Notice of Public Meeting

Pursuant to A.R.S. § 38-431.02, notice is hereby given to the members of the Navajo County Community College District Governing Board (Board) and to the general public that the Board will will meet for a regular District Governing Board Meeting, open to the public, on <u>November 17, 2020 beginning at 9:00 a.m.</u> The meetings will be held on <u>Zoom</u> and you can also join by calling 1 669 900 6833 and using meeting ID: 847 2407 4144.

One or more Board members and/or staff members may participate in the meetings by telephone if necessary.

The public is invited to check on addenda that may be posted up to 24 hours prior to the meetings. Copies of the meeting agenda may be obtained through the Office of the President, Northland Pioneer College, Painted Desert Campus, 2251 E. Navajo Blvd., Holbrook, AZ, telephone (928) 524-7418 or (800) 266-7845 Ext. 7418, at least 24 hours in advance of the meeting. If any disabled person needs any type of accommodation, please notify Paul Hempsey at the above address or telephone number at least 24 hours prior to the scheduled start time.

The Board may vote to hold an executive session for discussion or consideration of a personnel matter(s) pursuant to A.R.S. §38-431.03(A)(1). The Board may vote to hold an executive session for the purpose of obtaining legal advice from the District's attorney on any matter listed on the agenda pursuant to A.R.S. §38-431.03 (A)(3). Should the District's attorney not be present in person, notice is further given that the attorney may appear by speakerphone.

I, <u>Paul Hempsey</u>, certify that this notice of public meeting, prepared pursuant to A.R.S. § 38-431.02, was posted on or before the 16th day of November, 2020, at 9:00 a.m.

Paul Hempsey Recording Secretary to the Board

NOTICE DISTRIBUTION

- WHITE MOUNTAIN INDEPENDENT NEWSPAPER
- 2. TRIBUNE-NEWS & SNOWFLAKE HERALD NEWSPAPERS
- NAVAJO TIMES
- 4. NAVAJO-HOPI OBSERVER
- 5. KINO RADIO
- 6. KNNB RADIO
- 7. COUNTRY MOUNTAIN AIRWAVES [KQAZ/KTHQ/KNKI RADIO]
- 8. KWKM RADIO
- 9. WHITE MOUNTAIN RADIO
- 10. NPC WEB SITE
- 11. NPC ADMINISTRATORS AND STAFF
- 12. NPC FACULTY ASSOCIATION PRESIDENT
- 13. NPC CLASSIFIED AND ADMINISTRATIVE SUPPORT ORGANIZATION PRESIDENT
- 14. NPC STUDENT GOVERNMENT ASSOCIATION PRESIDENT



Northland Pioneer College Mission:

NPC provides, supports and promotes lifelong learning.

Our Shared Vision:

NPC provides a learner-centered environment, responds to community needs through effective and innovative service to our students, and fosters professional growth and collegial collaboration.

Our Shared Values:

NPC upholds the following values:

- A quality learning environment
- Diversity and accessibility
- Integrity and accountability
- Collaboration toward success



Governing Board Meeting Agenda ZOOM Or you can join by calling 1 669 900 6833 and using meeting ID: 847 2407 4144.

Date:	November 17, 2020 Time	e: 9:00 a.m. (MST)
<u>Item</u>	<u>Description</u>	<u>Resource</u>
1.	Call to Order and Pledge of Allegiance	Chair Lucero
2.	Adoption of the Agenda(Action)	Chair Lucero
3.	Call for Public Comment	Chair Lucero ers may not respond
4.	Reports: A. Financial Position B. NPC Student Government Association (SGA) C. NPC Faculty Association D. Classified & Administrative Staff Organization (CASO)	VPAS Ellison Written Report No Report Donna Krieser
	E. NPC Friends and Family F. Human Resources	Director Wilson Written Report
	G. President's Report	Interim President Swarthout
5.	Consent Agenda	Chair Lucero
6.	Old Business:	
	A. Presidential Search I. Request to Approve ACCT as Search Firm for NPC's President Position	Interim President Swarthout Interim President Swarthout
	Qualification Areas for the NPC President Position (Action)	Interim President Swarthout
7.	New Business: A. Request to Approve Hazing Policy	VPLSS Clark VPLSS Clark
	 with Professional Quality Tools and Equipment	VPAS Ellison Director Raisor Director Yip-Reyes Interim President Swarthout
	G. Arizona Community Colleges 2020 Strategic Vision Outcomes Report . H. Review of 2021-22 Budget Assumptions and Guidelines I. Annual Evaluation of Contract with Sentry Welding	VPLSS Clark VPAS Ellison VPAS Ellison
	J. Board Self-Assessment Process	Interim President Swarthout

8.	DGB Agenda Items and Informational Needs for Future Meetings	Chair Lucero
9.	Board Report/Summary of Current Events	Board Members
10.	Announcement of Next Regular MeetingDecember 15, 2020	Chair Lucero
11.	Adjournment(Action)	Chair Lucero

The District Governing Board may consider any item on this agenda in any order and at any time during the meeting. The District Governing Board may take action to approve, or may take other action, regarding all items of New Business, Old Business, Standing Business, or the President's Report. The Board may vote to hold an executive session for the purpose of obtaining legal advice from the District's attorney on any matter listed on the agenda pursuant to A.R.S. §38-431.03 (A)(3).

Should the District's attorney not be present in person, notice is further given that the attorney may appear by speakerphone.



Budget Period Expired

25%

Tax Supported Funds				
		General Unrestricted		
		Current Month Actual	Y-T-D Actual	0/
	Budget	Actual	Y-1-D Actual	%
REVENUES				
Primary Tax Levy State Aid:	15,726,233	581,763	759,525	5%
Maintenance and Operations	1,554,800	-	388,700	25%
Equalization	8,444,300	-	2,111,075	25%
Tuition and Fees	4,600,000	148,671	1,332,983	29%
Investment earnings	500,000	38,486	142,478	_0,0
Grants and Contracts	1,400,000	-	3,869	0%
Other Miscellaneous	200,000	6,154	48,268	3,0
Fund Balance	-	3, 10 1	10,200	
Transfers	(2,900,000)	(52,156)	(473,655)	16%
TOTAL REVENUES	\$ 29,525,333	722,918	4,313,243	15%
EXPENDITURES				
Salaries and Benefits	19,997,902	1,755,676	4,105,736	21%
Operating Expenditures	9,527,431	833,684	2,515,404	26%
Capital Expenditures				
TOTAL EXPENDITURES	\$ 29,525,333	\$ 2,589,360 \$	6,621,140	22%
		Unrestricted	Plant	
	C	Current Month		
	Budget	Actual `	Y-T-D Actual	%
REVENUES				
State Aid:				
Capital/STEM	334,800	_	83,700	25%
Capital/31 EW	334,000	_	03,700	2570
Fund Balance - WMC Facilities	12,000,000	9,023	27,053	0%
Transfers	2,000,000	35,424	285,672	14%
TOTAL REVENUES	\$ 14,334,800	\$ 44,447 \$	396,425	3%
TOTAL REVENUES	φ 14,334,000	p 44,447 q	390,423	3 /0
EXPENDITURES				
Capital Expenditures - WMC Facilities	12,334,800	9,023	27,053	0%
Capital Expenditures - Other	2,000,000	35,424	369,372	18%
TOTAL EXPENDITURES	\$ 14,334,800	\$ 44,447 \$	396,425	3%

July 1, 2020 to September 30, 2020

Dudas	Daviad	C
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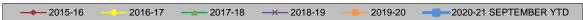
25%

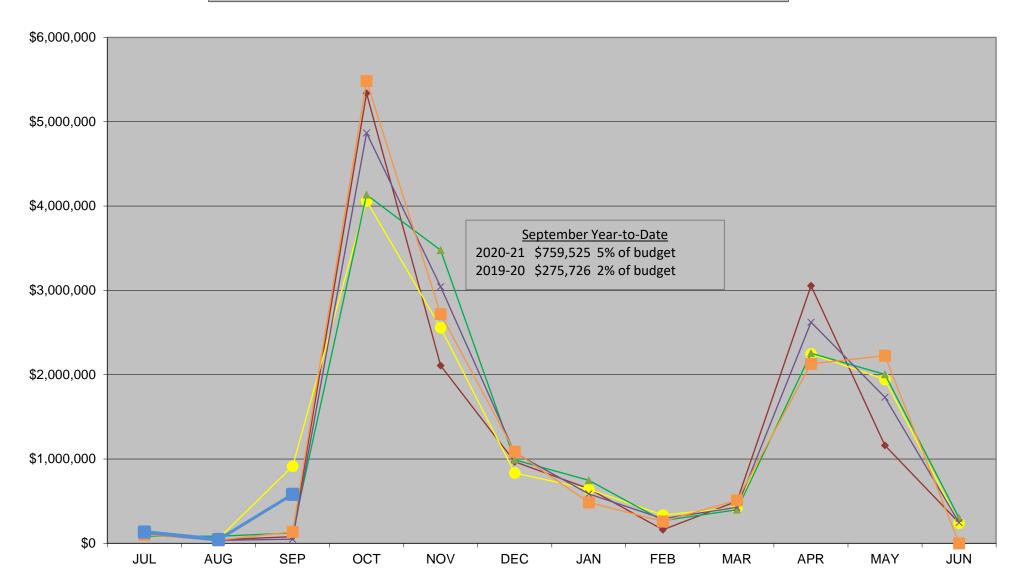
Restricted and Auxilary Funds							
	Restricted						
			Cur	rent Month			
		Budget		Actual	Y-	T-D Actual	%
REVENUES							
Grants and Contracts Fund Balance		6,000,000		64,858		361,913	6%
Transfers		600,000				150,000	25%
TOTAL REVENUES	\$	6,600,000	\$	64,858	\$	511,913	8%
EXPENDITURES							
Salaries and Benefits		841,801		101,107		298,127	35%
Operating Expenditures Capital Expenditures		5,758,199		370,466		1,131,497	20%
TOTAL EXPENDITURES	\$	6,600,000	\$	471,573	\$	1,429,624	22%
				Auxili	ary		
			Cur	rent Month			
		Budget		Actual	Y-	T-D Actual	%
REVENUES							
Sales and Services Fund Balance		300,000		2,491		11,131	4%
Transfers		300,000		16,732		37,983	13%
TOTAL REVENUES	\$	600,000	\$	19,223	\$	49,114	8%
EXPENDITURES							
Salaries and Benefits		239,418		11,072		32,705	14%
Operating Expenditures Capital Expenditures		360,582		8,229		16,409	5%
TOTAL EXPENDITURES	\$	600,000	\$	19,301	\$	49,114	8%

Cash Flows

Cash flows from all activities (YTD)	\$5,270,695
Cash used for all activities (YTD)	\$8,496,303
Net Cash for all activities (YTD)	(\$3,225,608)

Monthly Primary Property Tax Receipts





12 November 2020

Dear NPC Governing Board,

The Student Government hosted a movie via Zoom on 30 October, 2020. We hosted, "House on Haunted Hill." Our turnout was small but the attendees had a great time. This event wouldn't have been possible without the diligent efforts of our advisors. The process of getting clearances to show a movie proved full of little details! Our next movie will certainly be easier to facilitate.

The resignation of President Mark Vest was surprising and a note of thanks for his work at NPC was sent. We appreciate all he did to bring SGA to the table in matters of shared governance. We always felt heard by him. We welcome Dr. Swarthout back to NPC to serve as the Interim President and look forward to working with and supporting her in that role.

We are still working on the lineup of speakers for our Leadership Series via Zoom.

Sincerely,

Cindy Dies Owen SGA President, 2020-2021

DGB Human Resources Update November 17, 2020

OPEN POSITIONS

- 1. Administrative Assistant to the Associate Dean of Education & College and Career Preparation Open until filled. 9 applicants.
- 2. Chief Human Resources Officer Open until filled. 40 applicants.
- 3. Community Recruiter/North Open until filled. 9 applicants
- 4. Data Analyst Adult Education Program. Open until filled. 10 applicants.
- 5. Instructional Designer. Open until filled. 20 applicants.
- 6. Maintenance III Open until filled. 7 applicants.
- 7. Marketing Writer Open until filled. 19 applicants.
- 8. Surgical Technology Faculty. Open until filled. 1 applicant.
- 9. System Support Technician Open until filled. 16 applicants.
- 10. Technology Support Technician Open until filled. 65 applicants.

CLOSED & IN REVIEW

- 1. Early College Advisor/North. Closed. 19 applicants.
- 2. Small Business Analyst . Closed. 12 applicants.

FILLED

1. Records & Registration Grade Entry Clerk-Chelsea Hager. Started on October 27, 2020. Chelsea has four years' experience with NPC as the Veterans Administration Certifying Clerk. She is a Holbrook resident.

Navajo County Community College District Governing Board Meeting Minutes

October 13, 2020 – 1:00 p.m. **zoom**

Governing Board Member Present: Mr. Frank Lucero; Mr. Derrick Leslie; Mr. Everett Robinson; Mr. Elias Jouen.

Governing Board Member Present by Phone:

Governing Board Member Absent: Mr. Daniel Peaches.

Staff Present: President Mark Vest; Vice President for Learning and Student Services (VPLSS) Jessica Clark; Vice President for Administrative Services (VPAS) Maderia Ellison; Chief Information Officer (CIO) Scott Estes; Interim Chief Human Resources Officer (CHRO) Peggy Belknap; Recording Secretary to the Board Paul Hempsey.

Others Present: Tiffani Martin: Michael Chance: Denise Rominger: Lori Cormona: Angie King; Jessica Kitchens; Inez Schaechterle; Jennifer Bishop; Deena Gillespie; Michael Broyles; Rhonda Paladino; Tom Hodgkins; Michael Collier; Kevin Jones; Allison Landy; Jeanette Hancock; Natalie Kee; Wei Ma; Rickey Jackson; Karen Baker; Harshika Bhatt; Amelinda Webb; Magda Gluszek; Nicole Hendricks; Marletha Baloo; Daphne Brimhall; Michelle Prentice; Susan Jensen; Eric Bishop; Betsy Wilson; Jackie Pyles; Kurry Klingel; Gail Campbell; Gary Santillanes; Rebecca Hunt; Pat Lopez; Colleen Readel; Renee Freese; Bill Solomon; Melinda Klug; Shawntel Skousen; Susan Hoffman; Melody Niesen; Rich Harris; Philip Bowler; Keith Alsobrook; Tamara Osborne; Karen Zimmerman; Michelle Hunt; Judy Yip-Reyes; Sandy Manor; Rachel Arroyo-Townsend; Ruth Zimmerman; Shandiin Deputee; Frank Pinnell; Paul Moffitt; Julius Marshall; Desirae Silvers; Tamora Van Driel; Elizabeth Oliphant; Ryan Orr; Josh Rogers; Pamela Dominguez; Mike Meeks; Curtis Stevens; Lynn Oldham; Ryan Jones; Anthony Hill; Ann Hess; Jeremy Raisor; Janie Sandoval; Shan Qin; Mike Colwell; Loria Hute; Robert Johnson; Cassie Dows; Terrie Shevat; Glenna Lavoie; Dora Jaquez; Olivia Jaquez; Xander Henderson; Nathan Kosub; James Gil; April Horne; Cynthia Hutton; Brian Gardner; Chantal Kescoli; Chloe Fagotti; Valeria Abeyta; Stacy Ashcraft; Ferryn Sam; Scott Flake; Stephen Valichnac; Josephine Worker; Kipp Welch; Richard Strickland; Ernie Hess; Sammy Harris; Michael Solomonson; Donna Krieser; Mindy Neff; LaTonya Motley; Kara Belin; Dennis Nichols; Andrew Hassard; Dawn Johnson; Gaylene John; Martha Kanteena; Mathew Moore; Candy Wagoner.

Others Present by Phone:

Agenda Item 1: Call to Order

Chair Lucero called the meeting to order at 1:01 p.m.

Navajo County Community College District Governing Board Meeting – 10/13/2020 – Page 1 of 3

Agenda Item 2: Adoption of Agenda

Mr. Robinson moved to adopt the agenda as presented. Mr. Jouen seconded the motion. The motion carried upon a roll-call vote with Mr. Leslie, Mr. Robinson, Mr. Jouen, and Chair Lucero voting in favor. There were no votes against.

Agenda Item 3: Executive Session:

Pursuant to ARS 38-431.03(A)(1) – the District Governing Board may vote to enter **Executive Session for Discussion on the President's Contract**

At 1:03 p.m. Mr. Jouen made a motion for the Board to go into Executive Session. Mr. Robinson seconded the motion. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Robinson, Chair Lucero, and Mr. Leslie voting in favor. There were no votes against.

At 1:56 p.m. The Board moved back into regular session and adjourned from executive session upon a motion by Mr. Jouen, seconded by Mr. Robinson. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Robinson, Chair Lucero, and Mr. Leslie, voting in favor. There were no votes against.

Agenda Item 4: Potential Board Action on the President's Contract

Mr. Jouen made a motion to accept President Vest's resignation effective Tuesday, October 27th at 5pm, waiving the 90-day notice requirement in his contract and placing President Vest on paid Administrative Leave from 5pm on Tuesday, October 13th. Mr. Jouen further motioned to task the Executive Leadership team to present no less than three and no more than five names for the role of Interim President at a Special Board meeting scheduled for Tuesday, October 27th at 1 p.m. Mr. Jouen also moved that the Interim President be ineligible to apply for the permanent position. Mr. Robinson seconded.

Upon discussion Mr. Jouen amended his motion to state it would be Leadership Council's task to provide the names for Interim President candidates, not the Executive Leadership team and to have the names prepared, with resumes, by Friday, October 23rd. Mr. Robinson reaffirmed his second. The motion carried upon a roll-call vote with Mr. Leslie, Mr. Robinson, Mr. Jouen, and Chair. Lucero, voting in favor. There were no votes against.

The Board members thanked President Vest for his twenty plus years of service to the college, for his leadership, especially during the pandemic, and for everything he has done for students.

President Vest addressed the Board and those present in the audience, thanking the Board for accepting the terms of the resignation when they did not have to and noting that this was entirely his decision, that all Board members tried to talk him out of.

Agenda Item 5: Adjournment

The meeting was adjourned at 2:09 p.m. upon a motion by Mr. Leslie and a second by Mr. Robinson. The motion carried upon a roll-call vote with Mr. Leslie, Mr. Robinson, Mr. Jouen, and Chair. Lucero, voting in favor. There were no votes against.

Navajo County Community College District Governing Board Meeting – 10/13/2020 – Page 2 of 3



Respectfully submitted,

Paul Hempsey Recording Secretary to the Board



Navajo County Community College District Governing Board Meeting -10/13/2020 – Page 3 of 3



Navajo County Community College District Governing Board Meeting Minutes

October 20, 2020 - 9:00 a.m. **ZOOM**

Governing Board Member Present: Mr. Frank Lucero; Mr. Everett Robinson; Mr. Elias Jouen; Mr. Derrick Leslie (joined at 9:14 a.m.)

Governing Board Member Present by Phone:

Governing Board Member Absent: Mr. Daniel Peaches.

Staff Present: Vice President for Learning and Student Services (VPLSS) Jessica Clark; Vice President for Administrative Services (VPAS) Maderia Ellison; Chief Information Officer (CIO) Scott Estes; Interim Chief Human Resources Officer (CHRO) Peggy Belknap; Recording Secretary to the Board Paul Hempsey.

Others Present: Donna Krieser; Lia Keenan; Linda Kor; Tamara Osborne; Judy Yip-Reves; Curtis Stevens; Michael Broyles; Amber Hill; Betsy Wilson; Terrie Shevat; Carrie O'Brien; Ruth Zimmerman; Denise Rominger; Rickey Jackson; Gail Campbell; Jeremy Raisor; Paul Moffitt; Robert Johnson; Rebecca Hunt; Josh Rogers.

Others Present by Phone:

Agenda Item 1: Call to Order and Pledge of Allegiance

Chair Lucero called the meeting to order at 10:02 a.m. and asked Mr. Robinson to lead the Pledge of Allegiance.

Agenda Item 2: Adoption of Agenda

Mr. Robinson moved to adopt the agenda as presented. Mr. Jouen seconded the motion. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Robinson, and Chair Lucero voting in favor. There were no votes against.

Agenda Item 3: Call for Public Comment

None.

Agenda Item 4: Reports

4.A. Financial Position

VPAS Ellison addressed the Board and reviewed the Financial Position Report.

Mr. Robinson asked if VPAS Ellison had heard if Navajo County had reported any issues processing Property Tax Payments. VPAS Ellison responded that she had not heard of any difficulties but would follow up with the County.

Navajo County Community College District Governing Board Meeting – 10/20/2020 – Page 1 of 4



4.B. NPC Student Government Association (SGA)

Written Report.

4.C. Faculty Association

No Report.

4.D. Classified & Administrative Staff Organization (CASO)

No Report.

4.E. NPC Friends and Family

Director Wilson addressed the Board and provided an update on recent Friends and Family activities highlighting the efforts to establish a Food Pantry at all college locations.

4.F. Human Resources

Written Report.

Mr. Robinson asked Interim CHRO Belknap to provide an update on the search for a Chief Human Resources Officer (CHRO).

Agenda Item 5: Consent Agenda

- A. September 15, 2020 Regular Meeting Minutes
- B. **TALON to Consortium IGA Amendments between** Navajo County Community College District and Heber-Overgaard USD; Hopi Jr/Sr High School

Mr. Jouen made a motion to approve the consent agenda as presented. Mr. Robinson seconded. The motion carried upon a roll-call vote with Mr. Robinson, Chair. Lucero, and Mr. Jouen, voting in favor. There were no votes against.

Agenda Item 6: Old Business

None.

Agenda Item 7: New Business

7.A. Executive Session: Pursuant to ARS 38-431.03(A)(3) – the District Governing Board may vote to enter Executive Session for discussion with the college attorney on a Network Security Incident

At 9:14 a.m. Mr. Robinson made a motion for the Board to go into Executive Session pursuant to ARS 38-431.03 (A)(3) for discussion with the attorney on the Network Security Incident and have CIO Estes also participate. Mr. Jouen seconded the motion. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Robinson, and Chair Lucero, voting in favor. There were no votes against.

Board Member Leslie joined the meeting at 9:14 a.m.



Northland Pioneer College

At 9:41 a.m. The Board moved back into regular session and adjourned from executive session upon a motion by Mr. Robinson, seconded by Mr. Jouen. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Robinson, Chair Lucero, and Mr. Leslie, voting in favor. There were no votes against.

7.B. Board Retreat - Fall 2020

CIO Estes addressed the Board and asked whether, in light of current events at the college, the Board still wished to proceed with a retreat and if they had any topics in mind to cover.

The Board discussed the need for a Fall Retreat and potential topics that may need addressed, asking for input from staff who were present, and how to include any new Board Members elected on November 3rd.

Mr. Leslie left the meeting at 9:50 a.m.

Mr. Robinson made a motion to hold the November 2020 Board meeting in-person, in Holbrook and include a Study Session immediately following the regular meeting for discussion with the interim President. Mr. Jouen seconded.

After discussion Mr. Robinson amended his motion to hold the meetings via Zoom. Mr. Jouen reaffirmed his second. The motion carried upon a roll-call vote with Mr. Peaches, Mr. Robinson, and Chair. Lucero, voting in favor. There were no votes against.

7.C. NPC Component Unit Financial Audit Northeast Arizona Training Center 2019-20 VPAS Ellison reviewed the clean audit conducted on the Northeast Arizona Training Center noting the overall cash position increased by close to \$1 million due to the state appropriation for construction at the center. VPAS Ellison reminded the Board of how that appropriation came about.

7.D. NPC Component Unit Financial Audit NPC Friends and Family 2019-20 VPAS Ellison reviewed the audit conducted on NPC Friends and Family which was also a clean audit.

7.E. Presidential Search

The Board discussed the educational requirements for the next President and the potential for looking at the salary range as suggested by President Vest. The Board also discussed the need to hire a search firm to assist in the search process.

Mr. Robinson made a motion to direct staff to develop the wording for an RFP for Presidential Search firms and proceed with the process to receive quotations from search firms. Mr. Jouen seconded.

After discussion with staff Mr. Robinson amended his motion to allow staff to research existing state contracts for Presidential search firms and if none are available to move forward with the

Navajo County Community College District Governing Board Meeting – 10/20/2020 – Page 3 of 4

Northland Pioneer College

RFP process. Mr. Jouen reaffirmed his second. The motion carried upon a roll-call vote with Mr. Peaches, Mr. Robinson, and Chair. Lucero, voting in favor. There were no votes against.

Agenda Item 8: Standing Business 8.A. President's Report None.

8.B. Agenda Items/Informational Needs for future meetings

Mr. Robinson stated that the last Presidential Search was listed under Old Business until complete and suggested that happen again. Mr. Robinson also asked staff to provide information at the November meeting regarding the RFP for Welding supplies.

Mr. Jouen asked for any updates on the fire at the college's St. Johns facility to be provided when they could be.

Agenda Item 9: Board Report/Summary of Current Event None.

Agenda Item 10: Announcement of Next Regular Meeting: Regular District Governing Board meeting on Tuesday, November 17, 2020 at 9 a.m.

Agenda Item 11: Adjournment

The meeting was adjourned at 10:32 a.m. upon a motion by Mr. Jouen and a second by Mr. Robinson. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Robinson, and Chair. Lucero, voting in favor. There were no votes against.

Respectfully submitted,

Paul Hempsey
Recording Secretary to the Board

 $Navajo\ County\ Community\ College\ District\ Governing\ Board\ Meeting - 10/20/2020 - Page\ 4\ of\ 4$

Navajo County Community College District Governing Board Special Meeting Minutes

October 27, 2020 – 1:00 p.m. ZOOM

Governing Board Member Present: Mr. Frank Lucero; Mr. Derrick Leslie; Mr. Everett Robinson: Mr. Elias Jouen.

Governing Board Member Present by Phone:

Governing Board Member Absent: Mr. Daniel Peaches.

Staff Present: Vice President for Learning and Student Services (VPLSS) Jessica Clark; Vice President for Administrative Services (VPAS) Maderia Ellison; Chief Information Officer (CIO) Scott Estes; Interim Chief Human Resources Officer (CHRO) Peggy Belknap; Recording Secretary to the Board Paul Hempsey.

Others Present: Matt Weber; Diane Joe; Jessica Kitchens; Rhonda Paladino; Denise Rominger; Jalyn Gerlich; Allison Landy; Susan Jensen; Donna Krieser; Josh Rogers; Tamara Osborne; Deena Gillespie; Colleen Readel; Judy Yip-Reyes; Gail Campbell; Daphne Brimhall; Ann Hilliard; Cassie Dows; Mike Solomonson; Jeremy Raisor; Michael Broyles; Bobbi Sample; Donna Soseman; Lori Carmona; Rebekah Wilson; Rebecca Hunt; Gary Santillanes; Lia Keenan; Jodie Humphrey; Jeanne Swarthout; Jennifer Bishop; Jake Heldt; Robert Johnson; Paul Moffitt; Michael Collier; Curtis Stevens; Ruth Zimmerman; Terrie Shevat; Betsy Wilson; Pamela Dominguez; Kim Reed; Pat Lopez; Chantal Kescoli; Susan Jamison; China Cassidy; Ann Hess; Amber Hill; Karen Baker; Kevin Jones; Kara Belin; Angie King; Tanya Hayes; Kristin Mackin; Lauren Maestas; Eric Bishop.

Others Present by Phone:

Agenda Item 1: Call to Order

Chair Lucero called the meeting to order at 1:00 p.m.

Agenda Item 2: Adoption of Agenda

Mr. Robinson moved to adopt the agenda as presented. Mr. Leslie seconded the motion. The motion carried upon a roll-call vote with Mr. Leslie, Mr. Robinson, Mr. Jouen, and Chair Lucero voting in favor. There were no votes against.

Agenda Item 3: Executive Session:

Pursuant to ARS 38-431.03(A)(1) – the District Governing Board may vote to enter Executive Session for Discussion of employment with candidates for the position of Interim President

Navajo County Community College District Governing Board Meeting – 10/27/2020 – Page 1 of 3



At 1:01 p.m. Mr. Jouen made a motion for the Board to go into Executive Session. Mr. Robinson seconded the motion. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Robinson, Chair Lucero, and Mr. Leslie voting in favor. There were no votes against.

At 1:56 p.m. The Board moved back into regular session and adjourned from executive session upon a motion by Mr. Jouen, seconded by Mr. Robinson. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Robinson, Chair Lucero, and Mr. Leslie, voting in favor. There were no votes against.

Agenda Item 4: Executive Session

Pursuant to ARS 38-431.03(A)(1) – the District Governing Board may vote to enter Executive Session for Discussion of employment with candidates for the position of **Interim President**

At 2:03 p.m. Mr. Robinson made a motion for the Board to go into Executive Session with the college attorney. Mr. Leslie seconded the motion. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Robinson, Chair Lucero, and Mr. Leslie voting in favor. There were no votes against.

At 2:40 p.m. The Board moved back into regular session and adjourned from executive session upon a motion by Mr. Jouen, seconded by Mr. Leslie. The motion carried upon a roll-call vote with Mr. Jouen, Mr. Robinson, Chair Lucero, and Mr. Leslie, voting in favor. There were no votes against.

Agenda Item 5: Potential Board Action to Appoint an Interim President

Mr. Robinson made a motion to appoint Dr. Jeanne Swarthout as Interim President of Northland Pioneer College effective at 5pm today, October 27th, 2020, and further direct the college attorney to draft a contract pursuant to the terms discussed in Executive Session. Mr. Jouen seconded.

Board members thanked the candidates who accepted the nomination to serve as Interim President and noted they were all highly qualified and the decision was difficult for the Board to make. They also thanked those who had helped in the process and offered support for Dr. Swarthout as she steps into the role.

The motion carried upon a roll-call vote with Mr. Jouen, Mr. Robinson, Chair Lucero, and Mr. Leslie, voting in favor. There were no votes against.

Mr. Leslie welcomed Dr. Swarthout back to the college and thanked President Mark Vest for his service to the college.

Dr. Swarthout addressed those present and mentioned that, while this had not been part of her retirement plans, she hoped to bring a sense of cohesion to the college, move forward together on finding a new President, and keep moving in the right direction.

Navajo County Community College District Governing Board Meeting – 10/27/2020 – Page 2 of 3



Agenda Item 5: Adjournment

The meeting was adjourned at 2:49 p.m. upon a motion by Mr. Robinson and a second by Mr. Leslie. The motion carried upon a roll-call vote with Mr. Leslie, Mr. Robinson, Mr. Jouen, and Chair. Lucero, voting in favor. There were no votes against.

Respectfully submitted,

Paul Hempsey

Recording Secretary to the Board

Navajo County Community College District Governing Board Meeting – 10/27/2020 – Page 3 of 3



Regular Meeting Agenda Item 6A.I. November 17, 2020 Action Item

Request to Approve ACCT as Search Firm responsible for NPC's President position

Recommendation:

Staff recommends approval to move forward with the Association of Community College Trustees (ACCT) to support NPC's presidential search process. Anticipated cost is \$25,000, plus any consultant travel expenses/shipping costs, for a comprehensive full-service search.

Summary:

Executive Leadership members (Dr. Jeanne Swarthout, Maderia Ellison, Peggy Belknap, Scott Estes, Paul Hempsey and Dr. Judy Yip-Reyes) held interviews with three search firms that were on various purchasing contracts available for our immediate use:

RH Perry \sim Meeting on November 2^{nd} , 2020 Cizek Associates, Inc. \sim Meeting on November 2^{nd} , 2020 ACCT \sim Meeting on November 4^{th} , 2020

Based on each search firm's presentation, responses to the team interview questions, short proposals, the team feels that the Association of Community College Trustees (ACCT) can provide the best service at a reasonable price point. ACCT is a non-profit educational organization of governing boards, targeted to strictly serve colleges and universities. It is nationally recognized representing more than 6,500 elected and appointed trustees who govern over 1,200 community, technical, and junior colleges in the United States and beyond.

During its presentation, ACCT provided a tentative timeline that meets our July 1st, 2021 anticipated start date for the President position, and offered some initial beneficial recommendations to consider during our search.



Summary of features their services provide (not comprehensive – See Proposal for details)

- Search Organization and Planning
- Institutional Analysis and Profile Review
- Marketing and Advertising Strategy
- Recruitment of Candidate Pool
- Facilitation of Application Review by Search Committee Members
- Candidate Evaluation, Screening and Appointment

Enclosed also are the proposals by the two other search firms—RH Perry and Cizek Associates—for the Board's information only.



Proposal Submitted to Northland Pioneer College, AZ

To Assist with the Presidential Search

November 5, 2020

Submitted by:

Julie Golder, J.D.
Association of Community College Trustees
1101 17th Street NW, Suite 300
Washington, DC 20036
(202) 384-5816 (Mobile) | jgolder@acct.org
Fax: (202) 452-7845
acctsearches.org



Table of Contents

Organizational Profile	2
Qualifications and Experience	2
Scope of Work	3
Draft Timeline for a Comprehensive Search	8
Commitment to Diversity	9
Technical Approach	10
COVID-19 Procedures	11
ACCT Personnel	11
References	14
Fee Structure	14
Continuing Support for New Presidents	16
Service Guarantee	16

ORGANIZATIONAL PROFILE

Founded in 1972, the Association of Community College Trustees (ACCT) is a national nonprofit educational association based in Washington, DC that represents more than 6,500 trustees who govern over 1,200 community, technical, and junior colleges. ACCT helps to strengthen the capacity of these institutions to accomplish their missions through effective board leadership, education, training, advocacy at local, state, and national levels, and exemplary search services.

