

Request to Approve Renewal of TALON Smartnet Contract

Recommendation:

Staff recommends approval to renew the existing TALON-specific Cisco Smartnet contract through Logicalis for a price of \$54,961.33 which includes applicable taxes.

Summary:

This budgeted, annual renewal will provide TALON Smartnet technical support, upgrades and warranty services. This is a renewal contract price for existing services which support unified communications and Cisco network infrastructure (route switch, firewalls, etc.). The pricing derives from a current software value added reseller contract the vendor holds with the state of Arizona, which may be used by state entities. Note: The total price on the requisition to Vendor is \$54,961.33.



**Northland Pioneer College**

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CISCO SUPPORT QUOTE SUMMARY**Contract****19-07PV-03**

<u>Target Contract</u>	<u>Quote Number</u>	<u>Service Level</u>	<u>Extended Price</u>	<u>Company</u>
95692037	231479944	SNT/SNTP/ECDN/ECMU	\$ 54,101.17	Northland Pioneer College
		Software Tax	\$ 860.16	
TOTAL SUPPORT COST			\$ 54,961.33	

Do you have support agreements that you would like Logicalis to manage? Ask me how to move them!

The information in this proposal is considered proprietary and CONFIDENTIAL to Logicalis, Inc.

By acceptance of this information, your company agrees to maintain this confidentiality and use such information for internal purposes only.

Any variation in quantity, or requested delivery may result in price changes. Prices are valid for 30 days from date of quotation unless otherwise stated.

Prices are subject to change without notice in the event the product's manufacturer/distributor changes the price to Logicalis

Shipping charges are subject to handling fees for specifying carriers and same day shipments

Logicalis provides standard delivery to your loading dock, inside delivery is available at an additional charge if stated on your purchase order.

This offer may be accepted by purchase order or other acknowledgement of acceptance, including, without limitation, by signing this quotation.

By signing below, I accept this offer and represent that I am authorized to purchase these items on behalf of the above named customer.

**** PLEASE INCLUDE QUOTE NUMBER ON PURCHASE ORDER ****

Authorized Signature _____ **Date:** _____

Logicalis Terms Net 30

[LOGICALIS' terms of sale, available at http://www.us.logicalis.com/tcsales, are incorporated herein by reference.](http://www.us.logicalis.com/tcsales)

**For applicable engagements, State, Mohave, and SLD contract terms are incorporated herein by reference;
however, for terms not addressed in the State, Mohave or SLD contracts, Logicalis' terms of sale shall supersede**

Please provide billing address if it is different than address at top of the page

Billing address: _____

** PLEASE INCLUDE QUOTE # ON PURCHASE ORDER **

SmartNet Quote Number:	231479944
Quote Date:	08/20/2019
Target Contract	95692037
Billing Cycle	Prepaid
Total Hardware Cost	\$ 44,648.88
Total Software Cost	\$ 9,452.29
Total Support Cost	\$ 54,101.17

Coverage Term	
Earliest Start Date	Latest End Date
10/01/2019	09/30/2020

Service Support Quotation

Support Level:	
ECDN - Cisco Unified Communications Essential Operate S SNT - (8x5xNBD) SMARTnet Standard	
Service Availability - 8 Hours/Day x 5 Days/Week	Advanced Parts Replacement - 8 Hours/Day x 5 Days/Week - Next Business Day
Response Time - Next Business Day	24x7 TAC Support
Hardware replacement and software application support	Software support includes maintenance, minor and major updates for your licensed feature set
SNT - SMARTnet Premium	
Service Availability - 24 Hours/Day x 7 Days/Week	ECMU - (SWSS) Basic Software Application Support w/ Upgrades
Response Time - 4 Hours	Service Availability - 24 Hours/Day x 7 Days/Week
Advanced Parts Replacement	Software support includes both major and minor version upgrades
Software support includes maintenance, minor and major updates for your licensed feature set	

