Friends and Family, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

A handwritten signature in black ink that reads "BDR Richards, CPAs, PLC". The signature is stylized with a large, flowing "B" and "R" and a cursive "Richards".

Snowflake, AZ

August 14, 2026

Northland Pioneer College Friends and Family, Inc.
Statements of Financial Position
June 30, 2026 and 2025

	<u>2026</u>	<u>2025</u>
Assets		
Cash - checking and savings	\$ 281,267	\$ 234,022
Cash - checking and savings - restricted	185,551	216,288
Investments - marketable securities	901,736	807,803
Investments - marketable securities - restricted	<u>1,724,496</u>	<u>1,587,329</u>
 Total assets	 <u><u>\$ 3,093,050</u></u>	 <u><u>\$ 2,845,442</u></u>
 Net Assets		
Without donor restrictions	1,183,003	1,041,825
With donor restrictions	<u>1,910,047</u>	<u>1,803,617</u>
Total net assets	<u><u>3,093,050</u></u>	<u><u>2,845,442</u></u>
 Total liabilities and net assets	 <u><u>\$ 3,093,050</u></u>	 <u><u>\$ 2,845,442</u></u>

Northland Pioneer College Friends and Family, Inc.
Statement of Activities
Year Ended June 30, 2026

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Revenues and other support			
Contributions	\$ 132,374	\$ 208,223	\$ 340,597
Donated materials and services	196,662	-	196,662
Interest	93,933	319	949
Net investment return		132,134	226,067
Gross special events revenue	46,716	-	46,716
Less cost of direct benefits to donors	(8,218)	-	(8,218)
Net special events revenue	38,498	-	38,498
Net assets released from restrictions	234,246	(234,246)	-
Total revenues and other support	696,343	106,430	802,773
Expenses			
Program services expense			
Scholarships	243,362	-	243,362
Scholarships - other	27,315	-	27,315
Other program expenses	97,759	-	97,759
Grant repayment	59,845	-	59,845
Total program expenses	428,281	-	428,281
Supporting services expense:			
Management and general	63,628		63,628
Fundraising and development	63,256		63,256
Total supporting services expense	126,884	-	126,884
Total expenses	555,165	-	555,165
Change in net assets	141,178	106,430	247,608
Net assets, beginning of year	1,041,825	1,803,617	2,845,442
Net assets, end of year	<u>\$ 1,183,003</u>	<u>\$ 1,910,047</u>	<u>\$ 3,093,050</u>

Northland Pioneer College Friends and Family, Inc.
Statement of Activities
Year Ended June 30, 2025

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Revenues and other support			
Contributions	\$ 16,159	\$ 337,344	\$ 353,503
Interest	1,100	1,954	3,054
Net investment return	76,147	92,035	168,182
Gross special events revenue	83,719	-	83,719
Less cost of direct benefits to donors	(38,184)	-	(38,184)
Net special events revenue	45,535	-	45,535
Net assets released from restrictions	233,395	(233,395)	-
Total revenues and other support	372,336	197,938	570,274
Expenses			
Program services expense			
Scholarships	220,335	-	220,335
Total program expenses	220,335	-	220,335
Supporting services expense:			
Management and general	15,224	-	15,224
Total supporting services expense	15,224	-	15,224
Total expenses	235,559	-	235,559
Change in net assets	136,777	197,938	334,715
Net assets, beginning of year	905,048	1,605,679	2,510,727
Net assets, end of year	<u>\$ 1,041,825</u>	<u>\$ 1,803,617</u>	<u>\$ 2,845,442</u>

Northland Pioneer College Friends and Family, Inc.
Statements of Cash Flows
Years Ended June 30, 2026 and 2025

	<u>2026</u>	<u>2025</u>
Cash flows from operating activities		
Cash received from contributions	\$ 334,044	\$ 353,503
Cash received from special events	46,716	83,719
Payments for scholarships	(270,677)	(220,335)
Grant repayment	(59,845)	-
Payments to vendors	(36,199)	(53,407)
Interest received	949	3,054
	<u>14,988</u>	<u>166,534</u>
Cash flows from investing activities		
Cash received from sale of investments	101,520	67,370
Purchase of investments	(100,000)	(501,350)
	<u>1,520</u>	<u>(433,980)</u>
Net cash used in investing activities	<u>1,520</u>	<u>(433,980)</u>
Net increase (decrease) in cash	16,508	(267,446)
Cash and cash equivalents, beginning of year	<u>450,310</u>	<u>717,756</u>
Cash and cash equivalents, end of year	<u><u>\$ 466,818</u></u>	<u><u>\$ 450,310</u></u>

Supplemental disclosure of noncash investing activity:

During 2026, the Organization received contributed marketable securities with a fair value of \$6,553. The securities were transferred directly to the Organization's investment account and, accordingly, the contribution and related investment acquisition are excluded from the statement of cash flows. No comparable noncash investment contribution was received during 2025.

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies of Northland Pioneer College (NPC) Friends and Family, Inc. (the Organization) are described below to enhance the usefulness of the financial statements to the reader.

Organization

Northland Pioneer College Friends and Family (the Organization) is an Arizona nonprofit corporation organized to advance the mission of Northland Pioneer College (NPC) by raising and stewarding resources for scholarships and other student-support programs. The Organization is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3).

Basis of Accounting

The financial statements are prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Net assets without donor restrictions are available for general operations and include amounts designated by the Board. Net assets with donor restrictions are subject to donor-imposed purpose or time restrictions, including donor-restricted endowment funds.

Contributions

Contributions are recognized when an unconditional promise to give is received. Contributions subject to donor restrictions are reported as increases in net assets with donor restrictions. When a restriction is satisfied, the amount is reclassified to net assets without donor restrictions and reported as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as without donor restrictions.

Contributed Nonfinancial Assets

Contributed nonfinancial assets are recognized at estimated fair value when the services create or enhance nonfinancial assets, require specialized skills, are provided by individuals possessing those skills, and would otherwise be purchased, or when other contributed goods or facilities provide measurable benefit. Contributed nonfinancial assets are presented separately from cash contributions.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. Actual results could differ from those estimates.

Income Tax

The Organization recognizes uncertain tax positions only when it is more likely than not that the position will be sustained. Management believes there are no material uncertain tax positions as of June 30, 2026 or 2025.

Functional Allocation of Expenses

Expenses are reported by natural and functional classification. Directly identifiable expenses are charged to the related function. Shared costs, including contributed personnel and facilities, are allocated using management's estimates of time and effort or other reasonable measures.

**NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -
(continued)**

Cash and Cash Equivalents

The Organization considers highly liquid investments with original maturities of three months or less to be cash equivalents. Restricted cash consists primarily of amounts restricted for scholarships and related student support.

Credit Risk – The Organization does not have a formal policy for credit risk.

Concentration of Credit Risk – The Organization does not have a formal policy for concentration of credit risk. The Organization maintains bank accounts for operations and restricted and unrestricted scholarships at National Bank of Arizona in Snowflake, Arizona. As of June 30, 2026, the Organization had no uninsured bank deposits.

Investments

Investments are reported at fair value. Interest income is reported separately. Net investment return includes realized and unrealized gains and losses, net of investment-related expenses, and is reported in the appropriate net asset class. Investment advisory fees were \$22,043 for the year ended June 30, 2026 and \$18,760 for the year ended June 30, 2025.

Contributions of marketable securities are recognized at fair value on the date the assets are received. Fair value is determined using quoted market prices for identical securities in active markets. The securities may subsequently be retained or sold in accordance with the Organization's investment and cash-management policies. Changes in fair value after the contribution date are included in net investment return.

Endowment Funds

The Organization is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA), which requires enhanced disclosures for all its endowment funds. UPMIFA provides the Organization with guidance on accounting for the net asset classification of endowment funds.

Date of Management's Review

Management has reviewed events subsequent to June 30, 2026, up through the date the financial statements were available to be issued, August 14, 2026, to evaluate their effect on the fair presentation of the financial statements. As of the date the financial statements were available to be issued, there have been no events subsequent to June 30, 2026, that are required to be disclosed in order to present fairly the financial position and changes in net assets of the Organization.

Revenue and Revenue Recognition

Revenue is recognized when earned. Program service fees and payments under cost-reimbursable contracts received in advance are deferred to the applicable period in which the related services are performed or expenditures are incurred, respectively. Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

NOTE 2 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure within one year are as follows:

	<u>2026</u>	<u>2025</u>
Financial assets	\$ 3,093,050	\$ 2,845,442
Less: donor-restricted amounts	(1,910,047)	(1,803,617)
Less: board-designated endowment	<u>(901,736)</u>	<u>(807,803)</u>
Financial assets available within one year	281,267	234,022

The Organization manages liquidity by maintaining operating cash and monitoring expected scholarship and operating requirements. Although the board-designated endowment is not intended for current operations, the Board may undesignate those amounts if necessary. Donor-restricted amounts are available only as the related restrictions are satisfied.

NOTE 3 – INVESTMENTS AND FAIR VALUE MEASUREMENTS

The Organization's investments consist of marketable securities measured at fair value using quoted prices for identical securities in active markets and are classified within Level 1 of the fair value hierarchy. Cash is not included in the fair value hierarchy. The Organization had Level 1 investments of \$2,626,232 and \$2,395,132 as of June 30, 2026 and 2025, respectively.

NOTE 4 - RELATED-PARTY SUPPORT AND CONTRIBUTED NONFINANCIAL ASSETS

NPC and the Organization operate under a memorandum of understanding signed April 16, 2026 that describes administrative, personnel, facilities, and program-support responsibilities. NPC provides personnel and other support to the Organization without charge. For 2026, the Organization recognized contributed nonfinancial assets totaling \$196,662, consisting of approximately \$187,685 of personnel services and \$8,977 of office space, travel, and other support.

Personnel services were valued using NPC budgeted salary and benefit amounts and management's estimate that 75% of the related effort benefited the Organization. Other support was valued using management-provided cost estimates. The contributions had no donor restrictions, were used in the Organization's programs and operations, and were not monetized. No contributed nonfinancial assets were recognized in 2025.

NOTE 5 - GRANT REPAYMENT

In 2026, changed enrollment and program plans reduced the amount needed for a previously funded purpose. The Organization agreed to return \$59,845 of funds for which contribution revenue had been recognized in prior years because the original funding conditions had been met and the Organization intended to use the funds for the stated purpose. The repayment is reported as program expense in 2026 and as a cash outflow from operating activities.