With 48 years of experience as the only national nonprofit organization dedicated to providing services to community college boards, ACCT has successfully completed over 500 searches for chief executive officers, including chancellors and presidents. Focusing on two-year public community and technical colleges, we are uniquely able to provide comprehensive search assistance, recruitment of a diverse and high-quality pool of candidates, and guidance on an efficacious process to the Search Committee and College.

As the leading national association focused on community college governing boards, ACCT has the built-in capacity to conduct a comprehensive national recruitment endeavor to bring the most qualified leaders to Northland Pioneer College (NPC). Our full range of services - education, training, conferences, consultations, and advocacy - enables us to build sustainable, collaborative relationships with trustees and understand their institutions from multiple perspectives, thereby strengthening our ability to assist in identifying an institution's new leader.

ACCT Searches has a highly qualified team of experts dedicated to supporting the presidential search for Northland Pioneer College. ACCT is unlike other organizations in that we use a team approach for conducting all searches. The ACCT Searches team brings a powerful combination of a keen understanding of community and technical colleges and hands-on experience in higher education leadership. Furthermore, ACCT Searches prides itself on ensuring that its team is accessible to the Board, candidates, and community members throughout its searches, with a high degree of responsiveness to any questions or concerns.

QUALIFICATIONS AND EXPERIENCE

Northland Pioneer College will have access to our leading national expertise and advanced understanding of best practices in search services. We will work closely with the District Governing Board to meet the unique needs of the presidential search. As a college dedicated to providing strong educational services and growing a highly skilled workforce within the community, identifying competitive candidates who are well-suited for the institution and fit with its distinct culture is essential. Our recruitment is highly tailored to meet the specific presidential position requirements of Northland Pioneer College. ACCT's national office will leverage our full

arsenal of resources and our vast network of current and former leaders in community, state, and technical colleges around the nation for the search.

ACCT's consistently cited strengths include:

- ACCT's ability to attract high-quality candidates -- particularly those who might not respond to an advertisement -- from both two- and four-year colleges/districts/systems.
- ➤ ACCT's reputation for professionalism and equity ensure that a national pool of candidates will be broadly inclusive.
- ACCT's unique position within the national community college culture gives ACCT a clear advantage in providing a highly effective recruitment effort.
- > ACCT has a proven record of recruitment of minority and female candidates.
- ➤ ACCT's structured search practice ensures both internal and external constituents that the process is open and fair, and that the final candidate selected is the best from a national field.

ACCT is the only nonprofit professional search consulting organization that:

- Focuses exclusively on the community college sector.
- ➤ Has a 45-plus year history of providing these services to governing boards of community colleges, state systems, and districts throughout the country.
- ➤ Has completed over 500 successful searches for executive officers including college presidents, chancellors, campus presidents, vice presidents, and deans.
- Provides comprehensive in-depth background and reference reports on candidates.
- As a national association, has an extensive community college national network.

SCOPE OF WORK

The role of the ACCT Searches Team and Lead Search Consultant is, in part, to facilitate the development of consensus throughout the search. Our process builds confidence in the outcome and ensures the quality of the work performed by engaging the Search Committee in every step. The ACCT search process is designed to respond to the selection and support services needed by Northland Pioneer College. Our process is also flexible, allowing it to be tailored for the College's individual circumstances, ensuring a high level of quality and compliance with the guidelines established for presidential searches. Furthermore, our recruitment of candidates is national in scope. As the national organization for community college governing boards throughout the country, we are positioned to have a deep and broad knowledge of both established and emerging leaders throughout the country. Additionally, our recruitment covers the region and state.

Search Organization and Planning

ACCT will...

- Work closely with the Search Committee to assess organizational culture and the future direction of the institution, outline an overall process, and provide expert search guidance and best practice national standards in search services.
- Provide expert guidance to the Search Committee throughout the search process.
- Provide orientation to the members of the Search Committee on their roles and responsibilities, as well as the search process itself.
- Maintain the confidential nature of the selection process.
- Perform all duties as outlined in this proposal and take all necessary steps to begin as soon after the award as is reasonably practicable.
- Work closely and consistently communicate with the Search Committee members on all phases of the search process.
- Provide progress reports that can be shared with the College community.
- Work closely with the College on arrangements for meetings, interviews, campus visits, websites, etc.

Search Committee Development

ACCT will...

- Facilitate initial meeting of the Search Committee to familiarize them with their roles and responsibilities.
- Assist the Search Committee in identifying applicants that best meet the position criteria and qualifications for a short list.
- Coordinate candidates' participation in the interview process.
- Assist with the development of an interview format and candidate questions.

Institutional Analysis and Profile Review

ACCT will...

- Facilitate open public forums to gather information from constituents regarding the challenges and opportunities facing the institution, as well as the ideal characteristics, skills, competencies, and abilities of candidates for the president position.
- Use an online survey instrument to gather additional information from constituents (optional).
- Utilize information from research, interviews, and discussions with the Board and key internal and external constituencies to help develop a comprehensive Presidential Profile.
- Assist in developing an inclusive search process which will engage College constituents.
- Assist the Board in the development of criteria for selection.

Marketing and Advertising Strategy

ACCT will...

- Provide advertising and marketing guidance regarding the position and the search process.
- Assist with the development and placement of print and online advertisements in *The Chronicle of Higher Education* and other state and national media, publications, and websites.
- Work with the public information/human relations office to design a web page for the College website containing important information about the search.
- Prominently feature the position and place a link on <u>acctsearches.org</u>, a dedicated national search website.
- Nationally broadcast the position electronically to over 10,000 community college and university administrators, as well as government, military, and business and industry leaders who have shown interest in community college leadership.
- Utilize contemporary social media for professionals such as LinkedIn, etc.

Recruitment of Candidate Pool

ACCT will...

- Work to identify excellent candidates representing diverse backgrounds through a broad marketing and communication strategy, including but not limited to personal recruitment, social media, and national advertising.
- Directly contact potential candidates and strengthen the pool by recruiting candidates who have a proven track record of success and who fit the Presidential Profile.
- Solicit nominations and applications through outreach to higher education leaders and ACCT's large database of potential candidates.
- Determine interest and seek nominations through direct correspondence to presidents, chancellors and senior staff at community and technical colleges.
- Feature the search on the College website and the ACCT dedicated searches website for the duration of the search.

Facilitation of Application Review by Search Committee Members

ACCT will...

- Utilize a confidential application review portal customized to the needs of the search, which will allow Search Committee members to securely access applications anywhere and at any time during the review period.
- Provide Search Committee members with individual portal log-in credentials to ensure the confidentiality of the review process.
- Provide technical assistance with a high level of responsiveness.

Candidate Evaluation and Screening

ACCT will...

- Facilitate the discussion with the Search Committee in the review and evaluation of applications and the selection of semifinalist candidates.
- Provide the first review of applicant curriculum vitae and resumes, and forward to the Search Committee.
- Facilitate interviews of top candidates with the Search Committee.
- Provide assistance in semifinalist and finalist interviewing (semifinalists can interview in person or via videoconference). This includes working with each institution on logistics and assisting the Search Committee on the drafting of appropriate interview questions.
- Assist with logistics and facilitate campus visits for candidates selected as finalists.
- Assist the Search Committee with a site visit to the final candidate's current campus (optional but highly recommended).
- Provide oral in-depth reference reports on final candidates to the Search Committee.

Facilitation of Appointment

ACCT will...

- Provide the District Governing Board with up-to-date information on finalist contracts and compensation packages.
- Work with the Board to present candidates to the public.
- Work with the Board to extend job offer to the top candidate or successive top candidates.
- Work with the Board to negotiate, facilitate, and finalize the offer acceptance for the hiring of the new president.
- Provide expert advice and a plan for successful transition of the new president.

Our promise to Northland Pioneer College: ACCT will work with the Board until a placement is made. In the event of employment termination of the selected candidate within one year, ACCT will redo the search with no additional search fee. However, the College will be responsible for travel costs, reference reports, etc. that are involved with the subsequent search.

Responsive Communication

One of the ACCT search's primary ingredients is communication. Regular progress reports are drafted by the ACCT Lead Search Consultant on behalf of the Board and distributed by the Search Liaison to internal and external constituents via the College website. The Consultant also communicates with the Board Chair by telephone on a regular basis.

The Consultant will notify applicants of their status at each step in the process and will notify semifinalists and finalists of their selection. Candidates selected as semifinalists and who will be interviewed are contacted and their formal permission to contact references is obtained.

At the completion of the search, all the semifinal candidates receive a personal thank you, and members of the Board receive an evaluation form with which they provide feedback on ACCT's search services. ACCT handles all contact with the candidates until a final candidate is selected. Formal rejection letters are generally not sent until the successful conclusion of the search. At the completion of the search, all applicants are informed about the outcome.

Confidentiality

ACCT understands that maintaining sensitivity and confidentiality is a critical part of a successful search, and we emphasize its importance throughout the search process. All individuals involved in the provision of search services for ACCT, including search and reference consultants, are pledged to honor the ACCT confidentiality policies, to respect the confidentiality of College information, and to protect each candidate's personal and professional goals and current position. In an ACCT search, unless mandated by state Sunshine or Open Information laws, the confidentiality of a candidate is maintained until the candidate agrees to return to the institution as a finalist.

Candidate Recruitment

ACCT has a broad scope of experience successfully conducting a range of executive level searches. We will work to identify excellent candidates representing diverse ethnic and cultural backgrounds through a broad advertising and communication strategy. ACCT will advise the College with marketing strategies and recommends that Northland Pioneer College utilize the following national recruitment activities:

- Personal Recruitment: One-to-one confidential outreach to outstanding candidates including prominent community college leaders by the ACCT Search Consultant. ACCT has longstanding relationships with the American Indian Higher Education Consortium, the National Council on Black American Affairs, the National Community College Hispanic Council, the American Association of Women in Community Colleges, and the American Council on Education's Center for Advancement of Racial and Ethnic Equity and Office of Women in Higher Education.
- National Advertisements: The Chronicle of Higher Education, Community College Week, Asian Pacific Careers, the AACC Times, Hispanic Outlook in Higher Education, Diverse Issues in Higher Education, and Asian Week.
- Mailings (if requested by College): A formal request for nominations and the
 Presidential Profile materials will be sent to national and regional sources identified by
 ACCT. ACCT utilizes its relationships with districts, community colleges, and other higher
 education institutions to ensure the broadest possible recruitment efforts.

 Web Listings: The announcement of the position would also appear on the internet via the ACCT Searches and College websites, and various educational job posting sites. ACCT will also broadcast the search via email to an extensive database of over 10,000 higher education leaders.

ACCT ensures that its recruitment strategies are respectful to the confidentiality of all potential candidates as well as the institutions involved.

DRAFT TIMELINE FOR A COMPREHENSIVE SEARCH

December 10 or 11, 2020	ACCT Search Consultant facilitates a series of virtual open Public Forums (Administrators, Staff, Faculty, Students, Community members invited to attend) to solicit feedback to inform the development of the draft Presidential Profile. Electronic survey distributed to solicit feedback to assist with the development of the Presidential Profile. Board to Appoint Presidential Search Committee: Recommend 12 – 13 members.
January 28, 2021	Presidential Search Committee Meeting #1 : Virtual training and Orientation; Committee receives Draft Presidential Profile and reviews and edits the draft Presidential Profile (3 – 4 hour meeting).
January 29, 2021	Special or Regular Board meeting to discuss, edit and finalize the Presidential Profile.
February 1, 2021	Presidential Profile is posted on NPC and ACCT websites. ACCT and Search Consultant conduct targeted local, state-wide and national one-to-one recruitment of highly competitive and diverse candidates. Advertisements placed.
March 10, 2021	Target Date for Receipt of Applications. Position open until filled.
March 11 – March 17, 2021	Presidential Search Committee members review and rate the top $12-15$ candidates independently through ACCT's secure web portal.
March 19, 2021	Presidential Search Committee Meeting #2: Presidential Search Committee meets to discuss and select 7 – 8 confidential semifinalists. (5 – 6 hour meeting); Virtual or in-person.
March 30 – 31, 2021	Search Committee Meeting #3 : Presidential Search Committee meets for confidential interviews of semifinalists. (Two-day Interview process via video or in-person). Search Committee deliberates and selects 3 - 5 finalists and forwards recommendations to Board of Trustees.

Week of April 19, 2021 Finalists visit the College for tours, participate in public forums, meet

with Direct Reports, etc. Finalists will interview with the full District Governing Board. During deliberations, ACCT provides oral in-depth

reference reports on final candidates.

Week of April 26, 2021 Board visits #1 candidate's institution (optional, but highly

recommended). ACCT facilitates final negotiations. New President of

Northland Pioneer College is announced.

July 1, 2021 or TBD Start date for next President of Northland Pioneer College.

COMMITMENT TO DIVERSITY

ACCT is committed to fostering the advancement of community colleges, in part, by applying principles of equity and diversity within their organizations and promoting these values within member colleges.

This responsibility can be achieved best when colleges are governed and led by individuals who are attuned to the fact that programs designed for a multicultural student population can help them overcome an environment where discrimination and poverty can serve as deterrents to social and educational mobility, and economic prosperity.

Community colleges are the most diverse and inclusive segment of higher education in the United States. These colleges serve a larger proportion of women, African Americans, Asian/Pacific Islanders, Hispanics/Latinos, Native Americans, LGBTQ students and students with disabilities than any other segment of higher education. Therefore, community colleges are uniquely positioned to foster an environment that honors, respects, and embraces the variety of students attending the nation's colleges and universities. And as such, they have been entrusted with creating educational environments that are safe, respectful, and responsive; and, where the potential of students can be attained at the highest level possible.

ACCT will work to identify excellent candidates representing diverse professional, ethnic, and cultural backgrounds through a broad marketing and communication strategy, including but not limited to personal recruitment, social media, and national advertising. Our pools are competitive and diverse – they provide real choice to the Search Committee.

TECHNICAL APPROACH

The ACCT Lead Search Consultant will work with the District Governing Board to provide a plan that is customized to the needs of the Northland Pioneer College presidential search.

Tasks		ACCT Services/Deliverables	Activities
Northland Pioneer College District Governing Board	 Define process for conducting search Review and approve Presidential Profile Conduct final interviews, review background information, visit campus of final candidate Select, negotiate contract and make appointment of new president 	 Assist in defining steps, timeline, approach for search, and be available to the Board Coordinate calendar of activities with the Board Keep Board Chair informed Provide Board with draft Presidential Profile Provide search advice Provide contract & compensation advice/information Provide extensive background information – oral report Provide advice on public/press announcements 	 Board Meeting Issue a report to the College Approve Presidential Profile Receive regular reports at meetings of the Board Conduct final stage of search, including interviews of finalists, campus visit of final candidate (optional) Negotiate contracts Make appointments
Northland Pioneer College Internal Constituents	 Provide input on Presidential Profile Make nominations Participate in open public forums for final candidates 	 Prepare draft Presidential Profile Accept nominations and comments by email from all College constituencies Provide advice on format and visit of final candidates Prepare monthly progress report to keep the College informed 	 Hold public open forums Post Presidential Profile and contact information on College's and ACCT's web pages Host campus visits Provide input to Board on all candidates
Search Committee	Review the Presidential Profile Review applications, interview candidates and recommend candidates to Board Maintain confidentiality	 Work closely with the Search Committee Provide search process training Suggest format for reviewing, rating, and discussing all applications Recommend semifinalists Assist with interview questions 	1. Review and rate confidential applications 2. Select semifinal candidates 3. Interview semifinal candidates (confidential interviews; conducted in person or via videoconference)
Search Liaison	 Assist with preparation for all tasks in coordination with ACCT Search Consultant Arrange all meetings Distribute progress reports Coordinate visits to campus Provide support to the Board Chair and full Board 	 Provide guidance on all aspects of the search Maintain regular contact with the Search Liaison and work closely in preparation of correspondence, reports, files Communicate with all candidates or follow up on nominations Process applications 	 Handle logistics for all meetings and visits to the campus Distribute regular progress reports Post position on web page Post advertisements Assist with travel for all candidates

COVID-19 PROCEDURES

ACCT has successfully navigated virtual searches. Any or all aspects of the search process can be managed virtually. We have the technology and experience to support a partial or completely virtual search.

In order to facilitate the needs of our virtual searches, we use the GoToMeeting platform and software for all video conferences. Our team conducts webcam tests with the search committee, as well as with each semifinalist candidate to ensure that all equipment and internet connections are optimal. If a different video conference host is preferred, we are happy to work with the college's IT department to ensure that all virtual components of the search are achieving the same standard of quality we strive for during our in-person searches.

ACCT PERSONNEL

ACCT Searches has a highly qualified team of experts dedicated to supporting Northland Pioneer College in its presidential search.

Principal



Julie Golder, J.D., Vice President of Search Services, has led over 100 senior executive searches for community and technical colleges throughout the country. Julie provides oversight for ACCT's searches, assists with recruitment efforts, manages reference reports, and provides support to ACCT's Search Consultants. Before joining ACCT, Julie served as a law clerk for the U.S. Senate Finance Committee. She received a Bachelor of Arts in communications from the University of Central Florida and a Juris Doctor from the University of Montana's School of Law.

Lead Search Consultant

The role of the ACCT Lead Search Consultant is, in part, to facilitate the development of consensus throughout the search. The ACCT Lead Search Consultant responds to the support services needed for the presidential search for Northland Pioneer College, tailoring the process to accommodate individual circumstances. The Consultant works closely with the Search Committee to outline an overall process, set a timeline, and keep all constituencies consistently informed.

The ACCT Lead Search Consultant will make three visits to Northland Pioneer College (either inperson or virtually). Site visits to the institution for a presidential search may include:

- Initial meeting with the District Governing Board for guidance on process, timeline, etc.
- Conducting open forums: gathering information from interviews and discussions with key internal and external constituencies to help develop a comprehensive Presidential Profile.
- Facilitation of discussion in reviewing applications and selection of semifinalists.
- Provision of assistance in semifinalist and finalist interviewing, i.e. facilitation of interviews of top candidates with the District Governing Board.
- Preparing/presenting a candidate summary report and evaluation and recommending those candidates most clearly qualified. Summary reference reports are developed on all final candidates and are presented orally to the District Governing Board.

ACCT will utilize one of our expert consultants to assist with Northland Pioneer College's executive search services. Consultant information is listed below:



Cecilia Cervantes, Ph.D., retired as President of Hennepin Technical College (HTC) in MN on June 30, 2015 after seven years of service. She was named President Emeritus by the District Governing Board of the MN State College and University System. With over 42 years of teaching and administrative higher education experience, she also served for six years (2002-2008) as President of College of Alameda in CA and for almost two years (2017-2019) as Interim President of Santa Fe Community College in NM. Additionally, she has been a faculty member, director, dean, vice president, and provost in CO, NM, and TX at Metropolitan State University of Denver, Community College of Denver, Western New Mexico University, Dona Ana Community

College, and at El Paso Community College. She has been a leader at the national level as a member of the Board of Directors of the American Association of Community Colleges. She was also a board member of the National Community College Hispanic Council and contributed as Board President. The Eden Prairie (MN) Chamber of Commerce selected her to receive the Athena Leadership Award in 2014. Dr. Cervantes' current professional work focuses on Leadership Development for community college presidents and for governing board members. She also concentrates on transforming colleges by embracing diversity and inclusion, improving student success, and engaging college staff with students and with the community.

Dr. Cervantes earned bachelor and master's degrees from the University of Texas at El Paso and a Ph.D. degree from the University of Colorado. She is a native of El Paso, TX and is bilingual in Spanish and English. She and her husband, Dr. Hermes Cervantes are the proud grandparents of Antonio and Andreas.

Additional consultants are available upon request.

ACCT Searches Support Staff

Andrew Laine, J.D., Association Counsel, provides support on preparing search proposals and contracts, as well as managing vendor certification requirements, tracking search agreement deliverables, and overseeing execution of search services contracts. Prior to joining ACCT, Andrew served as a legislative fellow with the Council of the District of Columbia. He received a Bachelor of Arts in Political Science from the State University of New York at Geneseo and a Juris Doctor from The George Washington University Law School.

Cathy Gray, Search Services Associate, provides wide-ranging support for ACCT's executive searches. Prior to joining ACCT, she served in various capacities at television stations in Portland, Oregon, including news writing and producing. Cathy holds a Bachelor of Science in Communications and a Bachelor of Arts in Cultural Anthropology from The University of Texas at Austin.

Kory Kinman, MPA, Search Services Associate, provides wide-ranging support for ACCT's executive searches. Prior to joining ACCT, he served as a human resources assistant for Ivy Tech Community College in Indiana. Kory received a Master of Public Administration from the University of Southern Indiana, and a Bachelor of Arts in English from Indiana University-Bloomington. Kory has worked for ACCT since November 2020.

Reference Consultants

ACCT also maintains a seasoned team of reference consultants to assist with confidential reference checks and background investigations. In-depth summary reference reports are developed on all final candidates and presented orally to the District Governing Board. ACCT's reference consultants will speak directly with individuals who are now, or who have been in the recent past, in a particularly good position to observe and evaluate the candidate's performance.

In-depth summary reference reports include information obtained from supervisors, direct reports, and colleagues from current and previous institutions, and include individuals who are not on the candidate's own list. Candidates' qualifications and achievements are examined in relation to the specified requirements of the position. These references and evaluations are combined to provide frank, objective appraisals.

REFERENCES

Jackie Leven-Ramos, Trustee and Chair of the Presidential Search Committee, Laredo College District Board of Trustees, TX

• Phone: (956) 744-2336

• Email: Jackie.ramos@laredo.edu

Neva Hutchinson, Board and Committee Chair, Chemeketa Community College, OR

Phone: (503) 508-3110Email: nhutch@wvi.com

Paul Bennett, Trustee and Chair, Board Presidential Search Committee, Southeast Arkansas College, AR

• Phone: (870) 550-1155

• Email: pbennett@ramsaylaw.com

FEE STRUCTURE

ACCT's fee and expense structure is cost-effective and considers the ethical and judicious use of public funds. The ACCT search fee is \$25,000, plus consultant travel expenses and shipping costs, for a comprehensive, full-service search, and provision of all services outlined in this proposal.

Detailed Services Included in the Comprehensive ACCT Search Fee:

- Search Approach Services
 - All services outlined in proposal.
- Recruiting Services
 - Provide one-on-one, focused recruiting of high-caliber candidates.
 - National communications strategy and advertising campaign, national exposure
 of the presidential search on the ACCT Searches website: <u>acctsearches.org</u>. Cost
 of placing advertisements is not included in ACCT search fee; see "Possible
 Additional Expenses" table below.
 - o Promotion on professional social media sites such as LinkedIn.
- Consultant Accessibility
 - Experienced ACCT Lead Search Consultant.
 - Three site visits by the ACCT Lead Search Consultant to the College (either inperson or virtually). Please note: Lead Search Consultant site visits beyond the three identified will be billed at an additional \$3,000 per visit, plus travel expenses.
 - o Unlimited availability on an ongoing basis (telephone, email, etc.).
 - Videoconferencing as requested.

Technical Assistance

- Process candidate applications.
- Assist with search organization and timeline development.
- Develop candidate recruitment, evaluation, screening, interviewing, and site visit materials.
- o Develop search process materials for each step in the search.
- Work closely with College staff.

• Background Reference Reports

- Provide in-depth summary reference reports on up to three final candidates. Indepth summary reference reports on more than three final candidates will be billed at a rate of \$1,300/candidate, plus teleconference and overnight mail charges.
- Upon request, provide credit, civil, and criminal background reports at cost using HireRight.

Not included in ACCT's Search Fee:

- The cost of advertising and placing ads
- Candidate travel

Possible Additional Search Expenses

Depending on the search process decisions of the District Governing Board, the following are **possible additional** search expenses (not included in the base ACCT search fee):

Activity	Estimated Costs
Profile Brochure Mailing:	\$1,000
Profile Brochure/Letter regional mailing (first	
class)	
Semifinal Candidate Travel:	\$3,000-7,000
Six to Eight Semifinal Candidates at \$500-700	
each	
Final Candidate Travel:	\$1,500-3,500
Three to Four Final Candidates/Spouses at	
\$500-700 each	
Position Announcements (Advertising):	
National	\$5,000-9,000
Regional/Local	\$1,000
Search Committee Incidentals:	
Refreshments/Meetings, etc.	\$500
Travel Reimbursement	\$200
Hotel Meeting Space for Candidate Interviews	\$700

CONTINUING SUPPORT FOR NEW PRESIDENTS

ACCT is committed to the success of the new president of Northland Pioneer College even after the search is completed. To support a successful tenure, ACCT will reach out to the Board Chair for three-month and six-month "check-ups" to assess how the new president is meeting the expectations of the Board and College, as well as determine how ACCT can potentially be of further support in establishing an effective Board-CEO relationship.

ACCT also offers an optional transitional retreat service, three to four months into the tenure of a new president. This transitional retreat is designed to provide the Board with valuable information on presidential on-boarding best practices.

SERVICE GUARANTEE

The ACCT search process is designed to respond to the selection and support services needed for executive searches for Northland Pioneer College. The process ensures a commitment to integrity, confidentiality, and clear communication. The District Governing Board can be sure ACCT's search process is comprehensive and supported to meet the needs of the College and community.

Thank you for allowing ACCT to submit this proposal to Northland Pioneer College. If you have any questions on the proposal, please contact:

Julie Golder, J.D.
Vice President of Search Services
Association of Community College Trustees
1101 17th Street NW, Suite 300
Washington, DC 20036
(202) 384-5816 (Mobile) | <u>igolder@acct.org</u>

Fax: (202) 452-7845

December 10 or 11, 2020	ACCT Search Consultant facilitates a series of virtual open Public Forums (Administrators, Staff, Faculty, Students, Community members invited to attend) to solicit feedback to inform the development of the draft Presidential Profile. Electronic survey distributed to solicit feedback to assist with the development of the Presidential Profile. Board to Appoint Presidential Search Committee.
January 28, 2021	Presidential Search Committee Meeting #1 : Virtual training and Orientation; Committee receives Draft Presidential Profile and reviews and edits the draft Presidential Profile (3 – 4 hour meeting).
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March 10, 2021	Target Date for Receipt of Applications. Position open until filled.
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	candidates independently through ACCT's secure web portal.
March 19, 2021	candidates independently through ACCT's secure web portal. Presidential Search Committee Meeting #2: Presidential Search Committee meets to discuss and select 7 – 8 confidential semifinalists. (5 – 6 hour meeting); Virtual or in-person.
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Week of April 26, 2021 Board visits #1 candidate's institution (optional, but highly

reports on final candidates.

recommended). ACCT facilitates final negotiations. New President

Northland Pioneer College is announced.

July 1, 2021 or TBD Start date for next President of Northland Pioneer College.

Value-Added Search Services Overview

President Northland Pioneer College



206 East Chestnut Street, Suite C, Asheville, NC 28801 (828) 785-1394 / www.rhperry.com



VALUE-ADDED SEARCH SERVICES

Value-added search services are available individually or in combination with another, and each is priced separately.

Service 1: Developing the Candidate Pool

RH Perry will work with the search committee to develop a tailored, all-inclusive recruitment process that ensures confidentiality, draws together the institution's constituencies, and creates a mandate for the new leader. Using the existing information garnered in the previous search, RH Perry will update the marketing materials and, once approved, advertise the opportunity and conduct sourcing and outreach initiatives to reach a diverse audience.

Institutions conducting their own searches often have difficulty identifying and attracting two elusive groups of prospective candidates: 1) those who are unaware of the opportunity, whom we reach through targeted research and sourcing; and 2) those individuals who are aware, but will not apply or accept nominations due to concern vis-à-vis confidentiality. We can assure a given prospect of confidential consideration to the point of determining a viable candidacy. It is noteworthy that many of the most successful placements initially develop in just this manner.

We design and implement a nationwide, all-inclusive sourcing initiative to identify outstanding prospects that may not be aware of the opportunity. As part of this initiative, we include individuals from our proprietary database, comprised of top candidates from searches the firm has conducted, as well as other outstanding individuals whose careers we have tracked. In addition, we canvas sitting enrollment professionals to develop prospective candidates. Further, we consult with leaders of appropriate associations as well as consortiums and organizations in which the College is a member, to discuss the position and seek nominations of outstanding leaders.

Search counsel prepared to meet in person with the committee upon request, and will be available to the committee chair by telephone and email to answer questions throughout the course of the recruitment. Our website will host a confidential Client Resource Center (CRC) for the assignment, which provides the search committee a convenient and efficient way to review candidate materials and related documentation. Search committee members may access its client resource center (CRC) at any time to read, print and download this information. The CRC has password-protected access that is made available to each member of the Search Committee and the hiring authority.



Service 2: Screening of Top Candidates

Based upon the requisite skills and qualifications sought for the position, RH Perry will evaluate the entire applicant pool and identify the top 15 candidates for presentation to the search committee. As part of this screening, we create dossiers for each top candidate, which include:

- Video of candidate interview and transcript.
- Audio and transcript of preliminary reference check summary.

At the request of the College, RH Perry will inform applicants not selected for further consideration in writing or by telephone.

Service 3: Finalist Due Diligence: Background Screening and Reference Checking

At the request of the committee, we will conduct both given and non-given reference checks for each finalist. Typically, six to eight reference checks are necessary to ensure that a candidate is qualified and has a professional and personal reputation that is above reproach and is felt to be a good fit for the position and the institution. The team provides audio and transcripts of these references on the CRC. We also verify terminal degrees, screen publications and perform publicity checks through the *Chronicle of Higher Education*, and other venues. We present summary documents for each of these checks on the CRC.

In addition, we conduct background checks of federal, state, and county public records, driver's license abstracts, and pre-employment credit checks. We investigate and resolve any "red flags" that may arise, and report results verbally to the hiring authority.

RH PERRY & ASSOCIATES SEARCH COUNSEL TO HIGHER EDUCATION

Cost for services

RH Perry Value-Added Search Service	Cost
Service 1: Developing the Candidate Pool	
At the outset of the assignment, and working in tandem with the search committee and hiring authority, RH Perry updates the marketing materials, recruits candidates, and provides the search committee with a password-protected client resource center to house the applications. The flat fee for this service is \$27,000, billed in two equal retainers.	\$27,000
Service 2: Screening for Top Candidates	
At the conclusion of the recruitment period, RH Perry will evaluate the entire candidate pool and identify the top 15 candidates who most closely meet the criteria set forth in the position profile. For each top candidate, RH Perry will provide a candidate video interview and a reference check. The flat fee for this service is \$12,000, which is billed upon completion.	\$12,000
Service 3: Finalist Due Diligence	
Conduct finalist due diligence for selected candidates: at least six written reference interview reports, of which at least two are from non-given references; terminal degree verification; publicity and media checks, and background investigations for civil and criminal records. The flat fee for this service is \$3,500 per finalist, billed upon completion.	\$3,500 per finalist

Expenses

We bill at cost for direct expenses related to any advertising the firm places for the position, and any travel and lodging in conjunction with in-person meetings with the search committee. In addition, we charge a one-time fee of \$5,000 for indirect expenses for research, postage and overnight delivery, phone/video communications, and administration.

Cancellation Terms

This agreement may be terminated at any time by either party giving the other party at least two weeks' written notice of such termination. Upon such termination, our total fee would include (in addition to the fees already billed) that portion of our remaining flat fee calculated on a pro rata basis for the time elapsed since our most recent billing. We also bill expenses incurred up to the date of termination.

RH Perry offers a one-year guarantee if all three Value-Added Search Services are contracted for a search.



PROPOSAL

FOR



RETAINED EXECUTIVE SEARCH SERVICES

FOR THE

PRESIDENT POSITION

November 3, 2020

OFFERED BY

CIZEK ASSOCIATES, INC.

PROFESSIONAL RELATIONSHIPS... OUTSTANDING RESULTS

BACKGROUND & OUALIFICATIONS OF THE FIRM

Cizek Associates, Inc. enjoys a national presence, is headquartered in Phoenix and has offices in Chicago and California. Founded in 1992, Cizek Associates is a privately held, woman-owned, Arizona corporation and is one of the oldest and most well-respected retained executive search firms in the industry. We have completed over 1000 searches in the private and public sectors to include manufacturing, consumer packaged goods, technology, higher education, non-profits, and healthcare. In a typical year, we will recruit Presidents and Chief Executives, Chief Operating Officers, Vice Presidents, Directors and Senior Managers in most functional areas and across broad sectors of industry.

One of our specialty practice areas is higher education. We came to the world of higher education recruitment by referral with a search for a Chief Academic Officer/Provost in 1996. This higher education institution is still an active client of ours. We share this with you because it is a testament to the quality of the relationships we establish and maintain. Our understanding of the higher education environment, combined with knowledge of how successful business operates in the private sector, has positioned us strongly to assist you in identifying, attracting and evaluating the best possible candidates for Northland Pioneer College.

Addressing our higher education client organizations exclusively, they range in size from large to small, from standalone colleges and universities to systems, and our work includes recruiting assignments for positions based in rural to urban communities, coast to coast. The same degree of effort and professionalism is applied regardless of College, University or System size and we pride ourselves on our completion rate.

