Regular Meeting Agenda Item 7H February 18, 2020 Action Item

## Request to Approve Purchase of Cisco Telepresence Endpoints for Model Classrooms

### **Recommendation:**

Staff recommends approval to purchase 9 Cisco Telepresence end points, with SmartNet support/maintenance for each, from CDWG under AZ STATE PROCUREMENT CONTRACT National IPA Technology Solutions Education #2018011-01. The total amount of the request is \$209,025.55.

#### Summary:

This purchase is requested to replace the (9) video end points in Model classrooms at the following locations – Hopi, Kayenta, Winslow, Holbrook, Snowflake, Show Low, Springerville, St. Johns, Whiteriver. These units were installed in 2013 and equipment is end of support. The cost for the systems, and all associated equipment, along with SmartNet Maintenance is \$191013.03, tax is \$18,012.52 (which includes the 3% (\$5,730.39) due to the City of Holbrook), and shipping is included in above price for a total price of \$209,025.55. The purchase meets competitive purchasing guidelines by utilizing National IPA Technology Solutions Education #2018011-01



# **QUOTE CONFIRMATION**



#### **DEAR CURTIS STEVENS**,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. <u>Click here</u> to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LFJV441	1/29/2020	CISCO ROOM KIT PRO QTY 9	302679	\$203,295.16

IMPORTANT - PLEASE READ	
<b>Special Instructions:</b> TAX:MULTIPLE TAX JURISDICTIONS APPLY TAX: CONTACT CDW FOR TAX DETAILS	

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Cisco Webex Room Kit Pro - GPL - video conferencing kit	9	5243421	\$14,586.00	\$131,274.00
Mfg. Part#: CS-KITPRO-K9				
UNSPSC: 45111902				
\$16,881.84 TAX: HOLBROOK, AZ 6.4300% \$8,440.92 Contract: National IPA Technology Solutions Education (2018011-01)				
<u>Cisco Unified Communications Essential Operate Service -</u> extended service a	9	5243422	\$1,348.15	\$12,133.35
Mfg. Part#: CON-ECDN-CSKITPO9				
UNSPSC: 81111811				
cotermed to end 9/30/2020 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$780.17 Contract: National IPA Technology Solutions Education (2018011-01)				
<u>Cisco Telepresence Ceiling Microphone Generation 2 -</u> microphone	9	4059072	\$670.50	\$6,034.50
Mfg. Part#: CTS-MIC-CLNG-G2				
UNSPSC: 52161520				
TAX: HOLBROOK, AZ 6.4300% \$388.02				
Contract: National IPA Technology Solutions Education (2018011-01)				
<u>Cisco Unified Communications Essential Operate Service -</u> extended service a	9	3960975	\$74.00	\$666.00
Mfg. Part#: CON-ECDN-CTSMICG2				
UNSPSC: 81111811				
cotermed to end 9/30/2020 TAX: HOLBROOK, AZ 6.4300% \$42.82 Contract: National IPA Technology Solutions Education (2018011-01)				
<u>Cisco TelePresence Precision 60 - conference camera</u>	9	3303024	\$4,005.00	\$36,045.00
Mfg. Part#: CTS-CAM-P60				
UNSPSC: 45121520				
TAX: HOLBROOK, AZ 6.4300% \$2,317.69				
Contract: National IPA Technology Solutions Education (2018011-01)				
<u>Cisco Unified Communications Essential Operate Service -</u> extended service a	9	3303021	\$380.00	\$3,420.00

QUOTE DETAILS (CONT.)					
Mfg. Part#: CON-ECDN-CTSCAM60					
UNSPSC: 81111812					
cotermed to end 9/30/2020 Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.4300% \$219.91 Contract: National IPA Technology Solutions Education (2018011-01)					
Cisco camera mounting bracket	9	3	535070	\$112.50	\$1,012.50
Mfg. Part#: CTS-CAM60-BRKT					
UNSPSC: 45121518					
TAX: HOLBROOK, AZ 6.4300% \$65.10					
Contract: National IPA Technology Solutions Education (2018011-01)					
<u>Cisco Presentation - HDMI cable - 26 ft</u>	9	4	590917	\$47.52	\$427.68
Mfg. Part#: CAB-PRES-2HDMI-GR					
UNSPSC: 26121604					
TAX: HOLBROOK, AZ 6.4300% \$27.50					
Contract: National IPA Technology Solutions Education (2018011-01)					
PURCHASER BILLING INFO				SUBTOTAL	\$191,013.03
Billing Address:				SHIPPING	\$0.00
NORTHLAND PIONEER COLLEGE BUSINESS OFFICE				SALES TAX	\$12,282.13
PO BOX 610 HOLBROOK, AZ 86025-0610 Phone: (928) 524-7600				GRAND TOTAL	\$203,295.16

Payment Terms: Request Terms	
DELIVER TO	Please remit payments to:
Shipping Address: NORTHLAND PIONEER COLLEGE ATTN: CURTIS STEVENS 102 N 1ST AVE HOLBROOK, AZ 86025-2902 Shipping Method: DROP SHIP-GROUND	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515

Need Assistance? CDW•G SALES CONTACT INFORMATION						
	Rachel Somers	I	(866) 708-1693	I	rachpar@cdw.com	

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <a href="http://www.cdwg.com/content/terms-conditions/product-sales.aspx">http://www.cdwg.com/content/terms-conditions/product-sales.aspx</a> For more information, contact a CDW account manager

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SAM Search Results List of records matching your search for :						
Record Status: Active DUNS Number: 026157235						
ENTITY CDW Governme	ent LLC	Status: Active				
DUNS: 026157235 +4:	CAGE Code:	1KH72 DoDAAC:				
Expiration Date: 07/15/2020	Has Active Exclusion?: No	Debt Subject to Offset?: No				
Address: 230 N Milwaukee AveCity: Vernon HillsState/Province: ILLINOISZIP Code: 60061-4304Country: UNITED STATES						