

Request to Approve Purchase of Cisco Telepresence Endpoints for Science Classrooms

Recommendation:

Requesting Board approval to purchase 8 Cisco Telepresence endpoints, with SmartNet support/maintenance for each, from CDWG under AZ STATE PROCUREMENT CONTRACT E&I CNR01439 Catalog. The total amount of the request is \$203,200.62. This purchase will be made utilizing CAREs funds that have been allocated to the college.

Summary:

This purchase is requested to expand our video endpoints to eight (8) Science classrooms at the following campuses/centers – Hopi, Little Colorado Campus, Painted Desert Campus, Silver Creek Campus, White Mountain Campus, and Whiteriver. This expansion will allow SCI instructors the ability to expand course offerings to those campuses with limited staffing and allow for increased enrollment. The purchase includes endpoints, cameras, microphones and all mounts and cables.

The cost for the systems, and all associated equipment, along with SmartNet Maintenance is \$185,690.06, tax is \$17,510.56 (which includes the 3% (\$5,570.70) due to the City of Holbrook), and shipping is included in above price for a total price of \$203,200.62. The purchase meets competitive purchasing guidelines by utilizing AZ STATE PROCUREMENT CONTRACT E&I CNR01439. This purchase will be made utilizing CAREs funds that have been allocated to the college and will not use NPC budget funding.



QUOTE CONFIRMATION



DEAR CURTIS STEVENS,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MCNM314	5/5/2021	NPC ROOM KITS	302679	\$197,629.92

IMPORTANT - PLEASE READ

Special Instructions: TAX: MULTIPLE TAX JURISDICTIONS APPLY
TAX: CONTACT CDW FOR TAX DETAILS

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Cisco Webex Room Kit Mini - video conferencing kit Mfg. Part#: CS-KIT-MINI-K9 UNSPSC: 45111902 TAX: HOLBROOK, AZ 6.4300% \$153.58 Contract: E&I CNR01439 Catalog (CNR01439)	1	5387024	\$2,388.55	\$2,388.55
CIS DIR SN CON-SSSNT-CSKITMIN Mfg. Part#: CON-SSSNT-CSKITMIN Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$17.16 Contract: E&I CNR01439 Catalog (CNR01439)	1	6348538	\$266.85	\$266.85
Cisco Screen Mount - video conferencing mounting kit Mfg. Part#: CS-KIT-MINI-SMK UNSPSC: 31162313 TAX: HOLBROOK, AZ 6.4300% \$6.18 Contract: E&I CNR01439 Catalog (CNR01439)	1	5389257	\$96.10	\$96.10
Cisco Multi-head - video / audio / data cable - 8 ft Mfg. Part#: CAB-HDMI-MUL4K-2M TAX: HOLBROOK, AZ 6.4300% \$23.82 Contract: E&I CNR01439 Catalog (CNR01439)	1	5808083	\$370.44	\$370.44
Cisco Webex Room Kit Pro - GPL - video conferencing kit Mfg. Part#: CS-KITPRO-K9 UNSPSC: 45111902 TAX: HOLBROOK, AZ 6.4300% \$6,211.53 Contract: E&I CNR01439 Catalog (CNR01439)	8	5243421	\$12,075.30	\$96,602.40
CIS DIR SN CON-ECDN-CSKITPO9 Mfg. Part#: CON-ECDN-CSKITPO9 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$934.96 Contract: E&I CNR01439 Catalog (CNR01439)	8	6441635	\$1,817.58	\$14,540.64
Cisco Telepresence Ceiling Microphone Generation 2 - microphone Mfg. Part#: CTS-MIC-CLNG-G2	24	4059072	\$799.94	\$19,198.56

QUOTE DETAILS (CONT.)				
UNSPSC: 52161520 TAX: HOLBROOK, AZ 6.4300% \$1,234.47 Contract: E&I CNR01439 Catalog (CNR01439)				
<u>CIS DIR SN CON-ECDN-CTSMICG2</u>	24	6343556	\$99.77	\$2,394.48
Mfg. Part#: CON-ECDN-CTSMICG2 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$153.97 Contract: E&I CNR01439 Catalog (CNR01439)				
<u>Cisco Multi-head - video / audio / data cable - 30 ft</u>	8	5400560	\$424.13	\$3,393.04
Mfg. Part#: CAB-HDMI-MUL4K-9M UNSPSC: 26121604 TAX: HOLBROOK, AZ 6.4300% \$218.17 Contract: E&I CNR01439 Catalog (CNR01439)				
<u>Cisco HDMI cable - 10 ft</u>	8	4629984	\$31.68	\$253.44
Mfg. Part#: CAB-2HDMI-3M-GR UNSPSC: 26121604 TAX: HOLBROOK, AZ 6.4300% \$16.30 Contract: E&I CNR01439 Catalog (CNR01439)				
<u>Cisco patch cable - 5 ft - gray</u>	8	4717211	\$16.10	\$128.80
Mfg. Part#: CAB-ETH-1.5M-GR UNSPSC: 26121609 TAX: HOLBROOK, AZ 6.4300% \$8.28 Contract: E&I CNR01439 Catalog (CNR01439)				
<u>Cisco HDMI cable - 5 ft</u>	8	4541462	\$26.31	\$210.48
Mfg. Part#: CAB-2HDMI-1.5M-GR UNSPSC: 26121604 TAX: HOLBROOK, AZ 6.4300% \$13.53 Contract: E&I CNR01439 Catalog (CNR01439)				
<u>Cisco patch cable - 10 ft - gray</u>	8	4590912	\$16.10	\$128.80
Mfg. Part#: CAB-ETH-3M-GR UNSPSC: 26121609 TAX: HOLBROOK, AZ 6.4300% \$8.28 Contract: E&I CNR01439 Catalog (CNR01439)				
<u>Cisco patch cable - 16.4 ft - gray</u>	8	4673608	\$21.47	\$171.76
Mfg. Part#: CAB-ETH-5M-GR UNSPSC: 26121609 TAX: HOLBROOK, AZ 6.4300% \$11.04 Contract: E&I CNR01439 Catalog (CNR01439)				
<u>Cisco TelePresence Precision 60 - conference camera</u>	8	3303024	\$4,778.16	\$38,225.28
Mfg. Part#: CTS-CAM-P60 UNSPSC: 45121520 TAX: HOLBROOK, AZ 6.4300% \$2,457.89 Contract: E&I CNR01439 Catalog (CNR01439)				
<u>CIS DIR SN CON-ECDN-CTSCAM60</u>	8	6181401	\$512.32	\$4,098.56
Mfg. Part#: CON-ECDN-CTSCAM60 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$263.54 Contract: E&I CNR01439 Catalog (CNR01439)				
<u>Cisco camera mounting bracket</u>	8	3535070	\$134.22	\$1,073.76
Mfg. Part#: CTS-CAM60-BRKT UNSPSC: 45121518 TAX: HOLBROOK, AZ 6.4300% \$69.04 Contract: E&I CNR01439 Catalog (CNR01439)				

QUOTE DETAILS (CONT.)			
Cisco NU TelePresence Room License	9	\$238.68	\$2,148.12
Mfg. Part#: A-FLEX-P-DEV-REG			
TAX: HOLBROOK, AZ 6.4300% \$138.12			
Contract: E&I CNR01439 Catalog (CNR01439)			

PURCHASER BILLING INFO	SUBTOTAL	\$185,690.06
Billing Address: NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 Phone: (928) 524-7600 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	SALES TAX	\$11,939.86
	GRAND TOTAL	\$197,629.92
DELIVER TO	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
Shipping Address: NORTHLAND PIONEER COLLEGE 102 N 1ST AVE HOLBROOK, AZ 86025-2902 Shipping Method: DROP SHIP-GROUND		

Need Assistance? CDW•G SALES CONTACT INFORMATION			
	Lance McMillan	(866) 222-9712	lancem@cdw.com

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$185,690.06	\$4,928.21/Month	\$185,690.06	\$5,706.26/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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Entity Registration

Exclusions

Active Exclusions

Inactive Exclusions

Responsibility / Qualification

CDW GOVERNMENT LLC

DUNS Unique Entity ID
026157235

SAM Unique Entity ID
PHZDZ8SJ5CM1

CAGE/NCAGE
1KH72

Expiration Date

Registration Status

Nov 12, 2021

Active

Purpose of Registration
All Awards

Physical Address
**230 N Milwaukee AVE
Vernon Hills, Illinois
60061-4304, United States**

Mailing Address
**230 N Milwaukee AVE
Vernon Hills, Illinois
60061-1577, United States**

*The DUNS number is currently the official Unique Entity ID

Version

Current Record

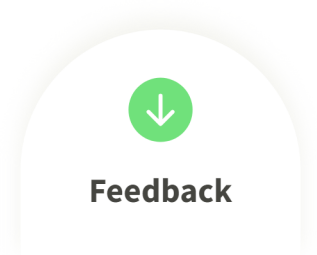
There may be instances when an individual or firm has the same or similar name as your search criteria, but is actually a different party. Therefore, it is important that you verify a potential match with the excluding agency identified in the exclusion's details. To confirm or obtain additional information, contact the federal agency that took the action against the listed party. Agency points of contact, including name and telephone number, may be found by navigating to the Agency Exclusion POCs page within Help.

ACTIVE EXCLUSIONS

There are no active exclusion records associated to this entity by its Unique Entity ID.

INACTIVE EXCLUSIONS

There are no inactive exclusion records associated to this entity by its Unique Entity ID.



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General Services Administration

This is a U.S. General Services Administration Federal Government computer system that is **"FOR OFFICIAL USE ONLY."** This system is subject to monitoring. Individuals found performing unauthorized activities are subject to disciplinary action including criminal prosecution.