NOTE 6 - ENDOWMENT AND OTHER RESTRICTED FUNDS

As of June 30, 2026, NPC Friends and Family's endowments consisted of the following funds: one fund established for the Martia A. Smith Memorial Art Scholarship, one for the Charles E. Lisitzky Scholarship, one for the Prescott Winslow Memorial Scholarship, one for the Claude Endfield Early Childhood Scholarship Fund, one for Jon Graff, Ph.D. endowed scholarships, one for the Jennifer Lee Witt Memorial Scholarship, one for Taking Flight Scholarships in memory of Dr. Eric B. Henderson, one for the Mary Kath Smith Lindy Native American Scholarship, and one for NPC Friends and Family. The latter was established in October 2014 to assure the future viability of the Organization. In addition, the AndyVon donor-restricted fund for Native American student scholarships is held in a cash-only account, with plans to continue receiving donations to ensure the long-term viability of the fund.

As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of NPC Friends and Family has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, NPC Friends and Family classifies the original value of gifts donated to donor-restricted endowments, and the original value of subsequent gifts to such endowments, as net assets with donor restrictions required to be maintained in perpetuity.

The remaining portion of donor-restricted endowment fund earnings that has not been appropriated for expenditure is classified as net assets with donor restrictions until those amounts are appropriated and the related donor restrictions are satisfied. Upon appropriation and satisfaction of the applicable purpose restrictions, those amounts are reclassified from net assets with donor restrictions to net assets without donor restrictions and reported as net assets released from restrictions.

In accordance with UPMIFA, NPC Friends and Family considers the following factors in determining whether to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the various funds;
2. The purposes of the donor-restricted endowment funds;
3. General economic conditions;
4. The possible effects of inflation and deflation;
5. The expected total return from income and the appreciation of investments;
6. Other resources of NPC Friends and Family; and
7. NPC Friends and Family's investment policies.

The endowments are managed in separate investment accounts. Transactions within each individual endowment are based on the unit market value at the end of the month during which the transaction takes place for withdrawals and additions. It is the goal of NPC Friends and Family that the total return from each endowment investment be adequate to meet the following objectives:

- Preserve investment capital and its purchasing power
- Generate sufficient resources to meet spending needs (payout)
- Attain reasonable capital appreciation, through prudent acceptance of risk, to enhance the future purchasing power of the investment capital.

NOTE 6 - ENDOWMENT AND OTHER RESTRICTED FUNDS - (continued)

As of June 30, 2026, the endowment assets were invested in marketable securities held with Edward Jones. The amount by which the investment account balances exceeded Securities Investor Protection Corporation coverage as of June 30, 2026 was approximately \$560,302. Securities Investor Protection Corporation coverage does not protect against declines in the market value of investments.

All endowment investments are carried at fair value and classified as noncurrent because donor restrictions or Board designations limit NPC Friends and Family's use of these investments for current operations. Each endowed account is required to have a minimum balance of \$10,000, with that amount generally to be reached within three years from the date of the initial donation, which must be at least \$5,000.

If, after the three-year period has expired, the account has not reached the prescribed minimum, the contributors to the fund have two options: (a) award the existing amount over a designated period or (b) authorize combining the fund with another compatible existing endowment fund. The three-year period may be waived if a plan containing another approved period has been approved by the Board of Directors.

All investment return earned by developing endowed accounts is added to the fund corpus during the three-year period. No awards are made from a developing fund during that period unless the minimum balance of \$10,000 is reached before the end of the three-year period. As of June 30, 2026, all funds had balances greater than \$10,000.

The contributor to an endowed fund may impose additional provisions governing scholarships paid from the endowment. During the fiscal year ended June 30, 2026, transfers were made from accumulated investment earnings on selected endowed scholarship funds to the Restricted Scholarship fund. Management determined that sufficient accumulated investment return was available to make the awards without invading amounts required to be maintained in perpetuity and while preserving sufficient resources to support the continued long-term growth of the funds.

To ensure observance of limitations and restrictions placed on the use of resources available to NPC Friends and Family, net assets and changes in net assets are classified and reported based on the existence or absence of donor-imposed restrictions. Expenses are generally reported as decreases in net assets without donor restrictions. Amounts are released from donor restrictions when the applicable purpose or time restrictions are satisfied.

Net assets with donor restrictions include donor-restricted endowments and other contributions subject to donor-imposed purpose or time restrictions. Donor-restricted endowment funds are generally subject to donor restrictions requiring that the original gift amount be invested in perpetuity to produce investment return that may be expended or added to the fund in accordance with the donor's wishes. Net assets with donor restrictions also include accumulated endowment return that has not yet been appropriated and expended for its intended purpose.

As of June 30, 2026, the Martia A. Smith Memorial Art Scholarship endowment agreement requires that investment return equal to the average inflation rate for the preceding calendar year be added to the portion of the fund required to be maintained in perpetuity. Net assets with donor restrictions also include contributions designated by donors for particular programs or purposes and term endowments whose principal becomes expendable upon the passage of a stated period or the occurrence of a specified event.

NOTE 6 - ENDOWMENT AND OTHER RESTRICTED FUNDS - (continued)

Net assets without donor restrictions are not subject to donor-imposed restrictions. This class also includes endowments designated by the Board of Directors, whose designation may be modified and whose corpus may be made available for expenditure upon approval of the Board. The NPC Friends and Family Endowment, established in October 2014, is classified as a Board-designated endowment within net assets without donor restrictions.

During 2026, NPC Friends and Family received a noncash contribution of marketable securities with a fair value of \$6,553. The securities were transferred directly to a donor-restricted investment account and were measured at fair value using quoted market prices on the date received. Because no cash was received or paid in connection with the transfer, the contribution and related acquisition of investments are excluded from the statement of cash flows.

As of June 30, 2026, the fair value of each individual donor-restricted endowment fund equaled or exceeded the amount required to be maintained under the applicable donor agreement and the Organization's interpretation of UPMIFA.

Activity in the Organization's board-designated and donor-restricted investment accounts for the years ended June 30, 2026 and 2025 was as follows:

2026			
	Without Donor Restrictions	With Donor Restrictions	Total
Investment account balance, beginning of year	\$ 807,803	\$ 1,587,329	\$ 2,395,132
Investment return, net	93,933	132,134	226,067
Contributions	-	106,553	106,553
Transfers and distributions to cash for scholarships and programs		(101,520)	(101,520)
Investment account balance, end of year	<u>\$ 901,736</u>	<u>\$ 1,724,496</u>	<u>\$ 2,626,232</u>

2025			
	Without Donor Restrictions	With Donor Restrictions	Total
Investment account balance, beginning of year	\$ 569,825	\$ 1,223,146	\$ 1,792,971
Investment return, net	76,147	92,035	168,182
Contributions	94,724	258,779	353,503
Transfers	100,000	120,000	220,000
Transfers and distributions to cash for scholarships and programs	(32,893)	(106,631)	(139,524)
Investment account balance, end of year	<u>\$ 807,803</u>	<u>\$ 1,587,329</u>	<u>\$ 2,395,132</u>

Northland Pioneer College Friends and Family, Inc.
Notes to Financial Statements
June 30, 2026 and 2025

NOTE 7 - FUNCTIONAL EXPENSES

	2026			
	Program Services	Management and General	Fundraising and Development	Total
Contract services	\$ -	\$ 8,851	\$ -	\$ 8,851
Insurance	-	1,620	-	1,620
Office expenses	-	17,510	-	17,510
Event expenses	8,218	-	-	8,218
Scholarships	270,677	-	-	270,677
Grant repayment	59,845	-	-	59,845
Contributed personnel, facilities, and support	97,759	35,647	63,256	196,662
	<u>\$ 436,499</u>	<u>\$ 63,628</u>	<u>\$ 63,256</u>	<u>\$ 563,383</u>

	2025			
	Program Services	Management and General	Fundraising and Development	Total
Contract services	\$ -	\$ 7,500	\$ -	\$ 7,500
Insurance	-	2,498	-	2,498
Office expenses	-	5,226	-	5,226
Event expenses	38,184	-	-	38,184
Scholarships	220,335	-	-	220,335
	<u>\$ 258,519</u>	<u>\$ 15,224</u>	<u>\$ -</u>	<u>\$ 273,743</u>

Functional expenses above reconciled to statement of activities as follows:

	2026	2025
Expenses reported in statement of activities	\$ 555,165	\$ 235,559
Direct benefits to donors	8,218	38,184
Total functional expenses	<u>\$ 563,383</u>	<u>\$ 273,743</u>

NPC Component Unit Financial Audit Northeast Arizona Training Center 2025-26

Summary:

Northeast Arizona Training Center (NATC) is a separate legal entity but is considered a component unit of Northland Pioneer College (NPC) as defined by the Governmental Accounting Standards Board (GASB) Statement of Standards No. 14. NATC Financial Statements are therefore included in the audited financial statements for NPC by discrete presentation.

BDR Richards, CPA's, PLC, completed the FY 2025-26 financial audit for NATC on September 10, 2026. The auditor issued an opinion that the financial statements were presented fairly, in all material respects and in conformity with Generally Accepted Accounting Principles (GAAP.)

Below are brief highlights from the report:

- Total Assets and Total Net Assets decreased \$113,835 due primarily to an increase in management, general repairs and maintenance expense items.
- Total operating revenue increased \$134,533 primarily due to donated services and an increase in law enforcement membership fees.
- Total expenses increased \$167,727, primarily due to increases in management, general repairs and maintenance expenses.
- Overall cash position increased \$18,375 primarily due to increases in cash receipts from membership dues.
- For the past four years NATC has experienced negative change in net assets. This negative change has been caused largely by non-cash expenses such as depreciation. The auditor do not believe that NATC is a going concern in part due to consistent positive cash flow provided by operating activities over the past four years.

The final FY 2025-26 Financial Statements are included for review.



Northland Pioneer College

Post Office Box 610 • Holbrook, AZ 86025 • (928) 524-7311 • Fax (928) 524-7312 • www.npc.edu

NORTHEAST ARIZONA TRAINING CENTER, INC.



FINANCIAL STATEMENTS
JUNE 30, 2026 AND 2025

NORTHEAST ARIZONA TRAINING CENTER, INC.

Financial Statements

June 30, 2026 and 2025

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
of Northeast Arizona Training Center, Inc.

Opinion

We have audited the accompanying financial statements of Northeast Arizona Training Center, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2026 and 2025, and the related statements of activities, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Northeast Arizona Training Center, Inc. as of June 30, 2026 and 2025, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Northeast Arizona Training Center, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Northeast Arizona Training Center, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Northeast Arizona Training Center, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Northeast Arizona Training Center, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

A handwritten signature in black ink that reads "BDR Richards, CPAs, PLC". The signature is stylized with a large, sweeping "B" and "R" and a long horizontal line underneath.

