

Notice of Public Meeting

Pursuant to A.R.S. § 38-431.02, notice is hereby given to the members of the Navajo County Community College District Governing Board (Board) and to the general public that the Board will meet for a Regular District Governing Board Meeting, open to the public, on **September 20, 2022 beginning at 10:00 a.m.** The meetings will be held at the Northland Pioneer College Painted Desert Campus, Tiponi Community Center meeting room, located at 2251 E. Navajo Blvd., Holbrook, Arizona. The meeting can also be joined remotely using [WebEx](#). A passcode is required under certain circumstances and it is Sep22DGB.

One or more Board members and/or staff members may participate in the meeting remotely if necessary.

The public is invited to check on addenda that may be posted up to 24 hours prior to the meetings. Copies of the meeting agenda may be obtained through the Office of the President, Northland Pioneer College, Painted Desert Campus, 2251 E. Navajo Blvd., Holbrook, AZ, telephone (928) 524-7418 or (800) 266-7845 Ext. 7418, at least 24 hours in advance of the meeting. If any disabled person needs any type of accommodation, please notify Paul Hempsey at the above address or telephone number at least 24 hours prior to the scheduled start time.

The Board may vote to hold an executive session for discussion or consideration of a personnel matter pursuant to A.R.S. §38-431.03(A)(1). The Board may vote to hold an executive session for the purpose of obtaining legal advice from the District's attorney on any matter listed on the agenda pursuant to A.R.S. §38-431.03 (A)(3). The Board may vote to hold an executive session for the purpose of considering its position and instructing its attorney regarding the public body's position regarding contracts that are the subject of negotiations pursuant to A.R.S. §38-431.03 (A)(4). Should the District's attorney not be present in person, notice is further given that the attorney will appear remotely.

I, Paul Hempsey, certify that this notice of public meeting, prepared pursuant to A.R.S. § 38-431.02, was posted on or before the 19th day of September, 2022, at 10:00 a.m.

Paul Hempsey
Recording Secretary to the Board

NOTICE DISTRIBUTION

1. WHITE MOUNTAIN INDEPENDENT NEWSPAPER
2. TRIBUNE-NEWS & SNOWFLAKE HERALD NEWSPAPERS
3. NAVAJO TIMES
4. KINO RADIO
5. KNNB RADIO
6. COUNTRY MOUNTAIN AIRWAVES [KQAZ/KTHQ/KNKI RADIO]
7. KWKM RADIO
8. WHITE MOUNTAIN RADIO
9. NPC WEB SITE
10. NPC ADMINISTRATORS AND STAFF
11. NPC FACULTY ASSOCIATION PRESIDENT
12. NPC CLASSIFIED AND ADMINISTRATIVE SUPPORT ORGANIZATION PRESIDENT
13. NPC STUDENT GOVERNMENT ASSOCIATION PRESIDENT

M I S S I O N

**NORTHLAND PIONEER COLLEGE
PROVIDES EDUCATIONAL
EXCELLENCE THAT IS AFFORDABLE
AND ACCESSIBLE FOR THE
ENRICHMENT OF COMMUNITIES
ACROSS NORTHEASTERN ARIZONA.**

V I S I O N

NPC continually responds to the needs of our communities by cultivating generations of learners. By 2030, NPC will transform lives by advancing student success and socio-economic well-being through a spirit of innovation, partnership, and creative problem-solving.

V A L U E S

INTEGRITY
INCLUSION
ADAPTABILITY
CIVILITY
ACCESS

Governing Board Meeting Agenda

Painted Desert Campus, Tiponi Community Center
 2251 East Navajo Boulevard, Holbrook, Arizona
 Or you can join on [WebEx](#) (Passcode Sep22DGB).

Date: September 20, 2022

Time: 10:00 a.m. (MST)

<u>Item</u>	<u>Description</u>	<u>Resource</u>
1.	Call to Order and Pledge of Allegiance	Chair Laughter
2.	Adoption of the Agenda (Action)	Chair Laughter
3.	Call for Public Comment Individuals may address the Board on any relevant issue for up to 5 minutes. At the close of the call to the public, Board members may not respond to any comments but may respond to criticism, ask staff to review a matter or ask that a matter be placed on a future agenda.	Chair Laughter
4.	Discussion Items:	
	A. Standing Presentations:	
	1. Financial Position	VPAS Ellison
	VPAS Ellison will provide a report on the financial position of the college for period July 1, 2022 to July 31, 2022.	
	2. NPC Student Government Association (SGA)	No Report
	3. NPC Faculty Association	No Report
	4. Classified & Administrative Staff Organization (CASO)	No Report
	5. Northland Pioneer College (NPC) Friends and Family	Director Wilson
	Director Wilson will report on recent and upcoming activities.	
	6. Human Resources	Written Report
	A written report is provided in the Board packet.	
	7. Construction Update	Director Huish
	Director Huish will provide an update on the construction projects at the college.	
	8. Arizona Association of Community College Trustees (AACCT) ..	Chair Laughter
	Chair Laughter will provide an update on activities from AACCT.	
	9. President's Report	President Hazelbaker
	President Hazelbaker will provide a report on activities from the President's office since the August meeting.	
	B. Compensation Study	President Hazelbaker
	President Hazelbaker will introduce staff from Gallagher Benefit Services, Inc. who will discuss their process.	
	C. Assessment of Student Knowledge Annual Report	Written Report
	D. Board Self-Evaluation Process	President Hazelbaker
	President Hazelbaker will review the Board self-evaluation process.	
5.	Consent Agenda for Action	Chair Laughter
	Approval of routine and often presented items. Documentation concerning the matters on the consent agenda are included in the Board packet. Any matter on the Consent Agenda can be removed from the Consent Agenda and discussed as a regular agenda item upon the request of any District Governing Board member.	
	A. August 16, 2022 Regular Board Meeting Minutes	
	B. 2022-24 TALON to Consortium Intergovernmental Agreements between Navajo County Community College District and Ganado Unified School District (USD); Shonto Preparatory School; St. Johns USD.	
	C. 2022-24 Concurrent Enrollment Agreement Agreements between Navajo County Community College District and EdKey, Inc. - Sequoia Village School	
	D. 2022-24 Dual Enrollment Intergovernmental Agreement between Navajo County Community College District and St. Johns USD.	

6. For Discussion and Possible Action:

A. Old Business

None.

B. New Business:

1. [Request to Approve Annual SMARTnet Renewal](#)..... President Hazelbaker
President Hazelbaker will request approval to renew SmartNet services at the college for an additional year.
2. [Request to Approve Construction Contract for the 8th Avenue Sidewalk](#)..... VPAS Ellison
VPAS Ellison will revisit the Request for Proposals for sidewalk construction at the White Mountain Campus and ask for approval to contract with a vendor.
3. [Request to Approve 2023-24 Budget Development Calendar ...](#) VPAS Ellison
VPAS Ellison will review the Budget Development Calendar and ask the board to approve.
4. [Request to Approve Fiscal Year 23 Revised Budget](#)..... VPAS Ellison
VPAS Ellison will review changes to the fiscal year 23 budget and seek board approval.

7. **DGB Agenda Items and Informational Needs for Future Meetings** Chair Laughter

8. **Board Report/Summary of Current Events.....** Board Members

9. **Announcement of Next Regular Meeting.....** **October 18, 2022** Chair Laughter

10. **Adjournment..... (Action)** Chair Laughter

The District Governing Board may consider any item on this agenda in any order and at any time during the meeting. The District Governing Board may take action regarding any items in sections 5 and 6. The Board may vote to hold an executive session for the purpose of obtaining legal advice from the District's attorney on any matter listed on the agenda pursuant to A.R.S. §38-431.03 (A)(3). Should the District's attorney not be present in person, notice is further given that the attorney may appear by speakerphone.



Northland Pioneer College

Post Office Box 610 • Holbrook, AZ 86025 • (928) 524-7311 • Fax (928) 524-7312 • www.npc.edu

NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT

Statement of Financial Position

July 1, 2022 to July 31, 2022

Budget Period Expired

8%

Tax Supported Funds				
Current General Fund				
	Revised Budget	Current Month Actual	Y-T-D Actual	%
REVENUES				
Primary Tax Levy	16,084,078	77,605	77,605	0%
State Aid:	-			
Maintenance and Operations	1,393,400	348,350	348,350	25%
Equalization	9,912,900	2,478,225	2,478,225	25%
Rural Aid	1,305,600	326,400	326,400	25%
Tuition and Fees	4,300,000	360,771	360,771	8%
Investment earnings	300,000	101,247	101,247	34%
Grants and Contracts	3,000,000	8,461	8,461	0%
Other Miscellaneous	170,000	7,752	7,752	5%
Fund Balance	1,500,000		-	0%
Transfers	(2,700,000)	(125,969)	(125,969)	5%
TOTAL REVENUES	\$ 35,265,978	\$ 3,582,842	\$ 3,582,842	10%
EXPENDITURES				
Salaries and Benefits	23,002,035	1,605,922	1,605,922	7%
Operating Expenditures	12,263,943	688,889	688,889	6%
TOTAL EXPENDITURES	\$ 35,265,978	\$ 2,294,811	\$ 2,294,811	7%
Unrestricted Plant				
		Current Month Actual	Y-T-D Actual	%
REVENUES				
State Aid:				
Capital/STEM	283,600	70,900	70,900	25%
Fund Balance	9,236,300	12,098	12,098	0%
Transfers In	2,000,000	107,828	107,828	5%
TOTAL REVENUES	\$ 11,519,900	\$ 190,826	\$ 190,826	2%
EXPENDITURES				
Capital Expenditures - WMC Facilities	9,236,300	12,098	12,098	0%
Capital Expenditures - Other	2,283,600	178,728	178,728	8%
TOTAL EXPENDITURES	\$ 11,519,900	\$ 190,826	\$ 190,826	2%

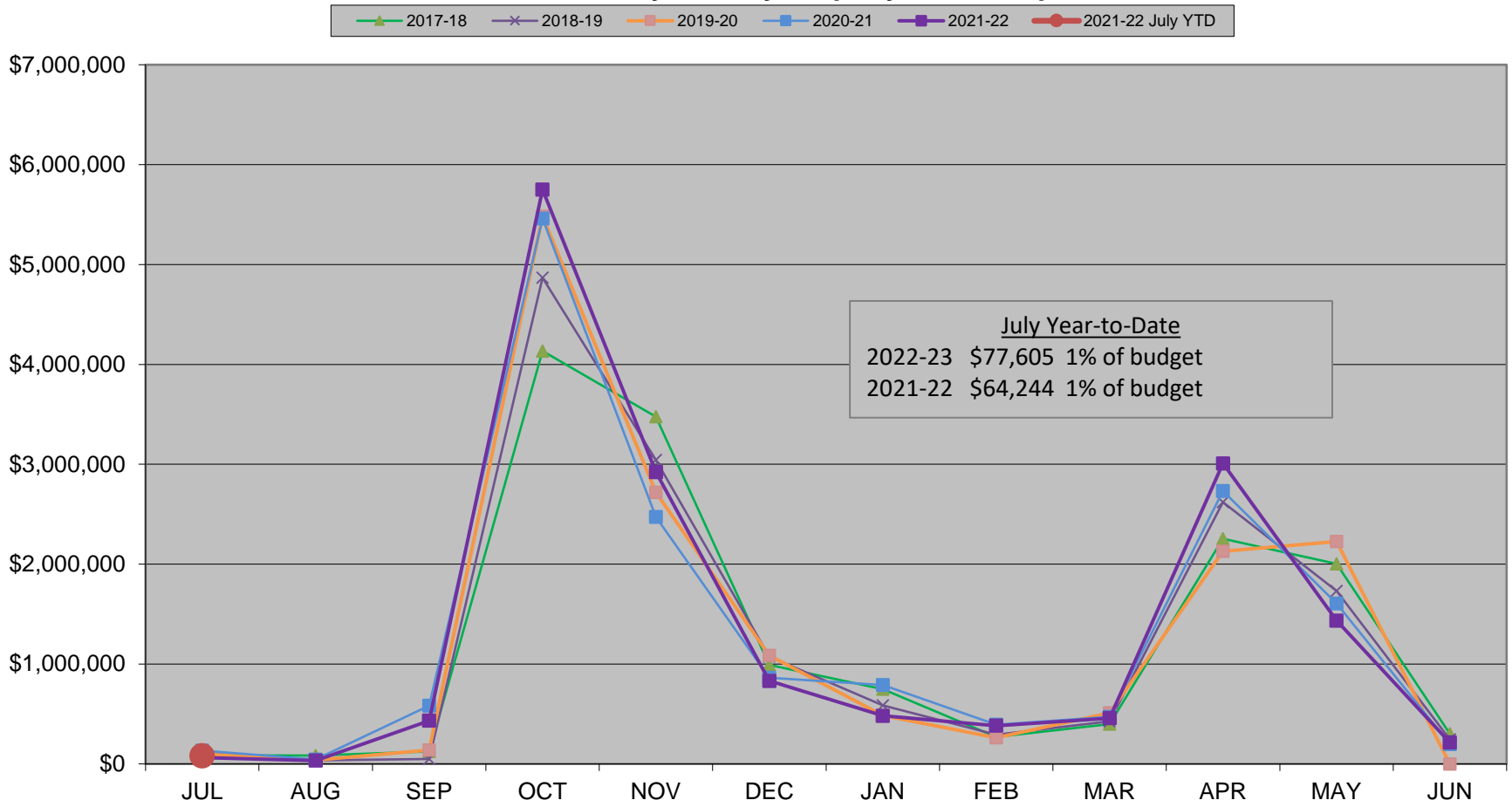
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
 Statement of Financial Position
 July 1, 2022 to July 31, 2022

Budget Period Expired 8%

Restricted and Auxiliary Funds				
Restricted				
	Current Month			
	Budget	Actual	Y-T-D Actual	%
REVENUES				
Grants and Contracts	10,700,000	21,241	21,241	0%
Fund Balance				
Transfers In	500,000	125,000	125,000	25%
TOTAL REVENUES	\$ 11,200,000	\$ 146,241	\$ 146,241	1%
EXPENDITURES				
Salaries and Benefits	1,526,522	157,303	157,303	10%
Operating Expenditures	9,673,478	209,599	209,599	2%
TOTAL EXPENDITURES	\$ 11,200,000	\$ 366,902	\$ 366,902	3%
Auxiliary				
	Current Month			
	Budget	Actual	Y-T-D Actual	%
REVENUES				
Sales and Services	150,000	7,882	7,882	5%
Fund Balance				
Transfers	200,000	969	969	0%
TOTAL REVENUES	\$ 350,000	\$ 8,851	\$ 8,851	3%
EXPENDITURES				
Salaries and Benefits	217,497	6,996	6,996	3%
Operating Expenditures	132,503	1,855	1,855	1%
TOTAL EXPENDITURES	\$ 350,000	\$ 8,851	\$ 8,851	3%

Cash Flows	
Cash flows from all activities (YTD)	\$3,928,760
Cash used for all activities (YTD)	\$2,861,390
Net Cash for all activities (YTD)	\$1,067,370

Monthly Primary Property Tax Receipts



District Governing Board Monthly Report

Human Resources

For Meeting of September, 2022

KEY ACTIVITIES

The Human Resources Office has been working on Strategic planning and aligning department and individual goals with college goals. Staff participated in a planning retreat on September 1st. We did a lot of work on our vision and where we would like to see the department in the future. Some of the goals of the department are: to improve the employee experience, improve processes and functions, and to better utilize the ISolved Pay Day software. Shenethia is also leading a committee to begin improving the corrective action procedure.

We are currently compiling census data and updating job descriptions for the salary study with Gallagher. We are also compiling the list of benchmark jobs and comparator institutions. Shenethia, Nicole, and Ann are meeting bi-weekly with Gallagher on the project, and have scheduled stakeholder meetings to inform the college of the process and timeline of the study.

Supervisor Trainings will resume this month. September's topic is the hiring process and will be presented by Nicole Ulibarri from Human Resources and Curtis Stevens from TAS.

STAFFING

OPEN POSITIONS

(As of 9/08/2022)

1. **Assistant to the VPAS/CFO (White Mountain Campus)** – Opened internally 9/7/22. 0 applicants
2. **Assistant to the Campus Manager (White Mountain Campus)** - Opened 7/11/22. 30 applicants.
3. **Audio/Video Support Technician (White Mountain Campus)** – Re-Opened 8/3/22. 14 applicants.
4. **Budget & Accounting Analyst (Painted Desert Campus)** – Opened internally 9/7/22. 0 applicants.
5. **Controller (Painted Desert Campus)** – Opened internally 9/7/22. 1 applicant.
6. **Desktop Support Engineer (Painted Desert Campus)** – Opened 3/24/22. 2 applicants.
7. **Director of Financial Aid (Painted Desert Campus)** – Opened 8/8/22. 3 applicants.
8. **Director of Financial Service (Painted Desert Campus)** – Opened internally 9/7/22. 0 applicants.
9. **Faculty in Behavioral Health (Silver Creek Campus)** - Opened 8/18/22. 3 applicants.
10. **Financial Aid Advisor (Silver Creek Campus)** – Opened 7/28/22. 20 applicants.
11. **Student Accounts Specialist -A/R (Painted Desert Campus)** – Opened 11/22/22. 12 Applicants
12. **Technology Support Technician (White Mountain Campus)** – Opened 3/23/22. 21 Applicants

CLOSED AND IN REVIEW

1. **Associate Vice President Chief Information Officer (Painted Desert Campus)** – 1 applicant.
2. **Center Advisor / Library Technician (Kayenta)** - 4 applicants.
3. **Director of Early College Programs (Painted Desert Campus)** – 7 applicants.
4. **Director of Enrollment Management (Silver Creek Campus)** – 5 applicants.
5. **EMT Program Clerk (White Mountain Campus)** --53 applicants.
6. **Faculty in Sports Medicine (Silver Creek Campus)** – 3 applicants.
7. **Lead Academic Advisor (Painted Desert Campus)** –2 applicants.
8. **Student Accounts Specialist -A/R (Painted Desert Campus)** – 12 applicants.

