

Request to Approve Cisco Telepresence Endpoints for BUS Classrooms

Recommendation:

Requesting Board approval to purchase 3 Cisco Telepresence endpoints, with SmartNet support/maintenance for each, from CDWG under AZ STATE PROCUREMENT CONTRACT E&I CNR01439 Catalog. The total amount of the request is \$74,093.55.

Summary:

This purchase is requested to expand our video endpoints to three (3) BUS classrooms at the following campuses –Little Colorado Campus, Painted Desert Campus, and White Mountain Campus. This expansion will allow BUS instructors the ability to expand course offerings to those campuses with limited staffing and allow for increased enrollment. The purchase includes endpoints, cameras, microphones and all mounts and cables.

The cost for the systems, and all associated equipment, along with SmartNet Maintenance is \$67,708.62, tax is \$6,384.93 (which includes the 3% (\$2031.26) due to the City of Holbrook), and shipping is included in above price for a total price of \$74,093.55. The purchase meets competitive purchasing guidelines by utilizing AZ STATE PROCUREMENT CONTRACT E&I CNR01439.



QUOTE CONFIRMATION



DEAR CURTIS STEVENS,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LZBW549	3/5/2021	LZBW549	302679	\$72,062.29

IMPORTANT - PLEASE READ

Special Instructions: TAX: MULTIPLE TAX JURISDICTIONS APPLY
TAX: CONTACT CDW FOR TAX DETAILS

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Cisco Webex Room Kit Pro - GPL - video conferencing kit Mfg. Part#: CS-KITPRO-K9 UNSPSC: 45111902 TAX: HOLBROOK, AZ 6.4300% \$2,813.64 Contract: E&I CNR01439 Catalog (CNR01439)	3	5243421	\$14,586.00	\$43,758.00
Cisco Unified Communications Essential Operate Service - extended service a Mfg. Part#: CON-ECDN-CSKITPO9 UNSPSC: 81111811 Cotermed contract 94533560 ending 9/30/2021 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$245.30 Contract: E&I CNR01439 Catalog (CNR01439)	3	5243422	\$1,271.64	\$3,814.92
Cisco Telepresence Ceiling Microphone Generation 2 - microphone Mfg. Part#: CTS-MIC-CLNG-G2 UNSPSC: 52161520 TAX: HOLBROOK, AZ 6.4300% \$363.42 Contract: E&I CNR01439 Catalog (CNR01439)	9	4059072	\$627.99	\$5,651.91
CIS CCW SN CON-ECDN-CTSMICG2 Mfg. Part#: CON-ECDN-CTSMICG2 Cotermed contract 94533560 ending 9/30/2021 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$40.39 Contract: E&I CNR01439 Catalog (CNR01439)	9	6343556	\$69.80	\$628.20
Cisco TelePresence Precision 60 - conference camera Mfg. Part#: CTS-CAM-P60 UNSPSC: 45121520 TAX: HOLBROOK, AZ 6.4300% \$772.56 Contract: E&I CNR01439 Catalog (CNR01439)	3	3303024	\$4,005.00	\$12,015.00
CIS CCW SN CON-ECDN-CTSCAM60 Mfg. Part#: CON-ECDN-CTSCAM60	3	6181401	\$358.44	\$1,075.32

QUOTE DETAILS (CONT.)				
Cotermed contract 94533560 ending 9/30/2021 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$69.14 Contract: E&I CNR01439 Catalog (CNR01439)				
Cisco camera mounting bracket Mfg. Part#: CTS-CAM60-BRKT UNSPSC: 45121518 TAX: HOLBROOK, AZ 6.4300% \$7.23 Contract: E&I CNR01439 Catalog (CNR01439)	1	3535070	\$112.50	\$112.50
Cisco video conferencing mounting kit Mfg. Part#: CS-CPRO-WMK UNSPSC: 31162313 TAX: HOLBROOK, AZ 6.4300% \$19.65 Contract: E&I CNR01439 Catalog (CNR01439)	3	5349479	\$101.85	\$305.55
Cisco HDMI cable - 10 ft Mfg. Part#: CAB-2HDMI-3M-GR UNSPSC: 26121604 TAX: HOLBROOK, AZ 6.4300% \$5.83 Contract: E&I CNR01439 Catalog (CNR01439)	3	4629984	\$30.20	\$90.60
Cisco HDMI cable - 5 ft Mfg. Part#: CAB-2HDMI-1.5M-GR UNSPSC: 26121604 TAX: HOLBROOK, AZ 6.4300% \$4.84 Contract: E&I CNR01439 Catalog (CNR01439)	3	4541462	\$25.08	\$75.24
Cisco patch cable - 16.4 ft - gray Mfg. Part#: CAB-ETH-5M-GR UNSPSC: 26121609 TAX: HOLBROOK, AZ 6.4300% \$7.90 Contract: E&I CNR01439 Catalog (CNR01439)	6	4673608	\$20.47	\$122.82
Cisco NU TelePresence Room Mfg. Part#: A-FLEX-P-DEV-REG TAX: HOLBROOK, AZ 6.4300% \$3.77 Contract: E&I CNR01439 Catalog (CNR01439)	3	4786985	\$19.52	\$58.56

PURCHASER BILLING INFO		SUBTOTAL	\$67,708.62
Billing Address: NORTHLAND PIONEER COLLEGE BUSINESS OFFICE PO BOX 610 HOLBROOK, AZ 86025-0610 Phone: (928) 524-7600 Payment Terms: NET 30 Days-Govt/Ed		SHIPPING	\$0.00
		SALES TAX	\$4,353.67
		GRAND TOTAL	\$72,062.29
		Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
DELIVER TO			
Shipping Address: NORTHLAND PIONEER COLLEGE 1200 E. HERMOSA DR HOLBROOK, AZ 86025 Phone: (928) 524-6111 Shipping Method: DROP SHIP-GROUND			

Need Assistance? CDW•G SALES CONTACT INFORMATION			
	Lance McMillan	(866) 222-9712	lancem@cdw.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$67,708.62	\$1,815.27/Month	\$67,708.62	\$2,096.94/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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SAM Search Results
List of records matching your search for :

Record Status: Active
DUNS Number: 026157235

ENTITY	CDW Government LLC	Status: Active
DUNS: 026157235	+4:	CAGE Code: 1KH72 DoDAAC:
Expiration Date: 09/15/2021	Has Active Exclusion?: No	Debt Subject to Offset?: No
Address: 230 N Milwaukee Ave City: Vernon Hills ZIP Code: 60061-4304	State/Province: ILLINOIS Country: UNITED STATES	