RECRUITING - National resources available to the firm are a significant feature, and of the utmost importance to our clients. Because in large part of each of our consultant's longevity in the search business, we are well connected within industry. We know accomplished leaders, many of whom we track, and we are literally a phone call away from making a key contact. In addition, our three offices communicate with each other and collaborate on assignments. Along with our already established network, we conduct **new research** for each assignment designed to meet specific search parameters, enabling us to quickly identify, reach, and recruit those candidates **NOT** 'on the market.' These approaches are the focus and core of our work.

ADVERTISING – It is up to you. Most of our client organizations routinely post-employment opportunities as an in-house search methodology to advertise their own searches. If you advertise your search, all responses come to us and are put in the same bucket with those we have proactively recruited. We are happy to assist you with your advertising efforts. We do understand that professionals seeking new opportunities are accustomed to looking at a variety of major publications for this sort of information.

NETWORKING - Our Candidate Activity IndexTM is utilized as a component of our research phase. We believe - as do our clients - that a good, qualified candidate remains so regardless of circumstances brought about by business decisions designed to create more efficient organizations (i.e. mergers, reorganizations, downsizing, budget cuts, etc.). Therefore, we do maintain a database composed of individuals with outstanding merit and whose backgrounds complement our firm's search practice specialty areas. Containing information on several thousand professionals, the system is continually updated and includes those open to considering new opportunities.

Firm and Principal memberships past and present include the Association of Executive Search Consultants, American Psychological Association, American Management Association, Financial Executives Institute, International Coaching Federation, American Association of Community Colleges, American Council on Education, League for Innovation in the Community College, and the Association of Governing Boards of Universities and Colleges.

PRINCIPAL PROFILES

Marti J. Cizek – President and Founder, Cizek Associates, Inc.

Marti has been in the retained executive search business since 1987 and has worked extensively with client organizations in both the private and non-profit sectors. She has successfully filled various and numerous executive positions ranging from president and chief executive officer to vice president, director and manager.

Prior to founding Cizek Associates in 1992, Marti's experience includes several years with a prominent retained executive search firm based in Phoenix, preceded by executive sales and marketing positions with one of Arizona's major computer retailers, where she became a General Manager. Before relocating to Arizona, Marti was involved in the domestic wholesale distribution of imported brass and copper from the orient and finished leather goods from the interior of Mexico. She has done consulting work for the American Red Cross, including the development of a national sales training program for its tele-recruitment divisions. Education includes a BS and MS in Industrial Psychology. Community involvement is ongoing and includes several years as Board Director of the Greater Phoenix Urban League (Executive Committee) and Board Trustee of the Southwest College of Naturopathic Medicine and Health Sciences (Chair – Governance and Board Development Committee, currently Trustee Emeritus). Marti has been recognized in Who's Who in Business for seven consecutive years. The firm is repeatedly listed in Ranking Arizona's Top 10 in Business and The Business Journal's Book of Lists executive search firm category.

Sheila Lehker - Senior Vice President, Cizek Associates, Inc.

Since 1996, Sheila has worked in the human resources field, gaining broad experience consulting with senior leadership regarding their most important asset, their people. Sheila's experience stems from holding strategic and operational positions within service, wholesale and retail industries. Prior to joining Cizek Associates, Sheila's experience focused on organizational consulting work including assessment, top talent recruiting, and executive coaching.

She has owned successful consultancies including a search firm serving aerospace, technology, manufacturing and higher education. She has worked for two premier global consultancy firms, Lee Hecht Harrison and Right Management, specializing in helping businesses execute plans to develop people resources, maximize performance and successfully drive profits. With an early background in marketing and sales, administration and operations, Sheila successfully partnered in the formulation of two startup/expansion businesses and was instrumental in growing those businesses to become recognized leaders in their industries.

Sheila holds a Bachelor's in Business Management and a Master's degree in Organizational Management with a focus on leadership development. She is an active volunteer in the community, presenting to young adults, and women's and business groups, on a variety of topics and interests.

Edward G. Linskey, Jr. - Senior Vice President, Cizek Associates, Inc.

Since 1996, Ed has managed numerous senior executive placements with particular emphasis in finance and at the board level. He specializes in executive placements in California and with technology companies nationwide. Prior to entering the executive search profession, Ed's career included line management positions with Pacific Bell and the Bechtel Group of Companies. He became Chief Financial Officer for a technology startup and later for a high tech manufacturing firm in Silicon Valley. His experience includes working with startup companies employing as few as 20 people with less than \$1 million in revenue to Fortune 500 companies such as TransUnion Corporation, with over \$4.5 billion in assets.

Ed holds a BA from Fordham College, and an MBA and a Masters in International Affairs from Columbia. He is an active member of the Financial Executives Institute and a decorated Colonel in the Foreign Area Officer Program of the United States Army Reserve. He has also served as board director for several nonprofit organizations.

John T. Cizek - Senior Advisor, Cizek Associates, Inc.

John returned to executive search consulting in 1986 after more than four years as Corporate Director of Human Resources for the Marmon Group, a \$5+ billion, highly diversified manufacturing and financial conglomerate. His principal responsibilities included headquarters staffing, as well as the recruitment of general management and senior financial executives for each of the firm's 80 different companies. Prior to Marmon, John spent over five years with A.T. Kearney, a large, broad-line international management-consulting firm, where he served as Vice President of their executive search group. His search assignments covered virtually all functional areas and segments of the business community.

Earlier experience includes three years as Corporate Director of Employee Relations for Roper Corporation, a \$500 million manufacturer. John also spent almost 14 years with R.R. Donnelley & Sons Company, the country's largest printing company, beginning as a Staff Psychologist, with subsequent assignments in Recruiting and Placement and finally as Group Personnel Manager, at the divisional and headquarters level. John's education includes a Bachelor's degree from the University of Illinois and a Master's degree in Psychology from the State University of Iowa. Memberships have included the Human Resources Management Association of Chicago and the American Psychological Association. John has also served on several nonprofit boards.

SELECTED HIGHER EDUCATION CLIENTS

SUNY Broome Community College Ridgewater College College of Western Idaho University of Nevada – Las Vegas College of Southern Nevada Great Basin College Truckee Meadows Community College Laramie County Community College Minnesota State Community and Technical College St. Cloud State University Rochester Community and Technical College Pima Community College Alexandria Technical & Community College Western Nevada College Solano Community College Yavapai College Maricopa Community Colleges (all ten colleges) Maricopa County Community College District (system) Nevada System of Higher Education (system) Minnesota State Colleges and Universities (system)

SELECTED HIGHER EDUCATION SEARCHES

Provost & Executive Vice Chancellor
President & CEO
Vice President of Academic Affairs
Vice President of Student Affairs
Chief Enrollment & Student Success Officer
Dean of Liberal Arts
Dean of Health Sciences
Vice President Student Life and Development
Associate Vice Chancellor for Student Affairs
Chief Academic Officer/Provost
Chief Financial Aid Officer

national retained executive search and assessment consultants 2415 east camelback road, suite 700, phoenix, az 85016 602-553-1066 www.cizekassociates.com 602-553-1166 fax Vice Chancellor for Information Technologies

Vice President Administrative Services

Vice President for Community Relations

Vice President for Diversity

Vice President Academic Affairs/Chief Operations Officer

Executive Dean of Instruction

Director of Distributed Learning Technologies

Advancement Director

Vice President of Student Affairs

Director of Facilities Management

Executive Dean - Campus President

Chief Development Officer

Vice President Economic & Workforce Development

Chief Information Technologies Officer

Marketing Director

Diversity Recruitment Consulting Project

Director Human Resources

Vice President Economic Development & Community Assessment

Vice President Finance (CFO) and Facilities

Vice Chancellor Human Resources

Chief Human Resources Officer

Executive Development Initiative *

Talent Management Initiative *

White Paper – Benchmarking the Community College President Position *

On-boarding *

Executive Coaching *

* CAI also provides executive assessment, development, and coaching. Please visit: www.talentdevelopmentteam.com

By design, we limit the number of similar functional area searches we conduct at any one time because we want to make sure we can provide our undivided attention to each one, as opposed to conducting several similar assignments simultaneously (e.g. conducting multiple president searches at the same time) which inevitably means that you are sharing a candidate pool with another of our clients, a scenario that is NOT in your best interest.

THE SEARCH PROCESS

I POSITION PROFILE

A successful recruiting effort is dependent upon the consultant's understanding of what is expected of the position being searched. We initiate the assignment by holding detailed discovery discussions with the *Search Committee*, *Board* and other *stakeholder groups* to determine the professional and personal qualifications of the desired candidates. Through a directed feedback process we become completely familiar with the organization, the content and objectives of the position, and the experience and personal requisites of the individual. This data gathering is accomplished either in person, or virtually via online survey participation. It will be particularly important to focus on the necessary characteristics of the individual in three areas:

- The professional background and orientation of potential candidates, whether academic or business
- The managerial, administrative and leadership issues to be addressed in the search
- The formal and informal attributes sought in the personal and professional style of the successful candidate

CIZEK ASSOCIATES, INC.

national retained executive search and assessment consultants 2415 east camelback road, suite 700, phoenix, az 85016 602-553-1066 www.cizekassociates.com 602-553-1166 fax The results of our discussions will become the subject of a formal *Position Profile* detailing the characteristics of candidates to be sought and including relevant challenges and opportunities facing the position. The *Position Profile* serves as the foundation for the performance of the search, as well as the basis for evaluation of candidates.

II RESEARCH PROCEDURE: DEFINING THE UNIVERSE

Each engagement has as its first step a well-organized research process. The development of the *Position Profile* guides us in defining the universe of potentially acceptable candidates and sources to be contacted during the course of the assignment. Generally, we seek to identify those potential candidates whose skills and experiences have been gained in similar environments and who have held similar positions.

III SOURCING AND IDENTIFICATION

It is axiomatic that most desirable candidates are not actively seeking new employment and must be searched out and convinced that the position is a wise career move. Those individuals identified by our firm in the research phase, augmented by our own applicable network sources, and combined with any advertising the client organization incorporates, creates the potential candidate universe. As appropriate, prospects and sources are contacted by a combination of the following approaches - phone, mail and email. Nominations from these qualified sources result in the identification of a relatively large population of prospective candidates and the screening process begins.

IV SCREENING

The screening process is crucial because it establishes the slate of prospects to be considered by examining and comparing their credentials to the *Position Profile*. The process ultimately results in providing the client organization with a number (usually not less than seven and not more than fifteen) of qualified prospects for consideration.

As the sourcing and identification phase gains momentum, the screening phase concurrently begins. A certain number of interested persons will lack qualifications and be eliminated upon critical examination of their backgrounds. We have the objective with those who possess the required credentials and qualifications of stimulating their interest in pursuing the matter further. Once serious interest is confirmed, we conduct a telephone interview with the individuals to fully explore their professional and personal qualifications. Remaining prospects will be further examined in detail, and of this group, the best suited and qualified will be recommended by our firm to the Search Committee/Client/Board.

V INTERIM REPORT

Prior to the hiring institution's actual semi-final candidate interview process, we present an *Interim Report* to the Client that provides data for a complete review of those individuals identified as prospective candidates. The Interim Report documents the entire search process to date and gives the committee an opportunity to evaluate specific backgrounds, discuss areas of interest and make recommendations, allowing us to better focus our efforts and fine tune the remainder of the search process.

VI CONSULTANT OR SEARCH COMMITTEE – SEMI-FINALIST INTERVIEWS

While the number of individuals to be interviewed as semi-finalists is variable and based on the uniqueness of the search, we typically recommend Search Committee members each select their top prospects identified in the Interim Report. This process usually results in more than five individuals who now become semi-final candidates and are either interviewed by Cizek Associates or are interviewed by the client/search committee.

If we interview semifinalists for you, we travel to each candidate's city or utilize live audio-video technology and evaluate the suitability of each individual utilizing a formal interview format. The *Position Profile*, originally developed at the onset of the assignment, serves to focus and direct our interviews and the qualifications explored for evaluation. Our evaluation concentrates on three specific areas including technical qualifications, professional and managerial experiences and personal attributes.

Not all institutions want this level of service. It is the client's prerogative to replace this step with Search Committee semi-finalist interviews. The Search Committee develops a list of interview questions and conducts each semi-final candidate interview at a confidential interview location. We encourage clients to take advantage of live audio-visual technology. To us, the difference between face-to-face and live audio-visual technology interviews at this stage of the search is negligible.

VII REFERENCE CHECKING AND CANDIDATE ASSESSMENTS

This step is critically important. While other venues accurately reflect 'what' a person has accomplished during a career, reference checking reveals 'how' a person achieved these accomplishments. Although some references are obtained beforehand (we conduct public domain background checks early in the recruitment process, presenting any findings in the Interim Report), a complete background check is typically conducted once the client has made final candidate selections, but before final candidate interviews take place. In our reference checking, we routinely go off-list. We can verify educational credentials, professional attainments, and dates of employment, and hold discussions with peers, superiors and subordinates at places of employment both past and present. We also offer **criminal**, **credit**, **civil** and **driving** background checks.

We utilize a range of assessment instruments created exclusively for organizational use, providing us with a scientific and necessarily objective index of specific characteristics, offering insights into candidate strengths and their potential value to your organization. Areas of evaluation may include *individual skills* - what candidates can contribute; *values and motivation* - why candidates do things; and *workplace behavior* - how candidates do things. With your permission, each and every final candidate presented to you undergoes an assessment.

The Reference Report (generally submitted to the hiring supervisor or Board only) includes a listing of all reference contacts, all reference comments, appraisal data (if candidates have been assessed) and any recruitment factors that may challenge a client's ability to successfully recruit a top candidate. All information offers a formal introduction of the candidates to the institution and provides informational points of departure for the final interview process.

VIII THE INSTITUTION INTERVIEWS FINAL CANDIDATES

Arrangements are made for the final candidates to visit the client location/s and be interviewed by all appropriate individuals and stakeholders associated with the institution to weigh in on candidate suitability and fit for your organization. During final candidate interviews, a significant partner often accompanies the candidate and arrangements are made for a local tour to evaluate the community as a place to live. We are available to coordinate the specific interview schedules between you and the candidates, and arrange for necessary travel and lodging reservations, if required. Dependent upon the current travel climate, we may assist you in arranging these final candidate interviews virtually.

IX CANDIDATE COMPENSATION

The specific compensation range for the position is established by the hiring organization. We conduct the search guided by these parameters, simultaneously keeping the institution closely apprised of actual compensation levels of potential candidates and practices in the marketplace.

X NEGOTIATIONS

Although the successful selection of the desired candidate is the province and responsibility of the client organization, our firm is continually involved and can serve as the intermediary in arriving at specific salary and other employment conditions. Working through the third-party consultant is often desirable for both the institution and candidate and offers some tactical assurances in arriving at a mutually agreed upon package.

XI PROJECT TIMETABLE

A typical search engagement may require 90 to 180 days from the time the engagement begins until the selected candidate is in place. The primary objective of the search is to ensure a quality outcome. Consistent with this, the timetable may vary depending upon the scope and complexity of the project. The vast majority of our search assignments are completed within this timeframe. We expect to work with the client on the specific timeline for this

search and hope to have an agreed upon schedule before recruitment begins. Below is an example of a minimum timeframe necessary in a search.

- A minimum of four weeks for recruitment and advertising 6 weeks is ideal
- A minimum of two weeks between application deadline and presentation of Interim Report
- One week for search committee to review Interim Report and make semi-final candidate selections
- Two weeks between selection of semi-final candidates and semi-final candidate interviews to provide enough time for candidates to make travel arrangements (this can be shortened if live audio/video technology is utilized for semi-final candidate interviews)
- One week for semi-final candidate interviews
- Two weeks between selection of final candidates and final candidate interviews to provide enough time for candidates to make travel arrangements and our completion of comprehensive reference checking
- Selection of successful candidate

XII FOLLOW-UP

We provide follow-up (**informal onboarding**) for at least 12 months to ensure that the candidate has integrated smoothly and is performing to expectation. The institution is given support in following both the orientation and progress of the successful candidate. The new executive is counseled and coached to facilitate the transition from the old job to the new one. We also offer **Formal Onboarding** as an additional service. Formal Onboarding is priced separately and is not provided in this proposal.

<u>AGREEMENT LETTER/CONTRACT, PROFESSIONAL FEE, PROJECT</u> EXPENSE and INSURANCE

Effective January 1, 2019, Cizek Associates, Inc. offers a flat fee structure for all of its engagements. We also bill our out-of-pocket expenses. We bill fees and expenses monthly, with the first third of the fee billed upon project engagement. Invoices are due and payable upon receipt.

We are currently offering a significant discount through December 31, 2020. The professional flat fee for our services is 20% of the high end of the hiring range for the position being searched.

Our out-of-pocket expenses include outside research, consultant travel expense, interview expense, outside reference checking, assessments, and support services. Out-of-pocket expenses are reimbursable and are billed in similar fashion. Out-of-pocket expenses are a "pass-through", are never adjusted or estimated, and do NOT include our operational overhead. Expenses are variable and typically total around \$5,000 but can go as high as \$20,000 if we are reimbursing candidates for travel expenses. Expenses are audited during the course of every assignment.

You, of course, retain the right to cancel the engagement at any time, in which case your obligation would be only for our accrued expenses and fees to the point of cancellation.

Cizek Associates, Inc. is exclusively a retained executive search and assessment firm. As management consultants, we never work on a contingency basis.

Cizek Associates, Inc. maintains a range of professional insurance policies including Worker's Compensation, Professional Liability and General Liability. Certificates of Insurance are available upon request. Since our founding in 1992, we have never had an insurance claim filed against us.

PROFESSIONAL AND ETHICAL COMMITMENTS

First of all, if candidates we recommend are rejected, we will conduct another search, charging only out-of-pocket expenses. In fact, it is our goal to complete your search successfully. Client satisfaction is everything to us.

If, due to circumstances within our control as executive search consultants (e.g. material facts falsified and presented as true), a successful candidate leaves the institution's employ within 12 months of his/her start date, **Cizek Associates, Inc.** will conduct another search free, charging only out-of-pocket expenses. If extenuating circumstances are present and a candidate leaves within the first 12 months of employment, Cizek Associates will make every effort to craft a solution that will satisfy client needs. Continuation or restart of a search must begin within 12 months of the conclusion of the original search.

Cizek Associates, Inc. will not solicit interest from a placed candidate for a minimum of two years from the date of successful placement.

Cizek Associates, Inc. policy discourages the practice of parallel processing - the simultaneous presentation of the same final candidate to more than one client institution, unless our client/s authorize this practice.

Cizek Associates, Inc. is an Equal Employment Opportunity management-consulting firm. We do not discriminate on the basis of race, sex, color, creed, religion, age, national origin, disability, protected veteran status, marital status, status with regard to public assistance, sexual orientation, gender identity, gender expression, or membership in a local commission as defined by law. In addition, we encourage applications from women, minorities, persons with disabilities, and individuals with protected class status and we make every effort to identify and attract qualified women, under-represented and diverse candidates who meet specific client requirements.

Cizek Associates, Inc. Proprietary and Confidential Information: Cizek Associates, Inc. (CAI) and the Client agree that CAI retains the right to assert the defense of confidentiality of information on all requests to release information. Confidential information shall include (A) any trade secret information, know-how, invention, software program, and similar information in existence prior to the formation of the Contract or prepared by CAI as part of the duties imposed upon it under the Contract but not provided to the Client as a Contract deliverable; (B) any non-public business information including personnel data, historical customer information and data, historical cost information such as budgets, operating expenses and capital costs, and projected capital additions; (C) financial statements, business plans, strategic plans, proprietary market information, analyses, compilations and any other strategic, competitively sensitive information including personal notes made by employees of CAI; and (D) any advice, information, exhibits, documentation or any other information that CAI or the Client reasonably expect would be protected by the attorney-client privilege or work product doctrine or other applicable privilege.



Regular Meeting Agenda Item 6A.II. November 17, 2020 **Action Item**

Request to Appoint Search Committee Membership

Recommendation:

Staff recommends the following appointments to the Presidential Search Committee.

Frank Pinnell Ryan Jones Dr. Xander Henderson Donna Krieser Rebecca Hunt Ben Sandoval Betsy Wilson Gail Campbell Rickey Jackson Matt Weber Student, TBD

Faculty Association

Classified & Administrative Staff Organization

Leadership Council

Navapache Superintendent's Group **Student Government Association**

Dr. Judy Yip-Reves

Non-Voting Facilitator from the Executive Team, if the Search Committee decide they would like this assistance.

Summary:

When considering membership for the current Presidential Search Committee staff reviewed the 2017-18 committee membership, reached out to employees that served on the committee for suggestions to improve the overall process, and received input from various concerned parties at the college. Staff also considered the most recent changes to Shared Governance and the expected timeline for a search.

Staff reached out to Faculty Association and the Classified & Administrative Staff Organization with a request to provide 3 volunteers each from membership, and Leadership Council with a request to provide 3 volunteers, at the D-Level salary range, from the college. Student Government Association will provide a student to serve on the committee.



As we continue to have strong partnerships with school districts and career technological education districts the Navapache Administrator's group provided a representative.

Executive Team will provide a non-voting facilitator who will be available to assist the committee, should they decide not to appoint their own chair to lead.

Regular Meeting Agenda Item 6A.III. November 17, 2020 Action Item

Request to Approve the Initial Salary Range and Key Qualification Areas for the NPC President Position

Recommendation:

Staff recommends approval of the initial salary range for the NPC President position as \$185,000 to \$220,000 based on qualifications.

Staff also recommends approval of the key qualification areas for the NPC President position, with an understanding that (1) the qualification details will be discussed and finalized by the Presidential Search Committee in consultation with the board-approved search firm; and (2) the complete presidential profile will be reviewed and approved by the board at a later time.

Summary:

Staff used the Mountain States Association of Community Colleges 2019-20 Survey to evaluate current salary of current president's position. NPC's salary was listed within the bottom fifth of the 28 community colleges responding to the survey. It was also listed as the lowest of the seven Arizona community colleges. In order to attract the most qualified candidates, the initial salary range needs to be adjusted to reflect a more reasonably competitive option to attract the most qualified candidates.

Staff began crafting the qualifications for the NPC President position by reviewing the listed qualifications published for its previous presidential search. The initial drafts of the qualifications were vetted through the executive team. College faculty and staff were also invited to review the draft qualifications and provide input.

During the initial evaluation of potential search firms for the current presidential search, staff recognized the additional value these firms would bring in strengthening the articulation of the qualifications and in developing an attractive presidential profile. Staff presents the key qualification themes as foundational parameters in this recommendation.



The key areas include:

- Advanced educational credentials: Master's degree is required, earned doctorate strongly preferred.
- History of educational experiences: At least 5 years of instructional and/or curriculum experience.
- History of administrative experiences: At least 7 years of higher education administrative experience in positions of increasing responsibility. Prior president experience preferred.
- Demonstrable accomplishments/achievements in leading institutional change; practicing effective shared governance; achieving enrollment growth and student success; expanding sources of revenues; and advocating diversity, equity, and inclusion.
- Qualities such as strong leadership; effective collaboration; excellent communicator.

Regular Meeting Agenda Item 7A November 17, 2020 Action Item

Adoption of Policy 1431: Hazing Prevention

Recommendation:

Staff recommends to the adoption of Policy 1431. Hazing Prevention per A.R.S. §15-2301.

Summary:

With the recent adoption of Policy 1102 and Procedure 2110 to align with the 2020 Title IX regulations, staff is updating policies and procedures that must align or that overlap with the new policy and procedure on Equal Opportunity, Harassment, and Nondiscrimination. During this process, staff discovered that per A.R.S. §15-2301, Hazing Prevention needs to be a policy rather than a procedure (as we had previously labeled it: Procedure 2627). Staff consulted with the college attorney, who confirmed this interpretation, Hazing Prevention per A.R.S. §15-2301 should be an institutional policy rather than a procedure. In addition, the procedure/contact information for making reports must be included in the Policy for both employees and students per A.R.S. §15-2301. All revisions from the original procedure to the proposed policy have been reviewed by the college attorney to ensure they are following A.R.S. §15-2301, as well as the Equal Opportunity, Harassment, and Nondiscrimination policy (1102) and procedure (2110). Staff therefore is recommending the adoption of Policy 1431. Hazing Prevent per A.R.S. §15-2301.

HAZING PREVENTION

Policy 1431

A.R.S. §15-2301

NPC seeks to promote a safe learning environment. Hazing is antithetical to that goal. Hazing by organizations, groups or individuals is strictly prohibited at NPC. All students, faculty, and staff shall take reasonable measures within the scope of their individual authority to prevent violations of the Hazing Prevention Procedure, including reporting incidents of hazing when they occur.

I. Definitions

- 1. "Hazing" means any intentional, knowing or reckless act committed by a student, faculty, or staff whether individually or in concert with other persons, against another student, and in which both of the following apply:
 - a. The act was committed in connection with an initiation into, an affiliation with or the maintenance of membership in any organization that is affiliated with an educational institution.
 - The act contributes to a substantial risk of potential physical injury, mental harm or degradation or causes physical injury, mental harm or personal degradation.

A partial list of examples of hazing includes:

- paddling in any form
- physical or psychological shocks
- late work sessions that interfere with scholastic activities
- advocating or promoting alcohol or substance abuse
- tests of endurance
- submission of members or prospective members to potentially dangerous or hazardous circumstances or activities which have a foreseeable potential for resulting in personal injury
- any activity which by its nature may have the potential to cause mental distress, panic, human degradation, or embarrassment.
- 2. "Organization" means an athletic team, association, order, society, corps, cooperative, club or other similar group that is affiliated with an educational institution and whose membership consists primarily of students enrolled at that educational institution.

3. "Student" means, for purposes of this procedure, any person who is enrolled at NPC, any person who has been accepted for enrollment at NPC or any person who intends to enroll at NPC within the next twelve (12) calendar months. A person who meets the definition of a student for purposes of this paragraph shall continue to be defined as a student for purposes of this procedure until the person graduates, transfers, or withdraws from NPC.

II. Prohibited Conduct

- 1. Hazing is prohibited at NPC.
- 2. Any solicitation to engage in hazing is prohibited.
- 3. Aiding and abetting another person who is engaged in hazing is prohibited.
- 4. It is not a defense to a violation of the hazing prevention procedure if the hazing victim consented to or acquiesced in the hazing activity.
- 5. All students, faculty and staff shall take reasonable measures within the scope of their individual authority to prevent violations of the hazing prevention procedure.

III. Complaints and Reports

1. Duty to Report.

Any employee or student who witnesses, becomes aware of, or is the victim of hazing shall immediately report the incident to the Director of Student Services (DofSS). If an employee is involved or a victim of hazing the employee should report the incident to their direct supervisor or Chief Human Resource Officer (CHRO). If the DofSS is unavailable, a report to the DofSS would involve a conflict of interest, or the DofSS is the accused the employee or student shall report the hazing to the Vice President for Learning and Student Services. Report directly to the CHRO or DofSS:

Employees involved in or victim of hazing:

Name: Peggy Belknap

Title IX Deputy Coordinator - Employees

EEO and ADA/504 Coordinator

Office of Human Resources

Tiponi Community Center, Human Resources Room 302, Painted Desert Campus,

Holbrook

(928) 524-7471

Email: peggy.belknap@npc.edu

Student involved in or victim of hazing:

Name: Josh Rogers

Title IX Deputy Coordinator - Students

Office of Student Services

Student Center, Room 109, Silver Creek Campus, Snowflake (928) 536-6227

Email: joshua.rogers@npc.edu

Such a report may be made at any time (including during non-business hours) by using the telephone number or email address, or by mail to the office address listed above.

Report online, using the reporting form posted at: www.npc.edu/report-it

2. Investigation.

All complaints or reports of hazing shall be promptly and thoroughly investigated. To the extent possible, a hazing complaint will be treated as confidential; however, the College has a responsibility to all employees and students to investigate hazing charges, which may include interviewing the offenders and any possible witnesses. If the hazing incident that has been reported falls under the definition of Sexual Harassment as defined in our Equal Opportunity, Harassment, and Nondiscrimination Policy (Policy 1102), the Title IX Coordinator will follow the procedure as outlined in Procedure 2110, Process A, Section 14. If not, or if no formal complaint is filed under Process A, The Director of Student Services will follow the procedure as outlined in Procedure 2110, Process B, Section 6. Both Process A and Process B include an appeals process.

3. **Sanctions**.

Violations of this procedure shall be considered a grave violation of the <u>Student Conduct Code</u> (Procedure 2625) and will subject a student to discipline up to and including dismissal. Any employee who knowingly permitted, authorized or condoned the hazing activity in violation of this Procedure shall be considered cause for discipline up to and including dismissal. In addition to these consequences, an Organization as defined in this Procedure may be disciplined by the revocation or suspension of an organization's permission to conduct operations at NPC if the organization knowingly permitted, authorized or condoned the hazing activity. Other sanctions against an Organization may include:

- 1. loss of campus privileges for the student organization
- 2. restitution for damages that may have resulted from the incident
- 3. a statement of warning
- 4. a probationary period.

Reinstatement of the Organization may be conditioned on compliance with any of the foregoing or any other reasonable conditions imposed by NPC. An Organization shall be afforded a pre-suspension hearing before the President or his designee to afford it an opportunity to rebut the allegations against it. Any substantiated hazing activity that involves a violation of criminal law by any person shall be reported to local law enforcement personnel.

IV. Retaliation

Students and employees are prohibited from retaliation, intimidation, threats, coercion or other discrimination against any individual for exercising that individual's rights or responsibilities under this procedure. Any such acts of retaliation should be reported to the Director of Student Services in the case of students or to the Chief Human Resource Officer in the case of employees.

V. Intention

This Procedure is not intended to prohibit:

- 1. Customary athletic events, contests or competitions that are sponsored by an educational institution.
- 2. Any activity or conduct that furthers the goals of a legitimate educational curriculum, a legitimate extracurricular program or a legitimate military training program.

Regular Meeting Agenda Item 7B November 17, 2020 Action Item

NATC Request to Release Funds for Architectural Design Fees

Recommendation:

The NATC Board is requesting the release of \$75,000 of the state appropriation funds to contract LEA Architects, LCC to design Phase 1 of the architectural plan and additional design services.

Summary:

At the NATC Board meeting on November 3, 2020, the Board approved moving forward with contracting LEA Architects, LCC to complete both Phase 1 of the construction plan and additional design services as outlined in the attached professional services proposal dated November 2, 2020.

LEA Architects, LCC is the same firm NATC contracted for the development of its Master Plan, which they completed on August 20, 2020 (and is included here for review).

Construction plans for Phase 1 includes the basic design and professional fees for the tiny home sites and the building for the Virtual Firearms Training Simulator (\$34,925). The additional design services include civil engineering (\$22,500), topographic/architectural site survey (\$2,875), septic system design (\$4600), and construction administration additional site visits (\$6000): totaling (\$40,075). The request includes (\$4100) contingency/allowances for the completion of the design/site surveys for a total request of \$75000 from the state appropriations.

NATC Board voted to move forward with LEA Architects, LCC's Phase 1 and the additional design services, as it aligns with the NATC priorities presented to the legislature – 1) placement of tiny homes and 2) virtual simulator building. Thus, NATC Board is requesting the release of \$75,000 of the state appropriation funds to contract LEA Architects, LCC (a state approved architectural design firm) to design Phase 1 of the architectural plan (i.e. Tiny Home Sites and Virtual Firearms Training Simulator Building) and additional design services (i.e. Civil Engineering, Topographic/Architectural Site Survey, Septic System Design, Site Visits).



Architecture Planning Interiors Construction Management 1730 East Northern Avenue, Suite 110 Phoenix, Arizona 85020 Phone: 602.943.7511 email: info@lea-architects.com

Phoenix, Arizona 85020 Fax: 602.943.7784 www.lea-architects.com



Exhibit A.1

Professional Services Proposal -Northeast Arizona Training Center (NATC) Jake Flake Emergency Services Institute Phase 1 / Phase 1A Scope of Work / A/E Fee Proposal August 28, 2020 Revised September 22, 2020 Revised November 2, 2020

- 1. Project Estimated Square Footage and Estimated Construction Budget Northeast Arizona Training Center (NATC) Phase 1
 - The site is approx. 20 acres located North of Papermill Road
 - Phase 1 Scope of Work (as identified in approved Master Plan dated 8/10/20)
 - Tiny House Pads with associated Plumbing (Water and Waste) and Electrical Power
 - New approx. 3,000-gal septic System (Deferred Submittal)
 - Modify Existing Firing Range Berm to include masonry retaining walls (approx. 5' height) to increase separation for Tiny House Pads and Dirty Classroom Addition.
 - Dirty Classroom Addition Metal Building Frame / Roof (Total Approx. 8,360 SF)
 - Virtual Firearms Training Simulator Building Approx. 1,600 SF
 - Dirty Classroom Addition (Metal Building Frame / Roof) Approx. 6,560
 - Virtual Firearms Training Simulator Interior Build-out / Improvements including all walls/finishes and MPE
 - Estimated Phase 1 Construction Budget: approx. \$802,400.00 \$491,906.00
 - Estimated Construction Year: 2020-2021

(Note: Due to the limited budget and existing structure, a metal pre-manufactured building will be the most cost-effective solution in meeting the construction budget. Should it be determined that a conventionally framed design solution is desired, additional structural / architectural fees will be added to the Basic Design Fee)

Phase 1A - Scope of Work (as identified in approved Master Plan dated 8/10/20).