FILLED POSITIONS

1. **Center Manager (Hopi)** – Modonna Huma-Dawasevaya
2. **Faculty in Criminal Justice (Silver Creek Campus)** – Mark Camisa
3. **Faculty in Allied Health (Little Colorado Campus)** – Dana Copland
4. **Lead Campus Custodian (Silver Creek Campus)** – Ruben Reyes
5. **Community & Corporate Learning Specialist South (Silver Creek Campus)** – Melissa Willis

MEASURING EMPLOYEE TURNOVER

No contract employees have separated employment since the last District Governing Board meeting.

Turnover Rate For Year	Employee Count	Separated	Turnover Rate
Total Employees as of 1/1/2022	286	33	11.54%
Total New Hires in 2022	74	2	2.7%
Totals for 2022	360	35	9.72%

Assessment of Student Knowledge Committee
Report to the District Governing Board
Respectfully Submitted by Dr. Michael Broyles, Committee Chair
September 8, 2022

The Assessment of Student Knowledge (ASK) Committee is a subcommittee of Instructional Council (IC). The committee facilitates the collection of data relevant to student success and supports all departments in their focus on student enrollment, retention, and completion. In partnership with ASK, departments determine their data collection and evaluation methods.

Charges for Academic Year (AY) 2021-2022

The ASK committee facilitates the assessment cycle, including the collection, distribution, evaluation, and discussion of data. ASK charges for AY 2021-2022 were:

- Communicate and coordinate with the institution about ASK activities and events, including Planning Day, Reading Day, and Dialogue Day.
- Review methods for reporting on the measuring, collecting, and disseminating of the assessment of Institutional Learning Outcomes.
- Facilitate Dialogue Day activities.
- Develop recommendations related to the definition and assessment of co-curricular activities at NPC in collaboration with non-faculty.
- Refine the assessment cycle process and propose changes
- Provide department level support as requested to improve alignment of assessment activities and incorporate ILOs
- Collaborate with the Dean of Arts and Sciences and NPC General Education ATF lead to formulate an assessment approach for general education programs.
- Make recommendations for integrating ASK information into the Faculty Handbook and Faculty Mentor program to ensure new faculty learn about ASK at NPC.

Last Year's Accomplishments and Activities:

As part of the ongoing effort to refine the assessment process, last year's ASK committee organized an [ASK SharePoint](#) site, therefore furthering a commitment to efficient, effective, and accessible communication. In doing so, last year's committee organized the departmental reports into one [repository](#), developed a [resource page](#) to assist departments, and adopted the use of assessment [rubrics](#) developed by the American Association of Colleges and Universities. They also implemented a systemized two-person review system for submitted reports. Conversation during dialogue day and after was robust, covering the measurement of Institutional Learning Outcomes (ILOs), the usefulness of the value rubrics, the promotion of increased participation in ASK activities, and the link between assessment of student outcomes and the college's ongoing focus on enrollment, retention, and completion. This year's committee offers great appreciation for their foundational commitment to improving the assessment process.

Committee Membership

ASK committee membership consists of at least one faculty member from three divisions (Arts and Science, Career and Technical Education, and Nursing and Allied Health) plus the Director of Institutional Effectiveness, the Curriculum Coordinator, and one non-faculty member. Total faculty membership must equal at least 6, and total membership must equal at least 9.

Membership for AY 2022-2023 is as follows:

As this report is required to be submitted prior to the Instructional Council (IC) retreat, this membership is pending final IC approval.

- Michael Broyles - Chair (Curriculum Coordinator)
- Harshika Bhatt - Vice Chair (College & Career Preparation)
- Kathy Berlyn (Arts & Sciences)
- Cassie Dows (CASO Representative)
- James Gil (Arts & Sciences)
- Alexander Henderson (Arts & Sciences)
- Bill Solomon (Career & Technical Education)
- Mathew Moore (Nursing and Allied Health)
- Judy Yip-Reyes (Institutional Effectiveness)

ASK Next Steps

The current charges for AY 2022-2023 are as follows:

- Communicate and coordinate with the institution about ASK activities and events, including Planning Day, Reading Day, and Dialogue Day.
- Review methods for reporting on the measuring, collecting, and disseminating of the assessment of Institutional Learning Outcomes reporting.
- Facilitate Dialogue Day activities.
- Develop recommendations related to the definition and assessment of co-curricular activities at NPC in collaboration with non-faculty.
- Refine the assessment cycle process and propose changes
- Provide department level support as requested to improve alignment of assessment activities and incorporate ILOs.
- Collaborate with the Dean of Arts and Sciences and NPC General Education Articulation Task Force lead to formulate an assessment approach for general education programs.
- Make recommendations for integrating ASK information into the Faculty Handbook and Faculty Mentor program to ensure new faculty learn about ASK at NPC.

Other major foci include systematizing the division of labor among ASK members, offering consistent and targeted support for departments in their assessments, and increasing departmental collaboration.

Navajo County Community College District Governing Board Meeting Minutes

August 16, 2022 – 10:00 a.m.
White Mountain Campus, Ponderosa Center Symposium
1001 W. Deuce of Clubs, Show Low, Arizona

Governing Board Member Present: Mr. Elias Jouen; Mr. Frank Lucero; Mr. Everett Robinson; Mr. Derrick Leslie (Joined at 10:06 a.m.).

Governing Board Member Absent: Ms. Kristine Laughter.

Others Present: President Chato Hazelbaker; Vice President for Learning and Student Services (VPLSS) Mike Solomonson; Director of Institutional Effectiveness Judy Yip-Reyes; Interim Associate Vice President – Human Resources (AVPHR) Shenethia Manuel; Recording Secretary to the Board Paul Hempsey; Betsy Wilson; Rich Chanick; Susan Hoffman; Chris Cribbs; Socorro Ruiz; Michael Jacob; Curtis Stevens; Jodie Humphrey; Ryan Patterson; Talaina Kor; Terrie Shevat; Susan Jensen. Raeann Brittain; Ryan Jones; Melody Niesen; Cassie Dows; Pat Lopez; Rob Bass; Tamara Osborne; Katie Matott.

Agenda Item 1: Call to Order and Pledge of Allegiance

Secretary Robinson called the meeting to order at 10:00 a.m. and led the Pledge of Allegiance.

Agenda Item 2: Adoption of Agenda

Mr. Lucero made a motion to adopt the agenda as presented. Mr. Jouen seconded the motion. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Lucero, and Mr. Robinson voting in favor. There were no votes against.

Agenda Item 3: Call for Public Comment

None.

Agenda Item 4: Discussion Items

4.A. Standing Presentations:

4.A.1. Financial Position

President Hazelbaker addressed the Board and presented the monthly Financial Position report for the period to June 30th, 2022.

4.A.2. NPC Student Government Association (SGA)

No Report.

4.A.3. Faculty Association

No Report.



4.A.4. Classified & Administrative Staff Organization (CASO)

No Report.

4.A.5. NPC Friends and Family

Betsy Wilson, Director of NPC Friends and Family, addressed the Board and provided a report on recent foundation activities including the Disc Golf tournament and scholarship awards for the Fall semester. Director Wilson also mentioned how changes to the application process should assist students in applying for multiple scholarships.

4.A.6. Human Resources

Written Report.

Mr. Leslie asked if the college was conducting exit interviews with employees leaving the college and if there was a grasp on the reasons why we continue to lose so many employees. President Hazelbaker responded that exit interviews were completed and provided some of the known reasons for employee resignations, and what could be completed in the future to help lower the rate.

4.A.7. Construction Report

David Huish, Director of Construction, addressed the Board and provided a report on the construction projects at the college.

Mr. Jouen asked for an update on the wayfinding signage at the Winslow campus. Director Huish noted the signs had been received and the college maintenance department would be working on a schedule to install them at each location.

4.A.8. President's Report

President Hazelbaker addressed the Board and provided a report on topics including; the return of some students to college locations and the expectation of a strong start to the official semester; progress on the growing enrollment strategic goal, with the result of a positive enrollment trend currently; onboarding new employees; an in-person convocation for the first time in three years; phase 1 of a student services restructure; new programs NPC is pursuing; the possibility of building a facility in Kayenta.

4.B. Small Business Development Center (SBDC) Report

Rich Chanick, Director of SBDC, addressed the Board and provided an overview of the SBDC and recent activities, before outlining some future projects and ideas.

4.C. Institutional Effectiveness Quarterly Report

Judy Yip-Reyes, Director of Institutional Effectiveness, provided a written report for the Board and offered to answer any questions.



Agenda Item 5: Consent Agenda

- A. June 21, 2022 Regular Board Meeting Minutes**
- B. 2022-24 TALON to Consortium Intergovernmental Agreements** between Navajo County Community College District and Blue Ridge Unified School District (USD); Holbrook USD; Hopi Jr/Sr High School; Red Mesa USD; Sanders USD; Show Low USD; and Winslow USD.
- C. 2022-24 Dual Enrollment Intergovernmental Agreement** between Navajo County Community College District and Blue Ridge USD; Holbrook USD; Hopi Jr/Sr High School; Show Low USD; Winslow USD.
- D. Intergovernmental Agreement Second Amendment** between Navajo County Community College District and Apache County.

Mr. Lucero made a motion to approve the consent agenda as presented. Mr. Jouen seconded the motion. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Lucero, and Secretary Robinson, voting in favor. There were no votes against. Mr. Leslie had stepped out of the meeting.

Agenda Item 6: For Discussion and Possible Action

6A. Old Business

None.

6B. New Business

6.B.1. Request to Award Contract for Compensation Structure Analysis

President Hazelbaker reviewed the request to award a contract for a compensation structure analysis from the results of a Request for Proposals.

Mr. Lucero asked if the company had been asked to compare the college with other similar institutions and not urban colleges that look completely different. President Hazelbaker responded that this was part of the agreement and the college would have the opportunity to point the company to institutions similar to NPC for the comparison.

Mr. Jouen made a motion to approve the award of a contract to Gallagher Benefit Services in the amount of \$87,500.00 as presented. Mr. Leslie seconded. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Lucero, Mr. Leslie, and Secretary Robinson voting in favor. There were no votes against.

6.B.2. Request to Award Contract for Remodel of the Winslow Learning Center

Director Huish reviewed the request to award a construction contract to Edge Construction, who were the only respondents to the Request for Proposals.

Mr. Jouen asked if the signage was part of this project. Director Huish noted the signage was part of a different contract.

Mr. Lucero asked what the “owner contingency” was for. Director Huish noted he would control the amount for any unforeseen issues the contractor might find. If Director Huish thought it was necessary to complete the work he could authorize the use of the contingency. If there were no issues or he declined the work the college would keep the money.



Mr. Jouen made a motion to approve the contract with Edge Construction for the remodel of the Winslow Learning Center in the amount of \$111,000.00 as presented. Mr. Lucero seconded. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Lucero, Mr. Leslie, and Secretary Robinson voting in favor. There were no votes against.

6.B.3. Financial Aid Temporary Worker Hiring Request

VPLSS Solomonson reviewed the request to contract with F.A. Solutions to hire two temporary Financial Aid workers to assist during a busy time for the office.

Mr. Robinson asked if the college would be paying the employees directly. President Hazelbaker responded that the college would pay F.A. Solutions who would then be responsible for paying the employees.

Mr. Leslie made a motion to approve the contract with F.A. Solutions in the amount of \$59,385.00 as presented. Mr. Jouen seconded. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Lucero, Mr. Leslie, and Secretary Robinson voting in favor. There were no votes against.

Agenda Item 7: DGB Agenda Items and Informational Needs for Future Meetings

Mr. Jouen had requested an update on the wayfinding signage project earlier in the meeting and also asked for a review of the employee travel compensation procedure given the increased costs faced currently.

Mr. Robinson asked for the length of the land leases for the Whiteriver and Hopi Centers.

Agenda Item 8: Board Report/Summary of Current Event

None.

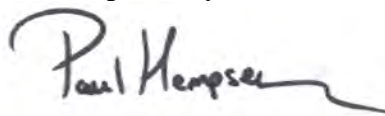
Agenda Item 9: Announcement of Next Regular Meeting

Regular District Governing Board meeting on Tuesday, September 20, 2022 at 10 a.m.

Agenda Item 10: Adjournment

The meeting was adjourned at 11:35 a.m. upon a motion by Mr. Lucero and a second by Mr. Jouen. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Lucero, Mr. Leslie, and Secretary Robinson voting in favor. There were no votes against.

Respectfully submitted,



Paul Hempsey
Recording Secretary to the Board



**INTERGOVERNMENTAL AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
AND
GANADO UNIFIED SCHOOL DISTRICT NO.20**

This Intergovernmental Agreement (“Agreement”) is entered into between Navajo County Community College District (dba Northland Pioneer College; “College”), and Ganado Unified School District No.20 (“School District”) (collectively “Parties”). Both Parties are public agencies of the State of Arizona as defined in Arizona Revised Statutes (“A.R.S.”) § 11-951.

BACKGROUND

College and School District are authorized to enter into this Agreement pursuant to A.R.S. § 11-952, § 15-342(13), § 15-901.07, and § 15-1445.

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School District desires that College provide to high school students college level courses that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Concurrent Enrollment Courses via video conferencing, as defined in Section 2 below, to eligible School District students.

2. DEFINITION

Courses offered under this IGA are a hybrid approach of concurrent offerings. These are college courses offered by college faculty through technology to the high school classrooms.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- a. After the governing boards of School District and College have approved it;
- and

**INTERGOVERNMENTAL AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
AND
SHONTO PREPARATORY SCHOOL**

This Intergovernmental Agreement (“Agreement”) is entered into between Navajo County Community College District (dba Northland Pioneer College; “College”), and Shonto Preparatory School (“School District”) (collectively “Parties”). Both Parties are public agencies of the State of Arizona as defined in Arizona Revised Statutes (“A.R.S.”) § 11-951.

BACKGROUND

College and School District are authorized to enter into this Agreement pursuant to A.R.S. § 11-952, § 15-342(13), § 15-901.07, and § 15-1445.

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School District desires that College provide to high school students college level courses that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Concurrent Enrollment Courses via video conferencing, as defined in Section 2 below, to eligible School District students.

2. DEFINITION

Courses offered under this IGA are a hybrid approach of concurrent offerings. These are college courses offered by college faculty through technology to the high school classrooms.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- a. After the governing boards of School District and College have approved it; and
- b. On the date that authorized representatives of both Parties have signed it (“Effective Date”).

**INTERGOVERNMENTAL AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
AND
ST. JOHNS UNIFIED SCHOOL DISTRICT NO.1**

This Intergovernmental Agreement (“Agreement”) is entered into between Navajo County Community College District (dba Northland Pioneer College; “College”), and St. Johns Unified School District No.1 (“School District”) (collectively “Parties”). Both Parties are public agencies of the State of Arizona as defined in Arizona Revised Statutes (“A.R.S.”) § 11-951.

BACKGROUND

College and School District are authorized to enter into this Agreement pursuant to A.R.S. § 11-952, § 15-342(13), § 15-901.07, and § 15-1445.

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School District desires that College provide to high school students college level courses that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Concurrent Enrollment Courses via video conferencing, as defined in Section 2 below, to eligible School District students.

2. DEFINITION

Courses offered under this IGA are a hybrid approach of concurrent offerings. These are college courses offered by college faculty through technology to the high school classrooms.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- a. After the governing boards of School District and College have approved it; and
- b. On the date that authorized representatives of both Parties have signed it (“Effective Date”).

- B. The term of this Agreement shall be from the Effective Date through June 30, 2024 (“Term”).

4. OBLIGATIONS OF COLLEGE

- A. Shall provide all full time and/or adjunct instructors and curriculum.
- B. Shall provide overall administrative direction and support.
- C. Shall lead a biannual schedule development process with all participating Districts.
- D. Shall provide placement testing and registration processes for the participating District students.
- E. Shall oversee purchase, installation and maintenance of all equipment and network processes required for participation.
- F. Shall provide network and equipment training to District technical staff.
- G. Shall provide training to District Site/Classroom Supervisors.
- H. Shall provide pre-session orientations for the participating District students.
- I. Shall provide for the participating District students access to advising, career and library services, college financial aid assistance, disability resources and accommodations, and full, online tutoring services.
- J. Shall provide, should the District choose to participate, adult basic education and possible other instruction to community members at the District site during evening hours.
- K. Shall provide a lab aide, at College expense, for evening course work provided at the District.

4.1 General Course Requirements

Students enrolled in Concurrent Enrollment Courses shall be admitted to College for college level credit under the College’s current procedures for admission of students to College, and in compliance with A.R.S. § 15-1805.01. For students under the age of 18, the College’s admission policies shall comply, at a minimum, with the provisions of A.R.S. § 15-1805.01. In addition, the College may admit such students if they satisfy an alternative standard established by College. Except for vocational and occupational Concurrent Enrollment Courses, and if required by College policy, College will assess each student who seeks enrollment in a Concurrent Enrollment Course through an assessment test or GPA prior to, or at the time of, enrollment to determine and assure proper placement in the Concurrent Enrollment Courses.