Snowflake, AZ
September 10, 2026

Northeast Arizona Training Center, Inc.
Statements of Financial Position
June 30, 2026 and 2025

	<u>2026</u>	<u>2025</u>
Assets		
Current assets		
Cash and cash equivalents	\$ 169,620	\$ 151,245
Contributions receivable	-	7,600
Prepaid expenses	<u>22,203</u>	<u>24,361</u>
Total current assets	191,823	183,206
Property and equipment		
Land	110,000	110,000
Construction in progress	-	872,778
Buildings	637,742	637,742
Training facilities	3,024,475	2,151,697
Other capital equipment	37,982	37,982
Less accumulated depreciation	<u>(1,886,418)</u>	<u>(1,763,966)</u>
Net property and equipment	1,923,781	2,046,233
Total assets	<u><u>\$ 2,115,604</u></u>	<u><u>\$ 2,229,439</u></u>
Liabilities		
Current liabilities		
Accounts payable	<u>\$ -</u>	<u>\$ -</u>
Total liabilities	<u>-</u>	<u>-</u>
Net Assets		
Without donor restrictions-undesignated	<u>2,115,604</u>	<u>2,229,439</u>
Total net assets	<u><u>\$ 2,115,604</u></u>	<u><u>\$ 2,229,439</u></u>

Northeast Arizona Training Center, Inc.
Statements of Activities
Years ended June 30, 2026 and 2025

	<u>2026</u>	<u>2025</u>
Support and revenue		
Fire department membership fees	\$ 10,550	\$ 13,900
Law enforcement membership fees	57,900	44,500
Donated services	123,080	-
Interest	19	16
Non member fees	7,800	7,000
Private agency usage	3,600	3,000
	<u>202,949</u>	<u>68,416</u>
Expenses		
Management and general	123,080	-
Administrative and office	47,861	40,715
Repairs and maintenance	23,391	-
Depreciation	122,452	108,342
	<u>316,784</u>	<u>149,057</u>
Change in net assets without donor restrictions	(113,835)	(80,641)
Net assets at beginning of year	<u>2,229,439</u>	<u>2,310,080</u>
Net assets at end of year	<u><u>\$ 2,115,604</u></u>	<u><u>\$ 2,229,439</u></u>

Northeast Arizona Training Center, Inc.
Statements of Cash Flows
Years ended June 30, 2026 and 2025

	<u>2026</u>	<u>2025</u>
Cash flows from operating activities		
Receipts from members and users	\$ 87,450	\$ 69,300
Interest income	19	16
Payments to vendors	<u>(69,094)</u>	<u>(39,827)</u>
Net cash provided by operating activities	18,375	29,489
Cash flows from investing activities		
Purchase of property and equipment	<u>-</u>	<u>-</u>
Net cash used in investing activities	-	-
Net change in cash	18,375	29,489
Cash at beginning of year	<u>151,245</u>	<u>121,756</u>
Cash at end of year	<u><u>\$ 169,620</u></u>	<u><u>\$ 151,245</u></u>
Reconciliation of change in net assets to net cash provided by operating activities:		
Change in net assets	\$ (113,835)	\$ (80,641)
Adjustments to reconcile operating income to net cash provided by operating activities:		
Depreciation	122,452	108,342
Changes in assets and liabilities:		
Contributions receivable	7,600	900
Prepaid expenses	<u>2,158</u>	<u>888</u>
Net cash provided by operating activities	<u><u>\$ 18,375</u></u>	<u><u>\$ 29,489</u></u>

Northeast Arizona Training Center, Inc.

Notes to Financial Statements

June 30, 2026 and 2025

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies of Northeast Arizona Training Center, Inc. (NATC) are summarized below.

Nature of the Organization

NATC was incorporated as a not-for-profit organization in the State of Arizona in 2004. NATC's mission is to own and operate a certified all-risk regional training center that meets the educational and testing needs of fire and law enforcement personnel in Northeast Arizona. The voting members of NATC's board of directors are personnel of Northland Pioneer College (NPC). Because of the control exercised by NPC, NATC is a component unit of NPC.

NPC provides certain personnel, facilities, utilities, and other resources that benefit NATC. NPC also conducts certain classes at NATC's training facility and owns educational assets used at the facility. Revenue raised and expenses incurred directly by NPC in operating the Northeast Arizona Training Facility are not included in these financial statements. NATC's operating revenue is derived primarily from membership dues paid by participating agencies and user fees charged to other organizations. NATC may also receive State appropriations through NPC as pass-through grant funding.

Basis of Accounting

The financial statements are prepared using the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP).

Net Assets

NATC presents its financial statements in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 958, Not-for-Profit Entities. Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions.

Net assets without donor restrictions are available for general operations and are not subject to donor- or certain grantor-imposed restrictions. Net assets with donor restrictions are subject to donor- or certain grantor-imposed restrictions that may be temporary or perpetual in nature. NATC had no net assets with donor restrictions at June 30, 2026, or 2025.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect reported amounts of assets and liabilities, disclosure of contingent assets and liabilities, and reported amounts of revenues and expenses. Actual results could differ from those estimates. NATC's most significant estimate relates to the useful lives assigned to depreciable property and equipment.

Cash and Cash Equivalents

NATC considers highly liquid investments with original maturities of three months or less when purchased to be cash equivalents. On June 30, 2026, and 2025, NATC held cash in a demand deposit account and had no investments.

Property and Equipment

NATC capitalizes property and equipment with a cost of \$3,000 or more and an estimated useful life greater than one year. Property and equipment are recorded at cost or, if donated, at fair value on the date received. Expenditures for maintenance and repairs are charged to expense as incurred. Depreciation is computed using the straight-line method over estimated useful lives ranging from five to fifty years.

Northeast Arizona Training Center, Inc.
Notes to Financial Statements
June 30, 2026 and 2025

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Contributions Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met. Contributions receivable was \$0 and \$7,600 at June 30, 2026 and 2025, respectively.

Income Taxes

NATC is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 43-1201 of the Arizona Revised Statutes. Accordingly, no provision for income taxes is included in the accompanying financial statements. Continued tax-exempt status is dependent upon NATC maintaining compliance with applicable provisions of the Internal Revenue Code.

Revenue Recognition

Membership and user fees are recognized as revenue when the related access to, use of, or services of the training facility are provided. Grant and appropriation revenue is evaluated to determine whether the arrangement represents a contribution or an exchange transaction. Contributions are recognized when unconditional; conditional contributions are recognized when the related conditions have been substantially met. State appropriations received through NPC are recognized as operating support when the applicable recognition criteria are satisfied.

Subsequent Events

Management evaluated subsequent events through September 10, 2026, the date the financial statements were available to be issued. No subsequent events were identified that required recognition or disclosure in the financial statements.

Contributed Non-Financial Assets

Contributed non-financial assets are recognized at estimated fair value when the services create or enhance non-financial assets, require specialized skills, are provided by individuals possessing those skills, and would otherwise be purchased, or when other contributed goods or facilities provide measurable benefit. Contributed non-financial assets are presented separately from cash contributions.

NOTE 2 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

Financial assets available for general expenditure within one year of the statement of financial position date consist of the following:

	<u>2026</u>	<u>2025</u>
Cash and cash equivalents	\$ 169,620	\$ 151,245
Contributions receivable	-	7,600
Total financial assets available	<u>\$ 169,620</u>	<u>\$ 158,845</u>

NATC manages its liquid resources by maintaining cash and other financial assets available to meet general expenditures, liabilities, and other obligations as they become due. NATC does not maintain a formal liquidity reserve policy and had no donor-restricted financial assets on June 30, 2026, or 2025.

Concentration of Credit Risk

NATC maintains its cash in a single demand deposit account at National Bank of Arizona. Deposits at the financial institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to applicable limits. Cash balances on June 30, 2026 and 2025 did not exceed FDIC insurance limits.

Northeast Arizona Training Center, Inc.

Notes to Financial Statements

June 30, 2026 and 2025

NOTE 3 – RELATED PARTY TRANSACTIONS

Northland Pioneer College provides certain use of facilities and staff services which benefits NATC. Because the facilities provided by NPC also benefit NPC's educational programs, no value for the use of these facilities has been recognized in NATC's financial statements.

NOTE 4 – PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	2026	2025
Land	\$ 110,000	\$ 110,000
Construction in progress	-	872,778
Buildings	637,742	637,742
Training facilities	3,024,475	2,151,697
Other capital equipment	37,982	37,982
	3,810,199	3,810,199
Less accumulated depreciation	(1,886,418)	(1,763,966)
	<u>\$1,923,781</u>	<u>\$2,046,233</u>

Depreciation expense for the period ending June 30, 2026, was \$122,452 and for the period ending June 30, 2025, was \$108,342. Property and equipment categories not being depreciated include Land and Construction in progress. There were no additions to property and equipment during the year ended June 30, 2026. During the year \$872,778 of construction in progress was completed and transferred to training facilities.

NOTE 5 - FUNCTIONAL EXPENSES

Expenses are reported by both their natural and functional classifications. Program service expenses consist of costs directly related to the operation and maintenance of the Northeast Arizona Training Center and its training facilities. Management and general expenses consist primarily of contributed personnel services provided by Northland Pioneer College for management of the facility and programs. NATC incurred no fundraising expenses during the years ended June 30, 2026, and 2025.

	Program Services	Management and General	Total
<u>Year ended June 30, 2026</u>			
Contributed personnel services	\$ -	\$ 123,080	\$ 123,080
Administrative and office	47,861	-	47,861
Repairs and maintenance	23,391	-	23,391
Depreciation	122,452	-	122,452
Total expenses	<u>\$ 193,704</u>	<u>\$ 123,080</u>	<u>\$ 316,784</u>
<u>Year ended June 30, 2025</u>			
Administrative and office	\$ 40,715	\$ -	\$ 40,715
Depreciation	108,342	-	108,342
Total expenses	<u>\$ 149,057</u>	<u>\$ -</u>	<u>\$ 149,057</u>

Northeast Arizona Training Center, Inc.
Notes to Financial Statements
June 30, 2026 and 2025

NOTE 6 - CASH FLOW INFORMATION

There were no noncash investing or financing transactions during the years ended June 30, 2026, or 2025. NATC paid no interest or income taxes during either year.

NOTE 7 – RELATED-PARTY SUPPORT AND CONTRIBUTED NON-FINANCIAL ASSETS

Personnel services were provided by Northland Pioneer College to NATC for management and administrative functions. The estimated cost of these services was \$123,080 for the period ended June 30, 2026. The value of the services was based on the cost of the personnel providing the services, and the services were not monetized. No non-financial support from Northland Pioneer College was recognized in the period ended June 30, 2025.

Request to Purchase Fleet Vehicles

Recommendation:

Staff recommends approval of the purchase of seven fleet vehicles not to exceed \$280,000.

Summary:

The seven fleet vehicles we want to purchase are three Hyundai Sonata's from Earnhardt Dealership, two work trucks, and two used shuttles. The Sonata's are part of a vehicle plan to phase out the older fleet vehicles and replace them with newer, safer, higher quality ones. We will be using these purchases to dispose of five of our older Toyota Corolla's. We reached out to four dealerships for the Sonata's, and Earnhardt came back with the best price, a total of \$98,787 for three cars.