- (Alternate Bid) Dirty Classroom Addition Build-out / Improvements including all walls/finishes and MPE which include: (Approx. 8,360 4,000 SF)
 - Classroom 948 773 SF
 - Divisible Classroom 994 988 SF
 - Classroom 586 508 SF
 - (3) Offices 108 96 SF
 - Reception 152 127 SF
 - Men's RR 100 83 SF
 - Women's RR 121 81 SF

- Break Room 480 217 SF
- Conference 200 211 SF
- Storage 91 66 SF
- Jan 42 SF
- Electrical / Tel Data 70 40 SF
- In addition to the Overall Phase 1A Alternate Bid Due to the limited budget LEA will set up a series of Alternate Bids identified in writing and by Drawing(s) as required which will include:
 - Metal Building South Wall (Connection to Existing Dirty Classroom)
 - Underground Plumbing / Electrical and Concrete Slab
 - Remainder of remaining Metal Building perimeter Walls
 - Exterior Doors and Windows
- (Alternate Bid) Shade Canopy (35' x 40' 1,400 SF) located between existing Dirty Classroom and Existing Fire Apparatus Storage Garage.
- Estimated Phase 1A Construction Budget: approx. \$880,248.00 \$730,000.00
- Estimated Construction Year: 2021-2022

Professional Services Proposal – Northeast Arizona Training Center (NATC) Jake Flake Emergency Services Institute Phase 1 / Phase 1A

- 2. NATC Required Responsibilities/Input:
 - Geotechnical Report (See attached proposal)
 - On-Site Wastewater Disposal Perc Test (See attached proposal)
 - Topographic/Architectural/Civil Site Survey (If requested for LEA to provide see Additional Services)
 - Septic System Design (If requested for LEA to provide see Additional Services)
 - Bid Printing and Distribution
- 3. Total Basic Design & Construction Administration (CA) Fees:
 - Phase 1 Scope of Work (as identified in approved Master Plan dated 8/10/20)
 - Architect's Fee for Basic Design Services: These professional services include all architectural, structural, mechanical, plumbing, and electrical engineering professional services for the design and Construction Administration of the NATC Phase 1. Project Documents shall be broken into phases, with the percentile of the total design fee shown in parentheses: Schematic Design (15%), Design Development (25%), Contract Document Drawings and Specifications (35%), Bidding (5%) and Construction Administration (20%). This includes normal architectural, structural, mechanical, plumbing, and electrical engineering professional design services.

Total Basic Services = 7.1% of the Construction Costs (Per 1GPA approved percentages – Group B Estimated = \$56,970.00 34,925.00 (7.1% of \$802,400.00 \$491,906.00)

- LEA Architects, LLC will assist in obtaining necessary Building Permits/Approvals following the completion of the Construction Documents.
- Reimbursable Expenses:

Reimbursable expenses shall be billed separately as per 1GPA Architectural Services Master Agreement Contract 18-21P-09.

- Phase 1A Scope of Work (as identified in approved Master Plan dated 8/10/20)
 - Architect's Fee for Basic Design Services: These professional services include all architectural, structural, mechanical, plumbing, and electrical engineering professional services for the design and Construction Administration of the NATC Phase 1. Project Documents shall be broken into phases, with the percentile of the total design fee shown in parentheses: Schematic Design (15%), Design Development (25%), Contract Document Drawings and Specifications (35%), Bidding (5%) and Construction Administration (20%). This includes normal architectural, structural, mechanical, plumbing, and electrical engineering professional design services.

Total Basic Services = 7.1% of the Construction Costs (Per 1GPA approved percentages – Group B Estimated = \$62,497.00 51,830.00(7.1% of \$730,000.00)

- LEA Architects, LLC will assist in obtaining necessary Building Permits/Approvals following the completion of the Construction Documents.
- Fees for phase 1 and Phase 1A assume that design for both phases will occur at the same time. If Phase 1A design services do not move forward at the same time as phase 1 additional fees will be required.
- Contract Administration during construction phase shall include (2) site observation visits for project inspection, attendance of construction progress meetings via teleconference or in person if corresponding with scheduled site visits, request for information from contractor, job coordination, As-Built drawings verification, review of material testing procedures and results, change order review, shop drawing and submittal review, material and color selection, and punch list identification inspections for substantial completion and final inspection.

Professional Services Proposal – Northeast Arizona Training Center (NATC) Jake Flake Emergency Services Institute Phase 1 / Phase 1A

Additional Professional Service: Basic Civil Engineering Fees for Grading & Drainage, Utilities, and Fire Lines. Lump Sum = \$22,500.00

Notes:

- Fees do not include the design of a septic system based on Waste Fixture Units
- Fees do not include off-site Improvements to Papermill Road which are not anticipated as being required.
- Fee assumes Phase 1 and 1A will be designed at the same time.
- Additional Professional Service: Additional site visits from the Architect during construction (if required) for project inspection will be billed at the Architect's standard hourly rate.

Allowance = \$6,000.00

Reimbursable Expenses:

Reimbursable expenses shall be billed separately as per 1GPA Architectural Services Master Agreement Contract 18-21P-09.

Additional Design Professional Services (if Required/Requested):

Phase 1 / 1A Topographic/Architectural Site Survey which includes topography contours with spot elevations, all utilities, rights-of-way, recorded easements, etc. The survey shall be sealed by a registered surveyor.

Lump Sum = \$2,875.00

Septic System Design - New (Increased Capacity) approx. 3,000 gal. system

Lump Sum = \$4,600.00

4. Professional Fee Summary (Design & Construction Phases)

Work Tasks:

Phase 1

Design	\$27,940.00
Construction Administration	\$6,98500
Total Phase 1 Professional Design & CA Fees	\$34,925.00

Phase 1A

Basic Design and CA Professional Fees – Arch. & MPE	
Design	\$41,464.00
Construction Administration	\$10,366.00
Total Phase 1A Professional Design & CA Fees	\$51,830.00

Total Phase 1 / Phase 1A Professional Design & CA Fees

(Note: Does not include Additional Design Services listed below)	\$86,755.00

Additional Design Services (If required/requested)

Civil Engineering Topographic / Architectural Site Survey	\$22,500.00 \$2,875.00
Septic System Design *Construction Administration Additional Site Visits	\$4,600.00 \$6,000.00

certain fees listed above are allowances and contingency fees and may not be billed at all or used to the full extent

- 5. Compensation for Additional Consulting Services not identified above:
 - See attached "Architectural Fee Schedule (LEA Architects, LLC)" for approved 1GPA Hourly Rates for Additional Services

Professional Services Proposal – Northeast Arizona Training Center (NATC) Jake Flake Emergency Services Institute Phase 1 / Phase 1A

• Architectural and Engineering Fees assume Phase 1 and 1A will be designed concurrently. If Phase 1 is not designed at the same time as phase 1A additional fees will be required.

The Architect shall make reasonable efforts to design the project within the Owner's budget. Necessary fees listed herein are based on the Owner's present construction budget of \$1.0M. In the course of design, should the Owner significantly increase the scope of the project the Architect's & Consultant's professional fees shall be increased accordingly. Should you have any questions, please give us a call.

Respectfully submitted,

Lance Enyart, AIA

LE/mp



NORTHEAST ARIZONA TRAINING CENTER JAKE FLAKE EMERGENCY SERVICES INSTITUTE MASTERPLAN REPORT



1840 W. PAPERMILL ROAD TAYLOR, ARIZONA

AUGUST 20TH, 2020



LEA-ARCHITECTS, LLC. 1730 E. NORTHERN AVE SUITE 110 PHOENIX, AZ 85020

Table of Contents

- Executive Summary
- 2. Site Description
 - a. Description and Location
 - b. Planning and Zoning
 - c. Existing Site Photos
- 3. Project Phasing
 - a. Existing Site
 - b. Approved Master Plan
 - b. Phase 1 & 1-A Layout and Description
 - c. Phase 2 Layout and Description
 - d. Phase 3 Layout and Description
 - e. Phase 4 Layout and Description
 - f. Phase 5 Layout and Description
- 4. Conceptual Floor Plan Layouts
 - a. Administration Building Site / Parking Plan (Phase 2)
 - b. Dirty Classroom Addition (Phase 1 / Phase 1-A)
 - c. Administration Building (Phase 2)
 - d. Simulated Fire Station (Phase 5)
- Cost Estimate
- 6. Project Visualization
- 7. Appendix
 - a. Master Plan (Option 2) Firing Range in NW Corner of Site
 - b. Virtra Firearms Training Simulator Info
 - c. Existing Dirty Classroom Floor Plan
 - d. Previous Tiny House Site Layout

Executive Summary – Northeast Arizona Training Center Masterplan Update

In the spring of 2020, LEA Architects LLC was commissioned to produce a Masterplan Update for the Northeast Arizona Training Center (NATC), which is also known as the 'Jake Flake Emergency Services Institute located at the 1840 W. Papermill Rd. in Taylor Arizona.

The Master Plan Update will identify the future direction of the existing Northeast Arizona Training Center (NATC), which currently has the following features:

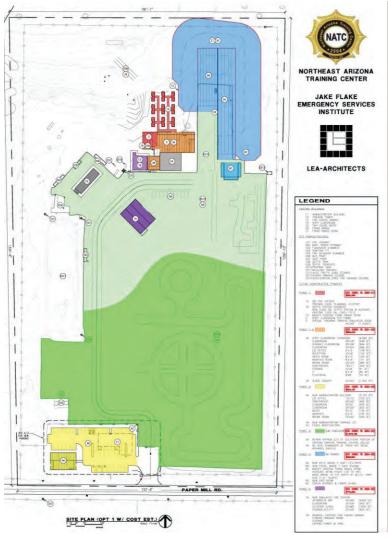
Existing Buildings:

- Administration Building
- Training tower
- Fire Engineer Garage
- Dirty Classroom
- Tiny House(s)
- Firing range
- Firing Range Berm

Existing Site Props / Features:

- Driver Training Course
- Acceleration Zone for Training Course
- Fire Hydrants
- Misc. Conex Storage
- Flashover Chamber
- Drafting Pit
- Fire Behavior Chamber
- Bus Prop
- Vent Prop
- Septic Tank
- Septic Trenches
- Propane Tank
- Wildland Training
- Traffic Cone Storage Shed

LEA Architects LLC held initial virtual meeting (s) with the NATC Director, Jon Wise and NATC Board Member, David Huish to discuss the project, establish the overall scope of future projects and identify the priorities (Phases) of the project.



In addition, LEA spoke with Civil Engineer, Past General Contractor (Dirty Classroom Building) and Septic System Installer who provided additional information and drawings to assist in developing the complete Master Plan Update utilizing the previous information, site drawings and three-dimensional models, relationship studies were conducted by LEA analyzing the proposed buildings and amenities, and their subsequent area and association to each other. During this process and discussion with the NATC staff certain buildings and amenities were manipulated and resized. Through the development of these drawings, LEA tried to maximize efficiency though location of related spaces and sharing of common space. The drawings prepared by LEA are representational of the proposed square footages assigned, showing an actual representation of their relative size to each other. The final drawing, an overall site drawing shows location of buildings, amenities, and the relationship between the two and the surrounding site.

Following several virtual meetings with NATC Staff, Stakeholders and NATC Board, LEA developed the Overall Master Plan which includes the following Phases:

Phase 1

- 1A Tiny House Pads with associated Plumbing (Water and Waste) and Electrical Power
- o 1B New approx. 3,000-gal septic System (Deferred Submittal)
- o 1C Modify Existing Firing Range Berm to include masonry retaining walls (approx. 5' height) to increase separation for Tiny House Pads and Dirty Classroom Addition.
- 2 Dirty Classroom Addition Metal Building Frame / Roof (Total Approx. 8,360 SF)
 - Virtual Firearms Training Simulator Room Approx. 1,700 SF
 - Dirty Classroom Addition (Metal Building Frame / Roof) Approx. 6,560
- o 3 Virtual Firearms Training Simulator Build-out / Improvements including all walls/finishes and MPE
 - Estimated Phase 1 Construction Budget: approx. \$802,400.00
 - Estimated Construction Year: 2020-2021

Phase 1A

- 3A (Alternate Bid) Dirty Classroom Addition Build-out / Improvements including all walls/finishes and MPE which include: (Approx. 8,360 SF)
 - Classroom (26'x36') 948 SF
 - Divisible Classroom (28' x 36') 994 SF
 - Classroom (24' x 24') 586 SF
 - (3) Offices (9' x 12') 108 SF/ea
 - Reception (20' x 8') 152 SF
 - Men's RR (8' x 13') 100 SF
 - Women's RR (8' x 16') 121 SF

- Break Room (20' x 24') 480 SF
- Conference (18' x 11') 200 SF
- Storage (12' x 8') 91 SF
- IT (6' x 12') 62 SF
- Electrical (8' x 9') 70 SF
- o 3B (Alternate Bid) Shade Canopy (35' x 40' 1,400 SF) located between existing Dirty Classroom and Existing Fire Apparatus Storage Garage.
 - Estimated Phase 1A Construction Budget: approx. \$880.248.00
 - Estimated Construction Year: 2021-2022

Phase 2

- 4A New Administration Building: (Approx. 3,125 SF)
 - Classroom (20'x20') 400 SF
 - Classroom (20' x 30') 600 SF
 - Conference (20'x20') 400 SF
 - (2) Offices (10' x 12') 120 SF/ea
 - Lobby (11' x 23') 250 SF

- Women's RR (9'x15') 135 SF
- Men's RR (9'x15') 135 SF
- Break Room(10'x20') 200 SF
- IT / Electrical (7' x 6') 42 SF

- o 4B New Administration Parking Lot
- 4C New / Existing Fence Modifications
- Demolition of existing Admin. Modular Trailers
 - Estimated Phase 2 Construction Budget: approx. \$904,187.00
 - Estimated Construction Year: 2022-2023

Phase 3

- o Driver Training Track Repair
 - 5A Replacement of approx. 2/3 of Southern portion of existing Track utilizing lime stabilization
 - 5-B Reseal remainder of existing Driver Training track
 - Re-stripe entire Driver Training Track
 - Estimated Phase 3 Construction Budget: approx. \$1,673,186.00
 - Estimated Construction Year: 2023-2024

Phase 4

- o Rifle / Pistol Firing Range
 - 6A New Rifle Range (5 Lanes @ 10' x 100 YD)
 - 6B New Pistol Range (7 Lanes @ 8' x 50 M)
 - 6C Modify existing firing range berm Increase berm height (12' to 18') / Move Range to the North at bullet Trap Side (1.2:1 Slope)
 - 6D New East Berm
 - 6E Conex Storage and Shade Cloth Outdoor Classroom
 - Estimated Phase 4 Construction Budget: approx. \$856,594.00
 - Estimated Construction Year: 2024-2025

Phase 5

- o 7A New Simulated Fire Station: (Approx.4,800 SF)
 - (2) Apparatus Bays (40'x60') 2,400 SF
- Outdoor Classroom (20'x80') 1,600 SF
 Storage (1Hillity (0') 15') 135 SF
- Classroom (20' x 30') 600 SF
- Storage / Utility (9'x 15') 135 SF
- o 7B Remodel Existing Fire Engine Garage
 - Fitness Training Room / Storage
 - Expand Power / HVAC
 - Estimated Phase 5 Construction Budget: approx. \$775,354.00
 - Estimated Construction Year: 2025-2026

Cost Estimate Summary by Phase

PHASE 1 CONSTRUCTION (2020-2021)	\$ 802,400.00
1 Tiny Houses / Septic System Upgrades / Existing Firing Range \$261	,906
2 Dirty Classroom Addition \$342	,451
3 Virtual Firearms Training Simulator Room \$198	,044
PHASE 1-A CONSTRUCTION (2021-2022)	\$ 880,248.00
3A Dirty Classroom Improvements	
3B Shade Canopy \$57	,107
PHASE 2 CONSTRUCTION (2022-2023)	\$ 880,248.00
4 New Administration Building	
PHASE 3 CONSTRUCTION (2023-2024)	\$1,673,186.00
5 Driver Training Track Replacement / Repair (w/ lime Stabilization) \$1,673	3,186
5 Driver Training Track Replacement / Repair (4" AC over 12" ABC) \$2,183	3,279
PHASE 4 CONSTRUCTION (2024-2025)	\$ 856,594.00
6A Firing Range Modifications (Exist. Northeast Corner of Site) \$856	6,594
6B Firing Range Modifications (Northwest Corner of Site) \$1,159),762
PHASE 5 CONSTRUCTION (2025-2026)	\$ 775,354.00
7A New Simulated Fire Station & Exist Fire Engine Garage Renovations \$775	,354
Total Estimated Project Cost	\$5,891,968.00

Site Description

a. Description and Location

The Northeast Arizona Training Center is sited W Papermill Rd in Taylor, Arizona. Parcel 1 (202-05-005H) is located Section 33, T13N,R21E: Com Witness Cor Sec 3& 4 T12N,R21E; Th N85*29'41 E 984.05';Th N00*30'16 W 834.84' Tpob; Th N00*30'16 W 450.00';Th N89*29'44 E 678.06'; Th S00*30'16 E 1284.84';Ths89*29'44 W 260.60'; Th N00*30'26'16 W 834.84';Th S89*29'44 W 417.42' Tpob. Out Of 202-05-005E. Parcel 1 contains 12 acres or 522,720 SF more or less. Parcel 2 is located Section 33,T13N,R21E: Beg Witness Cor Of Sec 3 & 4,T12N,R21E; Th N85*29'41 E 984.05' Tpob; Th N00*30'16 W 834.84'; Th N89*29'44 E 417.42'; Th S00*30'26 E 834.84'; Th S89* 29'44 W 417.42' Tpob. (Per Survey 33-76). Out Of 202-05-005B. Parcel 2 contains 8 acres or 348,480 SF, more or less.

b. Planning and Zoning

Parcel 1 (202-05-005H): COM(Commercial)/ AG-2(Agricultural-2)

(COM)Setbacks: Except for vehicle parking, no outdoor uses, outdoor storage, or open buildings shall be within 50 feet of a public street.

(AG-2) Setbacks: 25 feet from any property line

(COM) Max Bldg. Height: 35 feet

(AG-2) Max Bldg. Height: 45 feet (nonresidential accessory structure) / 30 feet

Parcel 2 (202-05-005F): COM(Commercial)/ AG-2(Agricultural-2)

(COM)Setbacks: Except for vehicle parking, no outdoor uses, outdoor storage, or open buildings shall be within 50 feet of a public street.

(AG-2) Setbacks: 25 feet from any property line

(COM) Max Bldg. Height: 35 feet

(AG-2) Max Bldg. Height: 45 feet (nonresidential accessory structure) / 30 feet

Max lot coverage: 30%

Parking (Commercial & Office): 1 per 250 square feet of floor area, plus 1 per 100 square feet of outdoor seating area, plus 1 per 3,000 square feet of outdoor display area

Parking space dimensions: 10'x19'

ADA parking space dimensions (5% of total spaces): 11'x19' with 5' wide access aisle

Fencing/ screening: Commercial/Industrial. Fences and walls in any commercial or industrial zoning district (COM, IND) shall be constructed or installed within the following guidelines:

- a. Fence/wall height shall be limited to eight feet, except when abutting any residential zone, development, or use, in which case the maximum fence/wall height shall be six feet.
- b. Walls or fences placed along any street frontage so to be visible from the street shall be installed so as to have the finished elevation visible from the street.
- c. Along any street corner, the fence or wall shall be limited to 30 inches in height within the defined vision triangle area.

c. Existing Site Photos



Image 1: Training center monument sign



Image 2: Training center electrical transformer



Image 3: Administration building



Image 4: Training tower



Image 5: Fire engine garage



Image 6: Dirty classroom



Image 7: Driver training vehicle parking area



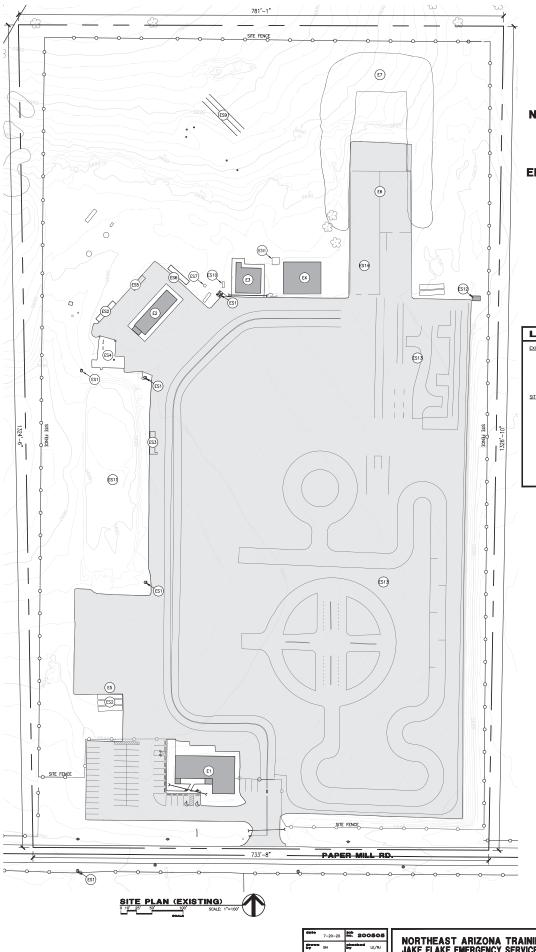
Image 8: Firing range



Image 9: Fire training props



Image 10: Driver training course





NORTHEAST ARIZONA TRAINING CENTER

JAKE FLAKE EMERGENCY SERVICES INSTITUTE



LEA-ARCHITECTS

LEGEND

EXISTING BUILDINGS:

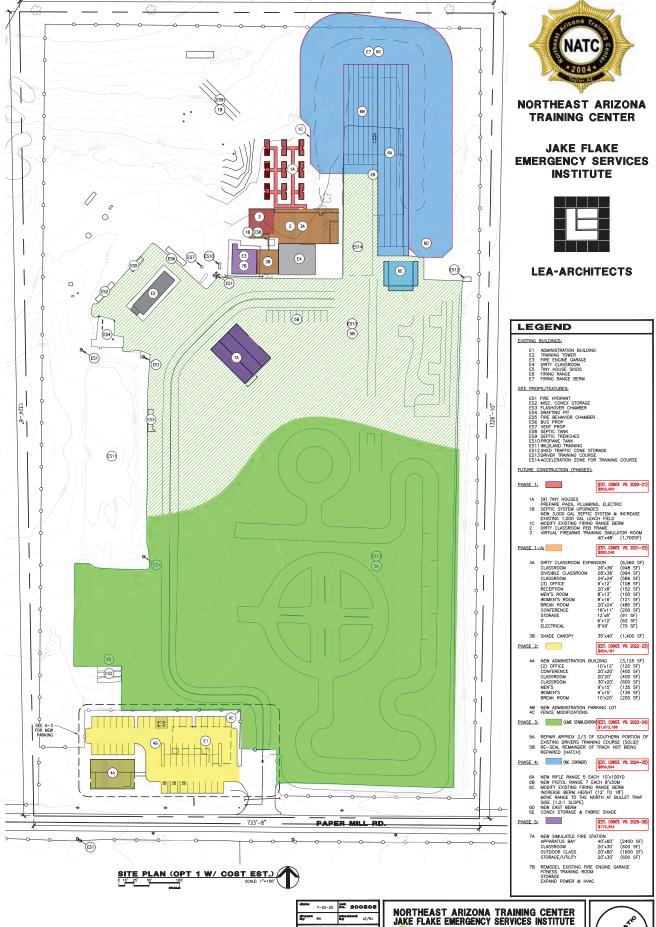
- E1 ADMINISTRATION BUILE
 E2 TRAINING TOWER
 E3 FIRE ENGINE GARAGE
 E4 DIRTY CLASSROOM
 E5 TINY HOUSE SKIDS
 E6 FIRING RANGE
 E7 FIRING RANGE

SITE PROPS/FEATURES:

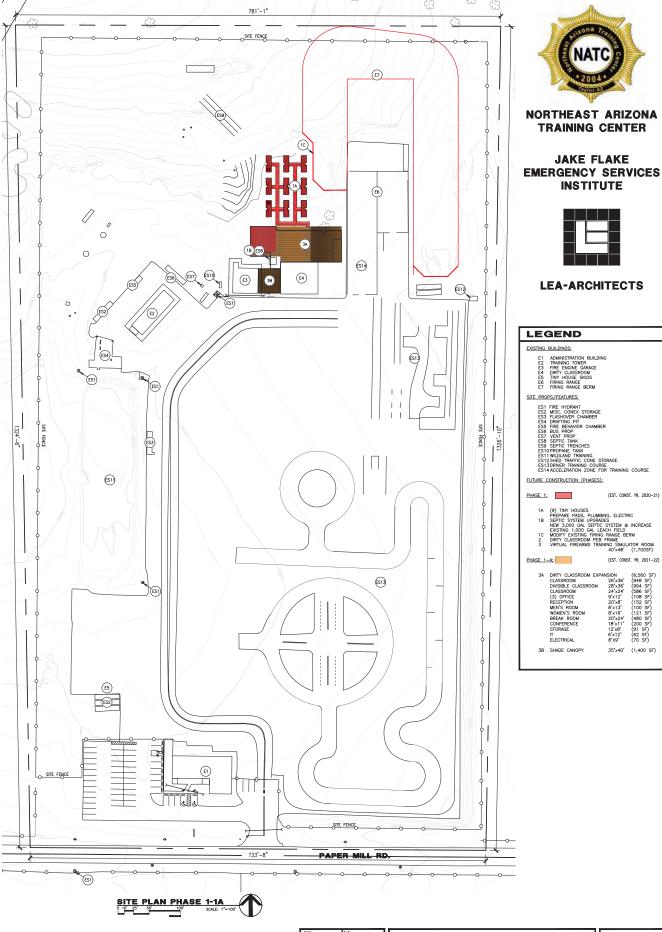
- L'ENDES/EFAULRES.
 EST FIRE HORDANTO TRAGE
 ESS FLASHOURE CHAMBER
 ESS FLASHOURE CHAMBER
 ESS FIRE BEHAMOR CHAMBER
 ESS FIRE BEHAMOR CHAMBER
 ESS FIRE BEHAMOR CHAMBER
 ESS SEPTIC TANK
 ESS SEPTIC TRENCHES
 ESS SEPTIC TRANSHOT COUNTY
 ESS TRENCHES
 ESS TRENCHE

NORTHEAST ARIZONA TRAINING CENTER JAKE FLAKE EMERGENCY SERVICES INSTITUTE MASTER PLAN UPDATE 1840 W Papermill Rd, Taylor, AZ 85939









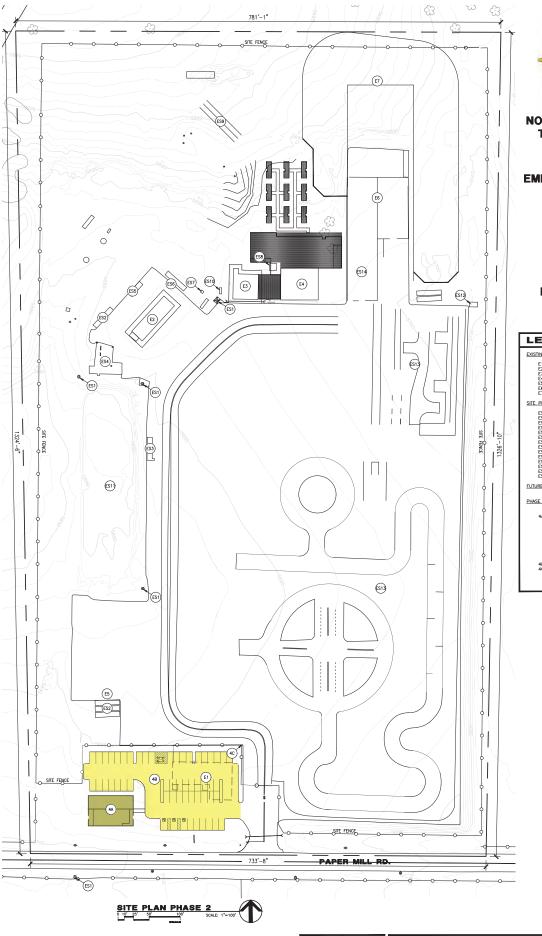




(EST. CONST. YR. 2020-21)

(6,560 SF) (948 SF) (994 SF) (586 SF) (108 SF) (100 SF) (100 SF) (121 SF) (480 SF) (200 SF) (91 SF) (62 SF) (70 SF) ISION 26'x36' 28'x36' 24'x24' 9'x12' 20'x8' 8'x13' 8'x16' 20'x24' 18'x11' 12'x8' 6'x12' 8'x9'

35'x40' (1,400 SF)





NORTHEAST ARIZONA **TRAINING CENTER**

JAKE FLAKE EMERGENCY SERVICES INSTITUTE



LEA-ARCHITECTS

LEGEND

- SITE PROPS/FEATURES:

- E. FIGHER TOWNS
 EST FIRE THORNATORAGE
 E. FLANDING HAMBER
 E. FLANDING H FUTURE CONSTRUCTION (PHASES):

NEW ADMINISTRAT (2) OFFICE CONFERENCE CLASSROOM CLASSROOM MEN'S WOMEN'S BREAK ROOM

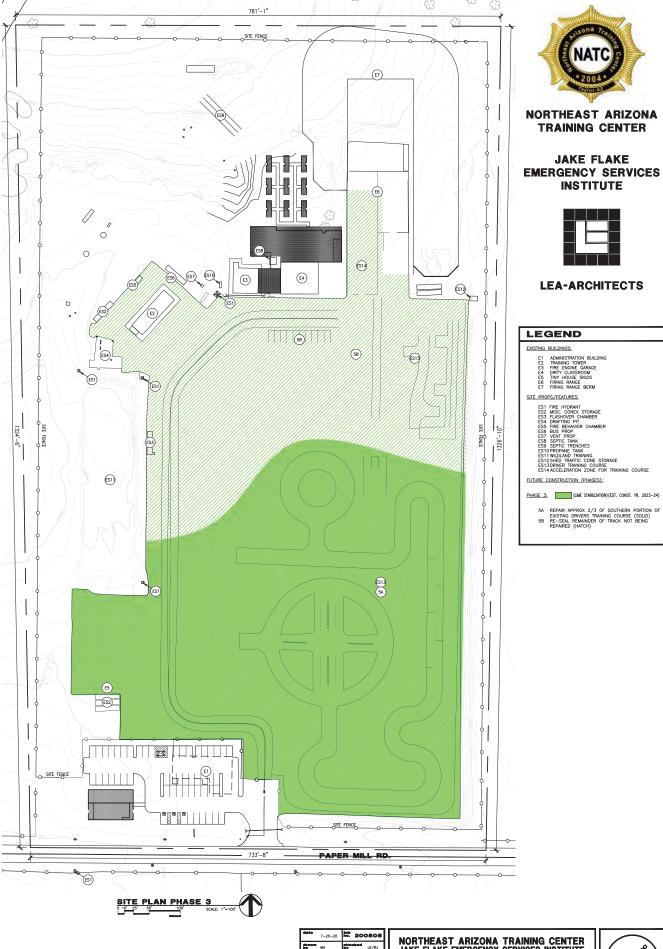
4B NEW ADMINISTRATION PARKING LOT 4C FENCE MODIFICATIONS

²⁰⁰⁵⁰⁵ 200505 Navajo County Committee Co

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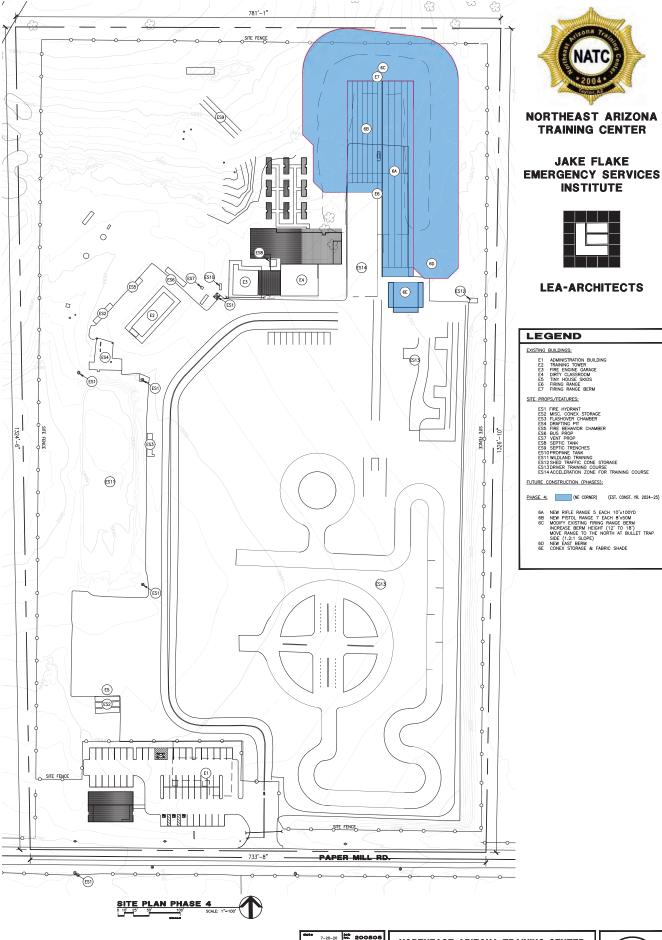