4.2 Instructors and Instruction

Since College is providing the instructor for a Concurrent Enrollment Course, College will provide at College’s expense a substitute instructor or alternative instruction (online course material), as necessary and as agreed upon by School District, to cover the absence of any College instructor teaching a Concurrent Enrollment Course.

4.3 Policy and Procedure

College will provide School District access to the educational records of students as necessary to carry out the terms of this Agreement, and limit access to such records to employees who have a legitimate interest and a need to know the substance of the particular record, understanding that students enrolled in the Concurrent Enrollment Courses will be enrolled in both School District and College. Pursuant to the Family Educational Rights and Privacy Act of 1974, as amended (“FERPA”), and applicable regulations, School District and College may disclose educational records of students to each other as “officials of another school system” where the student is enrolled.

4.4 Students with Disabilities

After notification from the student of individual needs, College will cooperate with School District to ensure the course complies with Section 504 of the Rehabilitation Act of 1973, as amended, or the Individuals with Disabilities Education Act (“IDEA”), as applicable. College shall work with the student in determining appropriate accommodations or special education services; however, the School District shall be responsible for ensuring that the student receives a free appropriate public education (“FAPE”) in conformity with his or her 504 Plan or individualized education program (“IEP”), including special education and related services, as applicable, and shall continue to have the financial and administrative responsibility for providing and implementing all necessary accommodations or services. This Agreement does not relieve School District of any of its legal duties under applicable Federal or State law, including but not limited to School District’s obligations relating to child find, evaluation, and placement of students with disabilities.

4.5 Reporting

College will submit a report to the Joint Legislative Budget Committee pursuant to A.R.S. § 15-1821.01(2)(b) when necessary, and School District will provide College with data that is required for inclusion in any such report in a timely fashion, as specified in Section 5.6.

5. OBLIGATIONS OF SCHOOL DISTRICT

- A. Shall provide classroom space, as agreed upon by the College and the District, to establish a distance education classroom. The space shall be made available and staffed in accordance with the College calendar and without regard to District holidays, days off, and early-release days.
- B. Shall provide to the College a list of course requests and anticipated enrollment by January 18th for any class to begin the following Fall semester, and September 1st for any classes to begin the following Spring semester.
- C. Shall ensure that each student enrolling in a course is aware that the student is participating in a college level course, even though provided at the school, and should

- act appropriately, which includes the expectation that students be on time and remain in class for the duration of the session.
- D. Shall assist the College in identifying and enrolling appropriate high school students in concurrent enrollment courses.
 - E. Shall provide a District employee as a classroom aide during all high school concurrent enrollment courses delivered via video conferencing. During the time the class is in session, the aide shall be present in the classroom and shall be available by phone, either mobile or landline.
 - F. Shall provide local technical support for the equipment.
 - G. Shall coordinate equipment and technical support needs with the college's Technical Advancement and Support Division (TAS).
 - H. Will adhere to College policy regarding billing and refunding for students who withdraw.
 - I. Will hold students accountable to the college's Student Conduct Code as outlined in the current college catalog.
 - J. Shall not use the equipment for any purpose other than NPC classes or NPC adult basic education classes, which includes but is not limited to the attachment of any non-related cable or external devices to the Cisco equipment in the classrooms.
 - K. Shall submit student registration forms to NPC prior to District students leaving for summer break.
 - L. Shall provide College-identified textbooks to participating students. District may make a determination as to textbook cost recovery based on District needs.
 - M. Shall identify a District employee to serve as primary District Project contact.
 - N. With regard to nondiscrimination of persons with disabilities, shall assist students with the process of self-identification in order to receive appropriate services.

5.1 Policy and Procedure

- A. School District will ensure that each student seeking enrollment in a Concurrent Enrollment Course:
 - i. has completed the necessary College admissions and registration process;
 - ii. has completed College assessment examinations, if required by College;
 - iii. is aware the student is subject to both School District policies and procedures and College policies and procedures;
 - iv. is aware the student is participating in a college level course, even though provided at the School District, and should act appropriately; and
 - v. is aware of the requirements for determination of eligibility for College in-state tuition, if applicable under the terms of this Agreement.
- B. School District will provide College access to the educational records of students as necessary to carry out the terms of this Agreement, and limit

access to such records to employees who have a legitimate interest and a need to know the substance of the particular record, understanding that students enrolled in the Concurrent Enrollment Courses will be enrolled in both School District and College. Pursuant to FERPA and applicable regulations, School District and College may disclose educational records of students to each other as “officials of another school system” where the student is enrolled.

5.2 Students with Disabilities

School District will work with qualified students to have individual students request appropriate accommodations for disabilities in accordance with the ADA and Section 504 of the Rehabilitation Act of 1973 or the IDEA, as applicable, submit appropriate documentation on students with disabilities to the Disabilities Coordinator at College, and implement accommodations or special education services as required by Federal and State law and as negotiated between the College Disability Resource office and School District. Students shall work with College in determining appropriate accommodations or special education services. School District shall be responsible for ensuring that each qualified student receives a FAPE in conformity with his or her 504 Plan or IEP, including special education and related services, as applicable, and shall continue to have the financial and administrative responsibility for providing and implementing all necessary accommodations or services. This Agreement does not relieve School District of any of its legal duties under applicable Federal or State law, including but not limited to School District’s obligations relating to child find, evaluation, and placement of students with disabilities.

5.3 Reporting

School District will provide to College in a timely fashion any data or other information that is required for the submission of any and all reports required by A.R.S. § 15-1821.01.

6. MUTUAL AGREEMENTS

The District agrees to maintain liability insurance in the amount of \$1,000,000.00, naming the College as an additional insured, in order to protect the College from any liability arising from the District providing services under this Agreement. The College agrees to maintain liability insurance in the amount of \$1,000,000.00, naming the District as an additional insured, in order to protect the District from any liability arising from the College providing services under this Agreement. Any duty to indemnify under this Agreement shall be limited to such Party’s maximum insured liability.

6.1 The College Instructor

Throughout the term of this Agreement, an instructor provided by College shall remain an employee of College, and shall be subject to the terms and conditions of the instructor’s employment contract and College policy.

6.2 Students

Each student enrolled in a Concurrent Enrollment Course, even though remaining a student of School District, shall follow the schedule and calendar of classes applicable for Concurrent Enrollment Courses as established and approved by College.

6.3 Removal from Course

School District retains the right to refuse to allow a student to enroll in a Concurrent Enrollment Course and to discipline and/or remove any student from the Concurrent Enrollment Course in accordance with School District policies. College shall have the right to request School District to remove a student from a Concurrent Enrollment Course.

6.4 Schedule

School District and College shall work together to determine the schedule of, and maximum and minimum number of students to enroll in, each Concurrent Enrollment Course. As part of this agreement, the College will make every effort to offer the following courses on a regular rotation:

ECN 211 • Principles of Macroeconomics 3 credits
ENL 101 • College Composition I 3 credits
ENL 102 • College Composition II 3 credits
HIS 105 • U.S. History to 1877 3 credits
HIS 106 • U.S. History since 1877 3 credits
MAT 152 • Advanced Algebra 3 credits
MAT 189 • Pre-Calculus Algebra/Trigonometry 3 credits
MAT 221 • Calculus I 4 credits
MAT 231 • Calculus II 4 credits
POS 110 • American Government 3 credits
SPA 101 • Elementary Spanish I 4 credits
SPA 102 • Elementary Spanish II 4 credits

6.5 Guidelines

School District and College shall ensure that each student enrolled in a Concurrent Enrollment Course, and all personnel of School District and all personnel of College who are involved in the Concurrent enrollment program are provided with Concurrent enrollment guidelines, and that such persons agree to review and comply with the guidelines.

7. FINANCIAL PROVISIONS AND FORMAT FOR BILLING: See Exhibit A attached.

7.1 Fees

Fees and charges for the Concurrent Enrollment Courses and program are provided on Exhibit B attached to this Agreement.

7.2 Cost-Sharing

The College and School Districts shall share the cost of maintaining this program. The School Districts are required to pay a share of the SmartNet warranty. The total amount is to be divided up equally between all School Districts participating in the program consortium. The College shall provide an invoice to the School District with a breakdown of costs, one month prior to the due date of Full-Time Equivalents day (FTSE day) each semester.

7.3 Supplies

School District will provide basic textbooks, workbooks, supplies and other costs related to the teaching of and the administration of Concurrent Enrollment Courses within School District.

7.4 Tuition

- A. The School District shall be responsible for payment of tuition to College, as specified in Exhibit B.
- B. School District understands and agrees that tuition charges for students enrolled under this program may vary depending upon the student's eligibility for in-state tuition. Pursuant to A.R.S. § 15-1802(C), the residency of an unemancipated student under the age of 19 years will be that of the student's parent or legal guardian, and any student who does not meet the statutory requirements for in-state tuition will be charged out-of-state tuition rates, to the extent such separate rates are established by this Agreement.

7.5 Billing Format

The format for the billing of all services pursuant to this Agreement is set forth on Exhibit B. All bills under this Agreement shall include all information required by A.R.S. § 15-1821.01(1)(a).

8. RECORDS

All accounts, reports, files and other records relating to this Agreement shall be kept for a minimum of 5 years after termination of this Agreement and shall be open to reasonable inspection and audit by the other party during that period. Audits may be conducted, at a time mutually agreed upon by the parties, by any appropriate political subdivision or

agency of the State of Arizona or by representatives of the comptroller General of the United States or the Secretary of Education when required by applicable federal regulations.

9. CONFIDENTIALITY

All written student records shall be kept confidential in accordance with FERPA and regulations adopted pursuant to FERPA, the IDEA and regulations adopted thereunder, and applicable state laws and School District policies controlling the disclosure of personally identifiable information from a student's education records.

10. TERMINATION/DISPOSITION OF PROPERTY

10.1 Termination

Either Party may terminate this Agreement for any reason following written notice to the other Party of intent to terminate delivered not less than 90 days prior to the intended date of termination. Except as provided in this section 10, termination shall only be effective at the end of a semester, and no Concurrent Enrollment Course shall be terminated prior to such effective date.

10.2 No Relief from Obligations

Termination of this Agreement shall not relieve either Party from its obligation to pay for services provided prior to termination and those for any student already admitted and enrolled in a course or courses and obtaining concurrent credit at the time of termination or notice thereof.

10.3 Disposition of Property

The Parties do not contemplate joint acquisition of any property pursuant to this Agreement. Upon termination of this Agreement, equipment furnished or purchased by College for the program shall be retained by College, and equipment furnished or purchased by School District for the program shall be retained by School District.

11. RESPONSIBILITY

11.1 Conduct of Operations

Each Party agrees to be responsible for the conduct of its operations and performance of contract obligations and the actions of its own personnel while performing services under this Agreement, and each party shall be solely responsible for supervision, daily direction, control of payment of salary (including withholding for payment of taxes and social security), workers' compensation and disability benefits.

11.2 Indemnification

Each Party, to the greatest extent legally permissible, shall indemnify, defend, and hold harmless the other Party from any liability resulting from the negligence, intentionally tortious, or willful misconduct of the indemnifying Party's employees, officers, students and agents.

12. CANCELLATION FOR CONFLICT OF INTEREST

This Agreement may be canceled pursuant to A.R.S. § 38-511, the pertinent provisions of which are fully incorporated herein by reference.

13. NON-ASSIGNABILITY

Neither Party may assign any right or delegate a duty or responsibility under this Agreement without the prior written consent of the other Party.

14. COMPLIANCE WITH NON-DISCRIMINATION LAWS

To the extent applicable, the Parties shall comply with all College non-discrimination policies and all state and federal non-discrimination laws and regulations, including Executive Order 2009-09.

15. RIGHTS/OBLIGATIONS OF PARTIES ONLY

The terms of this Agreement are intended only to define the respective rights and obligations of the Parties. Nothing expressed herein shall create any rights or duties in favor of any potential third party beneficiary or other person, agency or organization.

16. ENTIRE AGREEMENT

This Agreement, and its attachments as noted herein, constitutes the entire agreement between the Parties, and, except as previously noted, all prior or contemporaneous oral or written agreements are superseded by this Agreement. There are no representations or other provisions other than those contained herein, and any amendment or modification of this Agreement shall be made in writing and signed by the Parties to this Agreement.

17. INVALIDITY OF PART OF THE AGREEMENT

If any part of this Agreement is held to be illegal, invalid or void by a court of competent jurisdiction, the remainder of this Agreement shall remain in full force and effect with those offending portions omitted.

18. GOVERNING LAW

This Agreement shall be construed under the laws of the State of Arizona and shall incorporate by reference all laws governing intergovernmental agreements and mandatory contract provisions of state agencies required by statute or executive order.

All statutes and regulations referenced in this Agreement are incorporated herein as if fully stated in their entirety in the Agreement. Each Party agrees to comply with and be responsible for the provisions, the statutes, and the regulations set out in this Agreement.

19. NOTICE

All notices, requests for payment, or other correspondence between the Parties regarding this Agreement shall be mailed United States postage prepaid or delivered personally to the respective parties at the following addresses:

If to College:

Chato Hazelbaker, President
Northland Pioneer College
P.O. Box 610
Holbrook, AZ 86025

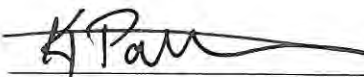
If to School District:

Kyle Patterson, Superintendent
St. Johns Unified School District No.1
P.O. Box 3030
St. Johns, AZ 85936

COLLEGE

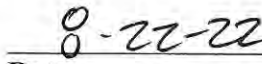
SCHOOL DISTRICT

By: Chato Hazelbaker
Title: President



By: Kyle Patterson
Title: Superintendent

Date



Date

REVIEWED AND APPROVED AS TO FORM

Pursuant to A.R.S. §11-952(D), the attorney for each of the parties has determined that the foregoing Agreement is in proper form and is within the powers and authority granted under the laws of the State of Arizona to the party represented by such attorney.



By: Kristin Mackin

Title: Attorney, Sims Mackin

Counsel for Navajo County Community
College District

Date: 8/24/22



By: Dustin Cammack

Title: Attorney, Udall Shumway, P.L.C.

Counsel for St. Johns Unified School
District No.1

Date: 23 August 2022

EXHIBIT A

TYPE OF INSTRUCTION CONCURRENT ENROLLMENT COURSES

COURSES AND CREDITS

For complete course descriptions, refer to the current College catalog.

Districts shall participate in a minimum of 3 college courses each semester (fall and spring).

- ECN 211 • Principles of Macroeconomics 3 credits
- ENL 101 • College Composition I 3 credits
- ENL 102 • College Composition II 3 credits
- HIS 105 • U.S. History to 1877 3 credits
- HIS 106 • U.S. History since 1877 3 credits
- MAT 152 • Advanced Algebra 3 credits
- MAT 189 • Pre-Calculus Algebra/Trigonometry 3 credits
- MAT 221 • Calculus I 4 credits
- MAT 231 • Calculus II 4 credits
- POS 110 • American Government 3 credits
- SPA 101 • Elementary Spanish I 4 credits
- SPA 102 • Elementary Spanish II 4 credits

EXHIBIT B

FINANCIAL PROVISIONS

*Fill in the blanks. If the information is not applicable, indicate N/A in the blank.
Additional directions for completing this form are in italics.*

1. INSTRUCTORS

Instructors shall be provided as follows: *(Check the appropriate line)*

School District shall provide and pay all instructors.

College shall provide and pay all instructors.

Each party shall provide and pay for instructors as follows:

2. PAYMENTS TO THE SCHOOL DISTRICT:

N/A

**3. PAYMENTS OF TUITION AND FEES/COSTS TO THE COLLEGE
TUITION:**

College tuition is Sixty-eight Dollars (\$ 68) per credit hour for each in-county/in-state student; tuition is Eight-five Dollars (\$ 85) per credit hour for each out-of-county/ in-state student; and Four hundred ten Dollars (\$ 410) per credit hour for each student who, pursuant to A.R.S. §15-1802 or A.R.S. §15-1803, does not qualify for in-state student status. Payment is due to the college prior to FTSE date each semester.

ADDITIONAL FEES AND/OR COSTS:

Set out below are additional fees and costs and, for each, a designation as to whether the School District or student is responsible for payment of each fee or cost. Payment is due to the college prior to FTSE date each semester.

Fees and Costs (Including special course fees; assessment costs, if any; etc.)	<i>For each fee or cost, check the appropriate line to indicate whether the School District or student is responsible for payment to the College of the fee or cost. .</i>
1. Equipment Fee \$2,820.32	District <input checked="" type="checkbox"/> Student
2. Course Fees	District <input checked="" type="checkbox"/> Student
3. Media Fee	District <input checked="" type="checkbox"/> Student

4. COLLECTION AND PAYMENT OF TUITION AND FEES/COSTS

Check the appropriate line:

School District is responsible for payment of tuition to the College.

Each student is responsible for payment of tuition to the College.

For tuition and fee/cost payments required to be made by the School District to the College:

- A. School District is authorized and retains the discretion to collect tuition and fee/cost payments from its students to the extent School District deems appropriate; and
- B. School District may reduce its required payment of tuition and fees/costs owed to the College pursuant to paragraph 3 by the amount of any payment owed to School District by the College pursuant to paragraph 2.