Source Service Level	Source Contract Number	Target Service Level	Quantity	Service SKU	Product Number	Product Description	Serial Number	Begin Date	End Date	# of Days Covered	Annual Price	Ext. Price
	95692037	ECMU	1	CON-ECMU-RVMTCSPP	R-VMTCS-PRO10P-K9	^Virtual TCS 10 Rec, 2 Live Port with Premium		10/01/2019	05/31/2020	243	\$ 6,256.60	\$ 4,165.35
	95692037	ECMU	1	CON-ECMU-RVMTCSPPN	R-VMTCS-PROBUN-K9	^Virtual TCS 5 Rec, 2 Live Port with Premium		10/01/2019	05/31/2020	243	\$ 4,575.90	\$ 3,046.42
	95692037	SNTP	1	CON-SNTP-BE6HM4K9	BE6H-M4-K9=	^Cisco Business Edition	FCH2019V24N	10/01/2019	09/30/2020	365	\$ 352.80	\$ 352.80
	95692037	SNTP	1	CON-SNTP-BE6HM4K9	BE6H-M4-K9=	^Cisco Business Edition	FCH2019V287	10/01/2019	09/30/2020	365	\$ 352.80	\$ 352.80
	95692037	SNTP	1	CON-SNTP-BE6HM4K9	BE6H-M4-K9=	^Cisco Business Edition	FCH2020V010	10/01/2019	09/30/2020	365	\$ 352.80	\$ 352.80
	95692037	SNTP	1	CON-SNTP-BE6HM4K9	BE6H-M4-K9=	^Cisco Business Edition	FCH2020V011	10/01/2019	09/30/2020	365	\$ 352.80	\$ 352.80
	95692037	SNTP	1	CON-SNTP-CVCDMEMM	CVC-DME-M4-M	SolutionsPlus: VBrick M4	FCH2019V239	10/01/2019	09/30/2020	365	\$ 363.38	\$ 363.38
	95692037	ECDN	1	CON-ECDN-CTSMX300	CTS-MX300-K9	^Cisco TelePresence M	FTT2020X0S7	10/01/2019	09/30/2020	365	\$ 1,835.40	\$ 1,835.40
	95692037	ECDN	1	CON-ECDN-CTSMX300	CTS-MX300-K9	^Cisco TelePresence M	FTT2020X0SA	10/01/2019	09/30/2020	365	\$ 1,835.40	\$ 1,835.40
	95692037	ECDN	1	CON-ECDN-CTSMX300	CTS-MX300-K9	^Cisco TelePresence M	FTT2020X0SB	10/01/2019	09/30/2020	365	\$ 1,835.40	\$ 1,835.40
	95692037	ECDN	1	CON-ECDN-CTSMX300	CTS-MX300-K9	^Cisco TelePresence M	FTT2020X0SC	10/01/2019	09/30/2020	365	\$ 1,835.40	\$ 1,835.40
	95692037	ECDN	1	CON-ECDN-CTSMX300	CTS-MX300-K9	^Cisco TelePresence M	FTT2020X0SD	10/01/2019	09/30/2020	365	\$ 1,835.40	\$ 1,835.40
	95692037	ECDN	1	CON-ECDN-CTSMX300	CTS-MX300-K9	^Cisco TelePresence M	FTT2020X0SE	10/01/2019	09/30/2020	365	\$ 1,835.40	\$ 1,835.40
	95692037	ECDN	1	CON-ECDN-CTSMX300	CTS-MX300-K9	^Cisco TelePresence M	FTT2020X0SF	10/01/2019	09/30/2020	365	\$ 1,835.40	\$ 1,835.40
	95692037	ECDN	1	CON-ECDN-CTSMX300	CTS-MX300-K9	^Cisco TelePresence M	FTT2020X0XV	10/01/2019	09/30/2020	365	\$ 1,835.40	\$ 1,835.40
	95692037	ECDN	1	CON-ECDN-CTSMX300	CTS-MX300-K9	^Cisco TelePresence M	FTT2020X0XX	10/01/2019	09/30/2020	365	\$ 1,835.40	\$ 1,835.40
	95692037	ECDN	1	CON-ECDN-CTSMX300	CTS-MX300-K9	^Cisco TelePresence M	FTT2020X0XY	10/01/2019	09/30/2020	365	\$ 1,835.40	\$ 1,835.40
	95692037	SNTP	1	CON-SNTP-CTI-410V	CTI-410V-VTS-K9	^Cisco Multiparty Media	FCH2020V0AS	10/01/2019	09/30/2020	365	\$ 609.00	\$ 609.00
	95692037	SNTP	1	CON-SNTP-CTI-410V	CTI-410V-VTS-K9	^Cisco Multiparty Media	FCH2020V0B9	10/01/2019	09/30/2020	365	\$ 609.00	\$ 609.00
	95692037	ECDN	1	CON-ECDN-SX80IP60	CTS-SX80-IPST60-K9	Cisco SX80 Codec, Spei	FTT2019X1RY	10/01/2019	09/30/2020	365	\$ 2,240.70	\$ 2,240.70
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT201803FF	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-CTSCAM60	CTS-CAM-P60	Cisco TelePresence Pre	FTT201802L3	10/01/2019	09/30/2020	365	\$ 532.00	\$ 532.00
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT201803FC	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT201803FE	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-SX80IP60	CTS-SX80-IPST60-K9	Cisco SX80 Codec, Spei	FTT2019X1RZ	10/01/2019	09/30/2020	365	\$ 2,240.70	\$ 2,240.70
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT201803EP	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-CTSCAM60	CTS-CAM-P60	Cisco TelePresence Pre	FTT20180327	10/01/2019	09/30/2020	365	\$ 532.00	\$ 532.00
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT201803ES	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT201803EQ	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-SX80IP60	CTS-SX80-IPST60-K9	Cisco SX80 Codec, Spei	FTT2019X1S0	10/01/2019	09/30/2020	365	\$ 2,240.70	\$ 2,240.70
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT201803EU	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-CTSCAM60	CTS-CAM-P60	Cisco TelePresence Pre	FTT201801NX	10/01/2019	09/30/2020	365	\$ 532.00	\$ 532.00
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT201803EW	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT201803F9	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-SX80IP60	CTS-SX80-IPST60-K9	Cisco SX80 Codec, Spei	FTT2019X1S1	10/01/2019	09/30/2020	365	\$ 2,240.70	\$ 2,240.70
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT201803FB	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60