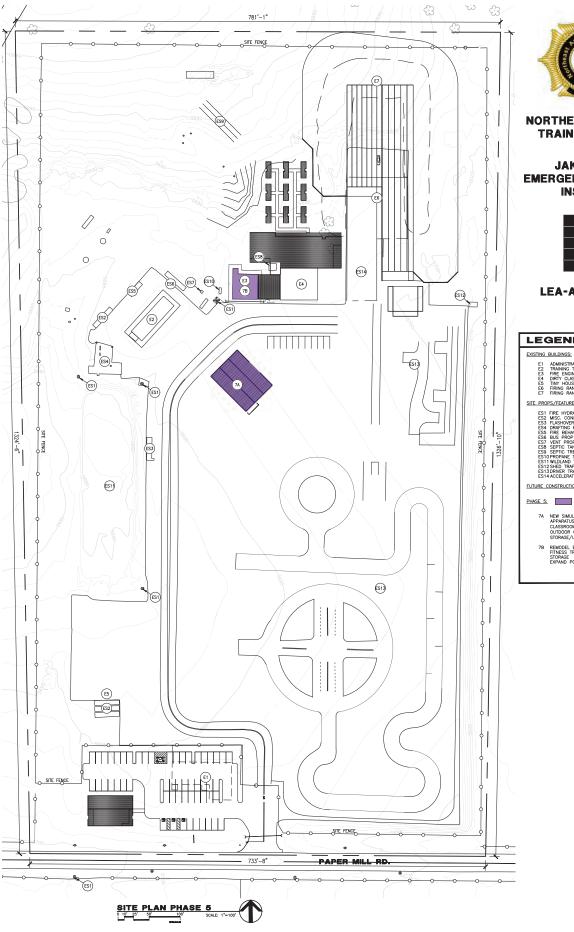


NORTHEAST ARIZONA TRAINING CENTER
JAKE FLAKE EMERGENCY SERVICES INSTITUTE

MASTER PLAN UPDATE
1840 W Papermill Rd, Taylor, AZ 85939









NORTHEAST ARIZONA **TRAINING CENTER**

JAKE FLAKE EMERGENCY SERVICES INSTITUTE



LEA-ARCHITECTS

LEGEND

- SITE PROPS/FEATURES:

- E. FIGHER TOWNS
 EST FIRE THORNATORAGE
 E. FLANDING HAMBER
 E. FLANDING H

FUTURE CONSTRUCTION (PHASES):

(EST. CONST. YR. 2025-26)

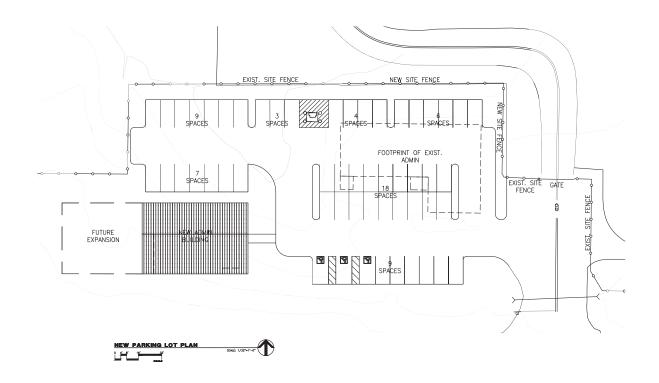
REMODEL EXISTING FIRE ENGINE GARAGE FITNESS TRAINING ROOM STORAGE EXPAND POWER & HVAC

200505 200505

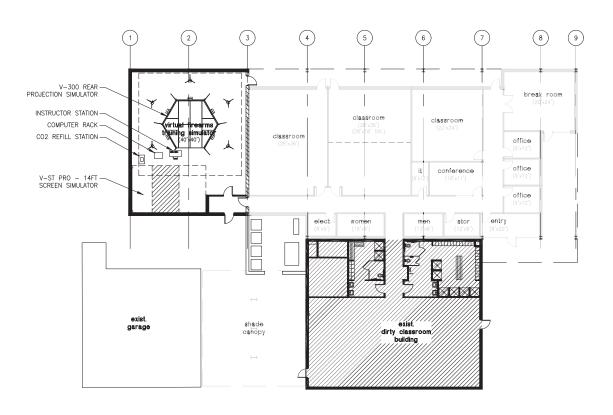
NORTHEAST ARIZONA TRAINING CENTER JAKE FLAKE EMERGENCY SERVICES INSTITUTE MASTER PLAN UPDATE 1840 W Papermill Rd, Taylor, AZ 85939





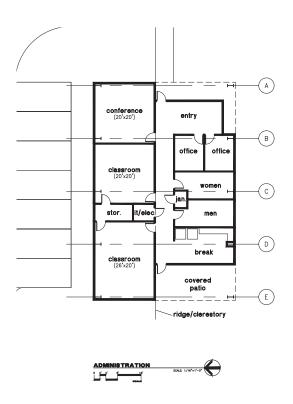


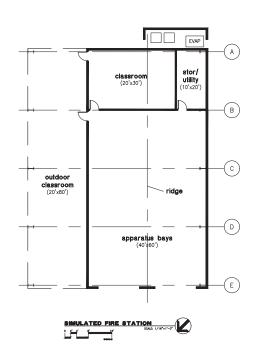














MASTER PLAN UPDATE CONSTRUCTION COST ESTIMATE

NORTHEAST ARIZONA TRAINING CENTER 1840 W.PAPERMILL RD. TAYLOR, AZ 85939

PREPARED FOR:

LEA ARCHITECTS, LLC 1730 EAST NORTHERN AVE. PHOENIX, AZ

7/20/2020

EDWARD K. STANKUS

CONSTRUCTION COST CONSULTANT

1062 W. Washington Ave. • Gilbert, AZ 85233 • p: 480.694.5085 • email•estankus@centurylink.net

NOTES REGARDING THE PREPARATION OF THIS ESTIMATE

DRAWINGS AND DOCUMENTS

Level of Documents: Schematic

Date: See Attachment A

Provided By: LEA ARCHITECTS, LLC

Pricing is based on current material, equipment and freight costs.

Labor Rates: N/A Premium Time: N/A

BIDDING ASSUMPTIONS

Contract: Standard construction contract without restrictive bidding clauses

Bidding Situation; Competitive bids assumed

Bid Date TBD

Start of Construction: TBD

Months to Complete: Within (TBD) months completion, including lead time for materials procurement, shop drawings, submittals, etc.

Construction Time: TBD

EXCLUDED COSTS

- 1. A/E design fees
- 2. Administrative and management costs
 3. Loose furniture, furnishings, and equipment (FFE)

 The state of th
- 4. Remediation of contaminated soils, if found during construction
- 5. Building permits
- 6. Special inspections

Alternates

Alternate Bid 3A	Add	\$823,141
Dirty Classrooms Exterior wall siding, metal stud framing, insulation, interior finishes,		
plumbing, HVAC and electrical Alternate Bid 3B Shade Canopy between existing Dirty Classroom (E4) and Existing Engine Garage (E3) Double cantilever carport canopy (1,200SF), power and lighting	Add	\$57,107

Allowances (Amounts provided by owner and are included in the estimate)

\$0

NOTES REGARDING THE PREPARATION OF THIS ESTIMATE

S.F.

GENERAL

When included in EKS's scope of services, opinions or estimates of probable construction cost are prepared on the basis of EKS's experience and qualifications and represents EKS's judgement as a professional generally familiar with the industry. However since EKS has no control over the cost of labor, materials, equipment or services furnished by others, over contractors methods of determining prices, or over competitive bidding or market conditions, EKS cannot and does not guarantee that proposal, bids, or actual construction cost will not vary from EKS's opinions or estimates of probable construction cost.

This estimate assumes normal escalation based on the current economic climate. While the global economic downturn appears to be moderating, it remains unclear how its effect and subsequent economic recovery will affect construction cost. EKS will continue to monitor this, as well as other international, domestic and local events, and the resulting construction climate, and will adjust costs and contingencies as deemed appropriate.

GROSS FLOOR AREA (PER ARCHITECTURAL DRAWINGS)

Tiny Houses

TOTAL SQUARE FOOT AREA	17,885
Remodel Existing Fire Engine Station	1,600
New Simulated Fire Station	5,200
New Administration Building	3,125
Shade Canopy	1,400
Dirty Classroom Expansion	6,560
Tiny Houses	

BUDGET COST SUMMARY

BODGET GOOT GOMMANT		
struction Phases	Total	
PHASE1 CONSTRUCTION 2020-2021		\$802,400
Tiny Houses - Septic System Upgrades - Existing Firing Range	\$261,906	
Dirty Classroom Expansion	\$342,451	
Virtual Firearms Training Simulator Room	\$198,044	
PHASE1-A ESTIMATED CONSTRUCTION 2021-2022		\$880,248
Dirty Room Full Build	\$823,141	
Shade Canopy	\$57,107	
PHASE 2 ESTIMATED CONSTRUCTION 2022-2023		\$904,187
New Administration Building	\$904,187	
PHASE 3 ESTIMATED CONSTRUCTION 2023-2024		\$1,673,186
Drivers Training Track Repair (with lime stabilization)	\$1,673,186	
Drivers Training Track Repair (4" AC over 12" ABC	\$2,183,279	
PHASE 4 ESTIMATED CONSTRUCTION 2024-2025		\$856,594
Firing Range Modification (Northeast Corner)	\$856,594	
Firing Range Modifications (Northwest Corner)	\$1,159,762	
PHASE 5 ESTIMATED CONSTRUCTION 2025-2026		\$775,354
New Simulated Fire Station & Existing Fire Engine Renovations	\$775,354	
Total Estimated Project Cost	·	\$5,891,968
	PHASE 1 CONSTRUCTION 2020-2021 Tiny Houses - Septic System Upgrades - Existing Firing Range Dirty Classroom Expansion Virtual Firearms Training Simulator Room PHASE1-A ESTIMATED CONSTRUCTION 2021-2022 Dirty Room Full Build Shade Canopy PHASE 2 ESTIMATED CONSTRUCTION 2022-2023 New Administration Building PHASE 3 ESTIMATED CONSTRUCTION 2023-2024 Drivers Training Track Repair (with lime stabilization) Drivers Training Track Repair (4" AC over 12" ABC PHASE 4 ESTIMATED CONSTRUCTION 2024-2025 Firing Range Modification (Northeast Corner) Firing Range Modifications (Northwest Corner) PHASE 5 ESTIMATED CONSTRUCTION 2025-2026 New Simulated Fire Station & Existing Fire Engine Renovations	PHASE1 CONSTRUCTION 2020-2021 Tiny Houses - Septic System Upgrades - Existing Firing Range \$261,906 Dirty Classroom Expansion \$342,451 Virtual Firearms Training Simulator Room \$198,044 PHASE1-A ESTIMATED CONSTRUCTION 2021-2022 Dirty Room Full Build \$823,141 Shade Canopy \$57,107 PHASE 2 ESTIMATED CONSTRUCTION 2022-2023 New Administration Building \$904,187 PHASE 3 ESTIMATED CONSTRUCTION 2023-2024 Drivers Training Track Repair (with lime stabilization) \$1,673,186 Drivers Training Track Repair (4" AC over 12" ABC \$2,183,279 PHASE 4 ESTIMATED CONSTRUCTION 2024-2025 Firing Range Modification (Northeast Corner) \$856,594 Firing Range Modifications (Northwest Corner) \$1,159,762 PHASE 5 ESTIMATED CONSTRUCTION 2025-2026 New Simulated Fire Station & Existing Fire Engine Renovations \$775,354

Palac Palac Palac Total Palac Total Palac Total Palac Total Palac Total Tiny Mouse Foundations, WaterWaste/ Electrical and Concrete Sidewalks Scorete Propose Guiding Pads & Walks S.		PHASE 1 CO	NSTRUCTION			
Timy Houses Foundations, Water/Waste/ Electrical and Concrete Side-walks Side		Elements	Quantity	Unit	Unit Cost	Total
Concrete Pripage Building Pads & Walks S.9.43 S.F \$2.50 \$3.858 Building Foundations 1.943 S.F \$2.412 \$4.865 \$1.866 \$1.864 \$1.000		Phase 1				
Prepaire Bulding Padra & Walke 3,943 SF \$2.50 \$38.88 Bulding Foundations 1,943 SF \$2.11 \$48,685 Steel & Wood Sleepers 1			e Sidewalks			
Building Foundations	3		3 043	QF.	ድጋ ድ ር	ቀ ስ ዕ <u>ና</u> ስ
Steek Wood Siepers			,			
Sidewalks			,		•	
Barthwork		·				
Provide Fill at Northwest Corner of Proposed Tinry Houses Remove and regrade existing berm for new retaining wall 100		Total Concrete	·			\$72,023
Provide Fill at Northwest Corner of Proposed Tinry Houses Remove and regrade existing berm for new retaining wall 100	24	Canthurant				
Remove and regrade existing berm for new retaining wall 100	31		720	CY	\$15.00	\$10.800
Site Utilities						
1				<u> </u>		
1						
A** Cl Sanitary sewer	33					
Total Site Utilities		··				
Biectrical Underground Conduits & Wire 550	26		320	LF	\$05.00	
Underground Conduits & Wire S50	20	Total Site Offices				\$32,000
Feeders to Panel "A" \$2,400 \$13,400 \$1	28	Electrical				
Septic System Upgrades Septic System Upgrades Septic System Septic Sys						
Septic System Upgrades Septic System Install new 3,000 gallon Tank including excavation, 1			80	LF	\$30.00	
Septic System		Total Electrical				\$13,400
Septic System		Sentic System Ungrades				
Extend existing waste line to new tank location	33					
New distribution Tank					\$7,400.00	\$7,400
Leach field - Trenching and pipe		· ·				
Pump and remove existing 1,000 gal septic tank						
Substance			,			. ,
Concrete			·		¥ 1,9 2 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	
Concrete						_
New site wall footings, 2'- 0" x 1'-0", w 3 #4 rebar 100	•					
New Masonry Retaining Walls - 100 LF x 5' High 8" x 8" x 16" CMU block walls, w/ reinforcing and grout 500 SF \$20.00 \$10,000 Total Masonry \$10,000 Sub-Total \$169,248 General Conditions 10.00% \$26,191 Bonds & Insurance 1.16% \$33,308 General Contractor Fee 6.00% \$15,714 Design/ Construction Contingency 20.00% \$33,850 Subtotal \$248,040 Tax (Taylor) 5.59% \$13,865 Subtotal \$248,040 Tax (Taylor) 5.59% \$251,000 Septical Construction Estimated Cost \$261,906 Septical Construction Contingency \$20 CYD \$525 Septical Construction Contingency \$33,500 Septical Construction Contingency \$33,500 Septical Construction Contingency \$50 CYD \$500 Septical Contractor Contingency \$35,500 Septical Contractor Contingency \$35,500 Septical Contractor Co	3		100	16	¢33.00	¢3 300
New Masonry Retaining Walls - 100 LF x 5' High 8" x 8" x 16" CMU block walls, w/ reinforcing and grout 500 SF \$20.00 \$10.000 Total Masonry \$10,000 Sub-Total \$169,248 General Conditions 10.00% \$26,191 Bonds & Insurance 1.16% \$33,038 General Contractor Fee 6.00% \$15,714 Design/ Construction Contingency 20.00% \$33,850 Subtotal \$248,040 Tax (Taylor) 5.59% \$13,865 Total Phase 1 Construction Estimated Cost \$261,906 Phase 2 Dirty Classroom Addition Concrete Grade beams - 8" x 24" 20 CYD \$525 \$10,500 Footings 50 CYD \$500 \$25,000 Total Concrete \$335,500 Special Construction \$335,500 Total Special Construction \$187,500 Total Special Construction \$187,500 Electrical Relocate existing secondary power from existing SES 80 LF \$38.00 \$3,040 Sabato \$340,000 Signature \$340,000 S			100	LF	φ33.00	
8" x 8" x 16" CMU block walls, w/ reinforcing and grout 500 SF \$20.00 \$10,000 Total Masonry						, ,,,,,,,,
Total Masonry	4					
Sub-Total \$169,248			500	SF	\$20.00	
General Conditions 10.00% \$26,191		-			<u> </u>	
Bonds & Insurance			10.00%			
Design/ Construction Contingency 20.00% \$33,850 \$248,040 Tax (Taylor) 5.59% \$13,865 \$13,865 \$261,906						
Subtotal						
Tax (Taylor) 5.59% \$13,865			20.00%			
Total Phase 1 Construction Estimated Cost \$261,906			5.59%			·
Phase 2 Dirty Classroom Addition						
Dirty Classroom Addition Concrete Grade beams - 8" x 24" 20 CYD \$525 \$10,500 Footings 50 CYD \$500 \$25,000		7000 7 7000 7 00100 00100 1 20111100 0000				1 201,000
Dirty Classroom Addition Concrete Grade beams - 8" x 24" 20 CYD \$525 \$10,500 Footings 50 CYD \$500 \$25,000		Phone 2				
Concrete Grade beams - 8" x 24" 20 CYD \$525 \$10,500 Footings 50 CYD \$500 \$25,000						
Grade beams - 8" x 24" 20 CYD \$525 \$10,500 Footings	2	· ·				
Footings 50 CYD \$500 \$25,000	3		20	CYD	\$525	\$10,500
Total Concrete \$35,500						
Pre-Engineered Metal Building - Shell Frame including roof 7,500 SF \$25.00 \$187,500 Total Special Construction Electrical Relocate existing secondary power from existing SES 80 LF \$38.00 \$3,040						
Pre-Engineered Metal Building - Shell Frame including roof 7,500 SF \$25.00 \$187,500 Total Special Construction Electrical Relocate existing secondary power from existing SES 80 LF \$38.00 \$3,040	40	Out a stat Company of the				
Total Special Construction \$187,500 Electrical Relocate existing secondary power from existing SES 80 LF \$38.00 \$3,040	13		7 500	QE.	\$25.00	¢197 500
Electrical Relocate existing secondary power from existing SES 80 LF \$38.00 \$3,040			000, 1	٥r	\$25.00	
Relocate existing secondary power from existing SES 80 LF \$38.00 \$3,040						\$101,000
		Electrical				
Total Electrical \$3,040			80	LF	\$38.00	
		Total Electrical				\$3,040

31	Earthwork				
	Rough and finish grade	9,000	SF	\$1.50	\$13,500
	Termite Treatment	7,500	SF	\$0.25	\$1,875
	Total Earthwork				\$15,375
	Elements	Quantity	Unit	Unit Cost	Total
	Sub Total				\$241,415
	General Conditions	10.00%			\$34,245
	Bonds & Insurance	1.16%			\$3,972
	General Contractor Fee	6.00%			\$20,547
	Design/ Construction Contingency	10.00%			\$24,142
	Subtotal				\$324,321
	Tax (Taylor)	5.59%			\$18,130
	Phase 2 Total Estimated Cost				\$342,451
	Phase 3				
	Virtual Firearms Training Simulator Room (2,000 SF)				
3	Concrete				
	Footing for CMU partition	46	LF	\$30.00	\$1,380
	4" SOG	2,000	SF	\$5.00	\$10,000
	Seal Concrete	1,740	SF	\$0.65	\$1,131
	Total Concrete	.,	<u> </u>	\$0.00	\$12,511
4	Masonry	000	0.5	044.00	* 44.000
	8" CMU wall full height (East Wall)10' -18'high	800	SF	\$14.00	\$11,200
	Set hollow metal door frames Total Masonry	2	EA	\$65.00	\$130 \$11,330
	Total Wasoniy				\$11,330
8	Openings				
	3' x 7' Hollow Metal door frames	4	EA	\$125.00	\$500
	3' x 7' Hollow Metal doors	4	EA	\$525.00	\$2,100
	Hardware	4	EA	\$1,000.00	\$4,000
	Total Openings				\$6,600
7	Thermal				
	R-38	1,739	SF	\$1.75	\$3,043
	R-19 Batt Insulation	1,739	SF	\$0.80	\$1,391
	Total Insulation				\$4,434
	Metal Wall Panels	. ===		4.5.00	***
	Exterior wall panels -26 gauge Total Metal Wall panels	1,739	SF	\$15.00	\$26,085 \$26,085
9	Finishes				
9	Gypsum Wallboard and Metal Studs				
	3 5/8" metal studs, 16" O.C. 10'- 0"	130	SF	\$5.65	\$735
	6 " metal studs, 16" O.C. 10'- 0"	1,536	SF	\$6.95	\$10,675
	5/8" Type "X" Gypsum wallboard, Level 3 finish	1,796	SF	\$2.00	\$3,592
	Total Gypsum Wallboard and Metal Studs	1,790	- 01	Ψ2.00	\$15,002
	ACT				
	24" x 48" Acoustical tile suspended metal track	1,600	SF	\$4.10	\$6,560
	Total ACT	1,000		Ų 1. 10	\$6,560
	Resilient Flooring				
	4" high Rubber Wall Base	208	LF	\$1.50	\$312
	Total Resilient Flooring				\$312
	Painting				
	Paint Hollow metal Doors and Frames	4	EA	\$185.00	\$740
	Paint Gypsum wallboard	1,796	SF	\$0.75	\$1,347
	Total Painting				\$2,087
24	HVAC				
	New 4 Ton Heat Pump	4	TONS	\$1,200	\$4,800
	Ductwork	1,739	SF	\$6	\$10,434
	Total HVAC	.,			\$15,234

Electrical				
Lighting, Conduits, Wire, Panel, Receptacles	1,739	SF	\$16	\$27,824
Total Electrical	,			\$27,824
Sub Total				\$127,979
General Conditions	10.00%			\$19,804
Bonds & Insurance	1.16%			\$2,297
General Contractor Fee	6.00%			\$11,883
Design/ Construction Contingency	20.00%			\$25,596
Subtotal				\$187,559
Tax (Taylor)	5.59%			\$10,485
Phase 3 Total Estimated Cost				\$198,044
PH	ASE 2 CONSTRUCTION	N		
New Administration Building - 3,500 SF				
Elements	Quantity	Unit	Unit Cost	Total
Selective Demolition				
Building	4,322	SF	\$4.50	\$19,449
Asphalt Pavement - Stock pile millings	2,411	SY	\$5.85	\$14,105
Total - Existing Conditions				\$33,554
Concrete				
Building				
Column Piers 2' x 2' x 1'- 8"	2.47	CY	\$475.00	\$1,175
Column Footings		0.	ψσ.σσ	ψ.,σ
10 @ 5'x 5', 6@ 3' x 3'	11	CY	\$525.00	\$5,911
Grade Beams - 8" x 24"	14	CY	\$475.00	\$6,436
Post Tensioned Concrete Slab	3,500	SF	\$8.00	\$28,000
Concrete Light Pole Bases	6	EA	\$300.00	\$1,800
Single Curb	1,030	LF	\$17.00	\$17,510
Sidewalks	110	SF	\$5.00	\$550
Total Concrete	110	- 01	Ψ3.00	\$61,382
Total concrete				Ψ01,302
Wood & Plastics				
Rough Carpentry				
Misc. Blocking	1	LS	\$400.00	\$400
Finish Carpentry			*******	*
FRP Walls	460	SF	\$6.50	\$2,990
Architectural Millwork				. ,
Plastic laminate base cabinets	13	LF	\$300.00	\$3,900
Plastic laminate wall cabinets	13	LF	\$175.00	\$2,275
Plastic Laminate counter top	26	SF	\$75.00	\$1,950
Total Wood & Plastics				\$11,515
Openings				
Wood Doors & Metal Frames				
3' x 7' x 1 3/4" Solid core wood doors	11	EA	\$475.00	\$5,225
Hollow Metal Doors	2	EA	\$510.00	\$1,020
Hollow metal frame 3' x 7'	13	EA	\$125.00	\$1,625
Door hardware; 1.5 pair BB hinges, lockset, wall stop	13	EA	\$870.00	\$11,310
Door closers in restroom and exterior doors	4	EA	\$400.00	\$1,600
Installation of door hardware	13	EA	\$250.00	\$3,250
Total Openings	•			\$24,030
Finishee				
Finishes				
Gypsum Wallboard	0.500	C E	# E # E	#40.000
3 5/8" metal studs, 16" O.C. 10'- 0"	3,528	SF	\$5.65	\$19,933
6 " metal studs, 16" O.C. 14'- 0"	3,360	SF	\$6.65	\$22,344
Suspended framing system for drywall ceilings	366	SF	\$10.00	\$3,660
5/8" Type "X" Gypsum wallboard, Level 4 finish Tile	10,416	SF	\$2.00	\$20,832
Ceramic Floor Tile	366	SF	\$9.00	\$3,297
Acoustical	500	Ji	ψ3.00	φυ,∠91
24" x 48" ACT w/ 15/16" White suspended track	2,916	SF	\$4.50	\$13,121
Resilient Flooring	۷,510	51	Ψ+.00	ψ10,121
12" x 12" VCT	2,411	SF	\$1.50	\$3,617
4" High rubber base	800	LF	\$1.50	\$1,200
Painting	000		ψ1.00	ψ1,200
Gypsum wallboard - Partitions	10,416	SF	\$0.55	\$5,729
**	,			
Gypsum wallboard - Ceilings	366	SF	\$0.65	\$238

13	Special Construction				
	Pre-Engineered Metal Building	3,500	SF	\$22.00	\$77,000
	Total Special Construction				\$77,000
22	Plumbing				
	Fixtures	8	EA	\$3,000.00	\$24,000
	Water, waste and vent piping	3,500	SF	\$4.00	\$14,000
	Total Plumbing				\$38,000
24	HVAC				
	Conditioned space, heating, cooling, ductwork	2,800	SF	\$12.00	\$33,600
	Total HVAC				\$33,600
	Elements	Quantity	Unit	Unit Cost	Total
26	Electrical				
	Power, lighting, switches and receptacles, panels	3,500	SF	\$15.00	\$52,500
	Fire Alarm	2,800	SF	\$1.50	\$4,200
	Total Electrical				\$56,700
33	Site Utilities				
	New 4" sanitary sewer line to Papermill Road	120	LF	\$65.00	\$7,800
	Sewer tap	1	EA	\$1,000.00	\$1,000
	Saw cut & patch asphalt	120	SF	\$10.00	\$1,200
	Total Site Utilities				\$10,000
31	Earthwork				
	Building pad	140	CY	\$15.00	\$2,100
	Rough and final grading @ building	3,500	SF	\$2.00	\$7,000
	New asphalt pavement over salvaged millings	2,411	SY	\$22.00	\$53,044
	New asphalt pavement over new ABC	356	SY	\$26.00	\$9,244
	Pavement Markings, 53 spaces, 3 ADA spaces	1	LS	\$1,800.00	\$1,800
	Total Earthwork & Paving				\$73,189
	Subtotal				\$512,940
	General Conditions	10.00%			\$90,419
	Bonds & Insurance	1.16%			\$10,489
	General Contractor Fee	6.00%			\$54,251
	Design Contingency	20.00%			\$102,588
	Construction Cost Escalation per year (5%)	2	Year	\$42,816	\$85,632
	Subtotal				\$856,319
	Tax (Taylor)	5.59%			\$47,868
	Total Phase 2 Construction Estimated Cost				\$904,187

PHASE 3 CONSTRUCTION PHASE 5 - Repair Existing Drivers Training Course (Per Original Report) (66% of Driver Training Area)

	Elements	Quantity	Unit	Unit Cost	Total
31	Earthwork	•			
	Remove existing 4"asphalt save Millings -287,187 SF, 6.59 Acres	31,910	SYD	\$2.20	\$70,20
	Remove and stockpile 4" of the existing base	3,791	CYD	\$9.50	\$36,01
	Excavate remaining 4" ABC and 4" existing soil	7,697	CYD	\$7.50	\$57,72
	Haul off	7,697	CYD	\$7.00	\$53,87
	Place 4" of salvaged millings and compact	31,910	SYD	\$1.50	\$47,86
	Compact millings	3,791	CYD	\$2.00	\$7,58
	Provide new 8" ABC	31,910	SYD	\$12.00	\$382,91
	Provide new 4" AC pavement	31,910	SYD	\$18.00	\$574,37
	Reseal remainder of track, 126,100 SF	14,011	SYD	\$1.60	\$22,41
	Pavement Line	12,000	LF	\$0.35	\$4,20
	Subtotal				\$1,257,17
	General Conditions	10.00%			\$218,32
	Bonds & Insurance	1.16%			\$25,32
	General Contractor Fee	6.00%			\$130,99
	Design Contingency	10.00%			\$125,71
	Cost Escalation (5% per Year)	3	Years	\$103,385	\$310,154.2
	Subtotal				\$2,067,69
	Tax (Taylor)	5.59%			\$115,58
	Total Estimated Cost			•	\$2,183,27

PI	PHASE 3 CON HASE 5 - Repair Existing Drivers Training Course (Lime S				
	ements	Quantity	Unit	Unit Cost	Total
	arthwork	Quantity	Offic	Offic Cost	Total
	Remove existing 4"asphalt save Millings -287,187 SF, 6.59 Acres	31,910	SYD	\$2.20	\$70,20
	Remove and stockpile 4" of the existing base	3,791	CYD	\$9.50	\$36,013
	Excavate remaining 4" ABC	3,791	CYD	\$7.50	\$28,43
	Provide and place new 2" common earth	1,953	CYD	\$14.00	\$27,34
	Compact common earth	1,953	CYD	\$2.00	\$3,900
	Lime Stabilize the top 1' of subgrade	31,910	SYD	\$5.30	\$169,123
	Milling 4" reuse in base	31,910	SYD	\$1.50	\$47,86
	Compact millings	3,791	CYD	\$2.00	\$7,582
	Provide new 2" ABC	31,910	SYD	\$4.50	\$143,59
	Compact	1,953	CYD	\$2.00	\$3,906
Р	Provide new 2 1/2" AC	31,910	SYD	\$12.50	\$398,87
R	Reseal remainder of track, 126,100 SF	14,011	SYD	\$1.60	\$22,41
_ P	Pavement painted lines	12,000	LF	\$0.35	\$4,20
Su	ıbtotal				\$963,45
Ge	eneral Conditions	10.00%			\$167,31
Во	onds & Insurance	1.16%			\$19,40
Ge	eneral Contractor Fee	6.00%			\$100,39
De	esign Contingency	10.00%			\$96,34
	ost Escalation (5% per Year)	3	Years	\$79,230	\$237,691.0
	ıbtotal				\$1,584,60
	x (Taylor)	5.59%			\$88,58
То	otal Estimated Cost				\$1,673,18
	PHASE 4	CONSTRUCTIO	N		
PH	HASE 6A - NE Corner New Rifle Range 5 each 10'x 100 YD,	Pistol Range 5	each 8' x 50 m	neters	
Ele	ements	Quantity	Unit	Unit Cost	Total
3 Co	oncrete				
N	New 4" concrete slab Firing Line - 40' x14', 50'x14'	1,260	SF	\$5.25	\$6,61
F	Footing for new 8" high CMU wall	806	LF	\$33.00	\$26,59
To	otal Concrete				\$33,21
4 Ma	asonry				
8' 1	High CMU solid grouted masonry wall - 2 @ 314' long, 1@ 178'	7,128	SF	\$17.56	\$125,17
То	otal Masonry				\$125,17
10 Sh	nade Canopy				
Fa	ibric Shade Canopy - 38' x 38'	1,444	SF	\$25.00	\$36,10
То	otal Shade Canopy				\$36,10
13 Sp	pecial Construction				
N	New single cantilevered carport shade structure				
	Rifle Range - 50' x 14'	700	SF	\$22.00	\$15,40
To	otal Special Construction				\$15,40
31 Ea	arthwork				
	Increase berm height from 12' to 18', (2:1 slopes) Add	3,926	CY	\$15.00	\$58,89
	New berm =17,088 CY- existing material 13,162 CY)				
	Move existing berm material (13,162 CY@ 12')	13,162	CY	\$12.50	\$164,52
	Included compacting at 8" lifts				
	1/4" Decomposed granite ground surface @ ranges	21,560	SF	\$0.75	\$16,17
То	otal Earthwork				\$239,58
33 Sit	te Utilities				
12	" Concrete Drainage Pipe	130	LF	\$30.00	\$3,90
Ca	atch Basin	1	EA	\$1,500.00	\$1,50
Co	oncrete headwall	1	EA	\$1,500.00	\$1,50
To	otal Site Utilites				\$6,90
	ubtotal				\$456,36
Ge	eneral Conditions	10.00%			\$85,65
	onds & Insurance	1.16%			\$9,93
	eneral Contractor Fee	6.00%			\$51,39
	esign Contingency	10.00%			\$45,63
	ost Escalation	4	Years	\$40,562	\$162,24
Co					
Su	ubtotal				\$811,24
Su	µbtotal ıx (Taylor)	5.59%			\$811,24 \$45,34