For any tuition and fee/cost payment required to be made by a student to the College, the College shall establish an individual billing account for that student and the billing for such tuition and/or fees and costs shall occur in accordance with College policies and procedures.

5. FINANCIAL AID

A scholarship will be applied for College course tuition, media, and applicable course fees, including all courses available for concurrent enrollment, bringing tuition to \$ 0/ credit hour for in-state tuition.

6. FORMAT OF INVOICES BETWEEN THE SCHOOL DISTRICT AND COLLEGE

The College shall send invoices to the School District to the attention and at the address listed below no later than thirty (30) days prior to the FTSE date each semester. Each invoice shall detail any payments due. Payments shall be due within thirty (30) days of receipt of an invoice.

Invoices to be sent to the College:
(specify administrator and address)

N/A

Invoices to be sent to the School District:
(specify administrator and address)

7. FULL TIME STUDENT EQUIVALENT FINANCIAL INFORMATION

Amount College received in FTSE in prior academic year:

(Specify dollar amount)

\$ 1,554,800

Portion of that FTSE distributed to School District:

(Specify percentage or dollar amount)

\$ 0

Amount School District returned to College:

(Specify percentage or dollar amount)

\$ 0

**CONCURRENT ENROLLMENT AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
AND
EDKEY, INC. – SEQUOIA VILLAGE SCHOOL**

This Concurrent Enrollment Agreement (“Agreement”) is entered into between Navajo County Community College District dba Northland Pioneer College (“College”), and EdKey, Inc. – Sequoia Village School, a public charter school (“School”) (collectively “Parties”).

BACKGROUND

College and School are authorized to enter into this Agreement pursuant to A.R.S. §§ 15-901.07 and 15-1445.

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School desires that College provide college level courses to high school students that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Concurrent Enrollment Courses via video conferencing, as defined in Section 2 below, to eligible School students.

2. DEFINITION

Courses offered under this Agreement are a hybrid approach of concurrent offerings. These are college courses offered by college faculty through technology to the high school classrooms.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- a. After the School and College governing board have approved it; and
- b. On the date that authorized representatives of both Parties have signed it (“Effective Date”).

B. The term of this Agreement shall be from the Effective Date through June 30, 2024.

4. OBLIGATIONS OF COLLEGE

- A. Shall provide all full time and/or adjunct instructors and curriculum.
- B. Shall provide overall administrative direction and support.
- C. Shall lead a biannual schedule development process with all participating Schools/School Districts.
- D. Shall provide placement testing and registration processes for the participating School students.
- E. Shall oversee purchase, installation and maintenance of all equipment and network processes required for participation.
- F. Shall provide network and equipment training to School technical staff.
- G. Shall provide training to School Site/Classroom Supervisors.
- H. Shall provide pre-session orientations for the participating School students.
- I. Shall provide for the participating School students access to advising, career and library services, college financial aid assistance, disability resources and accommodations, and full, online tutoring services.
- J. Shall provide, should the School; choose to participate, adult basic education and possible other instruction to community members at the School site during evening hours.
- K. Shall provide a lab aide, at College expense, for evening course work provided at the School.

4.1 General Course Requirements

Students enrolled in Concurrent Enrollment Courses shall be admitted to College for college level credit under the College's current procedures for admission of students to College, and in compliance with A.R.S. § 15-1805.01. For students under the age of 18, the College's admission policies shall comply, at a minimum, with the provisions of A.R.S. § 15-1805.01. In addition, the College may admit such students if they satisfy an alternative standard established by College. Except for vocational and occupational Concurrent Enrollment Courses, and if required by College policy, College will assess each student who seeks enrollment in a Concurrent Enrollment Course through an assessment test or GPA prior to, or at the time of, enrollment to determine and assure proper placement in the Concurrent Enrollment Courses.

4.2 Instructors and Instruction

Since College is providing the instructor for a Concurrent Enrollment Course, College will provide at College's expense a substitute instructor or alternative instruction (online course material), as necessary and as agreed upon by School, to cover the absence of any College instructor teaching a Concurrent Enrollment Course.

4.3 Policy and Procedure

College will provide School access to the educational records of students as necessary to carry out the terms of this Agreement, and limit access to such records to employees who have a legitimate interest and a need to know the substance of the particular record, understanding that students enrolled in the Concurrent Enrollment Courses will be enrolled in both School and College. Pursuant to the Family Educational Rights and Privacy Act of 1974, as amended (“FERPA”), and applicable regulations, School and College may disclose educational records of students to each other as “officials of another school system” where the student is enrolled.

4.4 Students with Disabilities

After notification from the student of individual needs, College will cooperate with School to ensure the course complies with Section 504 of the Rehabilitation Act of 1973, as amended, or the Individuals with Disabilities Education Act (“IDEA”), as applicable. College shall work with the student in determining appropriate accommodations or special education services; however, School shall be responsible for ensuring that the student receives a free appropriate public education (“FAPE”) in conformity with his or her 504 Plan or individualized education program (“IEP”), including special education and related services, as applicable, and shall continue to have the financial and administrative responsibility for providing and implementing all necessary accommodations or services. This Agreement does not relieve School of any of its legal duties under applicable Federal or State law, including but not limited to School’s obligations relating to child find, evaluation, and placement of students with disabilities.

5. OBLIGATIONS OF SCHOOL

- A. Shall provide classroom space, as agreed upon by the College and the School, to establish a distance education classroom. The space shall be made available and staffed in accordance with the College calendar and without regard to School holidays, days off, and early-release days.
- B. Shall provide to the College a list of course requests and anticipated enrollment by January 18th for any class to begin the following Fall semester, and September 1st for any classes to begin the following Spring semester.
- C. Shall ensure that each student enrolling in a course is aware that the student is participating in a college level course, even though provided at the school, and should act appropriately, which includes the expectation that students be on time and remain in class for the duration of the session.
- D. Shall assist the College in identifying and enrolling appropriate high school students in concurrent enrollment courses.
- E. Shall provide a School employee as a classroom aide during all high school concurrent enrollment courses delivered via video conferencing. During the time the

- class is in session, the aide shall be present in the classroom and shall be available by phone, either mobile or landline.
- F. Shall provide local technical support for the equipment.
 - G. Shall coordinate equipment and technical support needs with the college's Technical Advancement and Support Division (TAS).
 - H. Will adhere to College policy regarding billing and refunding for students who withdraw.
 - I. Will hold students accountable to the college's Student Conduct Code as outlined in the current college catalog.
 - J. Shall not use the equipment for any purpose other than College classes or College adult basic education classes, which includes but is not limited to the attachment of any non-related cable or external devices to the Cisco equipment in the classrooms.
 - K. Shall submit student registration forms to College prior to School students leaving for summer break.
 - L. Shall provide College-identified textbooks to participating students. School may make a determination as to textbook cost recovery based on School needs.
 - M. Shall identify a School employee to serve as primary School Project contact.
 - N. With regard to nondiscrimination of persons with disabilities, shall assist students with the process of self-identification in order to receive appropriate services.

5.1 Policy and Procedure

- A. School will ensure that each student seeking enrollment in a Concurrent Enrollment Course:
 - i. has completed the necessary College admissions and registration process;
 - ii. has completed College assessment examinations, if required by College;
 - iii. is aware the student is subject to both School policies and procedures and College policies and procedures;
 - iv. is aware the student is participating in a college level course, even though provided at the School, and should act appropriately; and
 - v. is aware of the requirements for determination of eligibility for College in-state tuition, if applicable under the terms of this Agreement.

- B. School will provide College access to the educational records of students as necessary to carry out the terms of this Agreement, and limit access to such records to employees who have a legitimate interest and a need to know the substance of the particular record, understanding that students enrolled in the Concurrent Enrollment Courses will be enrolled in both School and College. Pursuant to FERPA and applicable regulations, School and College may disclose educational records of students to each other as "officials of another school system" where the student is enrolled.

5.2 Students with Disabilities

School will work with qualified students to have individual students request appropriate accommodations for disabilities in accordance with the ADA and Section 504 of the Rehabilitation Act of 1973 or the IDEA, as applicable, submit appropriate documentation on students with disabilities to the Disabilities Coordinator at College, and implement accommodations or special education services as required by Federal and State law and as negotiated between the College Disability Resource office and School. Students shall work with College in determining appropriate accommodations or special education services. School shall be responsible for ensuring that each qualified student receives a FAPE in conformity with his or her 504 Plan or IEP, including special education and related services, as applicable, and shall continue to have the financial and administrative responsibility for providing and implementing all necessary accommodations or services. This Agreement does not relieve School of any of its legal duties under applicable Federal or State law, including but not limited to School's obligations relating to child find, evaluation, and placement of students with disabilities.

6. MUTUAL AGREEMENTS

School agrees to maintain liability insurance in the amount of \$1,000,000.00, naming the College as an additional insured, in order to protect the College from any liability arising from the School providing services under this Agreement. The College agrees to maintain liability insurance in the amount of \$1,000,000.00, naming School as an additional insured, in order to protect the School from any liability arising from the College providing services under this Agreement. Any duty to indemnify under this Agreement shall be limited to such Party's maximum insured liability.

6.1 The College Instructor

Throughout the term of this Agreement, an instructor provided by College shall remain an employee of College, and shall be subject to the terms and conditions of the instructor's employment contract and College policy.

6.2 Students

Each student enrolled in a Concurrent Enrollment Course, even though remaining a student of School, shall follow the schedule and calendar of classes applicable for Concurrent Enrollment Courses as established and approved by College.

6.3 Removal from Course

School retains the right to refuse to allow a student to enroll in a Concurrent Enrollment Course and to discipline and/or remove any student from the Concurrent Enrollment Course in accordance with School policies. College shall

have the right to request School to remove a student from a Concurrent Enrollment Course.

6.4 Schedule

School and College shall work together to determine the schedule of, and maximum and minimum number of students to enroll in, each Concurrent Enrollment Course. As part of this agreement, the College will make every effort to offer the following courses on a regular rotation:

ECN 211 • Principles of Macroeconomics 3 credits
ENL 101 • College Composition I 3 credits
ENL 102 • College Composition II 3 credits
HIS 105 • U.S. History to 1877 3 credits
HIS 106 • U.S. History since 1877 3 credits
MAT 152 • Advanced Algebra 3 credits
MAT 189 • Pre-Calculus Algebra/Trigonometry 3 credits
MAT 221 • Calculus I 4 credits
MAT 231 • Calculus II 4 credits
POS 110 • American Government 3 credits
SPA 101 • Elementary Spanish I 4 credits
SPA 102 • Elementary Spanish II 4 credits

6.6 Guidelines

School and College shall ensure that each student enrolled in a Concurrent Enrollment Course, and all personnel of School and all personnel of College who are involved in the Concurrent enrollment program are provided with Concurrent enrollment guidelines, and that such persons agree to review and comply with the guidelines.

7. FINANCIAL PROVISIONS AND FORMAT FOR BILLING: Exhibit A attached.

7.1 Fees

Fees and charges for the Concurrent Enrollment Courses and program are provided on Exhibit B attached to this Agreement.

7.2 Cost-Sharing

The College and School shall share the cost of maintaining this program. The School is required to pay a share of the SmartNet warranty. The total amount is to be divided up equally between all schools/school districts participating in the program consortium. The College shall provide an invoice to the School with a breakdown of costs, one month prior to the due date of Full-Time Equivalents day (FTSE day) each semester.

7.3 Supplies

School will provide basic textbooks, workbooks, supplies and other costs related to the teaching of and the administration of Concurrent Enrollment Courses within School.

7.4 Tuition

- A. The School shall be responsible for payment of tuition to College, as specified in Exhibit B.
- B. School understands and agrees that tuition charges for students enrolled under this program may vary depending upon the student's eligibility for in-state tuition. Pursuant to A.R.S. § 15-1802(C), the residency of an unemancipated student under the age of 19 years will be that of the student's parent or legal guardian, and any student who does not meet the statutory requirements for in-state tuition will be charged out-of-state tuition rates, to the extent such separate rates are established by this Agreement.

7.5 Billing Format

The format for the billing of all services pursuant to this Agreement is set forth on Exhibit B. All bills under this Agreement shall include all information required by A.R.S. § 15-1821.01(1)(a).

8. RECORDS

All accounts, reports, files and other records relating to this Agreement shall be kept for a minimum of 5 years after termination of this Agreement and shall be open to reasonable inspection and audit by the other party during that period. Audits may be conducted, at a time mutually agreed upon by the parties, by any appropriate political subdivision or agency of the State of Arizona or by representatives of the comptroller General of the United States or the Secretary of Education when required by applicable federal regulations.

9. CONFIDENTIALITY

All written student records shall be kept confidential in accordance with FERPA and regulations adopted pursuant to FERPA, the IDEA and regulations adopted thereunder, and applicable state laws and School policies controlling the disclosure of personally identifiable information from a student's education records.

10. TERMINATION/DISPOSITION OF PROPERTY

10.1 Termination

Either Party may terminate this Agreement for any reason following written notice to the other Party of intent to terminate delivered not less than 90 days prior to the intended date of termination. Except as provided in this section 10, termination shall only be effective at the end of a semester, and no Concurrent Enrollment Course shall be terminated prior to such effective date.

10.2 No Relief from Obligations

Termination of this Agreement shall not relieve either Party from its obligation to pay for services provided prior to termination and those for any student already admitted and enrolled in a course or courses and obtaining concurrent credit at the time of termination or notice thereof.

10.3 Disposition of Property

The Parties do not contemplate joint acquisition of any property pursuant to this Agreement. Upon termination of this Agreement, equipment furnished or purchased by College for the program shall be retained by College, and equipment furnished or purchased by School for the program shall be retained by School.

11. RESPONSIBILITY

11.1 Conduct of Operations

Each Party agrees to be responsible for the conduct of its operations and performance of contract obligations and the actions of its own personnel while performing services under this Agreement, and each party shall be solely responsible for supervision, daily direction, control of payment of salary (including withholding for payment of taxes and social security), workers' compensation and disability benefits.

11.2 Indemnification

Each Party, to the greatest extent legally permissible, shall indemnify, defend, and hold harmless the other Party from any liability resulting from the negligence, intentionally tortious, or willful misconduct of the indemnifying Party's employees, officers, students and agents.

12. CANCELLATION FOR CONFLICT OF INTEREST

This Agreement may be canceled pursuant to A.R.S. § 38-511, the pertinent provisions of which are fully incorporated herein by reference.

13. NON-ASSIGNABILITY

Neither Party may assign any right or delegate a duty or responsibility under this Agreement without the prior written consent of the other Party.

14. COMPLIANCE WITH NON-DISCRIMINATION LAWS

To the extent applicable, the Parties shall comply with all College non-discrimination policies and all state and federal non-discrimination laws and regulations, including Executive Order 2009-09.

15. RIGHTS/OBLIGATIONS OF PARTIES ONLY

The terms of this Agreement are intended only to define the respective rights and obligations of the Parties. Nothing expressed herein shall create any rights or duties in favor of any potential third party beneficiary or other person, agency or organization.

16. ENTIRE AGREEMENT

This Agreement, and its attachments as noted herein, constitutes the entire agreement between the Parties, and, except as previously noted, all prior or contemporaneous oral or written agreements are superseded by this Agreement. There are no representations or other provisions other than those contained herein, and any amendment or modification of this Agreement shall be made in writing and signed by the Parties to this Agreement.

17. INVALIDITY OF PART OF THE AGREEMENT

If any part of this Agreement is held to be illegal, invalid or void by a court of competent jurisdiction, the remainder of this Agreement shall remain in full force and effect with those offending portions omitted.

18. GOVERNING LAW

This Agreement shall be construed under the laws of the State of Arizona and shall incorporate by reference all laws governing intergovernmental agreements and mandatory contract provisions of state agencies required by statute or executive order.

All statutes and regulations referenced in this Agreement are incorporated herein as if fully stated in their entirety in the Agreement. Each Party agrees to comply with and be responsible for the provisions, the statutes, and the regulations set out in this Agreement.

19. NOTICE

All notices, requests for payment, or other correspondence between the Parties regarding this Agreement shall be mailed United States postage prepaid or delivered personally to the respective parties at the following addresses:

If to College:

Dr. Chato Hazelbaker,
President
Northland Pioneer College
P.O. Box 610
Holbrook, AZ 86025


If to School:

Mark Plitzuweit, President & CEO
Ed Key, Inc. – Sequoia Village School
1460 S. Horne
Mesa, AZ 85204

COLLEGE

SCHOOL

By: Dr. Chato Hazelbaker
Title: President



By: Mark Plitzuweit
Title: President & CEO

Date

8/23/2022

Date

EXHIBIT A

TYPE OF INSTRUCTION CONCURRENT ENROLLMENT COURSES

COURSES AND CREDITS

For complete course descriptions, refer to the current College catalog.

School shall participate in a minimum of 3 college courses each semester (fall and spring).