The work trucks will be replacing obsolete work trucks that have had to be pulled out of service. The funding would be coming out of the remainder of the Transportation Department's Capital Vehicle budget after the Hyundai Sonata's are purchased, which amounts to \$91,213.

For the shuttles, NPC was awarded \$700,000 from the Halle Foundation for the Kayenta project. They designated \$90,000 for student transportation. The used shuttles we are looking at are around \$30,000-\$40,000, according to the quotes we are receiving. We would like to purchase two for redundancy, and any remainder of the designated grant funds would be spent on maintenance such as certification of ADA equipment.

Vehicle	Amount	Budget Source
3 Hyundai Sonatas	\$ 98,787	Capital Vehicle Budget
2 Work Trucks	\$ 91,213	Capital Vehicle Budget
2 Shuttles	\$ 90,000	Halle Foundation Grant
Total	\$ 280,000	





Date: 9/15/2026

Salesperson: Christopher Miller

Manager: Devin Marshall

FOR INTERNAL USE ONLY

CUSTOMER Nathan Wilczynski

Home Phone :

Address : ,

Work Phone :

E-Mail : nathan.wilczynski@npc.edu

Cell Phone : (928) 205-5207

VEHICLE

Stock # : NS61574

New / Used : New

VIN : KMHL24JJ8TA186709

Mileage: 9

Vehicle : 2026 Hyundai Sonata Hybrid

Color : SERENITY WHITE

Type : Blue (A6) 4dr Sedan

SNCAF2JAS4AS

Market Value Selling Price	31,185.00
Discount	1,500.00
Adjusted Price	29,685.00
Tax	2,374.80
Doc Fee	699.00
License Fees	530.07
Cash Deposit	.00
Total	33,288.87

Customer Approval: _____

Management Approval: _____

By signing this authorization form, you certify that the above personal information is correct and accurate, and authorize the release of credit and employment information. By signing above, I provide to the dealership and its affiliates consent to communicate with me about my vehicle or any future vehicles using electronic, verbal and written communications including but not limited to eMail, text messaging, SMS, phone calls and direct mail. Terms and Conditions subject to credit approval. For Information Only. This is not an offer or contract for sale.



Date: 9/15/2026
Salesperson: Christopher Miller
Manager: Devin Marshall

FOR INTERNAL USE ONLY

CUSTOMER: Nathan Wilczynski Home Phone :
Address : Work Phone :
E-Mail : nathan.wilczynski@npc.edu Cell Phone : (928) 205-5207

VEHICLE			
Stock # : NS61547	New / Used : New	VIN : KMHL24J0TA187112	Mileage: 9
Vehicle : 2026 Hyundai Sonata Hybrid		Color : AERO SILVER	
Type : Blue (A6) 4dr Sedan		SNCAF2JAS4AS	
Market Value Selling Price			30,685.00
Discount			1,500.00
Adjusted Price			29,185.00
Tax			2,334.80
Doc Fee			699.00
License Fees			530.07
Cash Deposit			.00
Total			32,748.87

Customer Approval: Management Approval: I authorize the release of credit and employment information. By signing above, I provide to the dealership and its affiliates consent to communicate with me about my vehicle or any future vehicles using electronic, verbal and written communications including but not limited to email, text messaging, SMS, phone calls and direct mail. Terms and Conditions subject to credit approval or Information Only. This is not an offer or contract for sale.



EARNHARDT NORTH SCOTTSDALE

FOR INTERNAL USE ONLY

Date: 9/15/2026

Salesperson: Christopher Miller

Manager: Devin Marshall

CUSTOMER NORTHLAND PIONEER COLLEGE

Home Phone :

Address :

Work Phone :

E-Mail : nathan.wilczynski@npc.edu

Cell Phone : (928) 205-5207

VEHICLE

Stock # : NS61568

New / Used : New

VIN : KMHL24JJ3TA188304

Mileage: 9

Vehicle : 2026 Hyundai Sonata Hybrid

Color : AERO SILVER

Type : Blue (A6) 4dr Sedan

SNCAF2JAS4AS

Market Value Selling Price	30,715.00
Discount	1,530.00
Adjusted Price	29,185.00
Tax	2,334.80
Doc Fee	699.00
License Fees	530.07
Cash Deposit	.00
Total	32,748.87

Customer Approval: _____

Management Approval: _____

By signing this authorization form, you certify that the above personal information is correct and accurate, and authorize the release of credit and employment information. By signing above, I provide to the dealership and its affiliates consent to communicate with me about my vehicle or any future vehicles using electronic, verbal and written communications including but not limited to eMail, text messaging, SMS, phone calls and direct mail. Terms and Conditions subject to credit approval. For Information Only. This is not an offer or contract for sale.

Kayenta Metal Building Design Fees Proposal

Recommendation:

Staff recommends approval of a contract with SPS+ Architects (SPS+) in the amount of \$172,550 to design the metal building in Kayenta.

Summary:

The Halle Foundation awarded NPC a \$700,000 grant for a metal building in Kayenta for future CTE programs.

The scope of the building includes one open classroom area, a laundry room, restrooms, and an open CTE program space that can accommodate future auto and welding programs. It's a small-scale Skills Center that is designed to be able to add onto in the future, determined by community needs.

All the design and utility fees are coming out of the interest from the \$9,000,000 grant.



8/20/2026

Justin White
Facilities Director
Northland Pioneer College
102 N 1st Ave
Holbrook, AZ 86025
T: (928) 524-7330
E: justin.white@npc.edu

**RE: Northland Pioneer College, Kayenta PEMB CTE Building
SPS+ Architects Fee Proposal**

Dear Mr. White,

Thank you for the opportunity to present our fee proposal to provide architectural design and engineering services for the project above. The Scope of Work, Scope of Services and Proposed Fee are outlined below.

Scope of Work

SPS+ Architects shall provide architectural design, including limited construction administration services for a new +/- 6,000 SF pre-engineering metal building located in Kayenta, AZ. Scope includes one open classroom area, a laundry room, restrooms, and an open CTE program space that can accommodate future auto and welding programs.

The construction of the new building is anticipated to be a pre-engineered metal building. It is understood that the pre-engineered metal building design will also include concrete slab on grade and foundation design. Design to be provided by pre-engineered metal building provider retained by Client or Contractor.

It is understood that this first phase will include only the PEMB, its slab and foundation, and associated site improvements. Civil engineering is included as a supplemental service to include spot grades for the new concrete slab, utility coordination and extensions of the domestic water, wastewater and fire line, addition of a new fire lane, and accessible routes.

An allowance is included for an amendment to the Geotechnical report to include new borings at the proposed Phase 1 PEMB location. SPS+ will assist the Client in facilitating the Geotechnical Engineer's scope and fee. The Geotechnical Engineer will be directly contracted with the Client.

Full build-out of the PEMB shell including architectural, mechanical, plumbing, electrical and as-needed structural design for interior wall connections is excluded and will be provided as part of a separate phase under a separate agreement or as an add service agreement.

Basic Scope of Services

The following is an outline of proposed Basic Services that SPS+ Architects will provide as required to facilitate this project.

1. Design Development Services

- a. Provide design documents indicating areas, volume, plans, elevations, and sections of the proposed project.
 - b. Provide reviews with all applicable reviewing agencies for compliance with all building codes.
 - c. Prepare an outline specification and coordinate within the design team.
 - d. Pre-Application Submittal or courtesy review meeting to AHJ as necessary.
2. Construction Document Services
 - a. Provide a full set of completed construction documents and specifications for construction of project for this procurement.
 - b. SPS+ Architects will work with the project team to provide documents that meet the Client's approved construction dollar amount.
 - c. SPS+ Architects will utilize industry standard care in preparation of Construction Documents.
 - d. SPS+ Architects will coordinate with the AHJ for code compliance and permit issuance.
3. Construction Administration Services (Limited)
 - a. Limited Services including Submittal review and RFI responses, pay application review, change order processing, and project closeout verification. Construction administration will be completed and carried out per industry standard of care.
 - b. SPS+ anticipates twenty-four (24) weeks of construction.
 - c. Site visits to be billed against the site visit allowances

Supplemental Services

1. Offsite Utility Coordination
 - a. Architectural coordination with NTUA and Civil for offsite utilities including water, wastewater, and fire line.
 - i. Electrical design and gas design will be excluded for this phase and can be included under an additional service.
 - b. It is understood that fiber services will be coordinated by the owner.
2. Feasibility Study
 - a. Architectural coordination with NTUA, Township, and Civil to determine the feasibility of the project, including feedback from listed AHJs.
3. Geotechnical Report Amendment
 - a. Amendment to the Geotechnical report to include new borings at the proposed Phase 1 PEMB location.
 - b. SPS+ will assist the Client in facilitating the Geotechnical Engineer's scope and fee. The Geotechnical Engineer will be directly contracted with the Client.
4. Civil Engineering
 - a. The Civil Engineer will provide civil engineering design services and prepare construction documents and will coordinate with the project team during design and construction administration as required.
 - b. The scope and fee include participation in project meetings and coordination, preparation of site demolition plans as required, base mapping, and site grading plans.

Allowances

1. Civil Legal Description & Exhibit
 - a. Civil Engineer will prepare up to two (2) Legal Description & Exhibits
2. Civil Offsite Fire Line Extension

- a. Civil Engineer will prepare design plans for the fire line extension, approximately 250 feet in length, with a new fire hydrant for the development. Any required extension will be included as an addendum to the fire line plans by Township of Kayenta's civil engineer.
 - i. An additional submittal package for Township of Kayenta permitting is excluded.
3. Civil Owner Contingency
 - a. Owner contingency for unknown entities or items that arise during design. Services will only be provided with authorization from the Owner.
4. Structural Site Visit During CA
 - a. Includes one (1) CA phase site visit by structural engineer.
 - b. Site visits exceeding the quantities identified in Attachment A or required by disciplines not included in the listed allowances, shall be provided as Additional Services upon Client authorization.
5. SPS+ PM Site Visits During CA
 - a. Includes one (1) CA phase site visit by Project Manager.
 - b. Site visits exceeding the quantities identified in Attachment A or required by disciplines not included in the listed allowances, shall be provided as Additional Services upon Client authorization.
6. SPS+ CA Field Site Visits During CA
 - a. Includes up to eight (8) trips by field CA.
 - b. Site visits exceeding the quantities identified in Attachment A or required by disciplines not included in the listed allowances, shall be provided as Additional Services upon Client authorization.
7. Design Contingency
8. Reimbursable Allowance

Proposed Fee

1. This Fee Proposal utilizes SPS+ Architects' **1GPA Contract No. 23-18P-12** for contract pricing. All quotes for services must be priced using contract pricing approved by 1GPA. Please see the attached 1GPA Contract Document, Attachment B. SPS+ Architects' fee for this proposal will use the Group D percentage fee schedule based upon "Repairs and Renovations". The percentage fee schedule for this group is 7.8% of the construction cost for basic services. The preliminary estimated construction cost is \$1,300,000 for this project.
2. **A proposed fee for Architectural and Engineering Design services is provided in Attachment A.**
3. The attached fee is based on the current estimated construction cost and the defined scope of work. If the construction cost increases for any reason—including, but not limited to, market conditions, escalation, design revisions, regulatory requirements, or Client directed scope changes—the Architect's fee shall be adjusted proportionally based on the originally approved A/E fee percentage.