Elements	Quantity	Unit	Unit Cost	Total
Concrete	Quantity	Unit	Unit Cost	i otai
	4.000	SF	¢ E 0 E	ተ ር ር
New 4" concrete slab Firing Line - 40' x14', 50'x14'	1,260		\$5.25	\$6,6
Cast in place concrete stairs	12	EA	\$500.00	\$6,0
Cast in place retaining walls and footings at stairs	11	CY	\$600.00	\$6,6
Pipe handrail	24	LF	\$65.00	\$1,5
Sidewalk along rifle range	1,850	SF	\$6.50	\$12,0
Footing for new 8" high CMU wall	1,006	LF	\$33.00	\$33,1
Total Concrete				\$65,9
Masonry				
8' Masonry Retaining Wall (Allan Block)	2,000	SF	\$28.00	\$56,0
8' High CMU solid grouted masonry wall - 2 @ 314' long, 1@178'	7,128	SF	\$17.56	\$125,1
Total Masonry				\$181,
Shade Canopy				
Fabric Shade Canopy - 38' x 38'	1,444	SF	\$25.00	\$36,1
Total Shade Canopy				\$36,1
Special Construction				
New single cantilevered carport shade structure				
Rifle Range - 50' x 14'	700	SF	\$22.00	\$15,4
Total Special Construction			. 33	\$15,4
Earthwork				
New berm 10' high, (2:1 slopes)	5,696	CY	\$12.50	\$71,2
Excavate for new elevation grade (5,687')	6,300	CY	\$2.50	\$15,7
2 CY Excavator, 165 CY / Hour				
Haul excavated dirt	6,300	CY	\$12.50	\$78,7
1/4" Decomposed granite ground surface @ ranges	21,560	SF	\$1.25	\$26,9
Excavate for new retention pond	6,300	CY	\$2.50	\$15,7
Grading for new parking lot and road	12,400	SF	\$1.00	\$12,4
Spread spoils on site	6,300	CY	\$1.75	\$11,0
Total Earthwork				\$231,8
Elements	Quantity	Unit	Unit Cost	Total
Exterior Improvements New 2" AC over 8" ABC	4.070	SYD	\$21.00	#20.
	1,378			\$28,9
Line Painting Total Exterior Improvements	10	EA	\$7.00	\$29,0
Cia Hallaina				
Site Utilities 12" Concrete Drainage Pipe	130	LF	\$30.00	\$3,9
9 ,				. ,
Catch Basin	1 1	EA EA	\$1,500.00	\$1,5
Concrete headwall Total Site Utilities	1	EA	\$1,500.00	\$1,5
				\$6,9
Subtotal	40.0007			\$566,3
General Conditions	10.00%			\$115,9
Bonds & Insurance	1.16%			\$13,4
General Contractor Fee	6.00%			\$69,5
Design Contingency Cost Escalation	20.00% 4	Voore	ΦE4.040	\$113,2
Subtotal Subtotal	4	Years	\$54,918	\$219,6
Tax (Taylor)	5.59%			\$1,098,3
Total Estimated Cost	J.J970			\$61,3 \$1,159 ,7

PHASE 5 CONSTRUCTION PHASE 7 - New Simulated Fire Station

	Elements	Quantity	Unit	Unit Cost	Total
3	Concrete				
	Building				
	Column Piers 2' x 2' x 1'- 8" (10)	2.47	CY	\$475.00	\$1,175
	Column Footings				
	10 @ 5'x 5', 6 @ 3' x 3'	11	CY	\$525.00	\$5,775
	Grade Beams - 12" x 24"	20	CY	\$475.00	\$9,500
	Post Tensioned Concrete Slab	4,800	SF	\$8.00	\$38,400
	Mechanical Yard Enclosure Footings	2	CY	\$450.00	\$1,000
	Sidewalks		SF	\$5.00	\$(
	Total Concrete		0.	ψο.σσ	\$55,850
4	Masonry				
	CMU Screen Wall				
	8"x 8"x16" CMU 4' High	117	SF	\$20.00	\$2,345
	Total Masonry				\$2,345
6	Wood & Plastics				
О					
	Rough Carpentry			***	***
	Misc. Blocking	1	LS	\$200.00	\$20
	Total Wood & Plastics				\$20
8	Openings				
	Hollow Metal Doors & Metal Frames				
	Hollow Metal Doors	4	EA	\$510.00	\$2,040
	Hollow metal frame 3' x 7'	4	EA	\$125.00	\$500
	Door hardware; 1.5 pair BB hinges, lockset, wall stop	4	EA	\$870.00	\$3,480
	Installation of door hardware	4	EA	\$250.00	\$1,000
	14' x14' Overhead Coiling Doors w, electric operators	2	EA	\$8,200.00	\$16,40
	Total Openings		LA	Ψ0,200.00	\$23,420
9	Finishes				
	Gypsum Wallboard	4.000	0.5	# F 05	\$7.00
	3 5/8" metal studs, 16" O.C. 10'- 0"	1,360	SF	\$5.65	\$7,68
	5/8" Type "X" Gypsum wallboard, Level 4 finish	2,720	SF	\$2.00	\$5,440
	Acoustical			4	
	24" x 48" ACT w/ 15/16" White suspended track	600	SF	\$4.50	\$2,70
	Resilient Flooring				
	12" x 12" VCT	600	SF	\$1.50	\$90
	4" High rubber base	160	LF	\$1.50	\$24
	Painting				
	Gypsum wallboard - Partitions	2,720	SF	\$0.55	\$1,496
	OH Doors -14' X14"	784	SF	\$0.65	\$51
	3 x 7 HM doors	4	EA	\$190.00	\$76
	Total Finishes				\$19,730
13	Special Construction				
	Pre-Engineered Metal Building	4,800	SF	\$22.00	\$105,600
	Roof insulation scrim 4" + 6"	4,800	SF	\$2.45	\$11,76
	Wall Insulation R19, 6" Scrim	4,480	SF	\$1.34	\$6,00
	,		LF		
	Gutters and downspouts Total Special Construction	160	LF	\$13.50	\$2,160 \$125,52 3
	pasia. asiisii asiisii			<u> </u>	ų . 10,020
	Elements	Quantity	Unit	Unit Cost	Total
24	HVAC				
	Evaporative Cooler	6,067	CFM	\$0.50	\$3,03
	Ductwork, 34" x 20" 22 gauge	810	LBS	\$7.00	\$5,67
	Registers -24" Square	3	EA	\$210.00	\$630
	Relief Louver	2	EA	\$1,000.00	\$2,000
	Conditioned space, heating, cooling, ductwork	600	SF	\$8.00	\$4,800
	Conditioned Space, nealing, cooling, ductwork	000			

Electrical				
Power, lighting, switches and receptacles, panels	2,600	SF	\$15.00	\$39,000
Outdoor Classroom, Lighting and receptacles	1,800	SF	\$8.00	\$14,400
Exterior Building Wall Lights	4	EA	\$650.00	\$2,600
Fire Alarm	2,600	SF	\$1.50	\$3,900
Total Electrical				\$59,900
Earthwork				
Building pad	168	CY	\$15.00	\$2,520
Rough and final grading @ building	4,800	SF	\$1.50	\$7,200
Total Earthwork & Paving				\$9,720
Existing Fire Engine Garage (E3)				
Remodel Existing Fire Engine Garage - Finish Allowance	1	SF	\$25,000.00	\$25,000
Expand Power & HVAC, 5 tons AC	1,650	SF	\$6.50	\$10,725
Total Remodel Existing Fire Station	·			\$35,725
Subtotal				\$348,546.52
General Conditions	10.00%			\$77,535
Bonds & Insurance	1.16%			\$8,994
General Contractor Fee	6.00%			\$46,521
Design Contingency	20.00%			\$69,709
Cost Escalation 5% Per Year	5	Years	\$36,754	\$183,769
Subtotal				\$735,075
Tax (Taylor)	5.48%			\$40,278
Total Phase 5 Construction Estimated Cost				\$775,354

Attachment A

Enumeration of Documents

Geotechnical Evaluation, Ironside Engineering & Development

Geotechnical Evaluation, Western Technologies, Inc

Project Manual Specs. N/A Drawings Drawing Description Date Revisions Permit Set prepared by SPS+ Architects (Reference), 84 Sheets 5/23/2018 None A-1 Site Plan Existing 6/9/2020 A-2 Site Plan (OPT 1) 6/9/2020 Site Plan (OPT 2) A-3 6/9/2020 A-4 Site Plan (OPT 3) 6/9/2020 A-5 New Parking Lot Plan 6/9/2020 A-6A Dirty Classroom Addition 6/9/2020 A-7 Floor Plans, Administration, Simulated Fire Station 6/9/2020 A-2B Site Plan Option 1B, Redlined Plan w/Cost Estimate Note 7/10/2020 Site Plan Option 2, Redlined Plan w/Cost Estimate Note 7/9/2020 A-3 A-6 A-7 Site Plan Option 2, Redlined Plan w/Cost Estimate Note 7/9/2020 Floor Plans, Administration, Simulated Fire Station 7/9/2020 Renderings, 12 Sheets prepared by LEA Architects, LLC 6/29/2020 10 Photos of existing structures and site 6/30/2020

11/26/2003

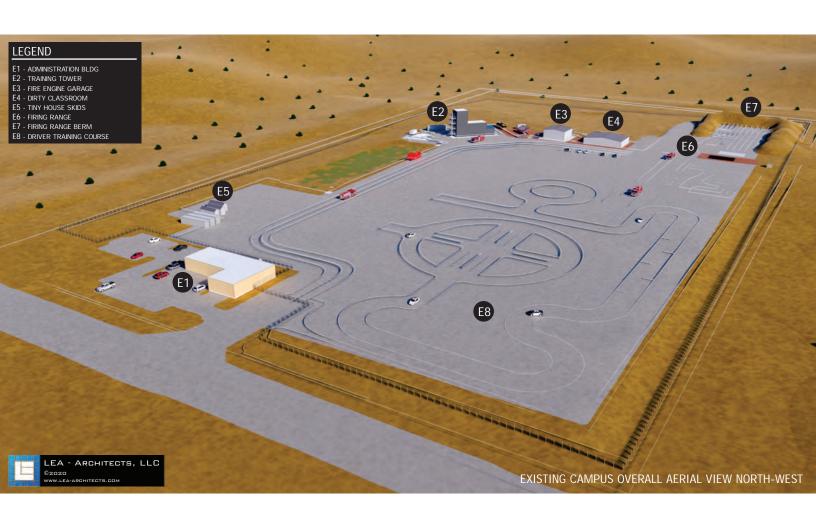
10/15/2013

Flomente	Ouantitu	Unit	Unit Cost	Total
Elements Concrete	Quantity	Unit	Unit Cost	Total
4" Concrete slab	5,500	SF	\$5.25	\$28,
Total Concrete	· · · · · ·			\$28,
Wood & Plastics				
Rough Carpentry				
Misc. blocking	1	LS	\$700.00	\$
Cut opening to existing building	1	LS	\$2,000.00	\$2
Finish Carpentry				
Architectural Millwork	00		****	40
Plastic laminate base cabinets Plastic laminate wall cabinets	20 20	LF LF	\$300.00 \$175.00	\$6
Plastic laminate wall cabinets Plastic laminate counter top	20	SF	\$75.00 \$75.00	\$3 \$1
Total Wood & Plastics	20	Oi	Ψ73.00	\$13
Openings				
Wood Doors & Metal Frames				
3' x 7' x 1 3/4" Solid core wood doors	14	EA	\$475.00	\$6
Hollow Metal Doors	5	EA	\$510.00	\$2
Hollow metal frame 3' x 7'	17	EA	\$125.00	\$2
Hollow metal frame 6' x 7'	1	EA	\$175.00	
Door hardware; 1.5 pair BB hinges, lockset, wall stop	19	EA	\$870.00	\$16
Door Closers in restroom and exterior doors	7	EA	\$400.00	\$2
Glass & Glazing -1" Insulated glass in Hollow Metal Frames Installation of door hardware	280 19	SF EA	\$46.00 \$250.00	\$12 \$4
Total Openings	19	LA	Ψ230.00	\$48
Thermal Moisture Protection				
Building Insulation				
Exterior walls R-19	2,730	SF	\$0.80	\$2
Interior partitions R-11	7,780	SF	\$0.60	\$4
Roof insulation scrim 4" and 6"	5,500	SF	\$1.75	\$9
Total Building Insulation			•	\$16
Metal Soffit Panels				
Metal soffit panels	1,250	SF	\$8.50	\$10
Total Metal Soffit Panels				\$10
Finishes				
Gypsum Wallboard				
3 5/8" metal studs, 16" O.C. 10'- 0"	7,780	SF	\$5.65	\$43
Suspended framing system for drywall ceilings	200	SF	\$8.00	\$1
5/8" Type "X" Gypsum wallboard, level 4 finish Tile	10,200	SF	\$2.00	\$20
Ceramic Floor Tile	366	SF	\$9.00	\$3
Ceramic Wall Tile	450	SF	\$8.00	\$3
Acoustical			*	**
24" x 48" ACT w/ 15/16" White suspended track	4,200	SF	\$4.50	\$18
Flooring		•-		
12" x 12" LVT	5,134	SF	\$3.50	\$17
4" High rubber base	1,200	LF	\$1.50	\$1
Painting Door Frames	18	EA	\$65.00	\$1
Gypsum wallboard - Partitions	10,200	SF	\$0.55	φι \$5
Gypsum wallboard - Partitions Gypsum wallboard - Ceilings	366	SF	\$0.65	φ3
Total Finishes		<u> </u>		\$118
Special Construction				
	2,730	SF	\$14.00	\$38
PEB Exterior metal wall panels				\$38
PEB Exterior metal wall panels Total Special Construction				φ30
•				\$30
Total Special Construction	7	EA	\$3,000.00	\$30

24	HVAC

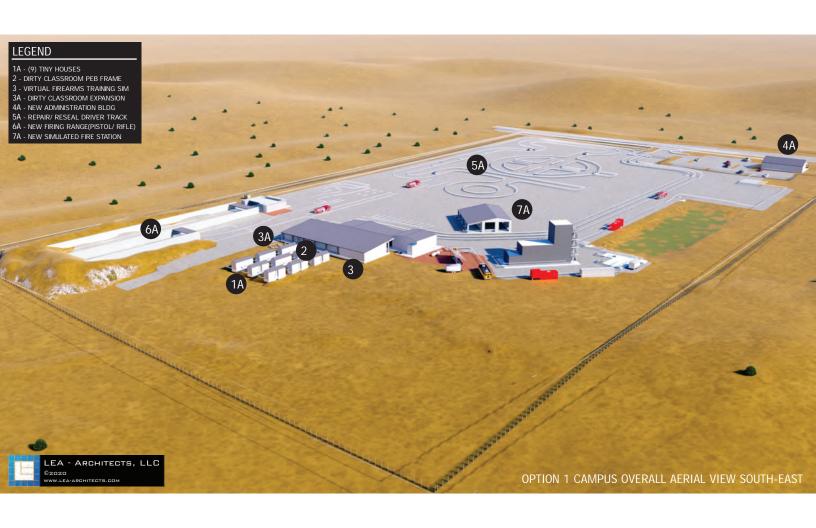
Mini Split for IT Room	1	EA	\$2,800.00	\$2,800
Conditioned space, heating, cooling, ductwork	5,500	SF	\$15.00	\$82,500
Total HVAC				\$85,300
Electrical				
Power, lighting, switches and receptacles, panels	5,500	SF	\$16.00	\$88,000
Fire Alarm	5,500	SF	\$1.50	\$8,250
Total Electrical				\$96,250
Subtotal				\$499,445
General Conditions	10.00%			\$82,314
Bonds & Insurance	1.16%			\$9,548
General Contractor Fee	6.00%			\$49,388
Design Contingency	20.00%			\$99,889
Cost Escalation 5% per Year	1	Year	\$38,978	\$38,978
Subtotal				\$779,563
Tax (Taylor)	5.59%			\$43,578
Total Phase 1 Construction Alternate 3A Estimated Co	st			\$823,141

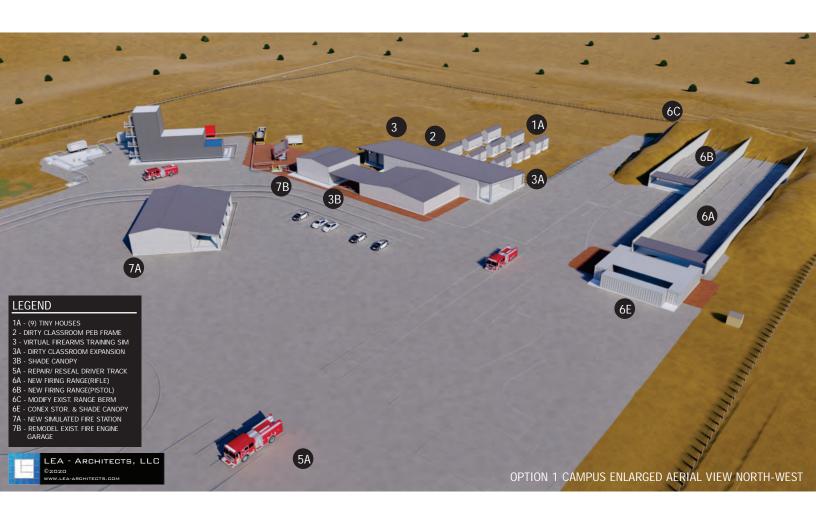
	PHASE 1 CO	NSTRUCTION Alte	rnate 3B				
	Shade Canopy - Between existing Buildings E4 Dirty Classrooms and E3 Existing Fire Engine Garage						
	Elements	Quantity	Unit	Unit Cost	Total		
13	Special Construction						
	Double cantilever carport canopy	1,200	SF	\$22.50	\$27,000		
	Total Special Construction				\$27,000		
26	Electrical						
	Power and lighting	1,200	SF	\$9.00	\$10,800		
	Total Electrical	·			\$10,800		
	Subtotal				\$37,800		
	General Conditions	10.00%			\$5,711		
	Bonds & Insurance	1.16%			\$662		
	General Contractor Fee	6.00%			\$3,426		
	Design Contingency	10.00%			\$3,780		
	Cost Escalation 5% per Year	1	Year	\$2,704	\$2,704		
	Subtotal				\$54,084		
	Tax (Taylor)	5.59%			\$3,023		
	Total Phase 1 Construction Alternate 3B Estimated Cost				\$57,107		

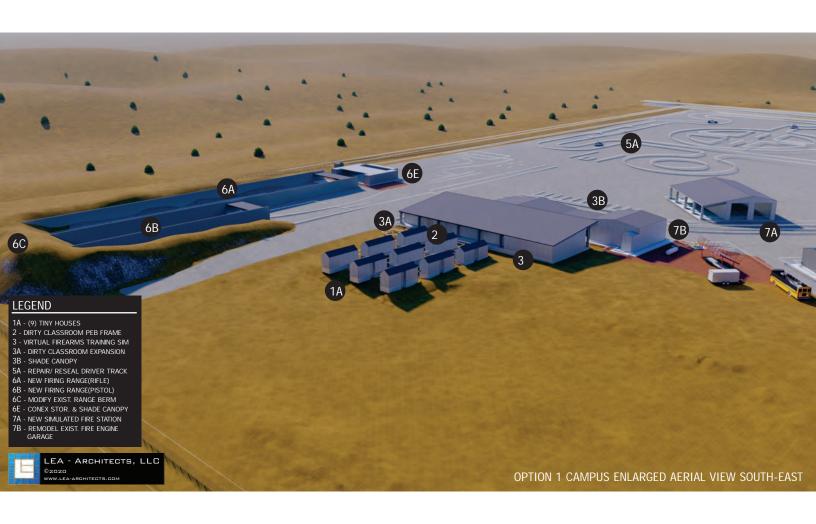


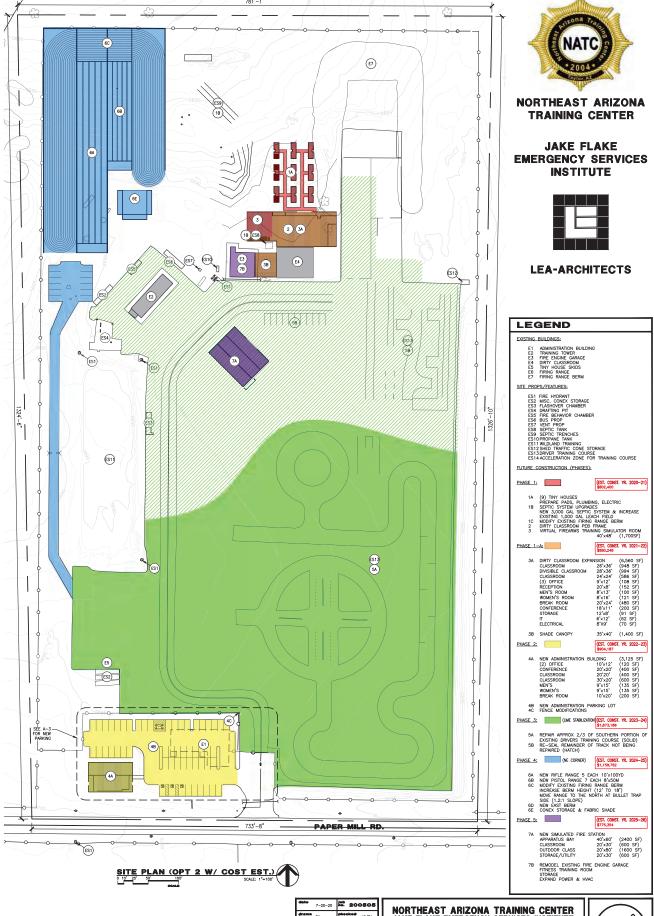












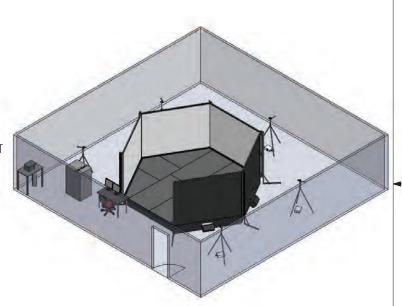
NORTHEAST ARIZONA TRAINING CENTER JAKE FLAKE EMERGENCY SERVICES INSTITUTE MASTER PLAN UPDATE





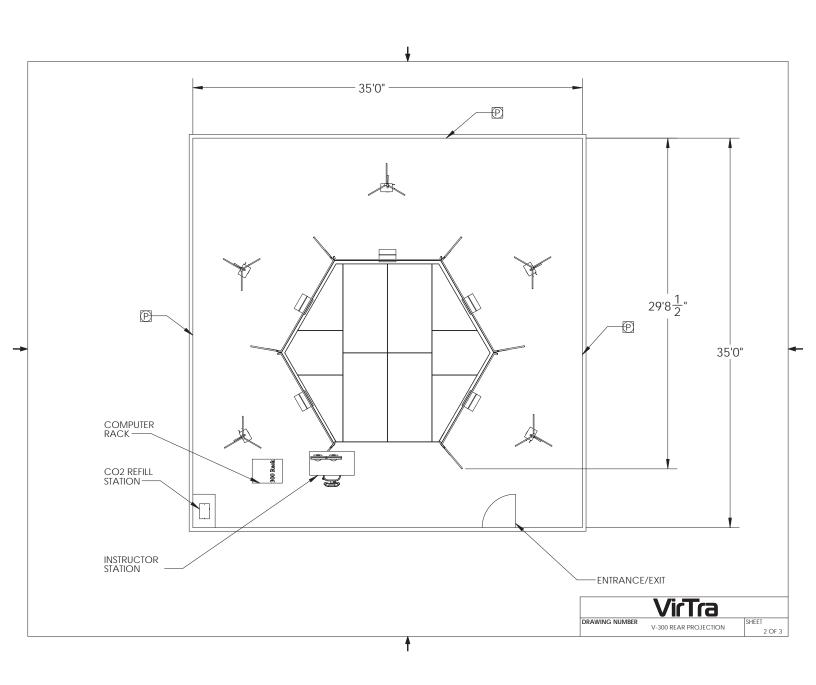
NOTE(S):

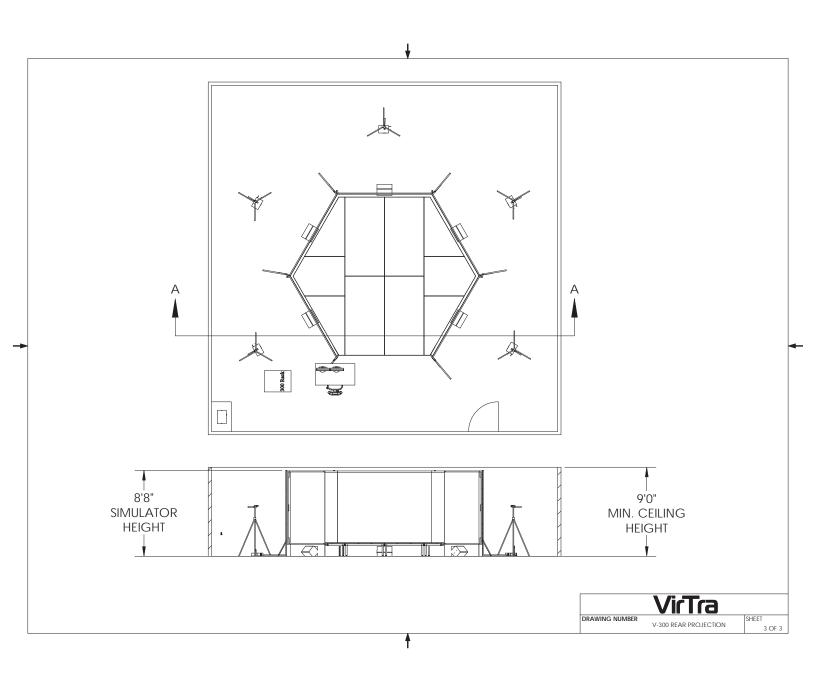
- 1. ELECTRICAL: V-300 REQUIRES AT LEAST (3) DUAL OUTLETS EACH ON SEPARATE 20A CIRCUITS(110V 60HZ) AT THE PERIMETER OF THE SYSTEM BASE.
- 2. SYSTEM NOT TO ENCOUNTER AMBIENT LIGHT DURING TRAINING OR USE.
- 3. ROOM NEEDS ADEQUATE CLIMATE CONTROL FOR ELECTRONICS. SUGGESTED ENVIRONMENT ~65 °F TO 75 °F.
- CUSTOMER IS RESPONSIBLE FOR FOLLOWING BUILDING/FIRE CODE FOR ANY MODIFICATIONS.
- 5. UNOBSTRUCTED ACCESS TO SIMULATOR ROOM REQUIRED.
- 6. GIVEN DIMENSIONS IN FEET' INCHES" AND ARE SUBJECT TO CHANGE.



VirTra	
GENERAL SIMULATOR REQUIREMENTS 300 RANGE, REAR PROJECTION, REDUCED BORDER SCREENS, TRAINING PLATFORM	

V-300 REAR PROJECTION

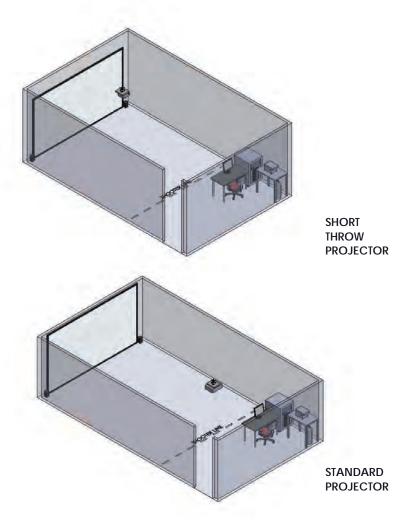




V-ST PRO 14ft SCREEN

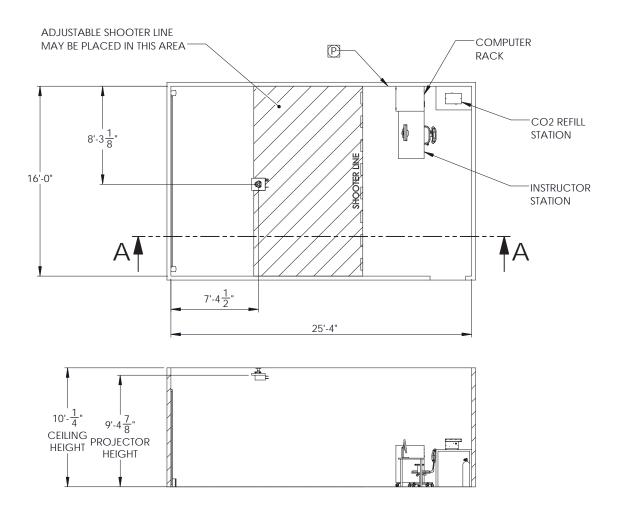
NOTE(S):

- ELECTRICAL: FRONT PROJECTION V-ST PRO SYSTEM REQUIRES AT LEAST (1) DUAL OUTLET ON 20A CIRCUIT AT THE SYSTEM BASE (110V 60Hz).
- SYSTEM NOT TO ENCOUNTER AMBIENT LIGHT DURING TRAINING OR USE
- ROOM NEEDS ADEQUATE CLIMATE CONTROL FOR ELECTRONICS. SUGGESTED ENVIRONMENT ~65 TO 75° F
- CUSTOMER IS RESPONSIBLE FOR FOLLOWING BUILDING/FIRE CODE FOR ANY MODIFICATIONS
- 5. UNOBSTRUCTED ACCESS TO SIMULATOR ROOM REQUIRED
- FRONT PROJECTION V-ST PRO SYSTEM USING A SHORT THROW PROJECTOR REQUIRES A MINIMUM CEILING HEIGHT OF 10'0"
- FRONT PROJECTION V-ST PRO SYSTEM USING A STANDARD PROJECTOR REQUIRES A MINIMUM CEILING HEIGHT OF 8'5"
- GIVEN DIMENSIONS IN FEET' INCHES"AND ARE SUBJECT TO CHANGE
- SYSTEM REQUIRES AN UNOBSTRUCTED PROJECTOR IMAGE PATH
- 10. PROJECTOR SCREENS ARE DESIGNED TO BE WALL-MOUNTED. SPECIAL CONFIGURATIONS AVAILABLE UPON REQUEST

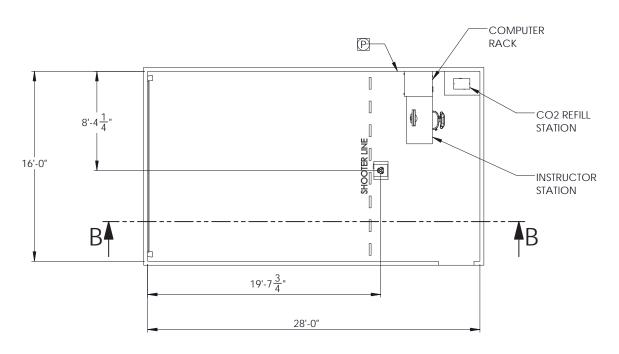


V-ST PRO

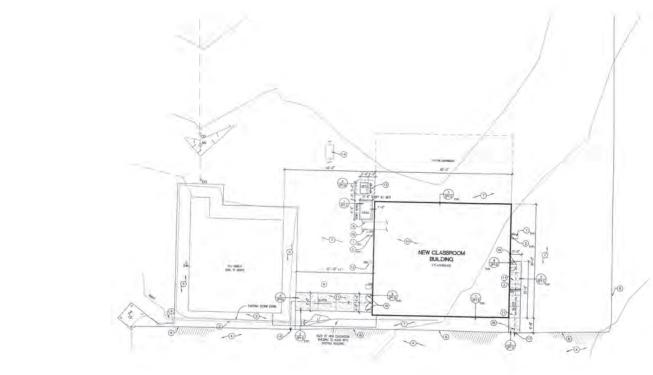
14ft SCREEN W/ SHORT THROW PROJECTOR



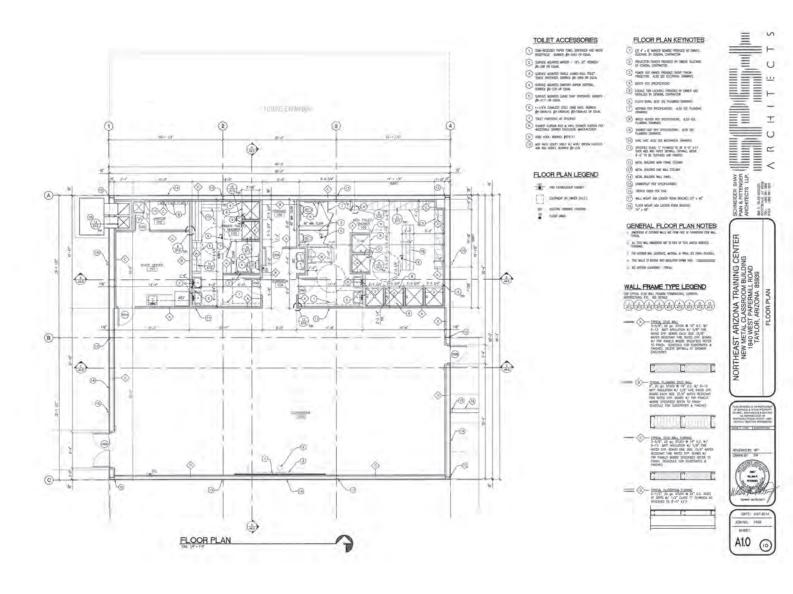
V-ST PRO
14ft SCREEN W/ STANDARD PROJECTOR

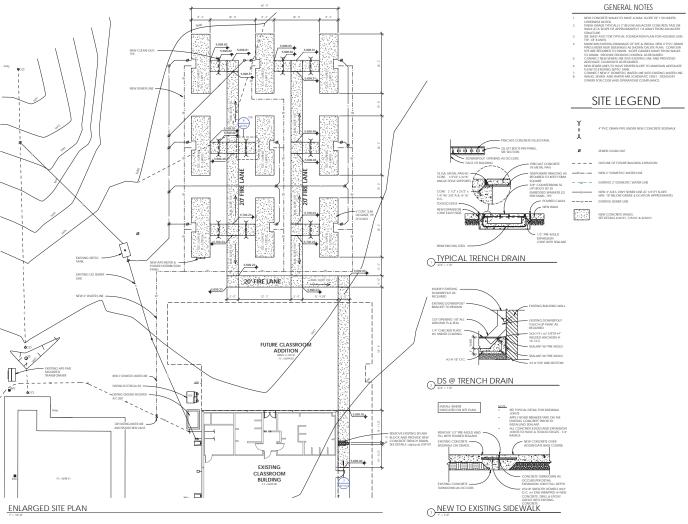


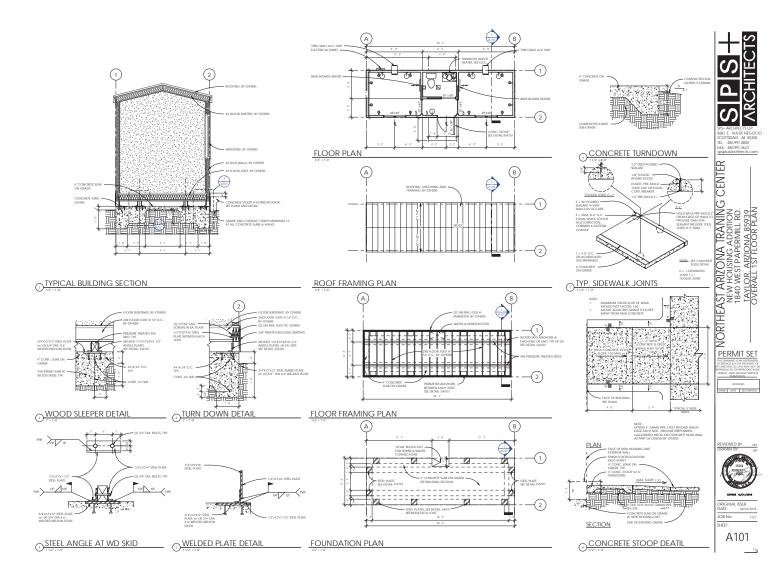












Regular Meeting Agenda Item 7C November 17, 2020 Action Item

Request to Award Contract for Cosmetology Supplies, Student Kits with Professional Quality Tools and Equipment

Recommendation:

Staff recommends awarding a contract to both Northpoint Distribution, Inc. (dba Armstrong McCall) and The Burmax Company, Inc. (Burmax) for cosmetology supplies and student kits. Annual spending for cosmetology supplies and student kits range from \$60,000 to \$90,000.