- ECN 211 • Principles of Macroeconomics 3 credits
- ENL 101 • College Composition I 3 credits
- ENL 102 • College Composition II 3 credits
- HIS 105 • U.S. History to 1877 3 credits
- HIS 106 • U.S. History since 1877 3 credits
- MAT 152 • Advanced Algebra 3 credits
- MAT 189 • Pre-Calculus Algebra/Trigonometry 3 credits
- MAT 221 • Calculus I 4 credits
- MAT 231 • Calculus II 4 credits
- POS 110 • American Government 3 credits
- SPA 101 • Elementary Spanish I 4 credits
- SPA 102 • Elementary Spanish II 4 credits

EXHIBIT B

FINANCIAL PROVISIONS

*Fill in the blanks. If the information is not applicable, indicate N/A in the blank.
Additional directions for completing this form are in italics.*

1. INSTRUCTORS

Instructors shall be provided as follows: *(Check the appropriate line)*

- School shall provide and pay all instructors.
- College shall provide and pay all instructors.
- Each party shall provide and pay for instructors as follows:

2. PAYMENTS TO THE SCHOOL DISTRICT:

N/A

**3. PAYMENTS OF TUITION AND FEES/COSTS TO THE COLLEGE
TUITION:**

In-county/in-state tuition is Sixty-Eight Dollars (\$68.00) per credit hour for each in-county/in-state student; out-of-County/in-state tuition is Eighty-Five Dollars (\$85.00) per credit hour for each out-of-County, in-state student; and Four Hundred and Ten Dollars (\$410.00) per credit hour for each student who, pursuant to A.R.S. §15-1802 or A.R.S. §15-1803, does not qualify for in-state student status. Payment is due to the college prior to FTSE date each semester.

ADDITIONAL FEES AND/OR COSTS:

Set out below are additional fees and costs and, for each, a designation as to whether the School or student is responsible for payment of each fee or cost. Payment is due to the college prior to FTSE date each semester.

Fees and Costs (Including special course fees; assessment costs, if any; etc.)	<i>For each fee or cost, check the appropriate line to indicate whether the School or student is responsible for payment to the College of the fee or cost. .</i>	
1. Equipment Fee \$2,820.32	School <input checked="" type="checkbox"/>	Student
2. Course Fees	School <input checked="" type="checkbox"/>	Student
3. Media Fee	School <input checked="" type="checkbox"/>	Student

4. COLLECTION AND PAYMENT OF TUITION AND FEES/COSTS

Check the appropriate line:

- School is responsible for payment of tuition to the College.
- Each student is responsible for payment of tuition to the College.

For tuition and fee/cost payments required to be made by School to the College:

- A. School is authorized and retains the discretion to collect tuition and fee/cost payments from its students to the extent School deems appropriate; and
- B. School may reduce its required payment of tuition and fees/costs owed to the College pursuant to paragraph 3 by the amount of any payment owed to School by the College pursuant to paragraph 2.

For any tuition and fee/cost payment required to be made by a student to the College, the College shall establish an individual billing account for that student and the billing for such tuition and/or fees and costs shall occur in accordance with College policies and procedures.

5. FINANCIAL AID

A scholarship will be applied for College course tuition, media, and applicable course fees, including all courses available for concurrent enrollment, bringing tuition to \$0/credit hour for in-state tuition.

6. FORMAT OF INVOICES BETWEEN THE SCHOOL AND COLLEGE

The College shall send invoices to School to the attention and at the address listed below no later than thirty (30) days prior to the FTSE date each semester. Each invoice shall detail any payments due. Payments shall be due within thirty (30) days of receipt of an invoice.

Invoices to be sent to the College:
(specify administrator and address)

N/A

Invoices to be sent to the School:
(specify administrator and address)

7. FULL TIME STUDENT EQUIVALENT FINANCIAL INFORMATION

Amount College received in FTSE in prior academic year:

(Specify dollar amount)

\$ 1,554,800.00

Portion of that FTSE distributed to School:

(Specify percentage or dollar amount)

\$ 0

Amount School returned to College:

(Specify percentage or dollar amount)

\$ 0

**INTERGOVERNMENTAL AGREEMENT
BETWEEN
NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
AND
ST. JOHNS UNIFIED SCHOOL DISTRICT NO.1**

This Intergovernmental Agreement (“Agreement”) is entered into between Navajo County Community College District (dba Northland Pioneer College; “College”), and St. Johns Unified School District No.1 (“School District”) (collectively “Parties”). Both Parties are public agencies of the State of Arizona as defined in Arizona Revised Statutes (“A.R.S.”) § 11-951.

BACKGROUND

College and School District are authorized to enter into this Agreement pursuant to A.R.S. § 15-342(13), § 15-701.01(F), § 15-1444(B)(4), and § 15-1821.01. Grant schools are authorized to participate in this Agreement under the Tribally Controlled Schools Act, 25 U.S.C. § 2501 *et seq.* This Agreement and its use are mandated under A.R.S. § 15-1821.01(1).

College has determined that it is desirable to offer college level courses that may be counted toward both high school and college graduation requirements at the high school during the school day.

School District desires that College provide to high school students college level courses that may be counted toward both high school and college graduation requirements.

AGREEMENT

In consideration of the mutual promises contained herein, the Parties agree as follows:

1. PURPOSE

The purpose of this Agreement is to set forth the understanding of the Parties as to their respective responsibilities and rights in providing Dual Enrollment Courses, as defined in Section 2 below, to eligible School District students.

2. DEFINITION

“Dual Enrollment Course” shall have the same definition as set forth in A.R.S. § 15-101(11). Pursuant to A.R.S. § 15-1821.01(3), physical education shall not be available as a Dual Enrollment Course.

3. EFFECTIVE DATE AND TERM

A. This Agreement shall be effective:

- i. After the governing boards of School District and College have approved it; and
- ii. On the date that authorized representatives of both Parties have signed it (“Effective Date”).

B. The term of this Agreement shall be from the Effective Date through June 30, 2024 (“Term”).

4. OBLIGATIONS OF COLLEGE

4.1 General Course Requirements

A. College will offer Dual Enrollment Courses to School District freshmen, sophomores, juniors or seniors who meet College’s prerequisites.

B. Pursuant to A.R.S. § 15-1821.01(3), College will ensure that all Dual Enrollment Courses offered to School District students are:

1. of a quality and depth to qualify for college credit, as determined by College;
2. evaluated and approved through the College curriculum approval process;
3. at a higher level than taught by the School District high school;
4. transferable to an Arizona public university or applicable to an established community college occupational degree or certificate program; and
5. compliant with all other standards for College courses.

Dual Enrollment Courses offered pursuant to this Agreement are listed in Exhibit A attached to this Agreement, which shall be updated annually by College.

C. Students enrolled in Dual Enrollment Courses shall be admitted to College for college level credit under the College’s current procedures for admission of students to College, and in compliance with A.R.S. § 15-1821.01 and A.R.S. § 15-1805.01. For students under the age of 18, the College’s admission policies shall comply, at a minimum, with the provisions of A.R.S. § 15-1805.01. In addition, the College may admit such students if they satisfy an alternative standard established by College.

D. College retains the right to refuse admission to and remove a student from Dual Enrollment Courses in accordance with College policy.

E. College shall determine residency status of students for tuition purposes in accordance with A.R.S. § 15-1801 *et seq.*

F. College will provide to School District the instructional information necessary to meet the goals of the courses delivered, including but not limited to College approved textbook titles, syllabi, course outlines and grading standards applicable to the Dual Enrollment Courses.

G. College will ensure that instructors of Dual Enrollment Courses follow the Dual Enrollment Course guidelines, and that the same standards of expectation and assessment that are applied to other College courses are applied to the Dual Enrollment Courses.

- H. For each student, College will assign an identification number to the student that shall correspond to or reference the State Student ID number assigned to the student. School District will provide College with the State Student ID number for each student as provided in Section 5.1(F).
- I. College will grant College credit for a Dual Enrollment Course when a student satisfactorily completes the course.

4.2 Instructors and Instruction

- A. College will ensure that School District instructors teaching Dual Enrollment Courses have valid College teaching qualifications in the field being taught and are selected and evaluated by College using the same procedure and criteria that are used for instructors at College campus.
- B. If College is providing the instructor for a Dual Enrollment Course, College will provide at College's expense a substitute instructor, as necessary and as agreed upon by School District, to cover the absence of any College instructor teaching a Dual Enrollment Course.

4.3 Assessment and Monitoring

- A. Except for vocational and occupational Dual Enrollment Courses, and if required by College policy, College will assess each student who seeks enrollment in a Dual Enrollment Course through an assessment test prior to, or at the time of, enrollment to determine and assure proper placement in the Dual Enrollment Courses.
- B. College will involve full-time College faculty who teach a particular discipline in Dual Enrollment Course selection and implementation, and in Dual Enrollment Course faculty selection, orientation, professional development and evaluation, as required by A.R.S. § 15-1821.01(4) & (5).
- C. College will designate a liaison officer to assist with dual enrollment activities and to meet with the liaison designated by School District as necessary to review Dual Enrollment Course outlines and School District's high school scope and sequence, and to review and amend the course outlines as necessary.

4.4 Policy and Procedure

- A. College will comply with all applicable procedures and requirements for the Dual Enrollment Courses set out in state statute and College policy.
- B. College will provide School District with College policies and procedures applicable to students enrolling in Dual Enrollment Courses.
- C. College will provide School District access to the educational records of students as necessary to carry out the terms of this Agreement, and limit access to such records to employees who have a legitimate interest and a need to know the substance of the particular record, understanding that students enrolled in the Dual Enrollment Courses will be enrolled in both School District and College. Pursuant to the Family Educational Rights and Privacy Act of 1974, as amended ("FERPA"), and applicable regulations, School District and College may disclose educational records of students to each other as "officials of another school system" where the student is enrolled.

4.5 Students with Disabilities

- A. After notification from School District of a student's need, if College is providing the instructor for a Dual Enrollment Course, College will cooperate with School District to ensure the instructor complies with Section 504 of the Rehabilitation Act of 1973, as amended, or the Individuals with Disabilities Education Act ("IDEA"), as applicable. College shall work with School District in determining appropriate accommodations or special education services; however, School District shall be responsible for ensuring that the student receives a free appropriate public education ("FAPE") in conformity with his or her 504 Plan or individualized education program ("IEP"), including special education and related services, as applicable, and shall continue to have the financial and administrative responsibility for providing and implementing all necessary accommodations or services. This Agreement does not relieve School District of any of its legal duties under applicable Federal or State law, including but not limited to School District's obligations relating to child find, evaluation, and placement of students with disabilities.
- B. College will provide training and guidance to instructors and other personnel in the area of compliance with the Americans with Disabilities Act ("ADA") and the Rehabilitation Act of 1973, as amended, as the Acts specifically relate to instructing students in a postsecondary education situation.

5. OBLIGATIONS OF SCHOOL DISTRICT

5.1 General Course Requirements

- A. School District will provide an opportunity for School District students who meet criteria pursuant to Paragraph B of this Section 5.1 to enroll in Dual Enrollment Courses and to receive college credit and credit toward high school graduation.
- B. Pursuant to A.R.S. § 15-1821.01(6), School District will ensure that each student who enrolls for a Dual Enrollment Course pursuant to this Agreement is a full-time student and is currently enrolled in and attending a full-time instructional program, as defined in A.R.S. § 15-901, in a school in School District, except that high school seniors who satisfy high school graduation requirements with less than a full-time instructional program shall be exempt from this provision.
- C. If School District is providing the instructor for the Dual Enrollment Course, School District will provide instruction in accordance with the policies, regulations and instructional standards of College in courses designated as Dual Enrollment Courses to students of School District at a School District facility.
- D. School District will verify that each student enrolled in a Dual Enrollment Course, including those not electing to enroll for College credit, satisfies the prerequisites for the Dual Enrollment Course as published in College's catalog and complies with College policies and this Agreement regarding student placement in courses.
- E. School District will adopt and utilize College approved textbooks, course outlines, and grading standards applicable to the Dual Enrollment Courses being taught. School District shall provide textbooks for the students. Each student shall be responsible to purchase other supplies, if any, required for the Dual Enrollment Course. Classroom supplies normally supplied by College are included in tuition charges.

F. For each student enrolling in a Dual Enrollment Course, School District will enroll the student using the student's State Student ID number and provide that number to College.

5.2 Instructors and Instruction

A. If School District is to provide the instructor, School District will nominate an instructor qualified in the appropriate subject area for each Dual Enrollment Courses and submit each instructor's name and credentials to College for approval.

B. School District will ensure that School District instructors teaching Dual Enrollment Courses provide instruction in accordance with the policies, regulations and instructional standards of College and comply with College assessments.

C. If School District is providing the instructor, School District will provide at School District's expense a substitute instructor, as necessary and as agreed upon by College, to cover the absence of a School District instructor who teaches a Dual Enrollment Course. In the case of substitutions exceeding 10 consecutive school days, School District shall notify College in writing of the name and credentials of the substitute instructor.

5.3 Assessment and Monitoring

School District will designate a liaison officer to assist with dual enrollment activities and to meet with the College designated liaison as necessary to review Dual Enrollment Course outlines and School District's high school scope and sequence to review and amend the course outlines as necessary.

5.4 Policy and Procedure

A. School District will ensure that each student seeking enrollment in a Dual Enrollment Course:

1. has completed the necessary College admissions and registration process;
2. has completed College assessment examinations, if required by College;
3. is aware the student is subject to both School District policies and procedures and College policies and procedures;
4. is aware the student is participating in a college level course, even though provided at the School District, and should act appropriately; and
5. is aware of the requirements for determination of eligibility for College in-state tuition, if applicable under the terms of this Agreement.

B. School District will ensure that each instructor of Dual Enrollment Courses agrees to be subject to School District policies and procedures and College policies and procedures, including the right of College to withdraw authorization of the instructor's participation in Dual Enrollment Courses for failure to follow College requirements.

C. School District will provide College access to the educational records of students as necessary to carry out the terms of this Agreement, and limit access to such records to employees who have a legitimate interest and a need to know the substance of the particular record, understanding that students enrolled in the Dual Enrollment Courses will be enrolled in both School District and College. Pursuant to FERPA and applicable regulations, School District and College may disclose educational records of students to each other as “officials of another school system” where the student is enrolled.

5.5 Students with Disabilities

School District will determine the appropriate accommodations for each qualified student with disabilities in accordance with the ADA and Section 504 of the Rehabilitation Act of 1973 or the IDEA, as applicable, submit appropriate documentation on students with disabilities to the Disabilities Coordinator at College, and implement accommodations or special education services as required by Federal and State law and as negotiated between the College Disability Resource office and School District. School District shall work with College in determining appropriate accommodations or special education services. School District shall be responsible for ensuring that each qualified student receives a FAPE in conformity with his or her 504 Plan or IEP, including special education and related services, as applicable, and shall continue to have the financial and administrative responsibility for providing and implementing all necessary accommodations or services. This Agreement does not relieve School District of any of its legal duties under applicable Federal or State law, including but not limited to School District’s obligations relating to child find, evaluation, and placement of students with disabilities.

5.6 Facilities and Funding

A. School District will provide classroom/laboratory space in which Dual Enrollment Courses and activities will be conducted. Facilities and ancillary services provided for the delivery of Dual Enrollment Courses shall comply with all applicable provision of the state Fire Marshall Code, any local fire and safety regulations, and all other applicable federal and state laws.

B. Payment, if any, for facilities and ancillary services shall be designated in Exhibit B attached to this Agreement, which shall be updated annually by College.

6. MUTUAL AGREEMENTS

6.1 Instructor

A. Throughout the term of this Agreement, an instructor provided by School District shall remain an employee of School District, and shall be subject to the terms and conditions of the instructor’s employment contract and School District policy, but shall also be subject to continuing approval by College. Should a School District instructor violate College procedure or policy, College may withdraw authorization for the instructor to participate in the dual enrollment program and School District, upon such withdrawal of authorization, shall substitute another qualified instructor and notify College in writing of such substitution. The instructor must be approved by College pursuant to the terms of this Agreement.

B. Throughout the term of this Agreement, an instructor provided by College shall remain an employee of College, and shall be subject to the terms and conditions of the instructor's employment contract and College policy, but shall also be subject to School District policy. Should a College instructor violate School District procedure or policy, School District may ask College to withdraw authorization for the instructor to participate in the dual enrollment program and College, upon such withdrawal of authorization, shall substitute another qualified instructor and notify School District in writing of such substitution.

6.2 Students

Each student enrolled in a Dual Enrollment Course, even though enrolled as a College student during the term of the Dual Enrollment Course, shall remain a student of School District and shall follow the schedule and calendar of classes applicable for Dual Enrollment Courses, as established by School District and approved by College.

6.3 Removal from Course

School District retains the right to refuse to allow a student to enroll in a Dual Enrollment Course and to discipline and/or remove any student from the Dual Enrollment Course in accordance with School District policies. College shall have the right to request School District to remove a student from a Dual Enrollment Course.

6.4 Schedule and Number of Students

School District and College shall mutually determine the schedule of, and maximum and minimum number of students to enroll in, each Dual Enrollment Course. Such schedule shall not be changed except by prior written agreement of School District and College. School District and College must mutually agree if any student who is not a student of School District will be enrolled in a Dual Enrollment Course; provided, however, that any such student must comply with the admissions requirements and course prerequisite requirement provisions of this Agreement.

6.5 Availability of Instructors

Availability of Dual Enrollment Courses offered by College shall be dependent on the availability of appropriately qualified instructors. College may compensate School District for the services of a qualified instructor provided by School District or, alternatively, College may provide a qualified instructor to deliver any Dual Enrollment Course.

6.6 Guidelines

School District and College shall ensure that each student enrolled in a Dual Enrollment Course, and all personnel of School District and all personnel of College who are involved in the dual enrollment program are provided with dual enrollment guidelines, and that such persons agree to review and comply with the guidelines.

