

## **Request to Approve Desktop Computers, Laptops, Room Kits, Conference Devices, Smart Boards, Printers, and Monitors**

### **Recommendation:**

Staff recommends approval to purchase Desktop Computers, Laptops, Room Kits, Conference Devices, Printers, and Monitors from CDWG and Smart Boards from CCS System Presentation for a total cost of \$746,253.24.

### **Summary:**

This purchase is requested to replace Desktop Computers, Laptops, Room Kits, Conference Devices, Smart Boards, Printers, and Monitors as part of our computer refresh cycle and classroom upgrades. The following quantities will be deployed to various campuses to replace faculty, staff, and classroom equipment.

- 172 Desktop Computers
- 22 Laptops
- 100 monitors
- 11 Printers
- 8 Room Kits
- 20 Video Conference Devices
- 8 Smart Boards

The cost breakdown for these systems, along with warranty and support is \$692,029.79, tax is \$45,449.82 (which includes the 3% due to the City of Holbrook), shipping of \$8,773.63, for a total price of 746,253.24. The purchase meets competitive purchasing guidelines by utilizing the E&I CNR01439 Catalog Contract and Mohave Contract #20F-CCS-1003.



# QUOTE CONFIRMATION



DEAR CURTIS STEVENS,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below.  
[Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MSDR829	4/13/2022	CISCO DESKTOPS	302679	\$48,581.14

## IMPORTANT - PLEASE READ

**Special Instructions:** TAX: MULTIPLE TAX JURISDICTIONS APPLY  
TAX: CONTACT CDW FOR TAX DETAILS

## QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Cisco Webex Desk Pro - video conferencing device</a> Mfg. Part#: CS-DESKPRO-K9 TAX: HOLBROOK, AZ 6.4300% \$2,548.77 Contract: E&I CNR01439 Catalog (CNR01439)	10	5913318	\$3,963.88	\$39,638.80
<a href="#">CIS CCW SN CON-ECDN-CS0YK9DE</a> Mfg. Part#: CON-ECDN-CS0YK9DE Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$386.27 Contract: National IPA Technology Solutions Education (2018011-01)	10	6952597	\$600.73	\$6,007.30

PURCHASER BILLING INFO	SUBTOTAL	\$45,646.10
<b>Billing Address:</b> NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 <b>Phone:</b> (928) 524-7600 <b>Payment Terms:</b> NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	SALES TAX	\$2,935.04
	GRAND TOTAL	\$48,581.14
DELIVER TO	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
<b>Shipping Address:</b> NORTHLAND PIONEER COLLEGE CURTIS STEVENS 102 N 1ST AVE HOLBROOK, AZ 86025-2902 <b>Shipping Method:</b> DROP SHIP-GROUND		

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION



Sara Wilson

(866) 339-0305

sara.wilson@cdwg.com

## LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$45,646.10	\$1,234.73/Month	\$45,646.10	\$1,422.79/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
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- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

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This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
For more information, contact a CDW account manager

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MRLN306	3/24/2022	8 ROOM KIT PROS	302679	\$263,154.90

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## QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Cisco Webex Room Kit Pro - GPL - video conferencing kit</a> Mfg. Part#: CS-KITPRO-K9 UNSPSC: 45111902 TAX: HOLBROOK, AZ 6.4300% \$9,806.51 Contract: E&I CNR01439 Catalog (CNR01439)	8	5243421	\$19,063.97	\$152,511.76
<a href="#">Cisco video conferencing mounting kit</a> Mfg. Part#: CS-CPRO-WMK UNSPSC: 31162313 TAX: HOLBROOK, AZ 6.4300% \$82.78 Contract: E&I CNR01439 Catalog (CNR01439)	8	5349479	\$160.92	\$1,287.36
<a href="#">Cisco HDMI cable - 10 ft</a> Mfg. Part#: CAB-2HDMI-3M-GR UNSPSC: 26121604 TAX: HOLBROOK, AZ 6.4300% \$24.42 Contract: E&I CNR01439 Catalog (CNR01439)	8	4629984	\$47.47	\$379.76
<a href="#">Cisco patch cable - 16.4 ft - gray</a> Mfg. Part#: CAB-ETH-5M-GR UNSPSC: 26121609 TAX: HOLBROOK, AZ 6.4300% \$16.65 Contract: E&I CNR01439 Catalog (CNR01439)	8	4673608	\$32.36	\$258.88
<a href="#">Cisco PTZ - conference camera</a> Mfg. Part#: CS-CAM-PTZ4K TAX: HOLBROOK, AZ 6.4300% \$3,400.21 Contract: E&I CNR01439 Catalog (CNR01439)	8	6622759	\$6,610.05	\$52,880.40
<a href="#">Cisco camera mounting bracket</a> Mfg. Part#: CS-PTZ4K-BRKT TAX: HOLBROOK, AZ 6.4300% \$122.33 Contract: E&I CNR01439 Catalog (CNR01439)	8	6622773	\$237.82	\$1,902.56
<a href="#">Cisco Multi-head - video audio data cable - 30 ft</a> Mfg. Part#: CAB-HDMI-MUL4K-9M UNSPSC: 26121604	8	5400560	\$551.11	\$4,408.88