The revised construction cost shall be established using the most current estimate, bid, or guaranteed maximum price prepared by the Architect, Construction Manager, or Contractor, as applicable. Any resulting fee adjustment shall be reflected in the Architect's next invoice or documented by written amendment, as appropriate, and shall not require renegotiation of the approved fee percentage.

This proportional adjustment applies solely to compensation for Basic Services and is separate from, and in addition to, fees for Additional Services. No Additional Services shall be provided without prior written authorization from the Client.

4. The proposed project billing percentages for Basic Services are as follows: Percentage is based upon workload and fee attributed to each Phase.

Percent of Fee Schedule

Design Development	35%
Contract Documents	50%
Construction Administration	15%
	100%

5. Payment terms:
 - a. SPS+ will invoice monthly on a percent complete basis.
 - b. Payment terms - net 30 days.
 - c. Accounts unpaid 90 days after the invoice date may be subject to a monthly service charge of 1.5% per month (or the legal rate) on the then unpaid balance.
 - d. Additional services and items approved by Client will be billed according to the attached SPS+ Architects hourly rates and fees as listed in Attachment B.
 - e. This proposal is valid for ninety days. After ninety days, please contact us for possible revisions.
 - f. Please address purchase orders to SPS-AR@spsplusarchitects.com. 480-991-0800.

Proposed Exclusions

The following items have been excluded from the scope of work and proposed fee. In some cases, these items may be added as additional services for an additional fee.

1. 3D Scanning
2. Programming/ Conceptual Design
3. Additional Site visits beyond indicated above.
4. Existing Facilities Survey
5. Bidding Assistance
6. Permit Assistance
7. Full Construction Administration
8. Conformed documents for construction
9. As-designed record drawings
10. As-constructed record drawings
11. 3D Renderings
12. Physical Finish Boards
13. FF&E Coordination/ Procurement, and Specifications
14. Exterior Site Work beyond indicated above.
15. Mechanical/ Plumbing Engineering
16. Electrical Engineering
17. Off-Site Civil Engineering
18. Landscape Architecture
19. Topographic Survey
20. ALTA Survey
21. Traffic Impact Analysis
22. Kitchen/ Food Service Consultant
23. Cost Estimating
24. Commissioning
25. LEED Design and Coordination
26. Providing design services for extensive change orders beyond original scope and construction change directives during the construction process.

27. Provide extensive drawings to evaluate different system costs.
28. Providing design services for construction beyond the contracted established construction budget (unless approved by Client in writing.)
29. Providing any services beyond customary Architectural Services and as outlined in this proposal.
30. Fire Protection/ Fire Alarm System Design. The selected fire protection/ fire alarm contractor secured by the general contractor will be responsible as required by the authority having jurisdiction.
31. Payment for building permits, fees, and any construction related permits and fees.
32. Taxes and Fees.
33. Special inspections as may be required by the AHJ (paid as a direct passthrough by the Client)
34. Other special systems are excluded from the contract such as (may be provided via allowance identified above):
 - a. Design associated with E-rateable construction is excluded.
 - b. Computer network cabling and equipment and programming including main cross-connect, intermediate cross-connect, horizontal cross-connect, and LAN is excluded.
 - c. Security camera system is excluded.
 - d. Uninterrupted power supply system design is excluded.
 - e. (Note that conduit and power for excluded systems will be incorporated per the Client's layout document.)

SPS+ Architects will work with the project team and building committee to meet design team milestones.

If this proposal meets your acceptance, please forward your purchase order to SPS+ Architects. Please be sure that our **1GPA Contract No. 23-18P-12** is referenced on the purchase order. SPS+ Architects will forward your purchase order to 1GPA for approval.

Thank you for considering SPS+ Architects for this project. We sincerely look forward to working with you and your team in delivering a successful project.

Sincerely,
SPS+ ARCHITECTS, LLP



Mark Davenport, AIA, LEED AP BD&C
Partner

cc: SPS-AR@spsplusarchitects.com
Attachment A: Fee Calculation
Attachment B: 1GPA Contract No. 23-18P-12

If the terms of this agreement are acceptable, please indicate your acceptance and return a copy to our office.

Signature/Title

Date

Attachment A

SPS+ Architects - Fee Calculation Northland Pioneer College, Kayenta PEMB CTE Building 8/20/2026



Estimated Construction Cost: \$ 1,200,000.00
1 GPA Fee Percent (Group C): 6.2%

BASIC SERVICES:

Architectural Design
(Based on Fee Percent & Construction Cost shown above) \$ 74,400.00

Subtotal: \$ 74,400.00

SUPPLEMENTAL SERVICES:

Feasibility Study \$ 10,000.00
Geotechnical Engineering Report Amendment \$ 7,500.00
Civil Engineering \$ 25,000.00

Subtotal: \$ 42,500.00

ALLOWANCES:

Civil Legal Description & Exhibit \$ 2,500.00
Civil Offsite Fire Line Extension \$ 10,000.00
Civil Owner Contingency \$ 7,500.00
Offsite Utility Coordination - 40 hrs @ \$180 PM rate \$ 7,200.00
Structural Site Visit During CA (1 trip), \$2,400 per trip \$ 2,400.00
SPS+ PM Site Visits During CA (1 trip, \$6,950 per trip) \$ 6,950.00
SPS+ CA Field Site Visits During CA 8 trips, \$950 per trip \$ 7,600.00
Design Contingency \$ 10,000.00
Reimbursable Allowance \$ 1,500.00
(Includes printing. Does not include permit fees.)

Subtotal: \$ 55,650.00

Total Proposed Fee: \$ 172,550.00
--

Attachment B

#23-18P Architectural Services Architectural Fee Schedule - Percentage of Estimated Construction

Firm Name: SPS+ Architects, LLP

Region(s): Arizona

If Architectural fees are different by region, provide separate forms for each region and indicate the region above.

The Architectural fee for an individual project shall be determined by both the complexity and the estimated cost of the project. This Fee Schedule will become part of the Master Agreement between 1GPA and Architect.

Architectural Fee shall include basic services as described in the RFQ and Master Agreement.

The cost of construction includes the cost of the construction of the building, site improvements, and all fixed and installed equipment. It does not include Furniture, Fixtures & Equipment (FF&E), testing, surveys, permits, land cost, studies, contingencies, or Architectural fees.

PROJECT TYPES:

- **Group A - MORE THAN AVERAGE COMPLEXITY PROJECTS:** New complex stand-alone facilities such as special purpose classrooms, laboratory classrooms, libraries, auditoriums, and food service facilities.
- **Group B - AVERAGE COMPLEXITY PROJECTS:** Total facilities such as new elementary schools, middle schools, high schools, or large additions to existing facilities.
- **Group C - LESS THAN AVERAGE COMPLEXITY PROJECTS:** New less complex stand-alone facilities such as warehouses, maintenance facilities, bus barns, offices, and storage facilities or any repetitive design use of a facility.
- **Group D - REPAIRS AND RENOVATIONS:** Miscellaneous repairs and renovations, alterations to facilities, code corrective work or upgrades, system replacements, etc.

Percentage Of Estimated Construction Cost for Architectural Services

Construction Cost:	Group A	Group B	Group C	Group D
\$ 0 to \$100,000	8.7 - 9.0%	7.8% - 8.8%	7.1% - 8.1%	8.8% - 9.8%
\$ 100,000 to \$400,000	7.7% - 8.5%	7.1% - 7.9%	6.5% - 7.2%	8.2% - 8.9%
\$ 400,000 to \$1,000,000	7.1% - 7.8%	6.6% - 7.2%	6.1% - 6.6%	7.7% - 8.3%
\$ 1,000,000 to \$4,000,000	6.2% - 7.2%	5.9% - 6.7%	5.6% - 6.2%	7.1% - 7.8%
\$ 4,000,000 to \$10,000,000	5.9% - 6.3%	5.4% - 6.0%	5.2% - 5.7%	6.7% - 7.2%
\$10,000,000 to \$20,000,000	5.4% - 6.0%	5.4% - 6.0%	4.9% - 5.3%	5.6% - 6.6%
\$20,000,000 and above	5.4% - 6.0%	5.4% - 6.0%	4.2% - 5.0%	5.0% - 6.0%

Each square above should contain a single fee percentage or a percentage range within which the fee will be assessed (i.e., 5% or 5%-6%). If a percentage range is selected, the actual percentage assessed will be based on the details, location and complexity surrounding the individual project and will fall within the range provided.

Please Note: The engineering fees included in our basic services are a pass-through cost to the client. SPS+ does not mark up these fees.

REIMBURSABLE EXPENSES

For approved Reimbursable Expenses described under Item 11. Reimbursable Expenses on page 10 of the Master Agreement, Owner shall pay the amount expended by Architect/Engineer or Architect's/Engineer's consultant times the multiplier as listed below, not to exceed 1.10:

Multiplier for Approved Reimbursable Expenses: 1.10

Hourly Rates & Fees

ROLE	RATE	DESCRIPTION
Principal Architect	\$225	Licensed Architect/Project Principal in charge, oversees QA/ QC process; establishes design standards and oversees design department/firm, ultimate decision maker for the firm. Minimal anticipated billable project hours.
Specialist	\$205	Specialty skills and knowledge including but not limited to; acoustics, facility investigations, legal expert, master planning, project management.
Project Manager	\$175	Administers and supports programming, design, and construction document preparation; specifications; coordinates with clients and consultants, manages projects. Under the supervision of the firm principal. Coordinates all project efforts in order to ensure effective execution, prepare strategic plans and serves as client liaison. Actively manages client budgets, schedules and manages project communications and documentation, office administrative tasks and project team assignments.
Registered Design Architect	\$150	Licensed Architect; minimum 6 years experience; performs planning, programming, design, and construction document preparation; writes specifications; prepares presentation and design drawings in both sketch and computer modeling formats. Under the supervision of the firm Project Manager.
Non-Registered Design Architect	\$135	Has a degree in Architecture; performs planning, programming, design, and construction document preparation; writes specifications. Under the supervision of the firm Project Manager.
Job Captain/ Designer	\$120	Minimum 5 years experience with expertise in Architectural practice, manages and coordinates CADD technicians assigned to the project; performs routine design work. Under the supervision of the firm Project Manager.
Revit Specialist/ Graphic Designer	\$110	Modeling of building, provides 3D preparations, prepares exterior and interior color renderings prepares presentation boards, assists clients with signage, promotional and presentation materials. Reports to Registered Design Architect
Construction Services	\$135	Experience in vertical construction and construction document interpretation; performs site visits at key times of construction to assess contractors progress and interprets and enforces construction documents; checks shop drawings; reviews RFI, submittals, may provide full Construction Administration services upon request.
Draftsperson	\$95	Performs routine drafting assignments. CAD specialist, drafting, design, prepares plan sheets and layouts, performs rendering as needed/requested.
Intern	\$85	Provides support to the architects/interior designers/project manager in the design, selection, coordination, and detailing of architectural & interiors materials and systems.
Clerical	\$95	Support office functions (supplies, filing, typing, and record keeping), provides administrative assistance and helps manage the day-to-day operations of firm.
Percent markup for Sub-consultants	20%	Mark up for exclusively consultant services. (Percentage waived when the consultant services are less than SPS+ services)
Permit & Plan Review Fee Markups		Permit and Plan Review fees paid by SPS+ Architects shall be billed to the client with a 20% markup, or a Not to Exceed fee of \$400 per each Permit or Plan Review paid by SPS+.