6.7 Rigor of Courses

College and School District agree that college level courses are rigorous and demanding courses, and the standards and criteria of any Dual Enrollment Course shall meet statutory and College criteria, and such criteria shall not be diminished for the purpose of the dual enrollment program.

7. FINANCIAL PROVISIONS AND FORMAT FOR BILLING: See Exhibit A attached.

7.1 Fees

Fees and charges for the Dual Enrollment Courses and program are provided on Exhibit B attached to this Agreement, which shall be updated annually by College.

7.2 Supplies

School District will provide and pay for basic textbooks, workbooks, supplies and other costs related to the teaching of and the administration of Dual Enrollment Courses within School District.

7.3 Tuition

A. Either the student or School District shall be responsible for payment of tuition to College, as specified in Exhibit B.

B. College may provide grants, scholarships or financial aid in accordance with College policies and as set forth on Exhibit B, which may be amended annually by College. In addition, College may offset tuition payments owed to College by School District with payments due from College to School District.

C. School District understands and agrees that tuition charges for students enrolled under this program may vary from student to student depending upon the total number of student credit hours for which each student has enrolled each term, and depending upon the student's eligibility for in-state tuition. Pursuant to A.R.S. § 15-1802(C), the residency of an unemancipated student under the age of 19 years will be that of the student's parent or legal guardian, and any student who does not meet the statutory requirements for in-state tuition will be charged out-of-state tuition rates, to the extent such separate rates are established by this Agreement.

7.4 Billing Format

The format for the billing of all services pursuant to this Agreement is set forth on Exhibit B. All bills under this Agreement shall include all information required by A.R.S. § 15-1821.01(1)(a).

7.5 Manner of Financing

School District and College will each fund their respective obligations under this Agreement through their respective budgeting process.

8. RECORDS

All accounts, reports, files and other records relating to this Agreement shall be kept for a minimum of 5 years after termination of this Agreement and shall be open to reasonable inspection and audit by the other party during that period. Audits may be conducted, at a time mutually agreed upon by the parties, by any appropriate political subdivision or agency of the State of Arizona or by representatives of the comptroller General of the United States or the Secretary of Education when required by applicable federal regulations.

9. CONFIDENTIALITY

All written student records shall be kept confidential in accordance with FERPA and regulations adopted pursuant to FERPA, the IDEA and regulations adopted thereunder, and applicable state laws and School District policies controlling the disclosure of personally identifiable information from a student's education records.

10. TERMINATION/DISPOSITION OF PROPERTY

10.1 Termination

Either Party may terminate this Agreement for any reason following written notice to the other Party of intent to terminate delivered not less than 90 days prior to the intended date of termination. Except as provided in this section 10, termination shall only be effective at the end of a semester, and no Dual Enrollment Course shall be terminated prior to such effective date.

10.2 No Relief from Obligations

Termination of this Agreement shall not relieve either Party from its obligation to pay for services provided prior to termination and those for any student already admitted and enrolled in a course or courses and obtaining dual credit at the time of termination or notice thereof.

10.3 Disposition of Property

The Parties do not contemplate joint acquisition of any property pursuant to this Agreement. Upon termination of this Agreement, equipment furnished or purchased by College for the program shall be retained by College, and equipment furnished or purchased by School District for the program shall be retained by School District.

11. RESPONSIBILITY

11.1 Conduct of Operations

Each Party agrees to be responsible for the conduct of its operations and performance of contract obligations and the actions of its own personnel while performing services under this Agreement, and each party shall be solely responsible for supervision, daily direction, control of payment of salary (including withholding for payment of taxes and social security), workers' compensation and disability benefits.

11.2 Indemnification

Each Party, to the greatest extent legally permissible, shall indemnify, defend, and hold harmless the other Party from any liability resulting from the negligence, intentionally tortious, or willful misconduct of the indemnifying Party's employees, officers, students and agents.

12. CANCELLATION FOR CONFLICT OF INTEREST

This Agreement may be canceled pursuant to A.R.S. § 38-511, the pertinent provisions of which are fully incorporated herein by reference.

13. NON-ASSIGNABILITY

Neither Party may assign any right or delegate a duty or responsibility under this Agreement without the prior written consent of the other Party.

14. COMPLIANCE WITH NON-DISCRIMINATION LAWS

To the extent applicable, the Parties shall comply with all College non-discrimination policies and all state and federal non-discrimination laws and regulations, including Executive Order 2009-09.

15. RIGHTS/OBLIGATIONS OF PARTIES ONLY

The terms of this Agreement are intended only to define the respective rights and obligations of the Parties. Nothing expressed herein shall create any rights or duties in favor of any potential third party beneficiary or other person, agency or organization.

16. ENTIRE AGREEMENT

This Agreement, and its attachments as noted herein, constitutes the entire agreement between the Parties, and, except as previously noted, all prior or contemporaneous oral or written agreements are superseded by this Agreement. There are no representations or other provisions other than those contained herein, and any amendment or modification of this Agreement shall be made in writing and signed by the Parties to this Agreement.

17. INVALIDITY OF PART OF THE AGREEMENT

If any part of this Agreement is held to be illegal, invalid or void by a court of competent jurisdiction, the remainder of this Agreement shall remain in full force and effect with those offending portions omitted.

18. GOVERNING LAW

This Agreement shall be construed under the laws of the State of Arizona and shall incorporate by reference all laws governing intergovernmental agreements and mandatory contract provisions of state agencies required by statute or executive order.

All statutes and regulations referenced in this Agreement are incorporated herein as if fully stated in their entirety in the Agreement. Each Party agrees to comply with and be responsible for the provisions, the statutes, and the regulations set out in this Agreement.

19. NOTICE

All notices, requests for payment, or other correspondence between the Parties regarding this Agreement shall be mailed United States postage prepaid or delivered personally to the respective parties at the following addresses:

20. LEGAL WORKER REQUIREMENT

To the extent applicable under Arizona Revised Statutes § 41-4401, each Party may not award a contract to any contractor who fails, or whose subcontractors fail, to verify the employment eligibility through the e-verify program of any employee it hires, and who does not comply with federal immigration laws and regulations relating to their employees. As mandated by A.R.S. § 41-4401, this provision provides notice of those requirements.

21. WORKERS COMPENSATION

For purposes of workers' compensation, an employee of a Party to this Agreement, who works under the jurisdiction or control of, or who works within the jurisdictional boundaries of another Party pursuant to this Agreement, is deemed to be an employee of both the Party who is her primary employer and the Party under whose jurisdiction or control or within whose jurisdictional boundaries she is then working, as provided in A.R.S. §23-1022(D). The primary employer of such employee shall be solely liable for payment of workers' compensation benefits for the purposes of this section. Each Party herein shall comply with the provisions of A.R.S. §23-1022(E) by posting the notice required.

If to College:

Chato Hazelbaker, President
Northland Pioneer College
P.O. Box 610
Holbrook, AZ 86025

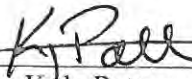
If to School District:

Kyle Patterson, Superintendent
St. Johns Unified School District No.1
P.O. Box 3030
St. Johns, AZ 85936

COLLEGE

SCHOOL DISTRICT

By: Chato Hazelbaker
Title: President


By: Kyle Patterson
Title: Superintendent

Date


8-22-22
Date

REVIEWED AND APPROVED AS TO FORM

Pursuant to A.R.S. § 11-952(D), the attorney for each of the parties has determined that the foregoing Agreement is in proper form and is within the powers and authority granted under the laws of the State of Arizona to the party represented by such attorney.


By: Kristin Mackin

Title: Attorney, Sims Mackin
Counsel for Navajo County Community
College District
Date: 8/24/22


By: Dustin Cammack

Title: Attorney, Udall Shumway, P.L.C.
Counsel for St. Johns Unified School
District No.1
Date: 23 August 2022

EXHIBIT A

**TYPE OF INSTRUCTION
DUAL ENROLLMENT COURSES**

COURSES AND CREDITS

For complete course descriptions, refer to the current College catalog.

The number of students admitted for any Dual Enrollment Course shall not be less than 6 students per section and shall not exceed a maximum of 30 students per section except and to the extent that the parties agree otherwise in writing in a specified circumstance.

STJ	SJCO	MAT152	ADVANCED ALGEBRA	BUSHMAN, JA	3
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EXHIBIT B

FINANCIAL PROVISIONS

*Fill in the blanks. If the information is not applicable, indicate N/A in the blank.
Additional directions for completing this form are in italics.*

1. INSTRUCTORS

Instructors shall be provided as follows: *(Check the appropriate line)*

- School District shall provide and pay all instructors.
- College shall provide and pay all instructors.
- Each party shall provide and pay for instructors as follows: _____

2. PAYMENTS TO THE SCHOOL DISTRICT

For each course for which the School District provides and pays for the instructor, the College shall pay the School District Ten Dollars (\$ 10) per credit hour for each properly enrolled student, capped at Two-hundred fifty Dollars (\$ 250) per credit hour for each course. *(Indicate N/A if there is no cap.)*

Invoices from the School District to the College shall be based on College course rosters and include the information listed in Exhibit A of this Agreement.

3. PAYMENTS OF TUITION AND FEES/COSTS TO THE COLLEGE

TUITION:

In-county/in-state tuition is Sixty-eight Dollars (\$ 68) per credit hour for each in-county/in-state student; out-of-County/in-state tuition is Eight-five Dollars (\$ 85) per credit hour for each out-of-County, in-state student; and Four hundred ten Dollars (\$ 410) per credit hour for each student who, pursuant to A.R.S. §15-1802 or A.R.S. §15-1803, does not qualify for in-state student status.

ADDITIONAL FEES AND/OR COSTS:

Set out below are additional fees and costs and, for each, a designation as to whether the School District or student is responsible for payment of each fee or cost

Fees and Costs (Including special course fees; assessment costs, if any; etc.)	<i>For each fee or cost, check the appropriate line to indicate whether the School District or student is responsible for payment to the College of the fee or cost. .</i>
1. Course fees	District _____ Student <input checked="" type="checkbox"/>
2. Media fee	District _____ Student <input checked="" type="checkbox"/>
3.	District _____ Student _____

4. COLLECTION AND PAYMENT OF TUITION AND FEES/COSTS

Check the appropriate line:

- School District is responsible for payment of tuition to the College.
- Each student is responsible for payment of tuition to the College.

For tuition and fee/cost payments required to be made by the School District to the College:

- A. School District is authorized and retains the discretion to collect tuition and fee/cost payments from its students to the extent School District deems appropriate; and
- B. School District may reduce its required payment of tuition and fees/costs owed to the College pursuant to paragraph 3 by the amount of any payment owed to School District by the College pursuant to paragraph 2.

For any tuition and fee/cost payment required to be made by a student to the College, the College shall establish an individual billing account for that student and the billing for such tuition and/or fees and costs shall occur in accordance with College policies and procedures.

5. FINANCIAL AID

Except as indicated in this section, College offers no grant, scholarship or financial aid for the dual enrollment program.

[If grants, scholarships or financial aid are available, specify that information here]:

A scholarship will be applied for dual enrollment courses to cover in-state tuition, media fees, and applicable course fees, bringing the cost of tuition to \$0 per credit hour.

If tuition and/or additional fees and costs are the responsibility of individual students, a student may be eligible for tuition and fee and cost scholarships in compliance with College policies and procedures.

6. FORMAT OF INVOICES BETWEEN THE SCHOOL DISTRICT AND COLLEGE

The School District and College shall send invoices to the other to the attention and at the address listed below no later than thirty (30) days after the end of each semester. Each invoice shall detail any payments due. Payments shall be due within thirty (30) days of receipt of an invoice.

Invoices to be sent to the College:
(specify administrator and address)

_____ N/A _____

Invoices to be sent to the School District:
(specify administrator and address)

7. FULL TIME STUDENT EQUIVALENT FINANCIAL INFORMATION

Amount College received in FTSE in prior academic year:

(Specify dollar amount)

_____ \$ 1,554,800 _____

Portion of that FTSE distributed to School District:

(Specify percentage or dollar amount)

_____ \$ 0 _____

Amount School District returned to College:

(Specify percentage or dollar amount)

_____ \$ 0 _____

Request to Approve Annual SMARTnet Renewal

Recommendation:

Staff recommends approval to renew SMARTnet services for an additional one-year term, through HyeTech Network & Security Solutions, LLC., in the amount of \$215,091.77.

Procurement Process and Budget Information:

This is an annual budgeted expense and utilizes Government Procurement Alliance Contract 22-02PV-08 to ensure competitive pricing for the college.

Summary:

SMARTnet is an integral application to overall college functions and has been used for a number of years. Cisco SMARTnet Service provides the following support:

- Access 24 hours a day, 365 a year to specialized engineers in the Cisco TAC
- Anytime access to the extensive Cisco.com online knowledge base, resources, and tools
- Hardware replacement options include 2-hour, 4-hour, Next-business-day (NDB) advance replacement, as well as Return for Repair (RFR)
- Ongoing operating system software updates, including both minor and major releases within our licensed feature set
- Proactive diagnostics and real-time alerts on select devices with Smart Call
- Onsite Service by a field engineer to install replacement parts
- Ensures that our network operates at the highest levels

The quote includes all applicable taxes.





HyeTech Network & Security Solutions, LLC.
 10235 S. 51st Street #120
 Phoenix, AZ 85044

Quotation

Date: September 12, 2022
Quotation #: 1102-044
Customer ID: 1102
Prepared by: Orion Igleheart
Quotation valid until: October 12, 2022
Project Detail: Smartnet Renewal 2022
Contract: 1GPA Contract 22-02PV-08

Bill To:
 Northland Pioneer
 Curtis Stevens
 2251 E. Navajo Blvd.
 Holbrook, AZ 86025

Ship To:
 Northland Pioneer
 Curtis Stevens
 2251 E. Navajo Blvd.
 Holbrook, AZ 86025

Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FXS1743Q3FF	WS-C4507R+E-WS	Catalyst4500E 7 slot chassis for 48Gbps/slot REFURBISHED	SNT	8/11/2022	9/30/2023	\$4,108.89	\$2,794.05	1	\$2,794.05
FXS1912Q2CV	WS-C4506E-S7L+96V+	^^4506-E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	SNT	10/1/2022	9/30/2023	\$2,415.00	\$1,642.20	1	\$1,642.20
FXS1912Q2EA	WS-C4506E-S7L+96V+	^^4506-E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	SNT	10/1/2022	9/30/2023	\$2,415.00	\$1,642.20	1	\$1,642.20
FXS1916Q5TN	WS-C4506E-S7L+96V+	^^4506-E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	SNT	10/1/2022	9/30/2023	\$2,415.00	\$1,642.20	1	\$1,642.20
FJC2020D07S	ISR4451-X-AX/K9	Cisco ISR 4451 AX Bundle with APP and SEC license	SNT	10/1/2022	9/30/2023	\$3,524.10	\$2,396.39	1	\$2,396.39
5120881442	R-ISE-VM-M-K9=	^Cisco Identity Services Engine Migration VM (eDelivery)	ECMU	8/11/2022	9/30/2023	\$1,461.13	\$993.57	2	\$1,987.14
FXS2103Q0L1	C1-ASR1001-X/K9	Cisco ONE - ASR1001-X	SNT	10/1/2022	9/30/2023	\$2,162.00	\$1,470.16	1	\$1,470.16
5122286596	C1F1PASR1K9	Cisco ONE Foundation Perpetual Suite AES IPsec FW AVC Prime	ECMU	10/1/2022	9/30/2023	\$5,457.00	\$3,710.76	1	\$3,710.76
SAL2115036B	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2022	9/30/2023	\$1,295.00	\$880.60	1	\$880.60
FXS2103Q0CL	C1-ASR1001-X/K9	Cisco ONE - ASR1001-X	SNT	10/1/2022	9/30/2023	\$2,162.00	\$1,470.16	1	\$1,470.16
SAL2115035C	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2022	9/30/2023	\$1,295.00	\$880.60	1	\$880.60
5122286609	C1F1PASR1K9	Cisco ONE Foundation Perpetual Suite AES IPsec FW AVC Prime	ECMU	10/1/2022	9/30/2023	\$5,457.00	\$3,710.76	1	\$3,710.76
FTX2123W0MP	ASA5525-FPWR-K9	^^ASA 5525-X with FirePOWER Services, 8GE, AC, 3DES/AES, SSD	SNT	10/1/2022	9/30/2023	\$1,451.23	\$986.84	1	\$986.84
FTX2123W0MM	ASA5525-FPWR-K9	^^ASA 5525-X with FirePOWER Services, 8GE, AC, 3DES/AES, SSD	SNT	10/1/2022	9/30/2023	\$1,451.23	\$986.84	1	\$986.84
JMX2125Y09T	ASA5508-K9	ASA 5508-X with FirePOWER services, 8GE, AC, 3DES/AES	SNT	10/1/2022	9/30/2023	\$431.00	\$293.08	1	\$293.08



Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
JMX2125Y09N	ASA5508-K9	ASA 5508-X with FirePOWER services, 8GE, AC, 3DES/AES	SNT	10/1/2022	9/30/2023	\$431.00	\$293.08	1	\$293.08
5131199240	R-ISE-VM-M-K9=	^Cisco Identity Services Engine Migration VM (eDelivery)	ECMU	10/1/2022	9/30/2023	\$1,282.00	\$871.76	1	\$871.76
5131199242	R-ISE-VM-M-K9=	^Cisco Identity Services Engine Migration VM (eDelivery)	ECMU	10/1/2022	9/30/2023	\$1,282.00	\$871.76	1	\$871.76
NJ6C0-82L7H-C8C3A-AK18K-AWQ60	VMW-VSP-STD-1A=	VMware vSphere 7 Std (1 CPU, 32 Core) 1-yr, Support Required	ISV1	10/1/2022	9/30/2023	\$571.00	\$388.28	1	\$388.28
JJ22K-D2JA0-Z823C-A00RK-CT560	VMW-VSP-STD-1A=	VMware vSphere 7 Std (1 CPU, 32 Core) 1-yr, Support Required	ISV1	10/1/2022	9/30/2023	\$571.00	\$388.28	1	\$388.28
FDO21501EZV	N9K-C93180YC-EX-B	Nexus 93180YC-EX bundle PID	SNT	10/1/2022	9/30/2023	\$1,173.13	\$797.73	1	\$797.73
FDO21501EWF	N9K-C93180YC-EX-B	Nexus 93180YC-EX bundle PID	SNT	10/1/2022	9/30/2023	\$1,173.13	\$797.73	1	\$797.73
FLM2039W1R4	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVD4-32, UC License	SNT	10/1/2022	9/30/2023	\$702.38	\$477.62	1	\$477.62
JAD230800WF	C9200-48P-E	Catalyst 9200 48-port PoE+, Network Essentials	SNT	8/11/2022	9/30/2023	\$710.05	\$482.83	1	\$482.83
FOC2312PMAL	CS-KIT-MINI-K9	Room Kit Mini with microphone array, speakers and Navigator	ECDN	10/1/2022	9/30/2023	\$659.00	\$448.12	1	\$448.12
FOC2312PMBM	CS-KIT-MINI-K9	Room Kit Mini with microphone array, speakers and Navigator	ECDN	10/1/2022	9/30/2023	\$659.00	\$448.12	1	\$448.12
FOC2312PM6H	CS-KIT-MINI-K9	Room Kit Mini with microphone array, speakers and Navigator	ECDN	10/1/2022	9/30/2023	\$659.00	\$448.12	1	\$448.12
FCZ2314F025	CS-ROOM55-K9	Room 55 with Navigator and Mount	ECDN	10/1/2022	9/30/2023	\$2,813.00	\$1,912.84	1	\$1,912.84
FCZ2314F024	CS-ROOM55-K9	Room 55 with Navigator and Mount	ECDN	10/1/2022	9/30/2023	\$2,813.00	\$1,912.84	1	\$1,912.84
FCZ2315F04T	CS-ROOM55-K9	Room 55 with Navigator and Mount	SNT	10/1/2022	9/30/2023	\$2,813.00	\$1,912.84	1	\$1,912.84
FLM2343120H	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVD4-32, UC License	SNT	10/1/2022	9/30/2023	\$702.38	\$477.62	1	\$477.62
FLM2343120F	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVD4-32, UC License	SNT	10/1/2022	9/30/2023	\$702.38	\$477.62	1	\$477.62
FLM2343120R	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVD4-32, UC License	SNT	10/1/2022	9/30/2023	\$702.38	\$477.62	1	\$477.62
FLM2343120N	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVD4-32, UC License	SNT	10/1/2022	9/30/2023	\$702.38	\$477.62	1	\$477.62
FLM2343120K	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVD4-32, UC License	SNT	10/1/2022	9/30/2023	\$702.38	\$477.62	1	\$477.62



Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FLM2343120L	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVD4-32, UC License	SNT	10/1/2022	9/30/2023	\$702.38	\$477.62	1	\$477.62
FLM234412EH	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVD4-64, UC License	SNT	10/1/2022	9/30/2023	\$1,889.26	\$1,284.70	1	\$1,284.70
FLM234412EJ	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVD4-64, UC License	SNT	10/1/2022	9/30/2023	\$1,889.26	\$1,284.70	1	\$1,284.70
FLM234412EK	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVD4-64, UC License	SNT	10/1/2022	9/30/2023	\$1,889.26	\$1,284.70	1	\$1,284.70
FLM234412EL	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVD4-64, UC License	SNT	10/1/2022	9/30/2023	\$1,889.26	\$1,284.70	1	\$1,284.70
FGL2412LQ6F	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408JB96	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2412LQ31	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408JB29	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2412LQ4V	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408JB71	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2412LQ24	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408JB7T	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2412LQ7G	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408JB8H	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2412LQ27	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408JB79	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2412LQ3Y	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408JB9F	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2412LQ8N	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408JB62	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2412LQ9V	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92



Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FDO2408JB4G	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L2TY	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2402J7JF	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3PY	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408J82B	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3MV	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408JB49	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3GJ	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408J99D	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3VT	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408J88F	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3EP	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408J98P	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3P8	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408J699	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3FF	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408J971	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L2TP	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2402J7FT	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3NN	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408JBG6	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3WT	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408J88H	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64



Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FGL2413L3L7	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408JBGU	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3T0	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408J897	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3TG	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408J88U	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3JK	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408J94L	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3HP	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408J980	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3UP	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408J884	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FGL2413L3M9	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2408JBFZ	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FOC2412P2DT	CS-KIT-MINI-K9	Room Kit Mini with microphone array, speakers and Navigator	ECDN	10/1/2022	9/30/2023	\$659.00	\$448.12	1	\$448.12
FOC2412P1YK	CS-KIT-MINI-K9	Room Kit Mini with microphone array, speakers and Navigator	ECDN	10/1/2022	9/30/2023	\$659.00	\$448.12	1	\$448.12
JAD24170LKD	C9200-48P-E	Catalyst 9200 48-port PoE+, Network Essentials	SNT	8/11/2022	9/30/2023	\$710.05	\$482.83	1	\$482.83
FOC2417P914	CS-KIT-MINI-K9	Room Kit Mini with microphone array, speakers and Navigator	ECDN	10/1/2022	9/30/2023	\$659.00	\$448.12	1	\$448.12
JAD24160MVC	C9200-48P-E	Catalyst 9200 48-port PoE+, Network Essentials	SNT	8/11/2022	9/30/2023	\$710.05	\$482.83	1	\$482.83
0M62N-4422L-08V5C-CRCRK-AXRHH	VMW-VSP-STD-1A=	VMware vSphere 7 Std (1 CPU, 32 Core) 1-yr, Support Required	ISV1	10/1/2022	9/30/2023	\$571.00	\$388.28	1	\$388.28
4N225-44273-H8V5A-CC3HP-3002M	VMW-VSP-STD-1A=	VMware vSphere 7 Std (1 CPU, 32 Core) 1-yr, Support Required	ISV1	10/1/2022	9/30/2023	\$571.00	\$388.28	1	\$388.28



Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
4M235-44KFJ-48L5A-CC3UH-250KH	VMW-VSP-STD-1A=	VMware vSphere 7 Std (1 CPU, 32 Core) 1-yr, Support Required	ISV1	10/1/2022	9/30/2023	\$571.00	\$388.28	1	\$388.28
0M6CQ-04K7J-48V52-CV38M-CJUHM	VMW-VSP-STD-1A=	VMware vSphere 7 Std (1 CPU, 32 Core) 1-yr, Support Required	ISV1	10/1/2022	9/30/2023	\$571.00	\$388.28	1	\$388.28
FLM24480ALB	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2022	9/30/2023	\$550.00	\$374.00	1	\$374.00
FLM24480AKT	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2022	9/30/2023	\$550.00	\$374.00	1	\$374.00
FLM2409014T	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2022	9/30/2023	\$550.00	\$374.00	1	\$374.00
FLM244905EK	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2022	9/30/2023	\$550.00	\$374.00	1	\$374.00
FLM2406077P	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2022	9/30/2023	\$550.00	\$374.00	1	\$374.00
FLM24060428	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2022	9/30/2023	\$550.00	\$374.00	1	\$374.00
FLM240601MP	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2022	9/30/2023	\$550.00	\$374.00	1	\$374.00
FLM2409012F	UCSB-B200-M5-U	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)	SNTP	10/1/2022	9/30/2023	\$550.00	\$374.00	1	\$374.00
WMP244600LW	BE7H-M5-K9	Cisco Business Edition 7000H (M5) Appliance, Export Restr SW	SNT	10/1/2022	9/30/2023	\$588.96	\$400.49	1	\$400.49
5537178811	BE6/7K-VIRTBASP-7X	Cisco BE Embedded Virt. Basic Plus 7x, BE6K/7K only	ECMU	10/1/2022	9/30/2023	\$354.00	\$240.72	1	\$240.72
WMP244600M8	BE7H-M5-K9	Cisco Business Edition 7000H (M5) Appliance, Export Restr SW	SNT	10/1/2022	9/30/2023	\$588.96	\$400.49	1	\$400.49
5537178821	BE6/7K-VIRTBASP-7X	Cisco BE Embedded Virt. Basic Plus 7x, BE6K/7K only	ECMU	10/1/2022	9/30/2023	\$354.00	\$240.72	1	\$240.72
FDO244705X1	UCS-SP-FI6454	(Not sold standalone) UCS 6454 FI	SNTP	10/1/2022	9/30/2023	\$2,391.00	\$1,625.88	1	\$1,625.88
FDO244705P3	UCS-SP-FI6454	(Not sold standalone) UCS 6454 FI	SNTP	10/1/2022	9/30/2023	\$2,391.00	\$1,625.88	1	\$1,625.88
FDO244705TZ	UCS-SP-FI6454	(Not sold standalone) UCS 6454 FI	SNTP	10/1/2022	9/30/2023	\$2,391.00	\$1,625.88	1	\$1,625.88
FDO244705WH	UCS-SP-FI6454	(Not sold standalone) UCS 6454 FI	SNTP	10/1/2022	9/30/2023	\$2,391.00	\$1,625.88	1	\$1,625.88
FOX2450PD3J	UCS-SP-5108-AC4	UCS SP Select 5108 AC2 Chassis w/2408 IO, 4x SFP cable 3m	SNTP	10/1/2022	9/30/2023	\$308.00	\$209.44	1	\$209.44
FOX2451PFRN	UCS-SP-5108-AC4	UCS SP Select 5108 AC2 Chassis w/2408 IO, 4x SFP cable 3m	SNTP	10/1/2022	9/30/2023	\$308.00	\$209.44	1	\$209.44



Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
JAE243605T6	C9200-48T-E	Catalyst 9200 48-port data only, Network Essentials	SNT	10/1/2022	9/30/2023	\$406.00	\$276.08	1	\$276.08
FJC25211UPP	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2509JFL0	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FJC25211UP5	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2505J6PU	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FJC25211UPK	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2505J6NL	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FXS2502Q2K0	ASR1001-X	Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2022	9/30/2023	\$1,631.00	\$1,109.08	1	\$1,109.08
JAE25090DK7	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2022	9/30/2023	\$1,295.00	\$880.60	1	\$880.60
5578324082	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2022	9/30/2023	\$816.00	\$554.88	1	\$554.88
5578323969	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2022	9/30/2023	\$1,040.00	\$707.20	1	\$707.20
FXS2502Q2G3	ASR1001-X	Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2022	9/30/2023	\$1,631.00	\$1,109.08	1	\$1,109.08
5578324091	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2022	9/30/2023	\$816.00	\$554.88	1	\$554.88
JAE25090DJG	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2022	9/30/2023	\$1,295.00	\$880.60	1	\$880.60
5578323973	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2022	9/30/2023	\$1,040.00	\$707.20	1	\$707.20
FXS2449Q2LL	ASR1001-X	Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2022	9/30/2023	\$1,631.00	\$1,109.08	1	\$1,109.08
5578324095	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2022	9/30/2023	\$816.00	\$554.88	1	\$554.88
5578323979	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2022	9/30/2023	\$1,040.00	\$707.20	1	\$707.20
JAE25090DMC	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2022	9/30/2023	\$1,295.00	\$880.60	1	\$880.60
FXS2501Q07C	ASR1001-X	Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2022	9/30/2023	\$1,631.00	\$1,109.08	1	\$1,109.08
5578324099	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2022	9/30/2023	\$816.00	\$554.88	1	\$554.88
5578323985	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2022	9/30/2023	\$1,040.00	\$707.20	1	\$707.20
JAE25090DKH	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2022	9/30/2023	\$1,295.00	\$880.60	1	\$880.60



Products:

Serial #	Service SKU	Description	Support Level	Start Date	End Date	List Price	Unit Price	Qty	Ext. Price
FXS2502Q2EL	ASR1001-X	Cisco ASR1001-X Chassis, 6 built-in GE, Dual P/S, 8GB DRAM	SNT	10/1/2022	9/30/2023	\$1,631.00	\$1,109.08	1	\$1,109.08
JAE25090DPF	SPA-8X1GE-V2	Cisco 8-Port Gigabit Ethernet Shared Port Adapter	SNT	10/1/2022	9/30/2023	\$1,295.00	\$880.60	1	\$880.60
5578324103	SL-ASR1-APP	Application Data Solution License for ASR1000 Series	SNT	10/1/2022	9/30/2023	\$816.00	\$554.88	1	\$554.88
5578323989	SLASR1-AIS	Cisco ASR 1000 Advanced IP Services License	SNT	10/1/2022	9/30/2023	\$1,040.00	\$707.20	1	\$707.20
FJC25291PTV	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2515J161	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FJC25291PPQ	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2515J24Z	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FJC25291PJ9	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2515J11D	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FJC25291NJJ	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2515J19K	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FJC25291NZA	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2515J1UU	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FJC25291NWB	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2515J261	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FJC25291NS0	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2514JF44	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
FJC25291P6R	CS-KITPRO-K9	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL	ECDN	10/1/2022	9/30/2023	\$3,519.00	\$2,392.92	1	\$2,392.92
FDO2515J2DD	CTS-CAM-P60	Cisco TelePresence Precision 60 Camera	ECDN	10/1/2022	9/30/2023	\$1,048.00	\$712.64	1	\$712.64
								Subtotal:	\$196,556.57



Quotation

Quote Summary		Amount
Products:		\$196,556.57
	Subtotal:	\$196,556.57
	Estimated Tax:	\$18,535.20
	Total:	\$215,091.77

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

If you have any questions concerning this quotation please contact sales@hyetechnetworks.com



Terms & Conditions:

Invoicing & Payment

Unless otherwise stated in an SOW, exhibit, or definitive agreement, Hye Tech shall invoice Customer on a project basis. Customer shall pay Hye Tech within thirty (30) calendar days from the date of invoice for any of the Services and expenses provided or incurred hereunder. Hye Tech may charge Customer interest and late fees on any overdue and unpaid portion of the Fees in an amount equal to one and one half percent (1.5%) per month. All payments shall be made in U.S. dollars. In the event Customer disputes any Fees, Customer shall pay any undisputed portion of the invoice containing the disputed Fees.

Suspension

In the event of non-payment of any Fees or other fees payable within forty-five (45) days from the date of invoice, HT may, in addition to any other rights and remedies it may have, suspend Customer's access to the Products and Services.

Request to Approve Construction Contract for the 8th Avenue Sidewalk

Recommendation:

Staff recommends approval of construction contract award to Navapache Construction for the amount of \$243,000, to build the 8th avenue sidewalk near the Skills Center in Show Low.

Procurement/Budget:

This project will be paid out of the Skill Center contingency.

Summary:

The city of Show Low, in accordance with its planning and zoning code, requires NPC to construct a curb/gutter and sidewalk on the west side of 8th avenue near the Skills Center. Per negotiations with the city concerning this requirement, the city agreed to engineer the sidewalk project and donate \$50,000 to NPC towards the construction of this project. NPC put this project out for bid as RFB#23-02 and received only one bid from Navapache Construction in the amount of \$291,284.15. This bid was over the budgeted amount of \$275,000.00.

Through continual communications and negotiations with Navapache Construction, NPC has received a revised bid for the 8th avenue sidewalk for \$242,561.65, which is rounded to \$243,000. This bid includes all survey staking, material and compaction testing, and an owner's contingency of \$16,300.00 which will be returned to NPC if no unforeseen conditions arise. If the project adheres to the estimated budget including the donation from the city and return of the owner's contingency allowance, the out of pocket cost to NPC is approximately \$176,000

NPC has reserved the right to go back to the city of Show Low and re-negotiate the amount of their donation based upon the total cost of the 8th avenue sidewalk.