QUOTE DETAILS (CONT.)				
TAX: HOLBROOK, AZ 6.4300% \$283.49 Contract: E&I CNR01439 Catalog (CNR01439)				
<a href="#">Cisco Telepresence Ceiling Microphone Generation 2 - microphone</a>	8	4059072	\$1,382.45	\$11,059.60
Mfg. Part#: CTS-MIC-CLNG-G2 UNSPSC: 52161520 TAX: HOLBROOK, AZ 6.4300% \$711.13 Contract: E&I CNR01439 Catalog (CNR01439)				
<a href="#">CIS CCW SN CON-ECDN-CS0CK9KI</a>	8	6943565	\$2,032.55	\$16,260.40
Mfg. Part#: CON-ECDN-CS0CK9KI Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$1,045.54 Contract: E&I CNR01439 Catalog (CNR01439)				
<a href="#">CIS CCW SN CON-ECDN-CS1F4KCA</a>	8	6939902	\$674.96	\$5,399.68
Mfg. Part#: CON-ECDN-CS1F4KCA Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$347.20 Contract: E&I CNR01439 Catalog (CNR01439)				
<a href="#">CIS CCW SN CON-ECDN-CT2CG2SM</a>	8	6936947	\$113.38	\$907.04
Mfg. Part#: CON-ECDN-CT2CG2SM Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$58.32 Contract: E&I CNR01439 Catalog (CNR01439)				

PURCHASER BILLING INFO		SUBTOTAL		\$247,256.32
<b>Billing Address:</b> NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 <b>Phone:</b> (928) 524-7600 <b>Payment Terms:</b> NET 30 Days-Govt/Ed		SHIPPING		\$0.00
		SALES TAX		\$15,898.58
		GRAND TOTAL		<b>\$263,154.90</b>
		<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515		
DELIVER TO				
<b>Shipping Address:</b> NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 <b>Phone:</b> (928) 524-7600 <b>Shipping Method:</b>				

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION			
	Sara Wilson	(866) 339-0305	sara.wilson@cdwg.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
<b>\$247,256.32</b>	<b>\$6,562.18/Month</b>	<b>\$247,256.32</b>	<b>\$7,598.19/Month</b>

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

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QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MRHP650	3/22/2022	ELITEDESK DISPLAYS	302679	\$37,875.32

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">HP EliteDisplay E243m - LED Monitor - Full HD (1080p) - 23.8"</a> Mfg. Part#: 1FH48A8#ABA UNSPSC: 43211902 Contract: Mohave ESC 20F-CDWG-1003 (20F-CDWG-1003)	60	4864201	\$273.36	\$16,401.60
<a href="#">HP E23 G4 - E-Series - LED monitor - Full HD (1080p) - 23"</a> Mfg. Part#: 9VF96AA#ABA Contract: Mohave ESC 20F-CDWG-1003 (20F-CDWG-1003)	60	6321575	\$229.99	\$13,799.40

PURCHASER BILLING INFO	SUBTOTAL	\$30,201.00
<b>Billing Address:</b> NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 <b>Phone:</b> (928) 524-7600 <b>Payment Terms:</b> NET 30 Days-Govt/Ed	SHIPPING	\$5,727.72
	SALES TAX	\$1,946.60
	GRAND TOTAL	\$37,875.32
DELIVER TO	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
<b>Shipping Address:</b> NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 <b>Phone:</b> (928) 524-7600 <b>Shipping Method:</b> PRIORITY MAIL		

## Need Assistance? CDW•G LLC SALES CONTACT INFORMATION



Sara Wilson

(866) 339-0305

sara.wilson@cdwg.com

## LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$30,201.00	\$816.94/Month	\$30,201.00	\$941.37/Month

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MRHP786	3/22/2022	LAPTOPS	302679	\$37,822.25

