

## Request to Approve Purchase of Security Enterprise Agreement

### **Recommendation:**

Staff recommends approval to purchase a Security Enterprise Agreement through Hye Tech Network & Security for a 3-year term, starting July 14, 2022 for a total cost of \$320,874.40.

### **Summary:**

This is a renewal of the original Cisco Security Enterprise Agreement purchased 5 years ago. This renewal is for software and support only. The original agreement also contained hardware.

This agreement will provide service and support, computer anti-virus software (AMP), Domain Name System (DNS) protection & content filtering (Umbrella), Cloud Email Security appliance (CES), Virtual Private Network (AnyConnect), access control appliances for Radius and Terminal Access Controller Access-Control System (TACACS), and our edge Next Generation Firewalls (NGFW). Without this renewal most of our edge & email security, anti-virus software, and DNS and content filtering will stop functioning.

The college is utilizing State Contract 1GPA - 21-02PV to ensure best value.





HyeTech Network & Security Solutions, LLC.  
10235 S. 51st Street #120  
Phoenix, AZ 85044

**Bill To:**  
Northland Pioneer  
Ernest Hess  
2251 E. Navajo Blvd.  
Holbrook, AZ 86025

**Ship To:**  
Northland Pioneer  
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Holbrook, AZ 86025

**Date:** March 11, 2022  
**Quotation #:** 1102-043 -  
**Customer ID:** 1102  
**Prepared by:** Justin Maroney  
**Quotation valid until:** April 10, 2022  
**Project Detail:** Security EA  
**Contract:** 1GPA - 21-02PV

## Products:

Part	Description	Term	List Price	Unit Price	Qty	Ext. Price
ELA2-M	Cisco EA BUNDLE	36	\$0.00	\$0.00	1	\$0.00
E2F-SEC-AMP4EP	Cisco EA 2.0 Choice - Security Suites - AMP4E Essentials	36	\$0.00	\$0.00	1	\$0.00
E2SF-P-AMP-EP-10	Sec EA 2.0 Choice AMP Endpoints Essentials 10pk	36	\$909.36	\$454.68	150	\$68,202.00
SVS-EA2-AMPE-SUP-E	ENHANCED SUPPORT FOR AMP END POINTS	36	\$20,460.60	\$12,890.18	1	\$12,890.18
E2F-SEC-ANYCONN	Cisco EA 2.0 Choice - Security Suites- Anyconnect	36	\$0.00	\$0.00	1	\$0.00
E2SF-A-AC-APEX-10	Security EA 2.0 Choice AnyConnect Apex License 10pk	36	\$126.36	\$63.18	60	\$3,790.80
SVS-EA2-ANYC-SUP-E	ENHANCED SUPPORT FOR ANYCONNECT WITH FTD ONLY	36	\$1,137.24	\$716.46	1	\$716.46
E2F-SEC-EMAIL-ADV	Cisco EA 2.0 Choice - Cisco Secure Email Advantage	36	\$0.00	\$0.00	1	\$0.00
E2SF-E-CES-ADV-10	Security EA 2.0 Choice Cisco Secure Email Cloud Advantage	36	\$928.44	\$454.94	190	\$86,438.60
SVS-EA2-ESA-SUP-E	ENHANCED SUPPORT FOR EMAIL SECURITY	36	\$26,460.72	\$16,670.25	1	\$16,670.25
E2F-SEC-ISE3	Cisco EA 2.0 Choice - Security Suites- ISE 3.0	36	\$0.00	\$0.00	1	\$0.00
E2SF-I-ISE-ADV-10	Cisco Security EA 2.0 Choice ISE Advantage Subscription 10pk	36	\$231.12	\$115.56	300	\$34,668.00
E2SF-I-ISE3-ADM	Security EA 2.0 Choice ISE 3.0 Device Admin TACACS License	--	\$8,774.00	\$4,387.00	1	\$4,387.00
SVS-EA2-ISE3-SUP-E	Cisco EA 2.0 Choice - ISE 3.0 - Enhanced SW Support	36	\$11,716.56	\$7,381.43	1	\$7,381.43
E2F-SEC-NGFW	Cisco EA 2.0 Choice - Security Suites- NGFW	36	\$0.00	\$0.00	1	\$0.00
E2SF-F-ASA5508	Sec EA 2.0 Choice ASA5508 FirePOWER IPS, AMP & URL	36	\$4,999.68	\$2,499.84	2	\$4,999.68
E2SF-F-ASA5525	Sec EA 2.0 Choice ASA5525 FirePOWER IPS, AMP & URL	36	\$14,288.76	\$7,144.38	2	\$14,288.76
SVS-EA2-NGFW-SUP-E	ENHANCED SUPPORT FOR NEXT-GEN FIREWALL	36	\$5,786.64	\$3,645.58	1	\$3,645.58
E2F-SEC-UMBEDU	Cisco EA 2.0 Choice - Security Suites - Umbrella Education	36	\$0.00	\$0.00	1	\$0.00
E2SF-U-R-EDUCATION	Sec EA 2.0 Choice - Umbrella Cloud Security for Education	36	\$104.04	\$52.02	600	\$31,212.00
SVS-EA2-SIG-SUPT-E	Umbrella Support for DNS/SIG Packages - Enhanced	36	\$6,242.40	\$3,932.71	1	\$3,932.71
Subtotal:						<b>\$293,223.45</b>

Quote Summary		Amount
Products:		\$293,223.45
Subtotal:		\$293,223.45
Estimated Tax:		\$27,650.95
Total:		\$320,874.40

## Terms & Conditions:

### Invoicing & Payment

Unless otherwise stated in an SOW, exhibit, or definitive agreement, Hye Tech shall invoice Customer on a project basis. Customer shall pay Hye Tech within thirty (30) calendar days from the date of invoice for any of the Services and expenses provided or incurred hereunder. Hye Tech may charge Customer interest and late fees on any overdue and unpaid portion of the Fees in an amount equal to one and one half percent (1.5%) per month. All payments shall be made in U.S. dollars. In the event Customer disputes any Fees, Customer shall pay any undisputed portion of the invoice containing the disputed Fees.

### Suspension

In the event of non-payment of any Fees or other fees payable within forty-five (45) days from the date of invoice, HT may, in addition to any other rights and remedies it may have, suspend Customer's access to the Products and Services.