Estimate for Northland Pioneer College

Job: 8th Ave Sidewalk

7/20/2022

Navapache Construction
Lynn DeWitt 928-242-2507

Description	QTY	UOM	PPU	TOTAL
6" vertical curb	1,270	Ln Ft	\$ 38.00	\$ 48,260.00
Scupper	2	EA	\$ 2,500.00	\$ 5,000.00
Sidewalk and 3" AB	6,365	Sq Ft	\$ 8.50	\$ 54,102.50
Adjust WV to Grade	3	EA	\$ 400.00	\$ 1,200.00
Sawcut existing pavement	1,270	Ln Ft	\$ 5.00	\$ 6,350.00
Install 3" AC on ABC patch	480	Sq Yd	\$ 60.00	\$ 28,800.00
Remove ex concrete curb and sidewalk	370	Sq Ft	\$ 5.00	\$ 1,850.00
Relocate ex. Sign	2	Ea	\$ 250.00	\$ 500.00
Remove ex. Tree	2	Ea	\$ 500.00	\$ 1,000.00
Clear and grub	31,502	Sq Ft	\$ 0.25	\$ 7,875.50
Traffic control	1	Ea	\$ 20,000.00	\$ 20,000.00
Contingency allowence	1	Ea	\$ 16,300.00	\$ 16,300.00
Testing allowence	1	Ea	\$ 3,000.00	\$ 3,000.00
Survey and staking	1	Ea	\$ 3,000.00	\$ 3,000.00
Culvert extension	1	Ea	\$ 1,000.00	\$ 1,000.00

SUB TOTAL	\$ 198,238.00
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ADDITIONAL PROPOSED WORK

24 ft driveway entrance	1,200	Ea	\$ 12.00	\$ 14,400.00
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SUB TOTAL	\$ 14,400.00
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SUB TOTAL	\$ 212,638.00
TAXES	\$ 16,808.37
BONDING	\$ 13,070.28
GRAND TOTAL	\$ 242,516.65

EXCLUSION

HARD DIG
ESTIMATE DUE TO CHANGE WITH FINAL PLANS
BUILDING PERMIT FROM CITY OF SHOW LOW
ANY UNFORSEEN CHANGE IN PLANS

AS#23-02 - White Mountain Campus 8th Ave. Sidewalk Addition

Project Overview

Project Details	
Reference ID	AS#23-02
Project Name	White Mountain Campus 8th Ave. Sidewalk Addition
Project Owner	Robert Johnson
Project Type	RFB
Department	Purchasing
Current Spend	\$0.00
Target Savings	3%
Budget	\$175000.00 - \$275000.00
Project Description	Northland Pioneer College (NPC) is seeking bids to construct approximately 1270 linear feet of new curb/gutter and sidewalk along the west side of 8th Avenue in Show Low Arizona, from Whipple Street on the south to Hwy 60 on the north. Contractor is advised to visit the site and make themselves acquainted with all aspect of this project.
Open Date	Jun 15, 2022 12:00 PM MST
Close Date	Jul 20, 2022 3:00 PM MST

Opportunity Funnel

Project	White Mountain Campus 8th Ave. Sidewalk Addition
Ref. #	AS#23-02
Project Type	RFB
# Vendor Invitations	1125
# Document Takers	17
# Submissions Created	1

Highest Scoring Supplier	Score
Navapache Construction	100 pts

Seal status

Requested Information	Unsealed on	Unsealed by
Section VI: AGREEMENT	Jul 20, 2022 3:01 PM MST	Robert Johnson
Section V: Proposal Form	Jul 20, 2022 3:01 PM MST	Robert Johnson
ATTACHMENT 1: Exceptions	Jul 20, 2022 3:01 PM MST	Robert Johnson
ATTACHMENT 2: Cost Proposal	Jul 20, 2022 3:01 PM MST	Robert Johnson
ATTACHMENT 3: Insurance	Jul 20, 2022 3:01 PM MST	Robert Johnson
ATTACHMENT 4: Offer and Acceptance	Jul 20, 2022 3:01 PM MST	Robert Johnson
Bid Summary (BT-59CP)	Jul 20, 2022 3:01 PM MST	Robert Johnson

Conflict of Interest

Declaration of Conflict of Interest You have been chosen as a Committee member for this Evaluation. Please read the following information on conflict of interest to see if you have any problem or potential problem in serving on this committee. ## Code of Conduct All information related to submissions received from Suppliers or Service Providers must be kept confidential by Committee members. ## Conflict of Interest No member of a Committee shall participate in the evaluation if that Committee member or any member of his or her immediate family: * has direct or indirect financial interest in the award of the contract to any proponent; * is currently employed by, or is a consultant to or under contract to a proponent; * is negotiating or has an arrangement concerning future employment or contracting with any proponent; or, * has an ownership interest in, or is an officer or director of, any proponent. Please sign below acknowledging that you have received and read this information. If you have a conflict or potential conflict, please indicate your conflict on this acknowledgment form with information regarding the conflict. I have read and understood the provisions related to the conflict of interest when serving on the Evaluation Committee. If any such conflict of interest arises during the Committee's review of this project, I will immediately report it to the Purchasing Director.

Name	Date Signed	Has a Conflict of Interest?
Robert Johnson	Jul 20, 2022 3:02 PM MST	No

Approvals

Name of Approver	Name	Dept.	Status	Dates
<p>Maderia Ellison (maderia.ellison@npc.edu)</p>	<p>CFO Approval</p>	<p>CFO</p>	<p>Late</p>	<p>Sent: Jun 14, 2022 Responded: - Required By: Jun 15, 2022</p>
<p>David Huish (david.huish@npc.edu)</p>	<p>Construction Manager</p>	<p>Facilities</p>	<p>Approved</p>	<p>Sent: Jun 13, 2022 Responded: Jun 14, 2022 Required By: Jun 14, 2022</p>

Submissions

Supplier	Date Submitted	Name	Email	Confirmation Code
Navapache Construction	Jul 20, 2022 2:46 PM MST	joshua johnson	joshua_34@live.com	Mjl2Mzk2

Scoring Summary

Active Submissions

	Total	B - Bid Opening	B-1 - Bid Price	B-2 - All Requested Data Submitted	C - Main Evaluation
Supplier	/ 200 pts	/ 100 pts	/ 100 pts	Pass/Fail	/ 100 pts
Navapache Construction	100 pts	100 pts	100 pts (\$291,284.15)	Pass	-

	C-1 - Meets Requirements
Supplier	/ 100 pts
Navapache Construction	-

RFB AS #23-02 Bid Tabulation

REQUEST FOR BID (RFB)

WHITE MOUNTAIN CAMPUS 8TH AVE SIDEWALK ADDITION

NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT dba NORTHLAND PIONEER COLLEGE

3:00 P.M., Arizona time

July 20, 2022

Page 1 of 1

Vendor	Date Received	Time Received	Bid Submission Received By	Bid Submitted
Navapache Construction	07/20/22	02:46 PM	Electronic - Bonfire Integrated Portal	All required documents present No exceptions noted Total Bid \$291,284.15

WE HEREBY CERTIFY THIS IS A TRUE AND ACCURATE TABULATION OF THE PROPOSALS RECEIVED FOR THE ABOVE REFERENCED REQUEST FOR BID ON JULY 20, 2022.

Request for Bid Due on July 20, 2022 at 3:00 P.M., Arizona time. Request for Bid Received by: Robert Johnson (Bonfire Integrated Portal). Bid Opening Attendees: Robert Johnson, Terrie Shevat, Seth Arthur with BidJudge.com.

Navajo County Community College District dba Northland Pioneer College

RECORDED BY: Terrie Shevat

Request to Approve 2023-24 Budget Development Calendar

Recommendation:

Staff recommends approval of the 2023-24 Budget Development Calendar.

Summary:

The development of the budget cycle starts in July of each year, when NPC develops and submits its State Aid request. The consolidated AZ Community Colleges State Aid request for FY2023-24 is due to the state by September 1st of each year. In order to complete the State Aid Request, transactions for Accounts Payable, Purchasing and Grants for the prior year ending June 30 must adhere to a tight deadline.



BUDGET DEVELOPMENT CALENDAR

FISCAL YEAR 2023 – 2024

PROPOSED 9/20/22

ACTIVITY	RESOURCE	DUE BY
1. Receive & approve budget calendar	DGB	20 September 2022
2. Provide budget training for supervisors/department managers	CFO	27 October
3. Receive & approve budget assumptions	DGB	15 November
4. Distribute materials for operational & capital budgets and staffing requests	Financial Services	23 December
5. President, CHRO, faculty, CASO meet on compensation	Pres, CHRO, FA, CASO	1 December to 10 January
6. Financial Services receives department budget	Department Managers & Financial Services	27 January
7. President's Cabinet receives staffing requests	Department Managers & President's Cabinet	27 January
8. President receives & approves compensation recommendation	Pres, CHRO, FA, CASO	1 February
9. President's Cabinet finalizes staffing needs	President's Cabinet	13 February
10. President's Cabinet reviews operational & capital budget requests, including compensation	President's Cabinet	13 February
11. Receive introductory budget analysis, including property taxes	DGB	21 February
12. Receive tuition and fee schedules	DGB	21 February
13. Receive compensation proposal	DGB	21 February
14. Budget hearing (if necessary)	President's Cabinet	6 March
15. Receive preliminary budget analysis, including property taxes	DGB	21 March
16. Approve tuition and fee schedules	DGB	21 March
17. Approve compensation	DGB	21 March
18. Receive complete budget analysis, including property taxes	DGB	18 April
19. Adopt or modify preliminary budgets (June 5)	DGB	18 April
20. Publish notice of public budget & TNT hearing (15 days prior)	CFO	1 May
21. Publish budget on website & other publication (15 days prior)	CFO	1 May
22. 2 nd notice of public budget & TNT hearing (5 days prior)	CFO	11 May
23. 2 nd publication of budget (5 days prior)	CFO	11 May
24. Conduct taxpayer public hearings (June 20)	DGB	16 May
25. Adopt property tax levy & final budgets at special meeting (June 20)	DGB	16 May
26. Notify PTOC of primary property tax levy (3 days after adoption)	CFO	19 May
27. Submit tax levy to Navajo County	CFO	19 May

Request to Approve FY23 Revised Budget

Recommendation:

Staff recommends approval of the fiscal year 2023 (FY23) revised budget to reflect final state appropriations. The total revenue budget remains the same as the budget approved in May 2022.



NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT
 Reclass FY23 General Fund Budget - State Appropriations Higher

Tax Supported Funds			
General Unrestricted			
	Budget	Reclass	Revised Budget
REVENUES			
Primary Tax Levy	16,084,078		16,084,078
State Aid:			-
Maintenance and Operations	1,397,200	(3,800)	1,393,400
Equalization	9,912,900		9,912,900
Rural Aid	1,271,800	33,800	1,305,600
Tuition and Fees	4,300,000		4,300,000
Investment earnings	300,000		300,000
Grants and Contracts	3,000,000		3,000,000
Other Miscellaneous	200,000	(30,000)	170,000
Fund Balance	1,500,000		1,500,000
Transfers	(2,700,000)		(2,700,000)
TOTAL REVENUES	\$ 35,265,978	\$ -	\$ 35,265,978

Unrestricted Plant			
	Budget	Reclass	Revised Budget
REVENUES			
State Aid:			
Capital/STEM	309,900	(26,300)	283,600
Fund Balance	9,210,000	26,300	9,236,300
Transfers In	2,000,000		2,000,000
TOTAL REVENUES	\$ 11,519,900	\$ -	\$ 11,519,900

**Navajo County Community College District
Northland Pioneer College
Budget for fiscal year 2023**

Resources

	Current funds			Plant Fund		Other funds 2023	Total all funds 2023	Total all funds 2022	% Increase/ Decrease
	General Fund 2023	Restricted Fund 2023	Auxiliary Fund 2023	Unexpended Plant Fund 2023	Retirement of indebtedness 2023				
Beginning balances/(deficits)—July 1*									
Restricted	\$						0	\$	0.0%
Unrestricted	70,300,000			23,100,000			93,400,000	82,500,000	13.2%
Total beginning balances	\$ 70,300,000	\$ 0	\$ 0	\$ 23,100,000	\$ 0	\$ 0	\$ 93,400,000	\$ 82,500,000	13.2%
Revenues and other inflows									
Student tuition and fees									
General tuition	\$ 3,600,000	\$	\$	\$	\$	\$	\$ 3,600,000	\$ 3,850,000	-6.5%
Out-of-district tuition							0		0.0%
Out-of-State tuition	100,000						100,000	50,000	100.0%
Student fees	600,000						600,000	500,000	20.0%
Tuition and fee remissions or waivers							0		0.0%
State appropriations									
Maintenance support	1,397,200						1,397,200	1,512,300	-7.6%
Equalization aid	9,912,900						9,912,900	9,171,000	8.1%
STEM Workforce				309,900			309,900	319,700	-3.1%
Rural Community College Aid	1,271,800						1,271,800	1,640,200	-22.5%
							0		0.0%
							0		0.0%
Property taxes									
Primary tax levy	16,084,078						16,084,078	15,955,424	0.8%
Secondary tax levy							0		0.0%
Gifts, grants, and contracts	3,000,000	9,800,000					12,800,000	8,762,200	46.1%
Sales and services							0		0.0%
Investment income	300,000						300,000	500,000	-40.0%
State shared sales tax (Prop 301)		400,000	150,000				550,000	650,000	-15.4%
Smart and Safe Arizona Act (Prop 207)		500,000					500,000	500,000	0.0%
Other revenues	200,000						200,000	200,000	0.0%
Proceeds from sale of bonds							0		0.0%
Total Revenues and Other Inflows	\$ 36,465,978	\$ 10,700,000	\$ 150,000	\$ 309,900	\$ 0	\$ 0	\$ 47,625,878	\$ 43,610,824	9.2%
Transfers									
Transfers in		500,000	200,000	2,000,000			2,700,000	4,994,400	-45.9%
(Transfers out)	(2,700,000)						(2,700,000)	(4,994,400)	-45.9%
Total transfers	\$ (2,700,000)	\$ 500,000	\$ 200,000	\$ 2,000,000	\$ 0	\$ 0	\$ 0	\$ 0	0.0%
Reduction for amounts reserved for future budget year expenses:									
Maintained for future financial stability	(33,417,324)						(33,417,324)	(29,525,333)	13.2%
Maintained for future capital acquisitions/projects				(13,920,000)			(13,920,000)	(10,000,000)	39.2%
Maintained for future debt retirement							0		0.0%
Maintained for grants or scholarships							0		0.0%
Fund Balance - Unrestricted	(36,882,676)			(9,180,000)			(46,062,676)	(42,974,667)	7.2%
Fund Balance	1,500,000			9,210,000			10,710,000	14,740,000	-27.3%
Total resources available for the budget year	\$ 35,265,978	\$ 11,200,000	\$ 350,000	\$ 11,519,900	\$ 0	\$ 0	\$ 58,335,878	\$ 58,350,824	0.0%

*These amounts exclude nonspendable amounts (e.g., prepaids, inventories, and capital assets) or amounts legally or contractually required to be maintained intact.

**Navajo County Community College District
Northland Pioneer College
Budget for fiscal year 2023**

Resources

	Current funds			Plant Fund		Other funds 2023	Total all funds 2023	Total all funds 2022	% Increase/ Decrease
	General Fund 2023	Restricted Fund 2023	Auxiliary Fund 2023	Unexpended Plant Fund 2023	Retirement of indebtedness 2023				
Beginning balances/(deficits)—July 1*									
Restricted	\$						0	\$	0.0%
Unrestricted	70,300,000			23,100,000			93,400,000	82,500,000	13.2%
Total beginning balances	\$ 70,300,000	\$ 0	\$ 0	\$ 23,100,000	\$ 0	\$ 0	\$ 93,400,000	\$ 82,500,000	13.2%
Revenues and other inflows									
Student tuition and fees									
General tuition	\$ 3,600,000	\$	\$	\$	\$	\$	\$ 3,600,000	\$ 3,850,000	-6.5%
Out-of-district tuition							0		0.0%
Out-of-State tuition	100,000						100,000	50,000	100.0%
Student fees	600,000						600,000	500,000	20.0%
Tuition and fee remissions or waivers							0		0.0%
State appropriations									
Maintenance support	1,393,400						1,393,400	1,512,300	-7.9%
Equalization aid	9,912,900						9,912,900	9,171,000	8.1%
STEM Workforce				283,600			283,600	319,700	-11.3%
Rural Community College Aid	1,305,600						1,305,600	1,640,200	-20.4%
							0		0.0%
							0		0.0%
Property taxes									
Primary tax levy	16,084,078						16,084,078	15,955,424	0.8%
Secondary tax levy							0		0.0%
Gifts, grants, and contracts	3,000,000	9,800,000					12,800,000	8,762,200	46.1%
Sales and services							0		0.0%
Investment income	300,000						300,000	500,000	-40.0%
State shared sales tax (Prop 301)		400,000	150,000				550,000	650,000	-15.4%
Smart and Safe Arizona Act (Prop 207)		500,000					500,000	500,000	0.0%
Other revenues	170,000						170,000	200,000	-15.0%
Proceeds from sale of bonds							0		0.0%
Total Revenues and Other Inflows	\$ 36,465,978	\$ 10,700,000	\$ 150,000	\$ 283,600	\$ 0	\$ 0	\$ 47,599,578	\$ 43,610,824	9.1%
Transfers									
Transfers in		500,000	200,000	2,000,000			2,700,000	4,994,400	-45.9%
(Transfers out)	(2,700,000)						(2,700,000)	(4,994,400)	-45.9%
Total transfers	\$ (2,700,000)	\$ 500,000	\$ 200,000	\$ 2,000,000	\$ 0	\$ 0	\$ 0	\$ 0	0.0%
Reduction for amounts reserved for future budget year expenses:									
Maintained for future financial stability	(33,417,324)						(33,417,324)	(29,525,333)	13.2%
Maintained for future capital acquisitions/projects				(13,920,000)			(13,920,000)	(10,000,000)	39.2%
Maintained for future debt retirement							0		0.0%
Maintained for grants or scholarships							0		0.0%
Fund Balance - Unrestricted	(36,882,676)			(9,180,000)			(46,062,676)	(42,974,667)	7.2%
Fund Balance	1,500,000			9,236,300			10,736,300	14,740,000	-27.2%
Total resources available for the budget year	\$ 35,265,978	\$ 11,200,000	\$ 350,000	\$ 11,519,900	\$ 0	\$ 0	\$ 58,335,878	\$ 58,350,824	0.0%

*These amounts exclude nonspendable amounts (e.g., prepaids, inventories, and capital assets) or amounts legally or contractually required to be maintained intact.