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">HP EliteBook 840 G8 - Wolf Pro Security - 14" - Core i5 1135G7 - 16 GB RAM</a> Mfg. Part#: 613P5UT#ABA Contract: E&I CNR01439 Catalog (CNR01439)	20	6826050	\$1,547.47	\$30,949.40
<a href="#">Apple MacBook Pro - 14.2" - M1 Pro - 16 GB RAM - 512 GB SSD - US</a> Mfg. Part#: MKGP3LL/A Contract: E&I CNR01439 Catalog Apple (CNR01439)	2	6738971	\$1,839.76	\$3,679.52

PURCHASER BILLING INFO	SUBTOTAL	\$34,628.92
<b>Billing Address:</b> NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 <b>Phone:</b> (928) 524-7600 <b>Payment Terms:</b> NET 30 Days-Govt/Ed	SHIPPING	\$965.91
	SALES TAX	\$2,227.42
	GRAND TOTAL	\$37,822.25
DELIVER TO	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
<b>Shipping Address:</b> NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 <b>Phone:</b> (928) 524-7600 <b>Shipping Method:</b> PRIORITY MAIL		

## Need Assistance? CDW•G LLC SALES CONTACT INFORMATION



Sara Wilson

(866) 339-0305

sara.wilson@cdwg.com

## LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$34,628.92	\$936.71/Month	\$34,628.92	\$1,079.38/Month

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MNGQ536	12/22/2021	QUOTE 1	302679	\$304,587.17

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">HP ProDesk 400 G7 - SFF - Core i5 10500 3.1 GHz - 16 GB - SSD 256 GB - US</a> Mfg. Part#: 58M68US#ABA Contract: E&I CNR01439 Catalog (CNR01439)	172	6700647	\$1,517.15	\$260,949.80
<a href="#">HP LaserJet Enterprise MFP M635h - multifunction printer - B/W</a> Mfg. Part#: 7PS97A#BGJ Contract: Arizona HP Inc NVP Computer Equipment (MNNVP-133 ADSP016-098209)	11	6016669	\$2,294.15	\$25,235.65

PURCHASER BILLING INFO	SUBTOTAL	\$286,185.45
<b>Billing Address:</b> NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 <b>Phone:</b> (928) 524-7600 <b>Payment Terms:</b> NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	SALES TAX	\$18,401.72
	GRAND TOTAL	\$304,587.17
DELIVER TO	<b>Please remit payments to:</b>  CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
<b>Shipping Address:</b> NORTHLAND PIONEER COLLEGE ATTN: JASON LABUTE 102 N 1ST AVE HOLBROOK, AZ 86025-2902 <b>Shipping Method:</b> UPS Freight LTL, Special Services		

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Sara Wilson

(866) 339-0305

sara.wilson@cdwg.com

## LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$286,185.45	\$7,595.36/Month	\$286,185.45	\$8,794.48/Month

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Billing Questions? Contact us at:  
billing@ccsprojects.com  
Web: www.ccsprojects.com

CCS Presentation Systems  
17350 N Hartford Drive  
Scottsdale, AZ, 85255  
480-348-0100 - 480-348-0101 Fax

3633 E Irvington  
Tucson, AZ 85714  
520-318-0100 Fax 520-318-1011

## Quote

Order No.: 1056547  
Order Date: 3/23/2022  
Account Rep: Dana Halsey  
Customer ID: NORTHLAND

### SMART

MOHAVE CONTRACT #20F-CCS-1003

BILL TO:		SHIP TO:			
NORTHLAND PIONEER COLLEGE accountspayable@npc.edu Holbrook AZ 86025 UNITED STATES Attn: BUSINESS OFFICE		NORTHLAND PIONEER COLLEGE Accounts Payable PO BOX 610 Holbrook AZ 86025 UNITED STATES Attn: BUSINESS OFFICE			
CUSTOMER P.O. NO.		TERMS		CONTACT	
		NET 30		HALSEY DANA,DHALSEY@CCSPROJECTS.COM	
FOB POINT		SHIPPING TERMS		SHIP VIA	
Shipping Point				UPS GROUND	
NO.	ITEM	QTY.	UOM	PRICE	EXTENDED PRICE
1	SBID-6275S-V3: SMART Board 6075S-V3 interactive display with iQ and SMART Learning Suite	8.00	EACH	5,655.00	45,240.00
2	EOW2-SBID-75-P: SMART 2 Year SMART Assure warranty extension with RM for SMART Board 75" Pro series interactive displays	8.00	EACH	359.00	2,872.00
3	SHIPPING: SHIPPING	1.00	EACH	2,080.00	2,080.00

Approved by:

X

ROC 140448  
ROC 297128

Invoices subject to 1 1/2% interest  
charge per month if not paid within terms.



This information is confidential and may be legally  
privileged. It is intended solely for the addressee.

Sales Total: 50,192.00  
Tax Total: 4,040.46  
Total (USD): 54,232.46