

Request to Award Contract for Welding Equipment and Supplies

Recommendation:

As a result of the Request for Proposals (RFP) AS#21-07, staff recommends awarding an annual contract, renewable for four (4) additional years, to Praxair Distribution, Inc. for welding equipment and supplies. Staff also recommend awarding a secondary contract, renewable for four (4) additional years, to Sentry Fire & Welding Supply to assist in the event Praxair is unable to meet all future needs for equipment and supplies.

Summary:

Upon evaluating annual aggregate spending for vendors and commodities, it was determined that welding equipment and supplies met the threshold to be competitively bid. Historical annual spending for welding equipment and supplies, including gases, has ranged from \$80,000 to \$250,000 and is projected to continue to fall within this range over the life of this contract. RFP AS#21-07 was issued to establish one or more competitive contracts with qualified vendors for welding equipment and supplies for annual aggregate purchases in excess of \$50,000.

These are multi-year contracts beginning from the date of award for one year. The contracts are renewable for up to a maximum of four (4) additional years on a year-to-year basis. Annual renewals will be based on performance, cost, and general quality of the services provided by the successful vendors selected.

The RFP was posted May 7th, closed June 17th, and had a bid opening date of June 18th. Two proposals were recorded from Praxair and Sentry. Included with this request are the cumulative RFP scoring sheet and an itemized list of equipment and supplies available for purchase from Praxair. In making this determination, the RFP evaluators considered the value, scope, complexity, and nature of the services to be rendered and the terms of the submitted proposal were determined to be fair and reasonable.



AS#21-07 - WELDING EQUIPMENT AND SUPPLIES**Scoring Summary**

RFP Scoring Sheet	Points Possible	Praxair Distribution Inc	Sentry Fire & Welding Supply
Total	/ 170 pts	148.5	83.33
A - Bid Opening	/ 70 pts	51.5	29
A-1 - Bid Opening	Pass/Fail	Pass	Pass
A-2 - Cost data	/ 20 pts	4.499	20
A-3 - Cost data	/ 30 pts	27	9
A-4 - Catalog discounts	/ 20 pts	20	0
C - Customer Service (Q-46BL)	/ 45 pts	45	29.83
C-1 - Service Area	/ 15 pts	15	12.5
C-3 - Customer Support	/ 15 pts	15	6
C-2 - Delivery	/ 15 pts	15	11.33
D - Proposer Discount Data	/ 35 pts	32.67	15.17
D-1 - Proposer Discount Data	/ 35 pts	32.67	15.17
E - Proposer Delivery Data	/ 20 pts	19.33	9.333
E-1 - Proposer Delivery Data	/ 20 pts	19.33	9.333

AS#21-07 - WELDING EQUIPMENT AND SUPPLIES ITEMIZED LIST

Item Number	Item	Quantity Required	Manufacturer/Model#	Unit Price
Gases (Cutting and Welding gases) (22)				
#1-1	Oxygen - Size 200 CF	1	OX KX	11.25
#1-2	Oxygen - Size 125 CF	1	OX S	9.64
#1-3	Oxygen - Size 80 CF	1	OX Q	6.3
#1-4	Oxygen - Size 40 CF	1	OX 40	5.64
#1-5	Oxygen - Size 20 CF	1	OX R	4.18
#1-6	Acetylene - Size 5	1	AC WTL	127.88
#1-7	Acetylene - Size 4	1	AC 4X	48.58
#1-8	Acetylene - Size 3	1	AC 3	32.34
#1-9	Acetylene - Size 75	1	AC 2	26.44
#1-10	Acetylene - Size B	1	AC B	17.13
#1-11	Acetylene - Size MC	1	AC MC	8.58
#1-12	Carbon Dioxide - Size 50	1	CD 50X	18.07
#1-13	Carbon Dioxide - Size 20	1	CD 20X	9.74
#1-14	Argon/ CO2 (75/25 mix) - Size T	1	AR STAR14-T	37.25
#1-15	Argon/ CO2 (75/25 mix) - Size K	1	AR STAR14-KX	32.91
#1-16	Helium - Size T	1	HE T	229.78