Summary:

RFP AS#21-02 was issued to establish one or more competitive contracts with qualified vendors for cosmetology supplies and student kits with professional quality tools and equipment for annual aggregate purchases in excess of \$50,000. The bid opening occurred on August 27, 2020 with two vendors responding.

This is a multi-year contract beginning from date of award for one year. The contract is renewable for up to a maximum of four (4) additional years on a year-to-year basis. Annual reviews of the contract and recommendation for renewals will be based on performance, cost and general quality of the services provided by the vendors.

The vendors offer discounts ranging from 5% to 10% from their catalog pricing. Both vendors noted exceptions to their discounts: 1) Armstrong McCall notes equipment orders and orders under \$300 will only receive in-store discounts but orders placed through the local McCall sales representative may receive greater discounts for volume & sale specials; and 2) Burmax notes products not produced by Burmax are not subject to a discount but will be offered at the best price feasible.

The evaluation committee consisted of employees from Cosmetology and the Business Office. They evaluated the vendor proposals in accordance with the defined criteria set forth in the RFP, see attached matrix. This included assessing the value, scope, complexity, products and terms. During their assessment they determined it would be best to award the contract to both vendors instead of one, this would ensure supplies were readily available based on instructional needs.



RFP AS #21-02 Bid Tabulation

REQUEST FOR PROPOSALS (RFP)
COSMETOLOGY SUPPLIES, STUDENT KITS, WITH PROFESSIONAL QUALITY TOOLS & EQUIPMENT

3:00 P.M., Arizona time August 27, 2020 Page 1 of 1

NAVAJO COUNTY COMMUNITY COLLEGE DISTRICT dba NORTHLAND PIONEER COLLEGE

Vendor	Date	Time	Bid Submission	Bid Submitted
	Received	Received	Received By	
Northpoint Distribution, Inc.	08/26/20	06:33 PM	Electronic - Public Purchase	Exceptions taken to Terms & Conditions
dba Armstrong MC call of				Primary Discount: 10%
Northern Arizona				Volume Discount: Various
				Educational Discounts: Purchase Requirements
				Other Discounts: 0%
				Proposal Complete
The Burmax Company, Inc.	08/27/20	11:17 AM	Electronic - Public Purchase	Exceptions taken to Terms & Conditions
				Primary Discount: 5%
				Volume Discount: None noted
				Educational Discount: None noted
				Other Discounts: None noted
				Proposal Complete

WE HEREBY CERTIFY THIS IS A TRUE AND ACCURATE TABULATION OF THE PROPOSALS RECEIVED FOR THE ABOVE REFERENCED REQUEST FOR PROPOSALS ON AUGUST 27, 2020.

Request for Proposals Due on August 27, 2020 at 3:00 P.M., Arizona time. Request for Proposals Received by: Robert Johnson (Public Purchase.com). Bid Opening Attendees: Robert Johnson, Terrie Shevat.

Navajo County Community College District dba Northland Pioneer College

RECORDED BY: Terrie Shevat



AS# 21-02 - Cosmetology Supplies, Equipment & Related Services Scoring Summary

Active Submissions

	Total	A - Bid Opening	A-1 - Attachment A: Exceptions	A-2 - Attachment C: Offer and Acceptance	A-3 - Section VII: Proposal Form
Supplier	/ 300 pts	/ 0 pts	Pass/Fail	Pass/Fail	Pass/Fail
Northpoint Distribution Inc	290.5	0	Pass	Pass	Pass
THE BURMAX COMPANY, INC	274.25	0	Pass	Pass	Pass

Supplier	A-4 - Section VIII: Agreement Pass/Fail	A-5 - Proposal Pass/Fail	A-6 - CostProposal Pass/Fail	A-7 - Insurance Pass/Fail	B - Cost Proposal / 100 pts
Northpoint Distribution Inc	Pass	Pass	Pass	Pass	100
THE BURMAX COMPANY, INC	Pass	Pass	Pass	Pass	100



Supplier	B-1 - Catalog discount / 100 pts	C - Proposal / 175 pts	C-1 - add line items totaling 175 / 175 pts	D - Value Added / 10 pts	D-1 - Value added items / 10 pts
Northpoint Distribution Inc	100	166.25	166.25	9.25	9.25
THE BURMAX COMPANY, INC	100	157.5	157.5	9.25	9.25

	E - References	E-1 - Reference 1	E-2 - Reference 2	E-3 - Reference 3
Supplier	/ 15 pts	/ 5 pts	/ 5 pts	/ 5 pts
Northpoint Distribution Inc	15	5	5	5
THE BURMAX COMPANY, INC	7.5	2.5	2.5	2.5

Fall 2019 to Fall 2020 Semester Enrollment Change

	TOTAL FTSE		EARLY COLLEGE FTSE		REGULAR FTSE	
	2019	2020	2019	2020	2019	2020
Little Colorado	142.07	38.73	32.87	27.86	109.20	10.87
Painted Desert	188.60	94.13	89.87	68.93	98.73	25.20
Silver Creek	170.40	89.47	69.34	67.86	101.06	21.61
White Mountain	533.13	303.67	219.13	259.07	314.00	44.60
Subtotal	1034.20	526.00	411.21	423.72	622.99	102.28
ALU	.60	.27	-	-	.60	.27
Норі	25.33	5.73	6.73	5.73	18.60	-
Internet	132.80	608.77	-	-	132.80	608.77
Kayenta	33.20	1.00	13.06	1.00	20.14	-
Springerville-Eagar	28.07	18.80	2.80	18.47	25.27	.33
St Johns	82.93	61.00	50.87	58.13	32.06	2.87
Whiteriver	115.33	65.40	47.87	50.93	67.46	14.47
Apache Co Misc	32.40	18.60	28.86	18.60	3.54	-
Navajo Co Misc	4.07	1.87	3.80	1.87	.27	-
Subtotal	454.73	781.44	153.99	154.73	300.74	626.71
TOTAL	1489	1307	565.20	578.45	923.73	728.99

Enrollment change, Fall 2019 to Fall 2020: -12%

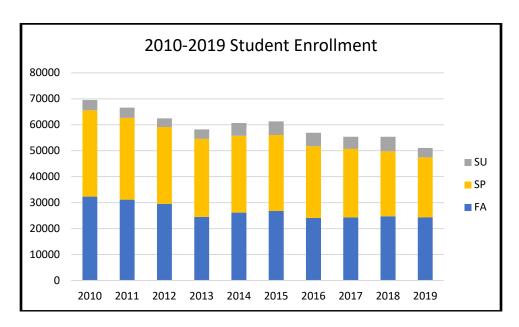
Headcount change, Fall 2019 (3008) to Fall 2020 (2703): -305

Ongoing enrollment impacts INCREASES:

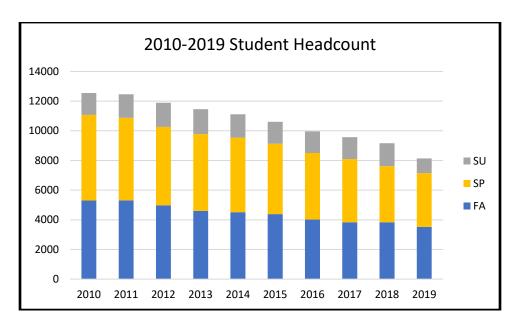
- 1. Increases to Dual / TALON Enrollment, especially at White Mountain Campus, St Johns, and Springerville-Eagar Centers
- 2. 358% increase in Internet enrollment (due to COVID-19)

DECREASES:

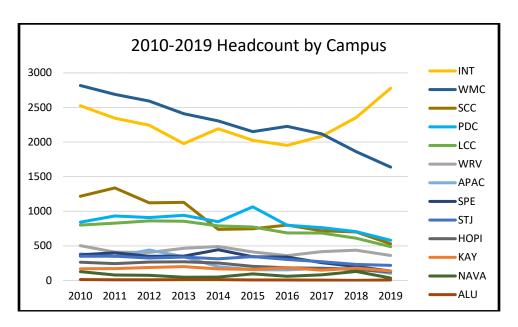
- 1. NAVIT decreased by 10% (decline at all locations except Springerville-Eagar)
- 2. 49% Decrease in Campus/Center enrollment (due to COVID-19)



Based on total credits hours taken by students at all locations. Represents a 27% decline over ten years.



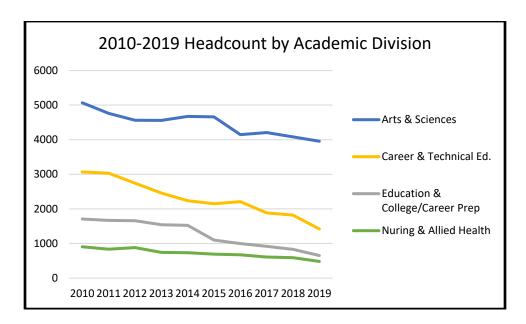
Based on total unduplicated students at all locations. Represents a 38% decline over ten years.



Internet headcount increased 10% over ten years.

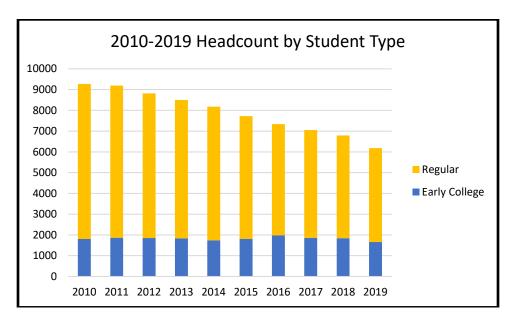
Locations with highest negative impact includes: Hopi (-53%), SCC (-56%), Springerville-Eagar (-63%), Navajo County Misc (-72%), and Apache County Misc. (-74%).

*Keep in mind that smaller groups tend to be more volatile when comparing percentages.

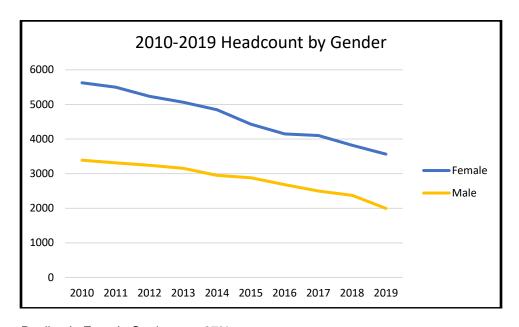


Arts & Sciences decline = -22%, Nursing & Allied Health decline = -47% Career & Technical Education decline = -54%, Education and College & Career Prep decline = -62%.

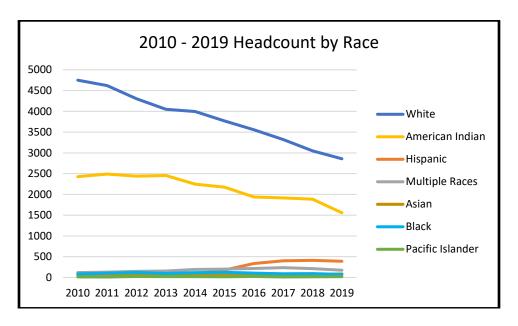
*Keep in mind that smaller groups tend to be more volatile when comparing percentages.



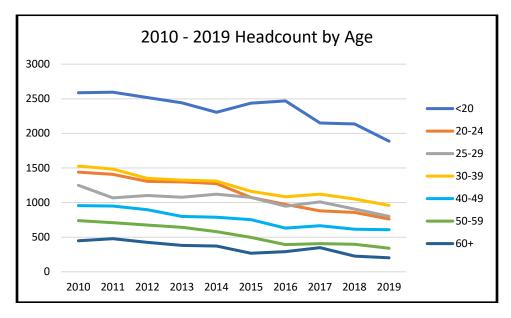
Decline in Regular Students = -39% Decline in Early College Students = -8%



Decline in Female Students = -37% Decline in Male Students = -41%



Decline in White Students = -40% Decline in Native American Students = -36% Increase in Hispanic Students = 1,119%



Age ranges with highest decreases include: 20-24 years old = -47%, 50-59 years old = -54%, 60+ years old = -55%.

Age range with lowest decrease is 19 years old and under = -27%

Regular Meeting Agenda Item 7E November 17, 2020 Information Item

Office of Institutional Effectiveness Quarterly Report

The Office of Institutional Effectiveness (OIE) has worked on the following categories of reporting and analytic activities for the past few months:

- 1. Produced external data-related reports/files: Annual Report to the Governor; New Mexico Waiver Report; Council on workforce policy annual report; IPEDS Fall Collection Reports; AZTransfer ASSIST data file submission; Apache County annual data reports; Perkins performance data reports; and NAVIT CTE awards and external certification data reports.
- 2. Assisted in internal requests from the Business Office; Career Services, Early College Program; Advising; and Marketing.
- 3. Updated several Excel dashboards (awards, enrollment, unique student headcount) for internal college use.
- 4. Disseminated the annual standard program review data Excel workbooks to instructional departments for program review purpose.
- 5. Assisted in grant proposal development: Fund for the Improvement of Postsecondary Education (FIPSE) Institutional Resilience and Expanded Postsecondary Opportunity (IREPO) Grants Program.
- 6. Assisted in survey development collecting input on Payday vendors; telehealth vendors; library service satisfaction; local business need survey; tech hub assistance survey; interim presidential nomination process for shared governance groups; presidential search committee.
- 7. Set up Fall 2020 course improvement survey for students.
- 8. Preliminary development work on the Enrollment Management dashboards at the request of the VPLSS council.

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Northland Pioneer College Archive Submission Form Attach to your document. Send to Archives, PDC Library.

	2020 State Annual Report to the Governor
_	Debra Myers, Institutional Research
	11/09/2020

This document satisfies the requirements of the A.R.S. 15-1427 and A.R.S. 15-1821.01 the text of which is at the end of the report.

This document provides and introduction of the college, major accomplishments, major issues & resolutions and upcoming issues , enrollment, fund sources and expenditures, tuition and fees and out of district students for the previous year. In odd number years the report also includes the dual enrolment committee members and dual enrollment courses.

2019-2020

Navajo County Community College Northland Pioneer College

Mark Vest, President P.O. Box 610, Holbrook, Arizona 86025

Phone: 800-266-7845 Fax: 928-524-7312 Website: www.npc.edu

Introduction

College Northland Pioneer (NPC) comprehensive, multi-campus community college located in northeastern Arizona. Established in 1974, NPC now has 4 campuses, 5 learning centers and other delivery sites throughout the service area. NPC provides coursework in Apache County through an annually renewed intergovernmental agreement. Close to 60% of NPC's service-area population is Native American primarily residing on the Navajo Nation, Hopi Reservation and White Mountain Apache Reservation. Of the 21,158 square mile service area, nearly 40% of the land is set aside as reservation while another large amount of land is in BLM or National land, significantly affecting the College District's ability to tax local property. With few exceptions, NPC is the single provider of higher education in both Navajo and Apache counties (Diné College serves portions of the Navajo Nation). Distance, poverty levels, low educational attainment and limited infrastructure present challenges which NPC will always work with its communities to resolve.

Major Accomplishments in 2019-2020

- Completed the 10-year comprehensive review by the Higher Learning Commission, NPC's institutional accreditor; received reaffirmation of continued accreditation status.
- Adopted new Master Facilities Plan to improve and expand instructional operations.
- Moved Title III TALON grant program to operational funding, creating new course offering partnership with local high schools.
- Implemented several software applications to improve student billing, student financial aid application, and procurement-related Requests for Proposal processes.

- Expanded Cisco Telepresence classroom technology to add 27 connected classrooms to improve instructional and learning experience.
- Offered free Microsoft 365 access to all employees and students, creating new level of software access equity for students.
- Realigned scholarships to offer a tuition waiver for high school students taking college classes.
- Expanded Wi-Fi public access in parking lots at several campus/center locations for students and community members during pandemic.
- Rapidly deployed communication and instructional tools to facilitate remote work environments during pandemic; shifted all college instructions to virtual/online environments within two weeks in March.
- Donated hospital beds, medical supplies, and personal protective equipment to local medical providers to support pandemic response in spring semester.
- Focus of a national news article and national radio/web news story highlighting the College's response to pandemic, in terms of both student support and financial planning.
- Developed and implemented a COVID operations plan for 2020-21 based on medical community guidance, student and employee input. The plan was broadly embraced by college community and public.
- Created the Instructional Innovation Division to support technology-based instruction and new Early College Department for coordination with area high schools.
- Earned Certificate of Achievement for Excellence in Financial Report for sixth consecutive year.
- Small Business Development Center received the 2019 Center of Distinction Award. The

Center helped disburse over \$7 million pandemic relief loans to small businesses and implemented "PLEASE Buy Local" campaign.

Major Issues & Resolutions in 2019-2020

- Combined resources from foundation, college, and federal funds to provide laptops and hotspots to students; expanded access to technology and college technical support.
- Deployment, support, and maintenance of multiple technology solutions for remote work/learning environments.
- Contracted Payday Inc. to replace an outdated HR/Payroll system to improve functionality and enhance employee quality of life.
- Inability to attract and retain highly qualified staff in key positions (HR, technology, some faculty positions) remains a challenge, especially during pandemic; multiple candidates withdrew due to local COVID conditions.

Upcoming Issues for 2019-2020

- Complete revision of College mission, vision, and values; develop and implement new College strategic direction.
- Continue to monitor and evaluate risks related to financial stability; known issues include expenditure limitation, state appropriations, closure of Cholla Power Plant and lawsuits.
- Continue to evaluate and improve Payroll/HR system and processes, including the HR assessment results by external firm.
- Collaborate with NACOG to establish a NACOG-run childcare center at Winslow Campus as a pilot program.
- Construction of new and renovated facilities at the Show Low Campus, beginning with a CTE Skills Center. Construction costs and difficulties have been exacerbated by pandemic.
- Evaluate and implement a new ERP to keep College offerings and operations current
- Ongoing need to address declining enrollment, especially among adult students, as local work situation continues to trend downward.

T		
Facts-at-a-Glance		
Navajo Community College Enrollment F		
Annual FT Equivalent Student	1,64	
Annual Unduplicated Headcount	6,03	
Fall 2019 Headcount (credit)	3,00)8
By Full-time or Part-time	Fall 2	<u>019</u>
Full-time	592	20%
Part-time	2,416	80%
Total	3,008	100%
By Gender	Fall 2	019
Female	1,791	60%
Male	1,217	40%
Total	3,008	100%
By Residency Status	Fall 2	019
Resident	2483	83%
Out-of-County	507	17%
Out-of-State	18	1%
Unknown	0	0%
Total	3008	100%
By Ethnic or Race Group	Fall 2	
American Indian/Alaska Native	1,019	34%
Asian	23	1%
Black/African American	12	0%
Hispanic/Latino	410	14%
International	1	0%
Native Hawaiian/Other Pac Islander	13	0%
Not Specified	145	5%
Two or More	68	2%
White	1,317	44%
Total	3,008	100%
Instructional Staff	Fall 2	
Full-time Instructors	68	51%
Part-time Instructors	65	49%
Total	133	100%
	133	10070
District Fund Sources FY2019-20	¢	4 900 120
Tuition & Fees		4,899,129
State Aid (incl. Equalization)		0,548,300 5,470,410
Primary/Secondary Tax Levy		
Restricted Grants Bond Proceeds	D	5,323,725
	¢	\$0 4 121 020
Other	Э.	4,131,929
Fund Balance	Φ.4	\$0
Total	\$ 4	0,373,493
District Expenditures FY 2019-20		• 40 < 40 •
General Fund		3,496,182
Restricted Fund	\$-	4,540,081
Auxiliary Fund		\$230,756
Unexpended Plant Fund	\$	1,557,400
Retirement of Indebtedness		\$0
Total	\$2	9,824,419

NAVAJO COMMUNITY COLLEGE DISTRICT Tuition and Fees FY 2019-20

TUITION	2019-20
In-State	\$77 each credit hour
Apache County	\$77 each credit hour
Out-Of-State	\$370 per credit hour
	In-state or out-of-state, may qualify for a reduced tuition rate at 50% of the base fall and spring semester tuition rate. All other fees will be assessed at the full rate for
Senior Citizens 60 years or older	students. The tuition reduction is NOT applicable for enrollment in noncredit seminars, classes, or programs.
Western Undergraduate Exchange	150% of the In-State rate
CCP classes (Adult Basic Education)	50% of base tuition rate
	50% of base tuition rate (Does not apply to noncredit
Summer Session	classes). Only one 50% reduction applies to TLC courses

FEES	2019-20
	Students registering for classes on or after the first day of the semester will be charged a \$30 Late Registration
	Fee , which is non-refundable. Short-term classes will also
	have a late fee assessed if registering on or after the start
Late Registration Fee	date of the class.
	All students enrolling in three or more credits will be
Media Fee	charged a \$45 Media Fee per semester
	Some courses at NPC have instructional fees covering
Course Fees	supplies and materials used by students in the classroom.

NAVAJO County Community College District

FY 2019-20

Number of Students NOT in the

Residency	District
Arizona (by county)	
Apache	727
Cochise	10
Cochran	7
Coconino	66
Gila	22
Graham	13
Greenlee	5
La Paz	4
Maricopa	813
Mohave	39
Pima	199
Pinal	73
Santa Cruz	6
Yavapai	56
Yuma	26
Out-of-State	
Alabama	
Alaska	
Arkansas	
California	6
Colorado	1
Connecticut	1
Delaware	
Florida	2
Georgia	2
Hawaii	
Idaho	
Illinois	2
Indiana	
Iowa	1
Kansas	1
Kentucky	
Louisiana	
Maine	

Maryland	
Massachusetts	
Michigan	1
Minnesota	
Mississippi	1
Missouri	1
Montana	2
Nebraska	
Nevada	2
New Hampshire	
New Jersey	1
New Mexico	25
New York	
North Carolina	1
North Dakota	1
Ohio	
Oklahoma	
Oregon	3
Pennsylvania	
Rhode Island	
South Carolina	1
South Dakota	1
Tennessee	
Texas	1
Utah	2
Vermont	1
Virginia	1
Washington	
West Virginia	
Wisconsin	
Wyoming	

Other

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ARS 15-1427. Annual report

- A. By December 1 of each year, each community college district shall make a report for the preceding fiscal year to the governor, the president of the senate, the speaker of the house of representatives and the joint legislative budget committee and shall provide a copy of this report to the secretary of state.
- B. The report shall contain the following information regarding the operation of the district:
- 1. The state of progress of the community colleges operated under this chapter.
- 2. The courses of study included in the curricula.
- 3. The number of professors and other instructional staff members employed.
- 4. The number of students registered and attending classes.
- 5. The number of full-time equivalent students enrolled during the year.
- 6. The total number of students not residing in the district, disaggregated by the county of residence for nonresident students who reside in this state and by the state of residence for nonresident students who reside in another state.
- 7. The amount of receipts and expenditures.
- 8. A general description of tuition and fees charged for credit courses.
- 9. A general description of tuition and fees charged for noncredit courses.
- 10. Such other information as the governor and the joint legislative budget committee deem proper.
- C. In each odd-numbered calendar year, the report shall also contain the following information regarding dual enrollment programs operated pursuant to section 15-1821.01:
- 1. Documentation of compliance with the requirements prescribed in section 15-1821.01, paragraphs 3, 4 and 5, including a list of the members of the faculty advisory committees of each community college.
- 2. Total enrollments listed by location, by high school grade level and by course.
- 3. A copy of each addendum to intergovernmental agreements or contracts executed pursuant to section 15-1821.01, paragraph 1.
- 4. Summary data by community college district and by individual community colleges on the number of scholarships or grants awarded to students.
- 5. Such other information as the governor and the joint legislative budget committee deem proper.

ARS 15-1821.01. Dual enrollment information

On a determination by a community college district governing board that it is in the best interest of the citizens of a district, the district governing board may authorize district community colleges to offer college courses that may be counted toward both high school and college graduation requirements at the high school during the school day subject to the following:

- 1. The community college district governing board and the governing board of the school district or organization of which the high school is a part shall enter into an agreement or contract. These intergovernmental agreements or contracts shall be based on a uniform format that has been cooperatively developed by the community college districts in this state. Each of these agreements or contracts shall clearly specify the following:
- (a) The financial provisions of the agreement or contract and the format for the billing of all services under the agreement or contract, including the amount that the community college received in full-time student equivalent funding pursuant to section 15-1466.01, the portion of the funding that is distributed to the school district governing board or charter school and any amount that is subsequently returned to the community college district by the school district governing board or charter school.
- (b) Student tuition and financial aid policies, including if scholarships or grants are awarded to students in dual enrollment courses from the community college.
- (c) The accountability provisions for each party to the agreement or contract.
- (d) The responsibilities and services required of each party to the agreement or contract.
- (e) The type of instruction that will be provided under the agreement or contract, including the titles of the courses to be offered.
- (f) The quality of the instruction that will be provided under the agreement or contract.
- 2. Students shall be admitted to the community college under the policies adopted by each district, subject to the following:
- (a) All students enrolled for college credit shall be high school juniors or seniors. All students in the course, including those not electing to enroll for college credit, shall satisfy the prerequisites for the course as published in the college catalog and shall comply with college policies regarding student placement in courses.
- (b) A community college may waive the class status requirements specified in subdivision (a) of this paragraph for up to twenty-five per cent of the students enrolled by a college in courses, provided that the community college has an established written criteria for waiving the requirements for each course. These criteria shall include a demonstration, by an examination of the specific purposes and requirements of the course, that freshman and sophomore students who meet course prerequisites are prepared to benefit from the college level course. All exceptions and the justification for the exceptions shall be reported annually to the joint legislative budget committee on or before October 1.
- 3. The courses shall be previously evaluated and approved through the curriculum approval process of the district, shall be at a higher level than taught by the high school and shall be transferable to a university under the jurisdiction of the Arizona board of regents or be applicable to an established community college occupational degree or certificate program. Physical education courses shall not be available for dual enrollment purposes.
- 4. College approved textbooks, syllabuses, course outlines and grading standards that are applicable to the courses if taught at the community college shall apply to these courses and to

all students in the courses offered pursuant to this section. The chief executive officer of each community college shall establish an advisory committee of full-time faculty who teach in the disciplines offered at the community college to assist in course selection and implementation in the high schools and to review and report at least annually to the chief executive officer whether the course goals and standards are understood, the course guidelines are followed and the same standards of expectation and assessment are applied to these courses as though they were being offered at the community college. The advisory committee of full-time faculty shall meet at least three times each academic year.

- 5. Each faculty member shall meet the requirements established by the governing board pursuant to section 15-1444. The chief executive officer of each community college district shall establish an advisory committee of full-time faculty who teach in the disciplines offered at the community college district to assist in the selection, orientation, ongoing professional development and evaluation of faculty teaching college courses in conjunction with the high schools. The advisory committee of full-time faculty shall meet at least two times each academic year.
- 6. A school district shall ensure that a pupil is a full-time student as defined in section 15-901 and is enrolled in and attending a full-time instructional program at a school in the school district before that pupil is allowed to enroll in a college course pursuant to this section, except that high school seniors who satisfy high school graduation requirements with less than a full-time instructional program shall be exempt from this paragraph.

Regular Meeting Agenda Item 7G November 17, 2020 Information Item

Arizona Community Colleges 2020 Strategic Vision Outcomes Report

Summary:

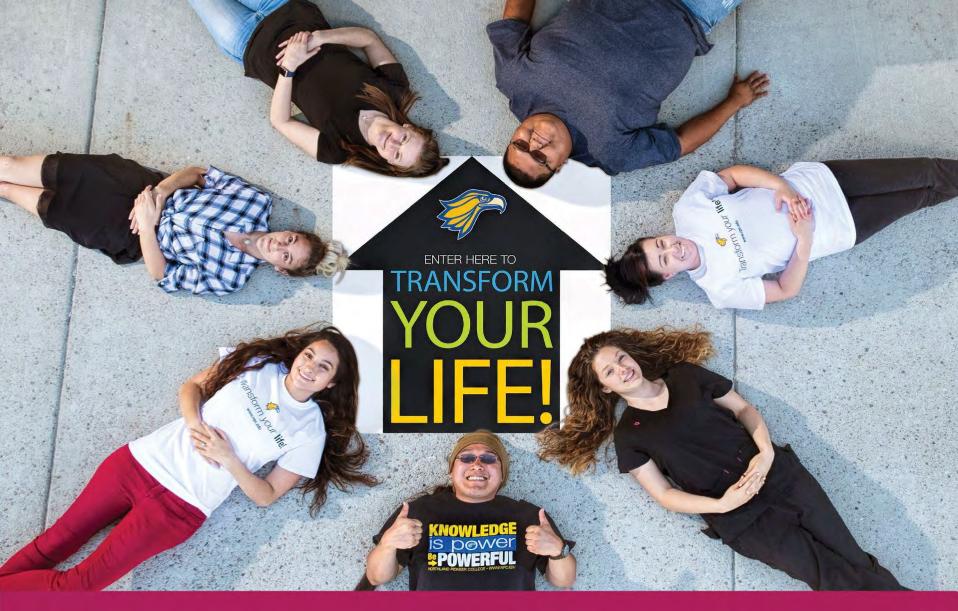
In 2017 Arizona's community colleges embraced a Strategic Vision for 2030, which focuses college efforts around three major goals: expanding access to postsecondary credentials; increasing transfer and completion of associate degree and certificates; and improving alignment between college programs and workforce needs.

The Strategic Vision for 2030 builds upon the colleges' previous long term plan, published in 2011, and outlines how Arizona's ten community college districts will continue to improve student outcomes, as well as how the districts contribute to Arizona's broader economic and educational goals. In particular, the Strategic Vision for 2030 creates a framework for reaching the Achieve 60 AZ goal that by 2030, 60% of the Arizona work-age population will hold a post-secondary credential.

A major function of the Strategic vision for 2030 is the collection, analysis, and publication of data pertaining to 33 short-term, mid-range, long term, and follow-up metrics. The majority of these metrics have been in place for years, making it possible to evaluate trends in student progress and outcomes.