Contract Extension/Amendment

4/14/2025

SPS+ Architects LLP
8681 E Via de Negocio
Scottsdale, Arizona, 85258
Attn: Mark Davenport

Re: Extension Agreement for Architectural Services, Contract # 23-18P-12-E2

The above-referenced contract is hereby mutually extended for an additional one (1) year period until 06/29/2026. This is the third year of a potential five-year agreement. **Please indicate your desire to extend your contract by completing and returning this signed Contract Extension with the following documentation:**

- ☒ Updated Certificate of Insurance (see terms and conditions of contract to ensure compliance)
- ☒ Updated Contact Information Sheet

Please check the box next to the appropriate contract price update:

- ☐ No contract pricing updates. Current price on file is accurate.
- ☒ Our contract pricing is based on a firm-fixed price list. We are providing an updated firm-fixed price list for 1GPA's approval with this extension.
- ☐ Our contract pricing is based on a percentage discount. We are providing new price lists for 1GPA's approval with this extension. *Note: Percentage Discounts remain the same as per contract terms and conditions.*
- ☐ We are aware of new price lists that will be available during the upcoming contract year. We will present those when received. Current price lists will remain on file until updated price lists are received and approved by 1GPA.

Please include a brief description of all the price updates below:

Our firm is based on firm-fixed prices that have been updated, please see the attached price list.

It is the contractor's responsibility to keep all pricing up to date and on file with 1GPA. All price changes must be provided to 1GPA for approval.

By signing this document, vendor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.

In addition, please verify that your company is providing usage reports as per the terms of your contract. If you have any questions or concerns regarding these reports, please feel free to contact Michelle Aiken by email: maiken@1GPA.org.

Except as otherwise expressly provided in this amendment, all of the terms and conditions of the Contract remain unchanged and in full force and effect.

Vendor Acceptance/Signature: 	
Printed Name: Mark Davenport	
Title: Partner	Date: 04/14/2025

Approvals/Authorized Signatures:

1GPA and Mary C. O'Brien Accommodation School District/Pinal County ESA have reviewed this contract extension. Each party's signature indicates approval. The absence of a signature indicates non-approval.

 Christy Knorr
Christy Knorr, President
1GPA

06/03/2025

 Jill Braussard
Jill Braussard, Pinal County Superintendent
Mary C. O'Brien Accommodation School District/Pinal
County ESA

06/03/2025

Request to Approve 2026 Computer Refresh Project

Recommendation:

Staff recommends approval to purchase computer equipment from HP, for the in the amount of \$263,319.44.

Procurement Process and Budget Information:

Computers and computer equipment across the district are due to be replaced. Quotes from multiple suppliers were compared and this project utilizes the HP Contract No. CTR068884 to ensure competitive pricing for the College. Funding for the purchase will be from the Information Technology budget and the purchase will be directly through HP who had the most competitive pricing.

Summary:

This purchase is part of the College's five-year technology refresh cycle and will replace aging computer equipment located in classrooms and used by faculty and staff. The 2026 Computer refresh project will help maintain reliable, current technology and support daily operations, instruction, and employee productivity. The project includes the purchase of 25 16" Laptops, 80 14" Laptops, 50 Small Form Factor Desktops, 20 27" Monitors, and 20 USB-C Docking Stations.

The attached quote includes a product subtotal of \$240,628.20 and all applicable taxes to the amount of \$22,691.24 for a total of \$263,319.44.





September 28, 2026 8:40:16 AM

Northland Pioneer College
2251 E Navajo Blvd.
Holbrook, AZ 86025-1824

Dear Scott Ruberry,

Thank you for your recent interest in HP Public Sector Sales. Attached is the price quotation you requested.

Please reference this contract: AZ - STATE OF ARIZONA (NVP PC5)[CTR068884] when placing this order. The terms and conditions of this contract will apply to any order placed as a result of this inquiry; no other terms or conditions shall apply.

If you should have questions regarding this quotation or need any other assistance, please contact your Inside Account Representative

Orders can be placed electronically at www.hp.com/buy/pshp2b. You can place this order by searching for the HP Customer Quote ID displayed above and simply check out. This order can also be emailed to ORDERS-PROCESSING-USA@hp.com.

HP Inc.
Attn: SLED Orders
2351 HP Way
Rio Rancho, NM 87144



New Updated Jonathan Quote 327pf and docks

Information & Details

Organization name: NORTHLAND PIONEER COLLEGE
Catalog name: AZ - STATE OF ARIZONA (NVP PC5) [CTR068884]
Created by: scott.ruberry@hp.com
Partner Agent ID:
Name: Scott Ruberry
Email:
Phone:
Email notification: Jonathan.lawrence@npc.edu
Created: September 28, 2026 8:40:16 AM
Expires: October 28, 2026 8:40:16 AM
Payment method: Purchase Order
Quote total: USD \$263,319.44

Billing Information

OM ID: 0170271943
Company: Northland Pioneer College
Address:
2251 E Navajo Blvd.
City : Holbrook
State/Province: Arizona
Zip/postal code: 86025-1824
Country: US
Attention to: Jonathan
Email: Jonathan.lawrence@npc.edu
Phone:
Fax:

Shipping Information

Company: Northland Pioneer College
Address:
2251 E Navajo Blvd.
City: Holbrook
State/Province: Arizona
Zip/postal code: 86025-1824
Country: US
Attention to: Jonathan
Email:
Phone: 928-5245-7407
Fax:
Requested Delivery date:
Shipping options:
Shipping method: Ship Partial - Ship Items as they become available

Comments:

Invoice instructions:

Shipping instructions:

Quote Summary

Product #	Product Description	MFG#:	Qty	Unit Price	Total Price
DG5J7UT#ABA	HP PB4G2i16AI U7 355 16 16GB/512 PC Operating system - Windows 11 Pro Memory - 16 GB DDR5-5600 MT/s (1 x 16 GB) Internal Storage - 512 GB PCIe® NVMe™ M.2 SSD Power - HP 65 W USB Type-C® GaN power adapter Display - 16\ diagonal, WUXGA (1920 x 1200), IPS, anti-glare, 300 nits, 62.5% sRGB Wireless - Intel® Wi-Fi 7 BE211 (2x2) and Bluetooth® 6.0 wireless card Battery type - HP Long Life 3-cell, 56 Wh Li-ion polymer Warranty - 1-year warranty and 90 day software limited warranty options depending on country. Batteries have a default one year limited warranty. On-site service and extended coverage is also available. HP Care Pack Services are optional extended service contracts that go beyond the standard limited warranties. To choose the right level of service for your HP product, use the HP Care Pack Services Lookup Tool at: http://www.hp.com/go/cpc .		25	USD \$1,506.70 ~~USD \$1,701.84~~ Special price valid until 01/16/2027	USD \$37,667.50
DG4U6UT#ABA	HP PB4G2i14AI U7 355 14 16GB/512 PC Operating system - Windows 11 Pro Memory - 16 GB DDR5-5600 MT/s (1 x 16 GB) Internal Storage - 512 GB PCIe® NVMe™ M.2 SSD Power - HP 65 W wall mount USB Type-C® GaN power adapter Display - 14\ diagonal, WUXGA (1920 x 1200), IPS, anti-glare, 300 nits, 62.5% sRGB		80	USD \$1,501.24 ~~USD \$1,682.04~~ Special price valid until 01/16/2027	USD \$120,099.20



New Updated Jonathan Quote 327pf and docks

Product #	Product Description	MFG#:	Qty	Unit Price	Total Price
	Wireless - Intel® Wi-Fi 7 BE211 (2x2) and Bluetooth® 6 wireless card, non-vPro® Battery type - HP Long Life 3-cell, 56 Wh Li-ion polymer Warranty - 1-year warranty and 90 day software limited warranty options depending on country. Batteries have a default one year limited warranty. On-site service and extended coverage is also available. HP Care Pack Services are optional extended service contracts that go beyond the standard limited warranties. To choose the right level of service for your HP product, use the HP Care Pack Services Lookup Tool at: http://www.hp.com/go/cpc .				
BH9E6UT#ABA	HP ELITEDESK 8 SFF G11I71570016GB/512PC Operating system - Windows 11 Pro Processor - Intel® Core™ Ultra 7 265 (up to 5.3 GHz with Intel® Turbo Boost Technology, 30 MB L3 cache, 20 cores, 20 threads) Memory - 16 GB DDR5-5600 MT/s (1 x 16 GB) Internal Storage - 512 GB PCIe® NVMe™ M.2 SSD Power - 280 W internal power adapter, up to 92% efficiency, active PFC Ecolabels - TCO Certified Form factor - Small form factor Support service included - HP 3y NBD Onsite Desktop Support Bundling. For terms and conditions, please visit https://h20195.www2.hp.com/v2/GetPDF.aspx/4AA5-6385ENW & https://www8.hp.com/h20195/v2/getpdf.aspx/4AA5-7123ENUS.pdf		50	USD \$1,535.23 ~~USD \$1,079.01~~ Special price valid until 01/16/2027	USD \$76,761.50
B0CG3UT#ABA	HP S3 Pro 327pf FHD MNTR US Panel technology - IPS; LCD Display features - Tilt Native resolution - FHD (1920 x 1080) Contrast ratio - 1000:1 Brightness - 250 nits What's in the box - Monitor, Warranty card, HDMI cable, AC power cable, Quick Setup Poster, DisplayPort™ cable Warranty - HP three-year limited warranty		20	USD \$130.00 ~~USD \$102.06~~ Special price valid until 01/16/2027	USD \$2,600.00
9X3V1UT#ABA	HP USB-C 100W G6 Dock US		20	USD \$175.00 ~~USD \$256.41~~ Special price valid until 01/16/2027	USD \$3,500.00

Special Pricing Code: 47749030

Subtotal	USD \$240,628.20
Estimated Tax	USD \$22,691.24
Total	USD \$263,319.44



New Updated Jonathan Quote 327pf and docks

HP Customer Quote 10962447

Contract Number: AZ - STATE OF ARIZONA (NVP PC5)[CTR068884]

HP PROPRIETARY INFORMATION FOR CUSTOMER USE ONLY. DO

NOT SHARE

Unless our contract prohibits it, (a) prices are valid for 30 days from quote date and/or (b) HP may change prices or discounts and reissue quotes immediately if there are increases in costs, tariffs, or other changes outside HP's control.