#1-17	Helium - Size K	1	HE KX	182.49
#1-18	Helium - Size 125	1	HE S	113.8
#1-19	Hazardous Material Fee Per Invoice	1	ZZZHAZMAT	7.95
#1-20	Monthly Hazardous Material Fee	1	RENHAZFLAT	25
#1-21	Delivery Charge Per Invoice (Gases only)	1	ZZZDELIVERY	30
#1-22	Monthly Delivery Charge (Gases only)	1	RENDELCHG	110
Safety Equipment (10)				
#2-1	Jackson Clr Face Shields 3002808	1	JAC29079	7.18
#2-2	Jackson K- head gear 3000001	1	JAC14381	10.46
#2-3	Ear plugs (100 pr.)	1	MOL6900	34.38
#2-4	TIG Gloves leather	1	TIL25BL	9
#2-5	Welding jacket (L)	1	PRS6230L	13.9
#2-6	Welding Hood, auto darkening	1	PRS61510	103.69
#2-7	Safety Glasses; clear lense, clear temple; ANSI Z87.1+ Certified	1	PRS66100	0.85
#2-8	Welding Hood, Fixed; #10	1	PRS62101	14
#2-9	Welding Gloves; top grain cowhide palm with cowhide split reinforcements; 4 inch cuff; fleece lined; stitched with Kevlar	1	TIL1350L	12
#2-10	Welding Gloves; pearl; shoulder split cowhide; 14 inch length; cotton lined; welted fingers	1	PRS1000	6.6
Filler Materials (10)				
#3-1	33# Spools .035 E71T-11	1	HOB5222108-029	4.05
#3-2	1/8" 6010 Lincoln 5P+ (50 lbs.)	1	LINED010278	3.22
#3-3	33# Spool .035 ER70S-6	1	PRSS6RS09P015	1.35
#3-4	Tig filler rod 3/32" er70-b2 or er70-b3 or er80-b3 (10 lbs.)	1	PRSS3670S2093	2.64
#3-5	3/32" 2% Lanthanated Tungsten	1	PRS40224	27.89
#3-6	Solid Wire; Lincoln SuperArc L-50, .035 diameter; 33 lb spool	1	LINED032924	2.94
#3-7	1/8" Lincoln Excalibur	1	LINED028281	2.35
#3-8	5 Lb- ER 4043 Aluminum Tig Filler Rod	1	PRS404336094243	4.99
#3-9	16 lb- 3/64" Aluminum ER4043 MIG Wire	1	PRS404320047243	5.08
#3-10	10 Lb- 3/32 SS TIG rod 316L	1	PRS05019	6.5
Tools & Misc. Supplies (10)				
#4-1	Miller Drive Roll Kit. .035 VK 079606	1	MIL079606	82.92
#4-2	Lincoln 350A Thread on 1/8" Recessed Gas Nozzle. KP2742-1-62R	1	LINKP2742-1-62R	11.37
#4-3	Thermal Dynamic Start Cartridge 9-8213	1	THE9-8213	35.02
#4-4	Tig 3/32' collets for #17 torch	1	PRS10N24	0.75
#4-5	Miller 100 spool gun .035	1	MIL300371	340.05
#4-6	Miller drive rollers combo .023/.030 V hard wire	1	MIL204579	47.17
#4-7	(100') #1 AWG welding cable	1	PRS1-250	2.15

#4-8	Drill, 3/8 inch VSR with Keyless Chuck, 6.7amps, pistol grip design	1	DEWDW222	123.39
#4-9	Grinder w/Trigger Grip, 15.0amp/5.3HP, 6,000 rpm, 5-position side handle, 7 inch & 9 inch guard	1	DEWD28499X	222.2
#4-10	Grinder w/Trigger Grip, 13.0amp/2.3HP, 9,000 rpm, 2-position side handle, 5 inch & 6 inch keyless adjustable guard	1	DEWDWE43116N	144.48
Consumables (10)				
#5-1	4-1/2 bead brush	1	PRS53013	8.15
#5-2	4-1/2 x1/4 x7/8 grind wheel	1	PRS51000	1.67
#5-3	4-1/2x1/8x7/8 grind wheel	1	PRS51012	1.62
#5-4	4-1/2x.045x7/8 cut wheel	1	PRS51005	1.25
#5-5	4 1/2" x .045 raise hub cut-off wheels	1	PRS51009	1.46
#5-6	Paint Markers (Silver and/or blue)	1	PRS58509	3.5
#5-7	Buffing/Polishing Disc, 4 1/2 inch; 120 Grit	1	UNI71209	4.16
#5-8	Buffing/Polishing Disc, 7 inch; 80 Grit	1	UNI71281	13.27
#5-9	Buffing Disc, Flap Disc, 4 1/2 inch x 7/8 inch; 120 grit	1	UNI71209	4.16
#5-10	Grinding disc 4 1/2 inch x .45 inch x 7/8 inch	1	PRS51005	1.25
Welders & Equipment (8)				
#6-1	MIG Welder Multimatic 255 (MIL951768)	1	MIL951768	3995.33
#6-2	Miller Dynasty 210	1	MIL907685	3396.67
#6-3	Miller Pipeworks 400	1	MIL951381	13014
#6-4	BS-330SA Semi-Automatic Band Saw	1	BLHBS-330SA	12440
#6-6	DBG-106 Belt/Disc Grinder	1	BLH1002466	1151.11
#6-7	Plasma Cutting System, 1/2 inch (12mm)	1	HYP088112	1878.95
#6-8	Stick Welder (SMAW) 150 amp DC output, 225 amp AC output	1	LINK1297	739.6
#6-9	Chop Saw, 14 inch Multi Cutter, 15.0amps, 1,300rpm: includes 14 inch carbide tipped blade, wrench, vertical clamp	1	HIU355CPSL	249.84