NPC Update: For the past decade, Northland Pioneer College (NPC) has experienced a steady enrollment decline that mirrors the trends across the state and nation. Yet, NPC has seen an increased in the percentage of students transferring and earning credentials. The report recognizes the significant role that Adult Basic Education (ABE), General Educational Development (GED), and Dual Enrollment courses play in NPC's enrollment. Per the data, NPC has also "increased substantially" in serving historically underserved racial/ethnic groups within Navajo and Apache County. While NPC's college level course success rate dipped this past year, it is in alignment with the state average at 79%. The rates at which NPC students successfully complete College Algebra, English Composition I and II, and Speech (with a grade of A, B, C or Pass) have steadily increased since 2011-12. These rates exceed corresponding statewide and national averages (between 85%-95% compared to between 65% and 80%). NPC's graduation rate is substantially higher than the most recent national comparison (33% compared to 23%). Per the report, NPC is presently offering degree and/or certificate programs training workers for 40% (10 of 25) of the highest demand occupations in Northeastern Arizona.











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STRATEGIC VISION FOR 2030

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A major function of the Strategic Vision for 2030 is the collection, analysis, and publication of data pertaining to 33 short-term, mid-range, long-term, and follow-up metrics. The majority of these metrics have been in place for years, making it possible to evaluate trends in student progress and outcomes.

Statewide and district-level data will continue to be used to guide improvement efforts at community colleges across the state. Statewide data will also be shared with the Arizona Board of Regents, the Arizona Department of Education, and Arizona's workforce development and business communities in order to assist in the improvement of educational and economic pathways.

The Strategic Vision for 2030, as well as a Technical Guide that provides detailed definitions of each Movember 17, 2020
Navajo County Community College District Governing Board Packet Page 143
Packet Page 143
Packet Page 143

METRICS

The 2020 Strategic Vision Outcomes Report presents data related to 33 short-term, midrange, long-term, and follow-up metrics. These data identify areas of strength, as well as places where the Northland Pioneer College (NPC) will need to continue to expand access, increase transfer and completion, and improve alignment with workforce needs.

Short-term metrics correspond to enrollment rates, cost measures, and training for high-demand occupations.

Mid-range metrics examine student persistence and success in the first two years of college.

Long-term metrics pertain to transfer and completion rates.

departing the community college and may be affected by economic forces, as well as the November 17, 2020 actions of Arizona universities.

Completing a occupational metric related metric

COHORTS

The 2020 Strategic Vision Outcomes Report tracks several cohorts of students.

2017 and 2013 New Student Cohorts are used to examine student persistence and success after two and six years, respectively.

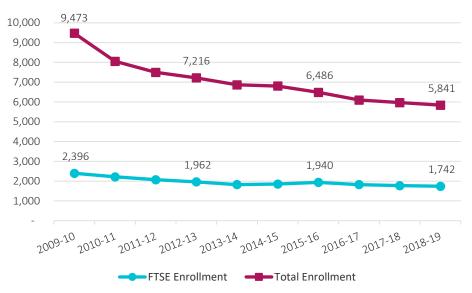
2017 and 2013 Credential-Seeking Sub-Cohorts, defined as cohort members who earned at least 12 credits by the end of their second year, are used for some retention, transfer, and completion measures. Credential-seeking subcohorts provide a more accurate gauge of student success, as they take into account learners' diverse education and training goals.

2016-17 Occupational Cohort, comprised of students who exited NPC in 2016-17 after completing a specified number of credits in an occupational pathway, is used in a follow-up metric related to earning industry-recognized

Packet Page 144

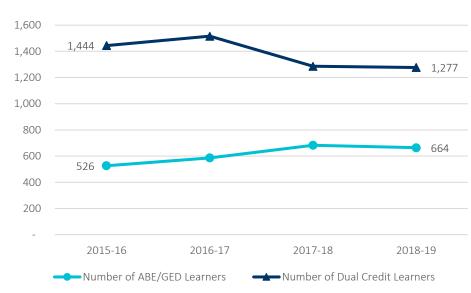
Expand Access:Short-Term Metrics

Metrics 1 and 2: FTSE and Total Enrollment



Total annual enrollment at NPC has declined from its recession-era high in 2009-10, although full-time student equivalent (FTSE) enrollment is more stable. Despite this enrollment decline, which mirrors statewide and national trends, NPC has increased the percentage of students transferring and earning credentials.

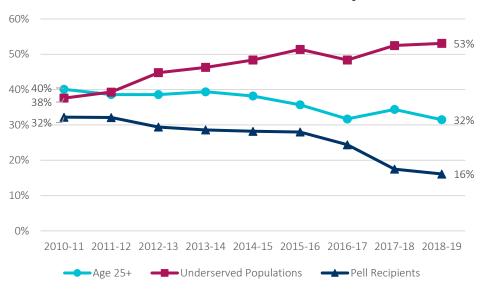
Metrics 3 and 4: Enrollment of ABE/GED and Dual Credit Learners



At NPC, total annual enrollment in Adult Basic Education (ABE) and/or General Educational Development (GED) courses was 664 in 2018-19. Total annual enrollment of high school learners in dual credit courses was 1,277. These programs are essential in expanding access to NPC.

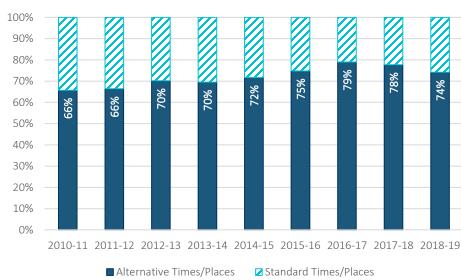
Expand Access: Short-Term Metrics

Metric 5: **Enrollment of Underserved Populations**



The percentage of NPC students who are of historically underserved members an racial/ethnic group has increased substantially, although it is still lower than the percentage of Navajo and Apache counties belonging to an population underserved (60% respectively).¹ NPC enrolls fewer Pell recipients than the statewide average (27%). November 17, 2020 to Indigenous Communities.

Metric 6: Percent of Credit Hours Earned Via Alternative Times or Places

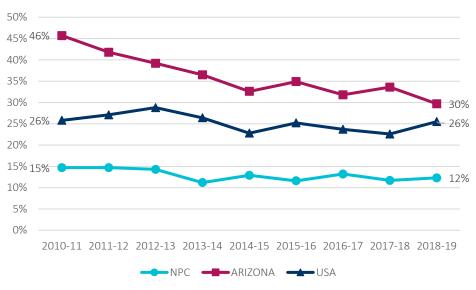


At NPC, only 26% of instruction in 2018-19 occurred in traditional semester-length courses held on campus Monday through Friday, 8am to 5pm. Extending access to many diverse populations, 74% of all student credit hours were earned online, at night or on the weekends, at skill centers, or on land belonging

state.

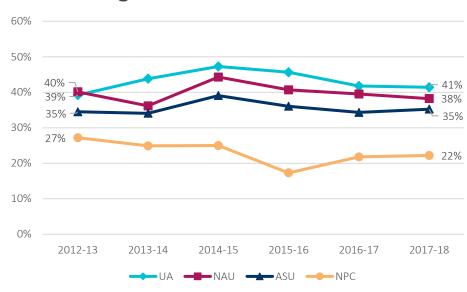
Expand Access:Short-Term Metrics

Metric 7: Community College-Going Rate



NPC's college-going rate has declined slightly since 2010-11 and is lower than both statewide and national averages (30% and 26%, respectively).² NPC will continue to work with the Arizona Board of Regents and other community colleges to improve college-going in Navajo and Apache counties and across the

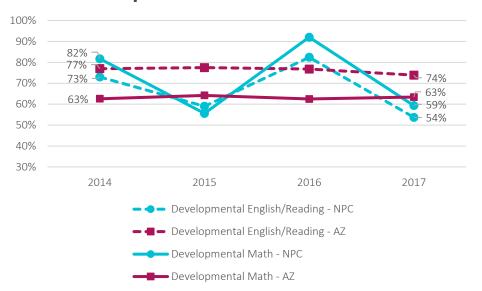
Metric 8: Cost of Attendance as a Percentage of Median Household Income



clined slightly At just over \$8,649 per year, the net price of attending NPC is just 22% of the median and 26%, household income in Navajo and Apache Counties. This rate is higher than the national average (14%, not shown) but substantially lower than Arizona's public universities (35-nd across the Navajo County Community College District Governing Board Option for postsecondary education and training.

Expand Access: Mid-Range Metrics

Metrics 9 and 10: **Developmental Course Success Rates**



Over two years, 54% of student credit hours attempted in developmental English or reading by NPC's 2017 New Student Cohort successfully completed (with a grade of A, B, C, or Pass). In that same time period, 59% of student credit hours attempted by the same cohort in developmental math were successfully completed (with a grade of A, B, C, or Pass).

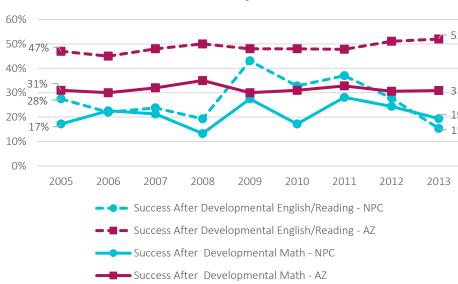
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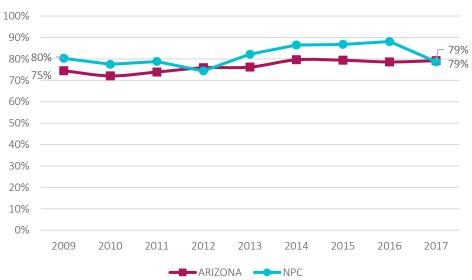
Metrics 11 and 12: **Success After Developmental Education**



After six years, 15% of developmental English or reading learners in NPC's 2013 New Student Cohort successfully completed a college-level course in English, and 19% of developmental math learners in the same cohort completed a college-level math course. These success after developmental education rates are somewhat

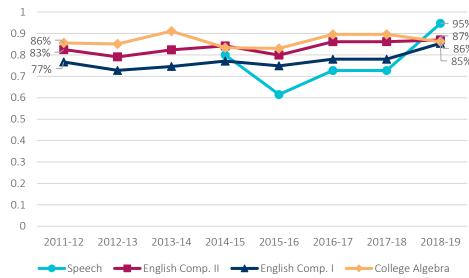
Increase Transfer and Completion: Mid-Range Metrics

Metric 13: College-Level Course Success Rate



Over two years, 79% of student credit hours attempted in college-level courses by NPC's 2017 New Student Cohort were successfully completed (with a grade of A, B, C, or Pass). This rate is slightly lower than the previous several years but mirrors the statewide number.

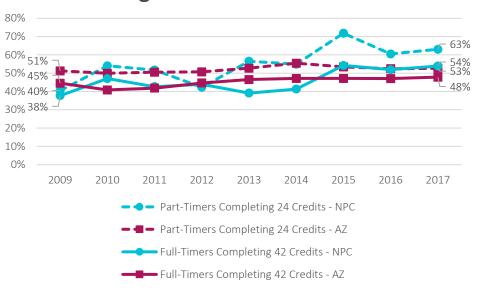
Metric 14: Percent of First College-Level Math and English Credit Hours Completed



The rates at which NPC students successfully complete College Algebra, English Composition I and II, and Speech (with a grade of A, B, C, or Pass) have steadily increased since 2011-12. These rates exceed corresponding statewide and national averages (65-80% and 66-79%,

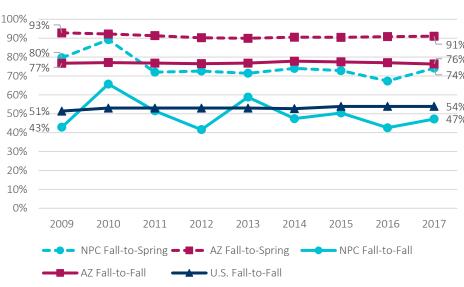
Increase Transfer and Completion: Mid-Range Metrics

Metrics 15 and 16: Percent of Learners **Attaining Two-Year Credit Thresholds**



By the end of their second year, 63% of parttime learners in NPC's 2017 Credential-Seeking Cohort had completed 24 credits, and 54% of full-time learners in the same cohort had completed 42 credits. These rates are notable, as students who attain these credit thresholds are more likely to persist and earn a degree or even though the national figure is not limited to November 17, 2020 November 17, 2020 November 17, 2020 Packet Page 150

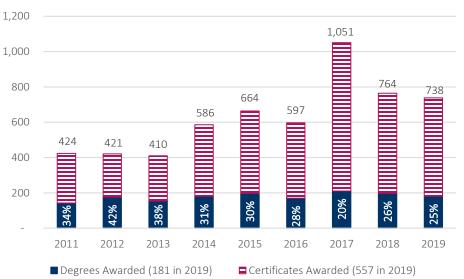
Metrics 17 and 18: **Retention Rates**



Seventy-four percent of NPC's 2017 Credential-Seeking Cohort (excluding those who transferred and/or earned a degree or certificate) persisted to spring 2018, and 47% of them returned the following fall. The fall-to-fall rate is lower than the 54% reported as a national comparison,

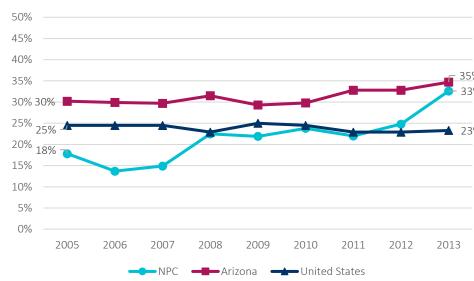
Increase Transfer and Completion: Long-Term Metrics

Metric 19: Degrees and Certificates Awarded



Between 2011 and 2019, the number of degrees and certificates awarded by NPC increased by 74% to 738, despite declining enrollments. Of the 2019 total, 25% were degrees and 75% were certificates. These data reflect a concerted effort by NPC to increase the number of learners earning postsecondary credentials.

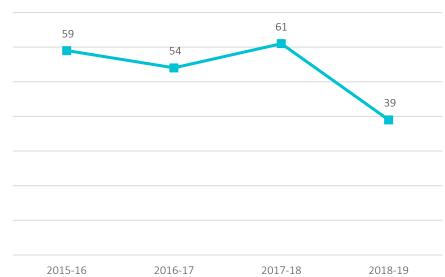
Metric 20: Graduation (Degree/Certificate Completion) Rate



After six years, 33% of NPC's 2013 Credential-Seeking Cohort had completed a degree or certificate. NPC's graduation rate is substantially higher than the most recent national comparison (23%),² in part because the national number is not limited to credential-seekers.

Increase Transfer and Completion: Long-Term Metrics

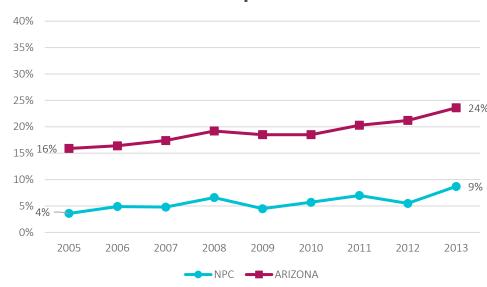




In 2018-19, NPC awarded 39 Arizona General Education Curriculum (AGEC) certificates, a drop from previous years. The AGEC is comprised of 35-37 credit hours of coursework that, upon completion, transfer to all public colleges and universities in the state and fulfill lower division, general education requirements.

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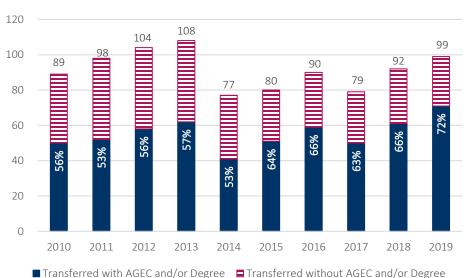
Metric 22: AGEC Completion Rate



ficates, a drop Cohort completed an AGEC within 6 years, a 125% increase from the 2005 Cohort. Increasing the AGEC completion rate—a key priority for the state's community colleges—will not only ease transfer to Arizona's public universities but also help students earn bachelor's degrees in less Packet Page 152 time and with fewer excess credits.

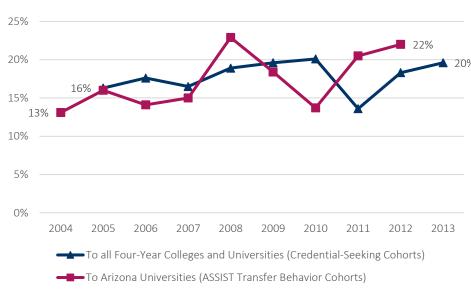
Increase Transfer and Completion: Long-Term Metrics

Metrics 23 and 24: In-State Transfers and Percent with AGEC and/or Degree



In 2019, the number of students transferring NPC's transferrom NPC to an in-state, public university was 22% for the 29% higher than in 2014, despite declining Cohort, and the enrollments. As well, the percentage of transfers of learners is who earned an AGEC and/or degree prior to transfer to a transferring has increased substantially, indicating that the transfer process is becoming nearing than Mayorember 17, 2020 Navajo County Community College District Governing Board (25%).

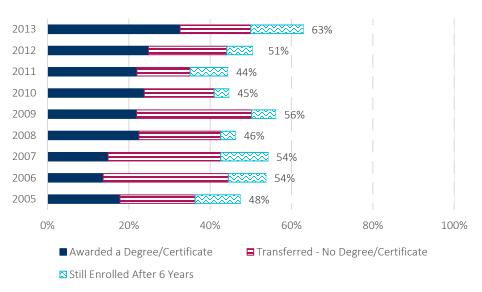
Metrics 25 and 26: Transfer Rates



NPC's transfer rate to public universities was 22% for the 2012 ASSIST Transfer Behavior Cohort, and the overall transfer rate (the percent of learners in credential-seeking cohorts who transfer to any four-year college or university within 6 years) rose to 20%. Both rates are nearing than the most recent national average Pistrick Governing Board Packet Page 153

Increase Transfer and Completion: Long-Term Metrics

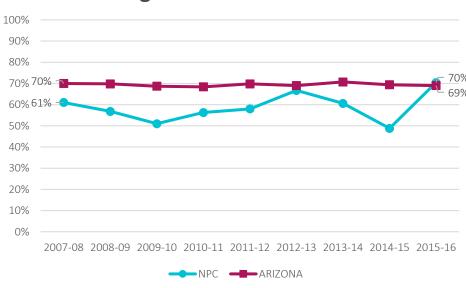
Metric 27 : Percent of Learners Achieving a Successful Outcome



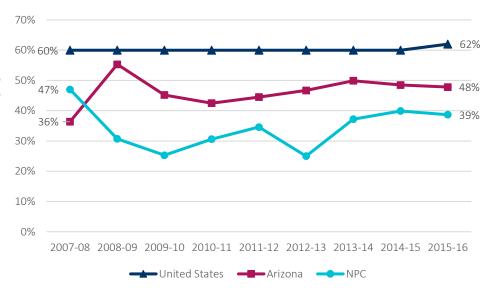
Sixty-three percent of learners in NPC's 2013 Credential-Seeking Cohort achieved a successful outcome within six years. Because community college learners enter college with diverse education and training goals, and because they often attend part-time and/or earn credits from more than one institution, several national accountability initiatives—including the Student Achievement Measure—have broadened the definition of a successful outcome to include earning a degree or certificate, transferring to another two- or four-year college or university, or continued enrollment. Nationally, 58% of all community college students (62% of full-timers and Navajo County Community College District Governing Board Packet Page 154 55% of part-timers) achieve one of these successful outcomes within 6 years.¹⁰

Increase Transfer and Completion: Follow-Up Metrics

Metric 28: Percent of Full-Time Transfers to AZ Universities Earning Bachelor's **Degrees within Four Years**



Metric 29: Percent of All Transfers **Earning Bachelor's Degrees** within Four Years

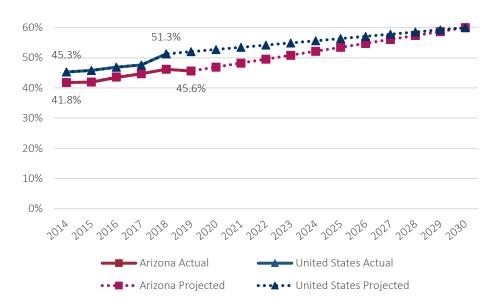


Seventy percent of all 2015-16 full-time transfers from NPC to in-state, public universities earned a bachelor's degree within four years. This rate has increased in recent years and indicates that most full-time transfers are graduating from the state's

Thirty-nine percent of 2015-16 transfers from NPC to all four-year institutions (public and private, in-state and out) earned a bachelor's degree within four years. Somewhat lower than the national average (62%),9 this percentage may public universities in a timely manner. reflect a high incidence of part-time attendance November 17, 2020 reached Packet Page 155

Increase Transfer and Completion: Follow-Up Metrics

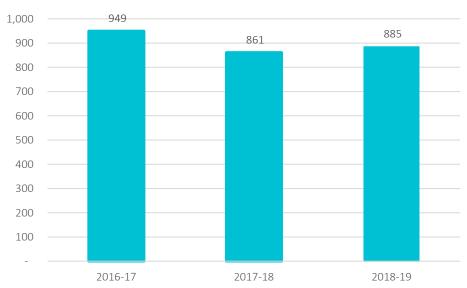
Metric 30: Estimated Percent of the Arizona Working-Age Population with a Postsecondary Credential



In 2019, an estimated 45.6% of the Arizona working-age population (residents aged 25-64) held a workforce certificate, associate degree, or bachelor's or higher degree (down from 46.2% in 2018). Arizona's community colleges are working closely with the Arizona Board of Regents and other postsecondary institutions across the state to reach the Achieve60AZ goal that by 2030, 60% of the Arizona working-age
Navajo County Community College District Governing Board
Packet Page 156
population will hold a postsecondary credential.

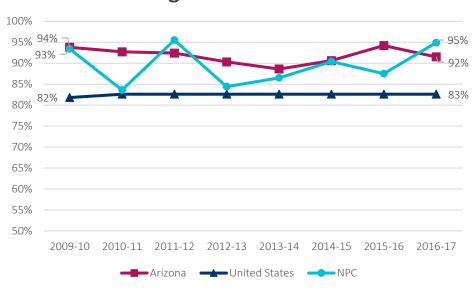
Improve Alignment: Short-Term and Follow-Up Metrics

Metric 31: **FTSE Enrollment in Occupational Courses**



Over the past three years, NPC's FTSE enrollment in occupational courses has declined slightly. However, many of the district's enrollments are in degree or certificate programs associated with the highest-demand occupations in the state, including (among others) nurses, preschool

Metric 32: Percent Earning Industry-Recognized Credentials



Out of all learners in the 2016-17 Occupational Cohort who took a technical skill or end-ofprogram assessment up to one year after college exit, 95% passed the assessment and/or earned an industry-recognized credential. Examples of occupational programs leading to industryteachers, computer support specialists, web recognized credentials include nursing, E developers, and medical or dental assistants.

November 17, 2020 Packet Page 157 Construction, solar technologies, fire science. recognized credentials include nursing, EMT,

Improve Alignment: Short-Term and Follow-Up Metrics

Metric 33: Percent of the 25 Highest-Demand Occupations in Northeastern Arizona requiring more than a High School Diploma but less than a Bachelor's Degree for which NPC offers Degree and/or Certificate Programs

- Medical Assistants
 Heavy and Tractor-Trailer Truck Drivers
 Dental Assistants
- Nursing Assistants
 Dental Hygienists
- Emergency Medical Technicians and Paramedics Health Technologists and Technicians, All Other Respiratory Therapists
- Medical Records and Health Information Technicians
 Medical and Clinical Laboratory Technicians
- Bookkeeping, Accounting, and Auditing Clerks
- Electrical and Electronics Engineering Technicians
 Chemical Technicians

- Radiologic Technologists
- ✓ Computer Network Support Specialists
 Computer User Support Specialists
- Preschool Teachers, Except Special Education
 Human Resources Assistants, Except Payroll and Timekeeping
 Library Technicians
- √ First-Line Supervisors of Fire Fighting and Prevention Workers Engineering Technicians, Except Drafters, All Other
 - Automotive Service Technicians and Mechanics
 Forest and Conservation Technicians
 Teacher Assistants
 Telecommunications Equipment Installers and Repairers, Except Liv

Telecommunications Equipment Installers and Repairers, Except Line Installers

Northland Pioneer College offers degree and/or certificate programs training workers for 40% (10 of 25) of the highest-demand occupations in Northeastern Arizona.

Strategic Vision Data: Sources and Attributions

¹U.S. Bureau of the Census. (2019). *American Community Survey, 2014-18 5-year estimates.* Washington, DC: Author.

²U.S. Department of Education, National Center for Education Statistics. (2019). *Digest of education statistics*. Washington, DC: Author.

³U.S. Bureau of the Census. (2019). *American Community Survey, 2014-18 5-year estimates*. Washington, DC: Author; U.S. Department of Education, National Center for Education Statistics. (2020). *College navigator*. Washington, DC: Author.

⁴Bailey, T., Jeong, D. W., & Cho, S. W. (2010). Referral, enrollment, and completion in developmental education sequences in community colleges. *Economics of Education Review*, 29, 155-270.

⁵National Community College Benchmark Project. (2018). *Report of national aggregate data.* Overland Park, KS: Author.

⁶Moore, C., Shulock, N., & Offenstein, J. (2009). *Steps to success: Analyzing milestone achievement to improve community college student outcomes.* Sacramento: California State University, Institute for Higher Education Leadership and Policy.

⁷NCHEMS. (2015). Retention rates - First-time college freshmen returning their second year (two-year public institutions). Boulder, CO: Author.

⁸Kisker, C. B., & Wagoner, R. L. (2013). *Implementing transfer associate degrees. Perspectives from the states.* New directions for community colleges, no. 160. San Francisco: Jossey-Bass.

⁹Community College Research Center, Teachers College, Columbia University. (2015). What we know about transfer. Research overview. New York: Author.

¹⁰National Student Clearinghouse. (2018). Snapshot report: Yearly success and progress rates (two-year publics, https://partine.com/particles/Page 159). Herndoh, VA: Author.

Packet Page 159

Regular Meeting Agenda Item 7H November 17, 2020 Information Item

Review of 2021-22 Budget Assumptions and Guidelines

Summary:

Staff will review preliminary Budget Assumptions and Guidelines for fiscal year 2021-22.

Northland Pioneer College Preliminary Budget Development Assumptions FY 2021-22

GENERAL ASSUMPTIONS

- Budget Development Calendar will establish the due dates.
- Introductory budget analysis for DGB in February will be prior to budget hearings and will be limited to an overview of expenditure and revenue trends.
- Preliminary budget analysis for DGB in March will include a detailed examination of budget planning.
- Expenditure limit breaches will use carry forward amounts to comply with statutory limits. Legislative action is necessary to pursue formula changes.

REVENUE ASSUMPTIONS

- Overall revenues may increase slightly. Information available in January and February will provide updated estimates.
- State appropriations related to equalization may increase slightly compared to current fiscal year.
- Tuition revenues will show an increase compared to the prior year. The upcoming year will not include a tuition waiver that was implement to help with the impacts of COVID-19 in the current year. Enrollment is declining.
 - o The District Governing Board adopted a three-year tuition plan in FY1920.
 - FY2021 \$79 per in-state credit hour
 - FY2122 \$82 per in-state credit hour
 - FY2223 \$85 per in-state credit hour
 - o Tuition and general fees are set at a rate that:
 - (A) gives consideration to the impact on students, student enrollment, and student retention rates,
 - (B) increases incrementally, and
 - (C) is competitive in our market by maintaining a comparative position to the average overall tuition and general fees at other Arizona community colleges.
- Course fees will be set at a rate to offset expendable supplies and equipment.
- Primary property tax levy will be set at the maximum rate, which is two percent higher than current year tax plus an increase for new construction. Setting the tax levy at the maximum will require a truth-in-taxation hearing. Property tax valuation of the pending closure of Cholla Power Plant will be available in February.
- Other revenues will be based on historical information and emerging trends.

EXPENDITURE ASSUMPTIONS

- Overall expenditures will match revenues.
- Budget request that are higher than current budget **or** actual historical spending will require justification and review during the budget hearing process.
- Budget requests from Department Managers for operational and capital expenditures are due **January 19, 2021.**
- SALARY SCHEDULES will be developed with:
 - (A) consideration to increasing rates balanced with available funds and impact to expenditure limit,
 - (B) consideration to competitive market conditions with the goal to maintain a comparative position to the average increases/rates at other local public entities, other Arizona community colleges, and other similar institutions, and
 - (C) consideration to salary recommendations received through the shared governance process.
- BENEFITS will be developed with:
 - (A) consideration on impacts from third-party partnerships including:
 - (1) Employee benefit trust for medical insurance, and
 - (2) Arizona State Retirement System for retirement contributions.
- Education partner relationships will be maintained with:
 - (A) Apache County,
 - (B) NAVIT,
 - (C) Dual enrollment, and
 - (D) others.
- OPERATING budget requests cover a one-year period.
- CAPITAL budget requests cover a three-year period (FY2122, FY2223 and FY2324).
- GRANT funding will continue to be identified and pursued.
- AUXILIARY fund activities will be maintained.

Northland Pioneer College Budget Development Guidelines FY 2021-22

Budget Categories & Targets:

Revenues	Administrative Services will prepare the budget.		
Salaries/Wages & Benefits	HR and Administrative Services will prepare the budget for contract positions and the benefits for all positions.		
	 Budget Managers will prepare budget for non-contract positions and include in their department budget requests. These include: 		
	 Adjunct faculty Faculty overload Temporary employee Lab aid Substitute faculty 		
Operating Expenditures	 Budget to remain level. Any new programs/services must demonstrate linkage to the strategic plan. 		
Capital Expenditures	Budget requests to align with revenues from the operational budget, grant funds, or reserved funds.		

BUDGET DEVELOPMENT CALENDAR

FISCAL YEAR 2021 – 2022 APPROVED 9/15/20

ACTIVITY	RESOURCE	DUE BY
1. Receive & approve calendar	DGB	✓ 15 September 2020
2. Receive and approve budget assumptions & overview	DGB	15 December
3. Distribute budget materials for operational & capital	Director of Budget	18 December
4. Review budget process and calendar at convocation	CFO	11 January 2021
5. Director of Budget receives budget	Department Managers & Director of Budget	19 January
6. Exec Team receives staffing requests	Department Managers & Exec Team	19 January
7. President, CHRO, faculty, CASO meet on compensation	Pres, CHRO, FA, CASO	1 February
8. Exec Team finalizes staffing needs	Executive Team	8 February
9. Review of operational & capital plans/budget requests	Executive Team	8 February
10. Receive introductory budget analysis	DGB	16 February
11. Receive tuition and fee schedules	DGB	16 February
12. President receives compensation recommendation	Pres, CHRO, FA, CASO	1 March
13. Budget hearing	Executive Team	5 March
14. Receive preliminary budget analysis	DGB	16 March
15. Receive compensation recommendation	DGB	16 March
16. Approve tuition and fee schedules	DGB	16 March
17. Approve compensation	DGB	20 April
18. Receive complete budget analysis	DGB	20 April
19. Develop and adopt preliminary budgets (June 5)	DGB	20 April
20. Publish notice of public budget & TNT hearing (15 days prior)	CFO	3 May
21. Publish budget on website & other publication (15 days prior)	CFO	3 May
22. 2 nd notice of public budget & TNT hearing (5 days prior)	CFO	13 May
23. 2 nd publication of budget (5 days prior)	CFO	13 May
24. Conduct taxpayer public hearings (June 20)	DGB	18 May
25. Adopt property tax levy & final budgets at special meeting (June 20)	DGB	18 May
26. Notify PTOC of primary property tax levy (3 days after adoption)	CFO	21 May
27. Submit tax levy to Navajo County	CFO	21 May

Regular Meeting Agenda Item 7I November 17, 2020 Information Item

Annual Evaluation of Contract with Sentry Welding

Summary:

Sentry Welding, recipient of the contract for RFP AS #20-01, for welding equipment and supplies for an initial one-year period from October 15, 2019 to October 14, 2020 was up for evaluation and possible renewal. The contract renewal was for four (4) additional years on a year-to-year basis.

The welding contract is the first to adhere to a formal evaluation process. The evaluation identified several areas of concern for NPC. The vendor also provided feedback regarding the contract. The owner of Sentry Welding, Don Hunsaker, submitted a letter to the District Governing Board describing his company's experience with NPC.

Representatives from NPC and Sentry Welding met on November 2, 2020 to discuss the issues. At the onset of the meeting, Mr. Hunsaker stated he was thankful for the opportunity to meet with NPC and that he had seen a tremendous improvement in the relationship with NPC since he issued his letter. NPC emphasized the need for professionalism, mutual respect, and collaboration to build strong partnerships with its vendors. The meeting focused on the following areas: 1) **Safety** of products, specifically cylinders, 2) need to improve **ordering process** to reduce faculty time, 3) need for a database to track historical purchases that will help with ordering and **inventory** levels, and 4) adherence to proper **lead times** for orders. Improvements were made in processing paperwork (estimates, delivery receipts, and invoicing) during the last few months so was only briefly addressed at the meeting. The Procurement Manager will serve as a central contact for both the vendor and NPC to address future issues.

NPC and Sentry Welding agreed to the following next steps:

- 1. Continue Sentry contract until June 30, 2021
- 2. Issue a new RFP in the spring 2021 with an effective date of July 1, 2021
 - a. Enhance scope of work to address the vendor ordering system and inventory management system
 - b. All vendors, including Sentry Welding, will be eligible to submit a proposal