If the bill to company and address you wish to use is not present at the time of check out please enter it in the "Shipping Instructions" box. The order management team will make sure it is billed to the correct location.

Components of Configurable systems may not be ordered separately. Reference Model ID's and Configuration ID's are not part numbers, they are reference descriptions to your specific configuration.

If you are submitting a hard copy purchase order, please include a printed copy of this quote with your purchase order.

If you place an order for a product that was incorrectly priced, we will cancel your order and credit you for any charges. In the event that we inadvertently shipped an order based on a pricing error, we will issue a revised invoice to you for the correct price and contact you to obtain your authorization for the additional charge, or assist you with the return of the product, if payment was not already made. If payment was already made, HP will work with the agency to correct the invoice. If the pricing error results in an overcharge to you, HP will credit your account for the amount overcharged.

Request to Approve 2026 Access Point Refresh Project

Recommendation:

Staff recommends approval to purchase access points from HyeTech Network & Security Solutions, LLC in the amount of \$155,721.37

Procurement Process and Budget Information

Several access points across the district are due to be replaced. This project utilizes the 1GPA Cooperative Procurement Contract No. 22-02PV-08 to ensure competitive pricing for the College. Funding for the purchase will be from the Information Technology budget and the purchase will be through our authorized Cisco partner, HyeTech Network & Security Solutions, LLC.

Summary:

Access points are devices attached to the College's network that allow user devices to wireless connect to the network and the Internet. The requested 2026 Access Point refresh project will replace existing access points that are end of life and are beginning to fail. The project includes the purchase of 79 Cisco Meraki Catalyst 9166I Access Points, 6 Meraki MR86 outdoor Access Points, 85 three-year Meraki Enterprise licenses, and 24 Meraki dual-band omni antennas.

The attached quote includes a product subtotal of \$138,505.18 and all applicable taxes to the amount of \$17,216.19 for a total of \$155,721.37.





HyeTech Network & Security Solutions, LLC.
10235 S. 51st Street #120
Phoenix, AZ 85044

Quotation

Date: September 29, 2026

Quotation #: 1102-169

Customer ID: 1102

Prepared by: Orion Igleheart

Valid until: October 29, 2026

Project Detail: AP Refresh 2026

Contract: 1 GPA 22-02PV-08

Bill To:

Northland Pioneer
Kenneth Coggin
1001 W Deuce of Clubs
Show Low, Arizona 85901

Ship To:

Northland Pioneer
Kenneth Coggin
1001 W Deuce of Clubs
Show Low, Arizona 85901

Products

Part	Description	Term	List Price	Unit Price	Qty	Ext. Price
CW9166I-MR	Catalyst 9166I AP (W6E, tri-band 4x4) w/Meraki	---	\$3,316.95	\$1,393.12	79	\$110,056.48
LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	36	\$451.58	\$189.66	79	\$14,983.14
MR86-HW	Meraki MR86 Wi-Fi 6 Outdoor AP	---	\$3,833.62	\$1,610.12	6	\$9,660.72
LIC-ENT-3YR	Meraki MR Enterprise License, 3YR	36	\$451.58	\$189.66	6	\$1,137.96
MA-ANT-20	Meraki Dual Band Omni Antenna	---	\$264.57	\$111.12	24	\$2,666.88
Subtotal:						\$138,505.18

Quote Summary	Amount
Products	\$138,505.18
Subtotal:	\$138,505.18
Estimated Tax:	\$17,216.19
Total:	\$155,721.37

Invoicing & Payment Unless otherwise stated in an SOW, exhibit, or definitive agreement, HyeTech shall invoice Customer on a project basis. Customer shall pay HyeTech within thirty (30) calendar days from the date of invoice for any of the Services and expenses provided or incurred hereunder. HyeTech may charge Customer interest and late fees on any overdue and unpaid portion of the Fees in an amount equal to one and one half percent (1.5%) per month. All payments shall be made in U.S. dollars. In the event Customer disputes any Fees, Customer shall pay any undisputed portion of the invoice containing the disputed Fees. Suspension In the event of non-payment of any Fees or other fees payable within forty-five (45) days from the date of invoice, HT may, in addition to any other rights and remedies it may have, suspend Customer's access to the Products and Services.

Request to Approve 2026 SMARTnet Annual Renewal

Recommendation:

Staff recommends approval to renew SMARTnet services for an additional one-year term, through HyeTech Network & Security Solutions, LLC., in the amount of \$98,450.06.

Procurement Process and Budget Information:

This is an annual budgeted expense and utilizes the 1GPA Cooperative Procurement Contract No. 22-02PV-08 to ensure competitive pricing for the college. Funding for the purchase will be from the Information Technology budget and the purchase will be through our authorized Cisco partner, HyeTech Network & Security Solutions, LLC.

Summary:

SMARTnet covers network equipment as well as collaboration devices used in our connected classrooms and has been used for a number of years. Cisco SMARTnet Service provides the following support:

- Access 24 hours a day, 365 a year to specialized engineers in the Cisco TAC
- Anytime access to the extensive Cisco.com online knowledge base, resources, and tools
- Hardware replacement options include 2-hour, 4-hour, Next-business-day (NDB) advance replacement, as well as Return for Repair (RFR)
- Ongoing operating system software updates, including both minor and major releases within our licensed feature set
- Proactive diagnostics and real-time alerts on select devices with Smart Call
- Onsite Service by a field engineer to install replacement parts
- Ensures that our network operates at the highest levels

The attached quote includes a subtotal of \$92,502.17 and all applicable taxes to the amount of \$5,947.89 for a total of \$98,450.06.



Northland Pioneer College

Post Office Box 610 • Holbrook, AZ 86025 • (928) 524-7311 • Fax (928) 524-7312 • www.npc.edu



HyeTech Network & Security Solutions, LLC.
10235 S. 51st Street #120
Phoenix, AZ 85044

Date: August 14, 2026

Quotation #: 1102-165

Customer ID: 1102

Prepared by: Jacob Garnsey

Valid until: October 27, 2026

Project Detail: SNT 2026-2027

Contract: 1 GPA 22-02PV-08

Bill To:
Northland Pioneer
Kenneth Coggin
1001 W Deuce of Clubs
Show Low, Arizona 85901

Ship To:
Northland Pioneer
Kenneth Coggin
1001 W Deuce of Clubs
Show Low, Arizona 85901

Renewable Products

Serial #	Part	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FJC2020D07S	ISR4451-X-AX/K9	Cisco ISR 4451 AX Bundle with APP and SEC license	SNT	09/28/2026	09/27/2027	\$4,191.08	\$2,849.93	1	\$2,849.93
5120881442	R-ISE-VM-M-K9=	^Cisco Identity Services Engine Migration VM (eDelivery)	ECMU	09/28/2026	09/27/2027	\$1,325.00	\$901.00	2	\$1,802.00
FXS2103Q0L1	C1-ASR1001-X/K9	^Cisco ONE - ASR1001-X	SNT	09/28/2026	07/31/2027	\$3,129.72	\$2,128.21	1	\$2,128.21
5122286596	C1F1PASR1K9	Cisco ONE Foundation Perpetual Suite AES IPSec FW AVC Prime	ECMU	09/28/2026	10/31/2026	\$508.32	\$345.66	1	\$345.66
SAL2115036B	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	09/28/2026	07/31/2027	\$1,618.27	\$1,100.42	1	\$1,100.42
5122286803	C1-ASR1-IPSEC-RTU	Cisco ONE Encryption Right-To-Use Feat Lic ASR1000 Series	ECMU	09/28/2026	10/31/2026	\$129.11	\$87.79	1	\$87.79
FXS2103Q0CL	C1-ASR1001-X/K9	^Cisco ONE - ASR1001-X	SNT	09/28/2026	07/31/2027	\$3,129.72	\$2,128.21	1	\$2,128.21
5122286811	C1-ASR1-IPSEC-RTU	Cisco ONE Encryption Right-To-Use Feat Lic ASR1000 Series	ECMU	09/28/2026	10/31/2026	\$129.11	\$87.79	1	\$87.79
SAL2115035C	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	09/28/2026	07/31/2027	\$1,618.27	\$1,100.42	1	\$1,100.42
5122286609	C1F1PASR1K9	Cisco ONE Foundation Perpetual Suite AES IPSec FW AVC Prime	ECMU	09/28/2026	10/31/2026	\$508.32	\$345.66	1	\$345.66
5131199240	R-ISE-VM-M-K9=	^Cisco Identity Services Engine Migration VM (eDelivery)	ECMU	09/28/2026	09/27/2027	\$1,325.00	\$901.00	1	\$901.00
5131199242	R-ISE-VM-M-K9=	^Cisco Identity Services Engine Migration VM (eDelivery)	ECMU	09/28/2026	09/27/2027	\$1,325.00	\$901.00	1	\$901.00
FDO21501EZV	N9K-C93180YC-EX-B	^Nexus 93180YC-EX bundle PID	SNT	09/28/2026	08/31/2027	\$1,407.56	\$957.14	1	\$957.14
FDO24090YD4	N9K-C93180YC-EX-B	^Nexus 93180YC-EX bundle PID	SNT	09/28/2026	08/31/2027	\$1,407.56	\$957.14	1	\$957.14
FLM2039W1R4	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	09/28/2026	09/27/2027	\$835.01	\$567.81	1	\$567.81
JAD230800WF	C9200-48P-E	Catalyst 9200 48-port PoE+, Network Essentials	SW	09/28/2026	09/27/2027	\$661.00	\$449.48	1	\$449.48
FLM2343120H	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	09/28/2026	09/27/2027	\$835.01	\$567.81	1	\$567.81
FLM2343120F	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	09/28/2026	09/27/2027	\$835.01	\$567.81	1	\$567.81
FLM2343120R	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	09/28/2026	09/27/2027	\$835.01	\$567.81	1	\$567.81



