

Request to Approve Purchase of Equipment for RUS-DLT Grant Project

Recommendation:

Staff recommends the purchase of Cisco Equipment and associated services for a total cost of \$463,839.34.

Summary:

At the November 2021 meeting the District Governing Board was informed of, and accepted, an award of \$715,890.00 from the Rural Utilities Services – Distance Learning and Technology (RUS-DLT) program. Northland Pioneer College applied for the grant to fund the Advancing Educational Resilience in Emergency Situations (AERIES) project.

(AERIES) was developed by Northland Pioneer College (NPC), to expand a 2015-2020 Title III NASNTI grant-funded project that incorporated Distance Learning (DL) technology to create DL end-points at sixteen remote high schools, so students in grades 10-12 could access college courses through dual enrollment (DE). AERIES establishes a hub/end-user configuration at every site, whereas currently these high school locations are only end-user sites. This greatly expands the capacity for access to college courses, because college-certified faculty can teach from any AERIES location, and students can learn from any location. In addition, because the AERIES DL technology solution is more efficient with regard to bandwidth, students who are affected by quarantine/closure emergencies such as those created by COVID-19 can access both synchronous and asynchronous instruction remotely. AERIES has the potential to transform NPC and its high school partners, working together to engage high school students in pursuing and completing a college program, into a true community of teachers and learners, able to advance postsecondary educational access and resilience to all who aspire to achieve a college degree, in spite of the barriers of time and place created by rurality, distance, poverty, and even pandemic.

Project AERIES is a two-year project, with proposed project dates from November, 1, 2021-October 31, 2023. In order to compete for the grant, a 15% match was required from the college.



The equipment, warranties, licensing, services, etc. are being purchased from multiple vendors utilizing the following competitive purchasing contracts to ensure best value for the college.

Contract: E&I CNR01439 Catalog (CNR01439)
Arizona HP Inc NVP Computer Equipment (MNNVP-133 ADSP016-098209)
MOHAVE CONTRACT #20F-CCS-1003
National IPA # 2018011-01

The total cost of \$463,839.34 includes all applicable taxes.



Northland Pioneer College

Post Office Box 610 • Holbrook, AZ 86025 • (928) 524-7311 • Fax (928) 524-7312 • www.npc.edu

QUOTE CONFIRMATION



DEAR CURTIS STEVENS,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below.
[Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MNGQ590	12/22/2021	QUOTE7-RUS DLT GRANT	302679	\$328,989.42

IMPORTANT - PLEASE READ

Special Instructions: TAX: MULTIPLE TAX JURISDICTIONS APPLY
TAX: CONTACT CDW FOR TAX DETAILS

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Cisco Webex Room 55 - GPL - video conferencing kit - with Cisco Floor Stand Mfg. Part#: CS-ROOM55-K9 UNSPSC: 45111902 \$15,952.69 \$15,952.69 \$16,712.34 \$16,712.34 \$16,712.34 TAX: HOLBROOK, AZ 6.4300% \$16,712.34 Contract: E&I CNR01439 Catalog (CNR01439)	22	4775964	\$11,814.18	\$259,911.96
Cisco Multi-head - video / audio / data cable - 30 ft Mfg. Part#: CAB-HDMI-MUL4K-9M UNSPSC: 26121604 TAX: HOLBROOK, AZ 6.4300% \$710.03 Contract: E&I CNR01439 Catalog (CNR01439)	22	5400560	\$501.93	\$11,042.46
Chief Fusion Large Adjustable Tilt Wall Mount - For Monitor 42-86" Mfg. Part#: LTM1U UNSPSC: 31162313 TAX: HOLBROOK, AZ 6.4300% \$387.28 Contract: E&I CNR01439 Catalog (CNR01439)	22	3701055	\$273.77	\$6,022.94
HP LCD Monitor Quick Release Bracket 2 Mfg. Part#: 6KD15AT UNSPSC: 43211612 TAX: HOLBROOK, AZ 6.4300% \$42.01 Contract: Arizona HP Inc NVP Computer Equipment (MNNVP-133 ADSP016-098209)	22	5568161	\$29.70	\$653.40
HP EliteDesk 800 G6 - mini desktop - Core i5 10500T 2.3 GHz - vPro - 8 GB - Mfg. Part#: 2E7V2US#ABA TAX: HOLBROOK, AZ 6.4300% \$2,024.34 Contract: E&I CNR01439 Catalog (CNR01439)	22	6274215	\$1,431.03	\$31,482.66

PURCHASER BILLING INFO	SUBTOTAL	\$309,113.42
Billing Address: NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 Phone: (928) 524-7600 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	SALES TAX	\$19,876.00
	GRAND TOTAL	\$328,989.42
	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
DELIVER TO		
Shipping Address: NORTHLAND PIONEER COLLEGE ATTN: JASON LABUTE 102 N 1ST AVE HOLBROOK, AZ 86025-2902 Shipping Method: UPS Ground (2-3 days)		

