

Request to Approve Purchase of CISCO Audio/Video Equipment for Connected Classrooms

Recommendation:

Staff recommends approval to purchase Audio/Video (A/V) equipment from CDW-G for five Connected Classrooms totaling \$127,613.38 using CARES Act (HEERF) funds.

Summary:

As NPC has expanded course offerings to better accommodate the safety and interests of students across our campus and center locations, Connected Classrooms have proven to be an effective learning environment that meets our current needs. Specifically, this technology will be installed in the Tech Hub computer labs. NPC has three existing Tech Hub Connected Classrooms at the White Mountain Campus, Painted Desert Campus, and Little Colorado Campus. This request for CISCO technology will expand our Tech Hub Connected Classroom offerings to the Silver Creek Campus, Whiteriver Center, Springerville/Eagar Center, St. Johns Center, and Hopi Center.

The cost of the associated equipment is \$119,903.58 with taxes of \$7,709.80 and free shipping for a total price of \$127,613.38. The purchase meets competitive purchasing guidelines by utilizing AZ STATE PROCUREMENT CONTRACT ADSP016-137341 (E&I CNR01439). This purchase will be made using CARES Act (HEERF) funds that have been allocated to the college and will not use NPC operational funding.



QUOTE CONFIRMATION



DEAR CURTIS STEVENS,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below.
[Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MPPD470	2/3/2022	BUSINESS LAB	302679	\$127,613.38

IMPORTANT - PLEASE READ

Special Instructions: TAX: MULTIPLE TAX JURISDICTIONS APPLY
TAX: CONTACT CDW FOR TAX DETAILS

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Cisco Webex Room Kit Pro - GPL - video conferencing kit Mfg. Part#: CS-KITPRO-K9 UNSPSC: 45111902 TAX: HOLBROOK, AZ 6.4300% \$4,426.09 Contract: E&I CNR01439 Catalog (CNR01439)	4	5243421	\$17,208.73	\$68,834.92
Cisco video conferencing mounting kit Mfg. Part#: CS-CPRO-WMK UNSPSC: 31162313 TAX: HOLBROOK, AZ 6.4300% \$39.16 Contract: E&I CNR01439 Catalog (CNR01439)	4	5349479	\$152.26	\$609.04
Cisco HDMI cable - 10 ft Mfg. Part#: CAB-2HDMI-3M-GR UNSPSC: 26121604 TAX: HOLBROOK, AZ 6.4300% \$11.44 Contract: E&I CNR01439 Catalog (CNR01439)	4	4629984	\$44.47	\$177.88
Cisco patch cable - 16.4 ft - gray Mfg. Part#: CAB-ETH-5M-GR UNSPSC: 26121609 TAX: HOLBROOK, AZ 6.4300% \$7.87 Contract: E&I CNR01439 Catalog (CNR01439)	4	4673608	\$30.60	\$122.40
CISCO DIRECT CS-CAM-PTZ4K Mfg. Part#: CS-CAM-PTZ4K TAX: HOLBROOK, AZ 6.4300% \$1,700.10 Contract: E&I CNR01439 Catalog (CNR01439)	4	6622759	\$6,610.05	\$26,440.20
CISCO DIRECT CS-PTZ4K-BRKT Mfg. Part#: CS-PTZ4K-BRKT TAX: HOLBROOK, AZ 6.4300% \$49.00 Contract: E&I CNR01439 Catalog (CNR01439)	4	6622773	\$190.52	\$762.08
Cisco Multi-head - video / audio / data cable - 30 ft Mfg. Part#: CAB-HDMI-MUL4K-9M UNSPSC: 26121604	4	5400560	\$551.11	\$2,204.44

QUOTE DETAILS (CONT.)				
TAX: HOLBROOK, AZ 6.4300% \$141.75 Contract: E&I CNR01439 Catalog (CNR01439)				
Cisco Telepresence Ceiling Microphone Generation 2 - microphone	4	4059072	\$1,140.04	\$4,560.16
Mfg. Part#: CTS-MIC-CLNG-G2 UNSPSC: 52161520 TAX: HOLBROOK, AZ 6.4300% \$293.22 Contract: E&I CNR01439 Catalog (CNR01439)				
Cisco Webex Room Kit Mini - Video Conferencing Kit	1	5387024	\$3,181.56	\$3,181.56
Mfg. Part#: CS-KIT-MINI-K9 UNSPSC: 45111902 TAX: HOLBROOK, AZ 6.4300% \$204.57 Contract: E&I CNR01439 Catalog (CNR01439)				
Cisco Screen Mount - video conferencing mounting kit	1	5389257	\$136.96	\$136.96
Mfg. Part#: CS-KIT-MINI-SMK UNSPSC: 31162313 TAX: HOLBROOK, AZ 6.4300% \$8.81 Contract: E&I CNR01439 Catalog (CNR01439)				
Cisco Multi-head - video / audio / data cable - 8 ft	1	5808083	\$482.43	\$482.43
Mfg. Part#: CAB-HDMI-MUL4K-2M TAX: HOLBROOK, AZ 6.4300% \$31.02 Contract: E&I CNR01439 Catalog (CNR01439)				
Cisco Unified Communications Essential Operate Service - extended service a	4	5243422	\$2,197.49	\$8,789.96
Mfg. Part#: CON-ECDN-CSKITPO9 UNSPSC: 81111811 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$565.19 Contract: E&I CNR01439 Catalog (CNR01439)				
CIS CCW SN CON-ECDN-CSCAMZTP	4	6622385	\$718.02	\$2,872.08
Mfg. Part#: CON-ECDN-CSCAMZTP Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$184.67 Contract: E&I CNR01439 Catalog (CNR01439)				
Cisco Unified Communications Essential Operate Service - extended service a	4	3960975	\$120.63	\$482.52
Mfg. Part#: CON-ECDN-CTSMICG2 UNSPSC: 81111811 TAX: HOLBROOK, AZ 6.4300% \$31.03 Contract: E&I CNR01439 Catalog (CNR01439)				
Cisco Unified Communications Essential Operate Service - extended service a	1	5391662	\$246.95	\$246.95
Mfg. Part#: CON-ECDN-CSKITMIN UNSPSC: 81111811 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$15.88 Contract: E&I CNR01439 Catalog (CNR01439)				

PURCHASER BILLING INFO	SUBTOTAL	\$119,903.58
Billing Address: NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 Phone: (928) 524-7600 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	SALES TAX	\$7,709.80
	GRAND TOTAL	\$127,613.38
	Please remit payments to:	
DELIVER TO		

Shipping Address:
NORTHLAND PIONEER COLLEGE
ATTN: JASON LABUTE
102 N 1ST AVE
HOLBROOK, AZ 86025-2902
Shipping Method: DROP SHIP-GROUND

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION



Sara Wilson

(866) 339-0305

sara.wilson@cdwg.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$119,903.58	\$3,182.24/Month	\$119,903.58	\$3,684.64/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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