Serial #	Part	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FLM2343120N	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	09/28/2026	09/27/2027	\$835.01	\$567.81	1	\$567.81
FLM2343120K	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	09/28/2026	09/27/2027	\$835.01	\$567.81	1	\$567.81
FLM2343120L	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License	SNT	09/28/2026	09/27/2027	\$835.01	\$567.81	1	\$567.81
FLM234412EH	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	SNT	09/28/2026	09/27/2027	\$2,246.01	\$1,527.29	1	\$1,527.29
FLM234412EJ	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	SNT	09/28/2026	09/27/2027	\$2,246.01	\$1,527.29	1	\$1,527.29
FLM234412EK	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	SNT	09/28/2026	09/27/2027	\$2,246.01	\$1,527.29	1	\$1,527.29
FLM234412EL	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License	SNT	09/28/2026	09/27/2027	\$2,246.01	\$1,527.29	1	\$1,527.29
FLM24480ALB	UCSB-B200-M5-U	^UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	09/28/2026	09/27/2027	\$718.00	\$488.24	1	\$488.24
FLM24480AKT	UCSB-B200-M5-U	^UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	09/28/2026	09/27/2027	\$718.00	\$488.24	1	\$488.24
FLM2409014T	UCSB-B200-M5-U	^UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	09/28/2026	09/27/2027	\$718.00	\$488.24	1	\$488.24
FLM244905EK	UCSB-B200-M5-U	^UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	09/28/2026	09/27/2027	\$718.00	\$488.24	1	\$488.24
FLM2406077P	UCSB-B200-M5-U	^UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	09/28/2026	09/27/2027	\$718.00	\$488.24	1	\$488.24
FLM24060428	UCSB-B200-M5-U	^UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	09/28/2026	09/27/2027	\$718.00	\$488.24	1	\$488.24
FLM240601MP	UCSB-B200-M5-U	^UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	09/28/2026	09/27/2027	\$718.00	\$488.24	1	\$488.24
FLM2409012F	UCSB-B200-M5-U	^UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	09/28/2026	09/27/2027	\$718.00	\$488.24	1	\$488.24
WMP244600LW	BE7H-M5-K9	^Cisco Business Edition 7000H (M5) Appliance, Export Restr SW	SNT	09/28/2026	09/27/2027	\$3,418.75	\$2,324.75	1	\$2,324.75
WMP244600M8	BE7H-M5-K9	^Cisco Business Edition 7000H (M5) Appliance, Export Restr SW	SNT	09/28/2026	09/27/2027	\$3,418.75	\$2,324.75	1	\$2,324.75
FDO244705X1	UCS-SP-FI6454	^(Not sold standalone) UCS 6454 FI	SNTP	09/28/2026	09/27/2027	\$3,909.00	\$2,658.12	1	\$2,658.12
FDO244705P3	UCS-SP-FI6454	^(Not sold standalone) UCS 6454 FI	SNTP	09/28/2026	09/27/2027	\$3,909.00	\$2,658.12	1	\$2,658.12
FDO244705TZ	UCS-SP-FI6454	^(Not sold standalone) UCS 6454 FI	SNTP	09/28/2026	09/27/2027	\$3,909.00	\$2,658.12	1	\$2,658.12
FDO244705WH	UCS-SP-FI6454	^(Not sold standalone) UCS 6454 FI	SNTP	09/28/2026	09/27/2027	\$3,909.00	\$2,658.12	1	\$2,658.12
FOX2450PD3J	UCS-SP-5108-AC4	^UCS SP Select 5108 AC2 Chassis w/2408 IO, 4x SFP cable 3m	SNTP	09/28/2026	09/27/2027	\$503.00	\$342.04	1	\$342.04



Renewable Products

Serial #	Part	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FOX2451PFRN	UCS-SP-5108-AC4	^UCS SP Select 5108 AC2 Chassis w/2408 IO, 4x SFP cable 3m	SNT	09/28/2026	09/27/2027	\$503.00	\$342.04	1	\$342.04
FXS2502Q2K0	ASR1001-X	^Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	09/28/2026	07/31/2027	\$2,039.66	\$1,386.97	1	\$1,386.97
JAE25090DK7	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	09/28/2026	07/31/2027	\$1,618.27	\$1,100.42	1	\$1,100.42
5578324082	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	09/28/2026	07/31/2027	\$788.95	\$536.49	1	\$536.49
5578323969	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	09/28/2026	07/31/2027	\$1,183.42	\$804.73	1	\$804.73
FXS2502Q2G3	ASR1001-X	^Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	09/28/2026	07/31/2027	\$2,039.66	\$1,386.97	1	\$1,386.97
5578324091	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	09/28/2026	07/31/2027	\$788.95	\$536.49	1	\$536.49
JAE25090DJG	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	09/28/2026	07/31/2027	\$1,618.27	\$1,100.42	1	\$1,100.42
5578323973	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	09/28/2026	07/31/2027	\$1,183.42	\$804.73	1	\$804.73
FXS2449Q2LL	ASR1001-X	^Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	09/28/2026	07/31/2027	\$2,039.66	\$1,386.97	1	\$1,386.97
5578324095	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	09/28/2026	07/31/2027	\$788.95	\$536.49	1	\$536.49
5578323979	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	09/28/2026	07/31/2027	\$1,183.42	\$804.73	1	\$804.73
JAE25090DMC	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	09/28/2026	07/31/2027	\$1,618.27	\$1,100.42	1	\$1,100.42
FXS2501Q07C	ASR1001-X	^Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	09/28/2026	07/31/2027	\$2,039.66	\$1,386.97	1	\$1,386.97
5578324099	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	09/28/2026	07/31/2027	\$788.95	\$536.49	1	\$536.49
5578323985	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	09/28/2026	07/31/2027	\$1,183.42	\$804.73	1	\$804.73
JAE25090DKH	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	09/28/2026	07/31/2027	\$1,618.27	\$1,100.42	1	\$1,100.42
FXS2502Q2EL	ASR1001-X	^Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	09/28/2026	07/31/2027	\$2,039.66	\$1,386.97	1	\$1,386.97
JAE25090DPF	SPA-8X1GE-V2	^Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	09/28/2026	07/31/2027	\$1,618.27	\$1,100.42	1	\$1,100.42
5578324103	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	09/28/2026	07/31/2027	\$788.95	\$536.49	1	\$536.49
5578323989	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	09/28/2026	07/31/2027	\$1,183.42	\$804.73	1	\$804.73



Renewable Products

Serial #	Part	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FJC27101Z52	FPR3110-NGFW-K9	Cisco Secure Firewall 3110 NGFW Appliance, 1U	SNT	10/30/2026	09/27/2027	\$4,727.69	\$3,214.83	1	\$3,214.83
FJC27101Z3G	FPR3110-NGFW-K9	Cisco Secure Firewall 3110 NGFW Appliance, 1U	SNT	10/30/2026	09/27/2027	\$4,727.69	\$3,214.83	1	\$3,214.83
FJC27081QGX	FPR3110-NGFW-K9	Cisco Secure Firewall 3110 NGFW Appliance, 1U	SNT	10/30/2026	09/27/2027	\$4,727.69	\$3,214.83	1	\$3,214.83
FJC27101F58	FPR3110-NGFW-K9	Cisco Secure Firewall 3110 NGFW Appliance, 1U	SNT	10/30/2026	09/27/2027	\$4,727.69	\$3,214.83	1	\$3,214.83
FJC27081QPG	FPR3110-NGFW-K9	Cisco Secure Firewall 3110 NGFW Appliance, 1U	SNT	10/30/2026	09/27/2027	\$4,727.69	\$3,214.83	1	\$3,214.83
FJC27081QMJ	FPR3110-NGFW-K9	Cisco Secure Firewall 3110 NGFW Appliance, 1U	SNT	10/30/2026	09/27/2027	\$4,727.69	\$3,214.83	1	\$3,214.83
WMP270800DY	FMC1600-K9	^Cisco Firepower Management Center 1600 Chassis	SNT	09/28/2026	09/27/2027	\$4,764.00	\$3,239.52	1	\$3,239.52
JMX2723X1FJ	FPR1010-NGFW-K9	Cisco Firepower 1010 NGFW Appliance, Desktop	SNT	09/28/2026	09/27/2027	\$144.00	\$97.92	1	\$97.92
JMX2723X1F7	FPR1010-NGFW-K9	Cisco Firepower 1010 NGFW Appliance, Desktop	SNT	09/28/2026	09/27/2027	\$144.00	\$97.92	1	\$97.92
FJC27301A8C	CS-KITPRO-K9	Cisco Room Kit Pro - Codec, Quad Cam, Navigator	SNT	09/28/2026	09/27/2027	\$4,872.24	\$3,313.12	1	\$3,313.12
GET272300FH	CTS-MIC-CLNG-G2	Cisco TelePresence Ceiling Microphone Generation 2	SNT	09/28/2026	09/27/2027	\$181.00	\$123.08	1	\$123.08
GET272300EB	CTS-MIC-CLNG-G2	Cisco TelePresence Ceiling Microphone Generation 2	SNT	09/28/2026	09/27/2027	\$181.00	\$123.08	1	\$123.08
GET27230226	CTS-MIC-CLNG-G2	Cisco TelePresence Ceiling Microphone Generation 2	SNT	09/28/2026	09/27/2027	\$181.00	\$123.08	1	\$123.08
3218731	CS-CAM-PTZ4K	Pan-Tilt-Zoom 4K 20x Camera	SNT	09/28/2026	09/27/2027	\$1,257.00	\$854.76	1	\$854.76
Subtotal:									\$92,502.17

Quote Summary	Amount
Renewable Products	\$92,502.17
Subtotal:	\$92,502.17
Estimated Tax:	\$5,947.89
Total:	\$98,450.06

Invoicing & Payment Unless otherwise stated in an SOW, exhibit, or definitive agreement, HyeTech shall invoice Customer on a project basis. Customer shall pay HyeTech within thirty (30) calendar days from the date of invoice for any of the Services and expenses provided or incurred hereunder. HyeTech may charge Customer interest and late fees on any overdue and unpaid portion of the Fees in an amount equal to one and one half percent (1.5%) per month. All payments shall be made in U.S. dollars. In the event Customer disputes any Fees, Customer shall pay any undisputed portion of the invoice containing the disputed Fees. Suspension In the event of non-payment of any Fees or other fees payable within forty-five (45) days from the date of invoice, HT may, in addition to any other rights and remedies it may have, suspend Customer's access to the Products and Services.

Request to Accept Funds from Center for Medicare and Medicaid Services- Rural Health Transformation Program

Recommendation:

Staff recommend accepting \$1,827,356 in funding from the Arizona Office of Economic Opportunity (OEO).

Summary:

Staff have actively been pursuing this funding and have been successful in being awarded the grant. There is no match required. This program is the first of 5 years (although only the first 2 years have been funded).

Generally, the following areas will be funded-

- Short term student housing in Winslow provides easy access to healthcare partners in multiple locations.
- Nursing Academy- The academy utilizes a structured, early-entry cohort model that creates intentional partnerships to strengthen the nursing pipeline.
- Establish and fund an evaluation process to effectively introduce new programs.
- Expand existing programs through investment in facilities, staff and technology including leasing and co-locating with Summit