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION			
	Sara Wilson	(866) 339-0305	sara.wilson@cdwg.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$309,113.42	\$8,203.87 / Month	\$309,113.42	\$9,499.06 / Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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CCS Presentation Systems
17350 N Hartford Drive
Scottsdale, AZ, 85255
480-348-0100 - 480-348-0101 Fax

Billing Questions? Contact us at:
billing@ccsprojects.com
Web: www.ccsprojects.com

3633 E Irvington
Tucson, AZ 85714
520-318-0100 Fax 520-318-1011

Quote

Order No.: 1055290
Order Date: 2/1/2022
Account Rep: Dana Halsey
Customer ID: NORTHLAND

Smart

MOHAVE CONTRACT #20F-CCS-1003

BILL TO:	SHIP TO:
NORTHLAND PIONEER COLLEGE accountspayable@npc.edu Holbrook AZ 86025 UNITED STATES Attn: BUSINESS OFFICE	NORTHLAND PIONEER COLLEGE Accounts Payable PO BOX 610 Holbrook AZ 86025 UNITED STATES Attn: BUSINESS OFFICE

CUSTOMER P.O. NO.	TERMS	CONTACT
	NET 30	HALSEY DANA,DHALSEY@CCSPROJECTS.COM
FOB POINT	SHIPPING TERMS	SHIP VIA
Shipping Point		UPS GROUND

NO.	ITEM	QTY.	UOM	PRICE	EXTENDED PRICE
1	MISC: SBID-6265S-V3-P SMART Board 6065S-V3 Pro interactive display with iQ	22.00	EACH	4,725.00	103,950.00
2	EOW2-SBID-65-P: SMART 2 Year SMART Assure Warranty Extension with RM for SMART Board 65" Pro Series Interactive Displays	22.00	EACH	274.00	6,028.00
3	SHIPPING: SHIPPING	1.00	EACH	4,939.00	4,939.00

Approved by:

X

ROC 140448
ROC 297128

Invoices subject to 1 1/2% interest
charge per month if not paid within terms.

Sales Total: 114,917.00
Tax Total: 9,250.82
Total (USD): 124,167.82



This information is confidential and may be legally privileged. It is intended solely for the addressee.



CCS Presentation Systems
17350 N Hartford Drive
Scottsdale, AZ, 85255
480-348-0100 - 480-348-0101 Fax

Billing Questions? Contact us at:
billing@ccsprojects.com
Web: www.ccsprojects.com

3633 E Irvington
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520-318-0100 Fax 520-318-1011

Quote

Order No.: 1055291
Order Date: 2/1/2022
Account Rep: Dana Halsey
Customer ID: NORTHLAND

SMART Licenses 146

MOHAVE CONTRACT #20F-CCS-1003

BILL TO:		SHIP TO:			
NORTHLAND PIONEER COLLEGE accountspayable@npc.edu Holbrook AZ 86025 UNITED STATES Attn: BUSINESS OFFICE		NORTHLAND PIONEER COLLEGE Accounts Payable PO BOX 610 Holbrook AZ 86025 UNITED STATES Attn: BUSINESS OFFICE			
CUSTOMER P.O. NO.		TERMS		CONTACT	
		NET 30		HALSEY DANA,DHALSEY@CCSPROJECTS.COM	
FOB POINT		SHIPPING TERMS		SHIP VIA	
Shipping Point				UPS GROUND	
NO.	ITEM	QTY.	UOM	PRICE	EXTENDED PRICE
1	ED-SW-EXT-1: SMART Learning Suite 1 Year Extended License	146.00	EACH	26.73	3,902.58

Approved by:

X

ROC 140448
ROC 297128

Invoices subject to 1 1/2% interest
charge per month if not paid within terms.

Sales Total: 3,902.58
Tax Total: 314.16
Total (USD): 4,216.74



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privileged. It is intended solely for the addressee.



Date: 02/08/2022
Customer: Northland Pioneer College
Subject: National IPA # 2018011-01

Quote Expiration Date: 03/08/2022

Billing Frequency: Prepaid

Initial Subscription Term: 12.00 Months

Auto-Renewal: No

CDW Sara Wilson
Contact:
Email: Sara.Wilson@cdwg.com
Phone: (312) 705-0370

Cloud Services Description	Unit Quantity	Prepaid Unit Fee	UOM	Prepaid Total Services Fee
NU TelePresence Room	22	\$ 293.88	User	\$ 6,465.36
Total Service Fees		\$ 293.88		\$ 6,465.36
INCLUDED ITEMS				
Collaboration Flex Plan 3.0	1	\$ 0.00	License	\$ 0.00
Basic Support for Flex Plan	1	\$ 0.00	Each	\$ 0.00
Telepresence Room Smart License (1)	22	\$ 0.00	User	\$ 0.00
On-Premises & Partner Hosted Calling SW Bundle v12.5 (1)	1	\$ 0.00	User	\$ 0.00