Source Service Level	Source Contract Number	Target Service Level	Quantity	Service SKU	Product Number	Product Description	Serial Number	Begin Date	End Date	# of Days Covered	Annual Price	Ext. Price
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT201803FD	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-CTSCAM60	CTS-CAM-P60	Cisco TelePresence Pre	FTT201802LF	10/01/2019	09/30/2020	365	\$ 532.00	\$ 532.00
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT201803FA	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECMU	25	CON-ECMU-UWL11XPR	UWL-11X-PRO	^CUWL Professional 11.x Users - Service Use		10/01/2019	04/30/2020	212	\$ 63.00	\$ 914.72
	95692037	ECDN	1	CON-ECDN-SX80IP60	CTS-SX80-IPST60-K9	Cisco SX80 Codec, Spei	FTT2044X22Q	10/01/2019	09/30/2020	365	\$ 2,240.70	\$ 2,240.70
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT2045007Y	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-CTSCAM60	CTS-CAM-P60	Cisco TelePresence Pre	FTT204301TK	10/01/2019	09/30/2020	365	\$ 532.00	\$ 532.00
	95692037	ECDN	1	CON-ECDN-SX80IP60	CTS-SX80-IPST60-K9	Cisco SX80 Codec, Spei	FTT2045X009	10/01/2019	09/30/2020	365	\$ 2,240.70	\$ 2,240.70
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT2045007Z	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-CTSCAM60	CTS-CAM-P60	Cisco TelePresence Pre	FTT204301UL	10/01/2019	09/30/2020	365	\$ 532.00	\$ 532.00
	95692037	SNT	1	CON-SNT-CTS-MICC	CTS-MIC-CLNG-G2=	Cisco Ceiling Microphone Gen 2 stand alone k		10/01/2019	09/30/2020	365	\$ 119.00	\$ 119.00
	95692037	SNT	1	CON-SNT-CTS-MICC	CTS-MIC-CLNG-G2=	Cisco Ceiling Microphone Gen 2 stand alone k		10/01/2019	09/30/2020	365	\$ 119.00	\$ 119.00
	95692037	SNT	1	CON-SNT-CTS-MICC	CTS-MIC-CLNG-G2=	Cisco Ceiling Microphone Gen 2 stand alone k		10/01/2019	09/30/2020	365	\$ 119.00	\$ 119.00
	95692037	SNT	1	CON-SNT-CTS-MICC	CTS-MIC-CLNG-G2=	Cisco Ceiling Microphone Gen 2 stand alone k		10/01/2019	09/30/2020	365	\$ 119.00	\$ 119.00
	95692037	ECDN	1	CON-ECDN-SX80IP60	CTS-SX80-IPST60-K9	Cisco SX80 Codec, Spei	FTT2101X0PL	10/01/2019	09/30/2020	365	\$ 2,240.70	\$ 2,240.70
	95692037	ECDN	1	CON-ECDN-CTSMICG2	CTS-MIC-CLNG-G2	Cisco TelePresence Ceil	FTT205300HO	10/01/2019	09/30/2020	365	\$ 103.60	\$ 103.60
	95692037	ECDN	1	CON-ECDN-CTSMICTB	CTS-MIC-TABL60	Cisco TelePresence Tab	WKK20303078	10/01/2019	09/30/2020	365	\$ 28.00	\$ 28.00
	95692037	ECDN	1	CON-ECDN-CTSCAM60	CTS-CAM-P60	Cisco TelePresence Pre	FTT21010167	10/01/2019	09/30/2020	365	\$ 532.00	\$ 532.00
	95692037	ECMU	1	CON-ECMU-LTMS25	L-TMS-25	Order L-TMS-APL-PAK for E-deliveryof add T		10/01/2019	09/30/2020	365	\$ 1,325.80	\$ 1,325.80
	95692037	ECDN	1	CON-ECDN-CTSMX300	CTS-MX300-K9	^Cisco TelePresence M	FTT2102X0KF	10/01/2019	09/30/2020	365	\$ 1,835.40	\$ 1,835.40

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SAM Search Results
List of records matching your search for :

Search Term : logicalis*
Record Status: Active

ENTITY	Logicalis, Inc.	Status: Active
DUNS: 807643150	+4:	CAGE Code: 1M7W4 DoDAAC:
Expiration Date: 02/14/2020	Has Active Exclusion?: No	Debt Subject to Offset?: No
Address: One Penn Plaza 51st Fl Ste 5130		
City: New York	State/Province: NEW YORK	
ZIP Code: 10119-5160	Country: UNITED STATES	