Regular Meeting Agenda Item 7C September 17, 2019 Action Item

Request to Approve Renewal of Cisco Smartnet Contract

Recommendation:

Staff recommends approval renew the existing Cisco Smartnet contract through CDW-G for a price of \$196,818.71 which includes applicable taxes.

Summary:

This budgeted, annual renewal will provide multiple service contracts for technical support, upgrades and warranty services. This is a renewal contract price for existing services which support unified communications and Cisco network infrastructure (route switch, firewalls, etc.). The pricing derives from a current software value added reseller contract the vendor holds with the state of Arizona, which may be used by state entities. Note: The total price on the requisition to the vendor is \$191,406.65. Adding 3% tax for the City of Holbrook (\$5,412.06) outside of the requisition makes the combined total \$196,818.71.







DEAR PAUL MOFFITT,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. <u>Click</u> <u>here</u> to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
KWBN071	9/3/2019	CISCO SUB SMARTNET RNWL	302679	\$16,679.35

IMPORTANT - PLEASE READ	
Special Instructions: term dates: 9/3/2019 - 9/30/2020	

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Cisco ASA with FirePOWER Services IPS, Apps, AMP and URL Filtering - subscr	2	4018024	\$411.20	\$822.40
Mfg. Part#: L-ASA5506-TAMC-1Y-RENEWAL				
UNSPSC: 43233205				
Electronic distribution - NO MEDIA				
Contract: Arizona NVP Software (ADSPO17-149774)				
<u>Cisco Email Security Inbound Bundle - subscription license (1</u> <u>year) + 1 Yea</u>	1300	3238917	\$11.46	\$14,898.00
Mfg. