

Request to Purchase Infant Model Patient Simulator

Recommendation:

Staff recommends the purchase of a Laerdal Medical Corporation Infant Model Patient Simulator at a cost of \$51,072.42 using 2021 Perkins funds.

Summary:

In conjunction with the EMT Department (Nursing and Allied Health) and Perkins Grant Coordinator, Procurement obtained sealed bids for an infant patient simulator meeting requested specifications by the closing date of June 1, 2021. The EMT department, which does not currently own a functional infant simulator, requires this equipment to meet accreditation requirements for inclusion of infant assessment and management in the curriculum.

The approved level of funding available is \$55,000. A total of six (6) bids were submitted by five (5) vendors, ranging from \$26,099.80 to \$60,270.75. Bids were rated according to Customer Service, Product Compliance to Specifications, Value Added Services, and the Cost Proposal with 125 total points possible. Scores range from 67.28 points (Medvision) to 92.55 points (Laerdal). Reviewers feel the Laerdal product, which provides numerous critical care features and robust value-added inclusions, is the best value for the college. In addition, Laerdal simulators offer consistency in equipment and peripherals, eliminating the need for faculty to learn new operating systems with each new mannequin purchase. The EMT department uses Laerdal pediatric and adult simulators, as does Nursing.



AS# 21-08 - Infant Patient Simulator

Project Overview

Project Details	
Reference ID	AS# 21-08
Project Name	Infant Patient Simulator
Project Owner	Robert Johnson
Project Type	IFB
Department	Purchasing
Current Spend	\$45000.00
Target Savings	5%
Budget	\$30000.00 - \$60000.00
Project Description	The intent of this IFB is to obtain a quote for specific infant medical simulator equipment as specified within the Statement of Work of this IFB.
Open Date	May 09, 2021 6:00 AM MST
Close Date	Jun 02, 2021 3:00 PM MST

Highest Scoring Supplier	Score
Laerdal Medical Corporation	92.55 pts

Seal status

Requested Information	Unsealed on	Unsealed by
Infant Patient Simulator (BT-85MQ)	Jun 02, 2021 3:07 PM MST	Robert Johnson
Section V: Proposal Form	Jun 02, 2021 3:07 PM MST	Robert Johnson
Section VI: Agreement	Jun 02, 2021 3:07 PM MST	Robert Johnson
Attachment 1: Exceptions Requested	Jun 02, 2021 3:07 PM MST	Robert Johnson
Attachment 2: Cost Proposal	Jun 02, 2021 3:07 PM MST	Robert Johnson
Customer Service (Q-68CH)	Jun 02, 2021 3:30 PM MST	Robert Johnson

Conflict of Interest

Declaration of Conflict of Interest You have been chosen as a Committee member for this Evaluation. Please read the following information on conflict of interest to see if you have any problem or potential problem in serving on this committee. ## Code of Conduct All information related to submissions received from Suppliers or Service Providers must be kept confidential by Committee members. ## Conflict of Interest No member of a Committee shall participate in the evaluation if that Committee member or any member of his or her immediate family: * has direct or indirect financial interest in the award of the contract to any proponent; * is currently employed by, or is a consultant to or under contract to a proponent; * is negotiating or has an arrangement concerning future employment or contracting with any proponent; or, * has an ownership interest in, or is an officer or director of, any proponent. Please sign below acknowledging that you have received and read this information. If you have a conflict or potential conflict, please indicate your conflict on this acknowledgment form with information regarding the conflict. I have read and understood the provisions related to the conflict of interest when serving on the Evaluation Committee. If any such conflict of interest arises during the Committee's review of this project, I will immediately report it to the Purchasing Director.

Name	Date Signed	Has a Conflict of Interest?
Robert Johnson	Jun 02, 2021 3:08 PM MST	No

Terrie Shevat	Jun 03, 2021 8:51 AM MST	No
Ruth Zimmerman	Jun 02, 2021 3:56 PM MST	No
Michelle Prentice	Jun 02, 2021 3:36 PM MST	No

Public Notices

Bid Opening - Infant Patient Simulator

Robert Johnson, Jun 01, 2021 10:11 AM MST

Wednesday, June 2, 2021 3:00 PM | (UTC-07:00) Arizona | 1 hr Start meeting More ways to join: Join from the meeting link <https://npc.webex.com/npc/j.php?MTID=m43a45b10156d1f8aa21f4397b982e22f> Join by meeting number Meeting number (access code): 120 019 7593 Meeting password: wY4tmaaRP79 Join by phone +1-415-655-0001 US Toll Global call-in numbers Join from a video system or application Dial 1200197593@npc.webex.com You can also dial 173.243.2.68 and enter your meeting number. If you are a host, click here to view host information. Need help? Go to <https://help.webex.com>

Submissions

Supplier	Date Submitted	Name	Email	Confirmation Code
Medvision	May 20, 2021 3:24 PM MST	Jason Mckenney	j.mckenney@medvisiongroup.com	MTQyNzUy
Gaumard Scientific Company, Inc.	Jun 01, 2021 1:11 PM MST	Karen Valdes	karen.valdes@gaumard.com	MTQ0ODEx
Laerdal Medical Corporation	May 26, 2021 4:27 AM MST	Sara Perpetua	sara.perpetua@laerdal.com	MTQzNjg5
QuadMed, Inc.	Jun 01, 2021 3:11 PM MST	Melinda Langorgen	bids@quadmed.com	MTQ0ODQw
Gaumard Scientific Company, Inc. - Alternate # 1	Jun 01, 2021 1:17 PM MST	Karen Valdes	karen.valdes@gaumard.com	MTQ0ODEz
CAE Healthcare	Jun 02, 2021 7:29 AM MST	Grace Gagliano	grace.gagliano@cae.com	MTQ0OTE2

Project Criteria

Criteria	Points	Description
A - Customer Service (Q-68CH)	25 pts	
A-1 - Customer Support	25 pts	
B - Product Compliance with specification	40 pts	
B-1 - Product Compliance with specification	40 pts	Rate vendors product adherence to specification.
C - Value Added Services	10 pts	
C-1 - Value Added Services	10 pts	Did vendor offer services in addition to the requirements provided?
E - Cost Proposal	50 pts	
E-1 - Cost Proposal	50 pts	Ranking from Bid Table
Total	125 pts	

Scoring Summary

Active Submissions

	Total	A - Customer Service (Q-68CH)	A-1 - Customer Support	B - Product Compliance with specification	B-1 - Product Compliance with specification
Supplier	/ 125 pts	/ 25 pts	/ 25 pts	/ 40 pts	/ 40 pts
Laerdal Medical Corporation	92.55 pts	20 pts	20 pts	38 pts	38 pts
Gaumard Scientific Company, Inc.	78.82 pts	16.88 pts	16.88 pts	34 pts	34 pts
Gaumard Scientific Company, Inc. - Alternate # 1	78.82 pts	16.88 pts	16.88 pts	34 pts	34 pts
CAE Healthcare	76.63 pts	12.5 pts	12.5 pts	32 pts	32 pts
QuadMed, Inc.	74.75 pts	3.75 pts	3.75 pts	18 pts	18 pts

	Total	A - Customer Service (Q-68CH)	A-1 - Customer Support	B - Product Compliance with specification	B-1 - Product Compliance with specification
Supplier	/ 125 pts	/ 25 pts	/ 25 pts	/ 40 pts	/ 40 pts
Medvision	67.28 pts	15.63 pts	15.63 pts	24 pts	24 pts

	C - Value Added Services	C-1 - Value Added Services	E - Cost Proposal	E-1 - Cost Proposal
Supplier	/ 10 pts	/ 10 pts	/ 50 pts	/ 50 pts
Laerdal Medical Corporation	9 pts	9 pts	25.55 pts	25.55 pts (\$51,072.42)
Gaumard Scientific Company, Inc.	6 pts	6 pts	21.95 pts	21.95 pts (\$59,455.44)
Gaumard Scientific Company, Inc. - Alternate # 1	6 pts	6 pts	21.95 pts	21.95 pts (\$59,455.44)
CAE Healthcare	6 pts	6 pts	26.13 pts	26.13 pts (\$49,947.33)

	C - Value Added Services	C-1 - Value Added Services	E - Cost Proposal	E-1 - Cost Proposal
Supplier	/ 10 pts	/ 10 pts	/ 50 pts	/ 50 pts
QuadMed, Inc.	3 pts	3 pts	50 pts	50 pts (\$26,099.80)
Medvision	6 pts	6 pts	21.65 pts	21.65 pts (\$60,270.75)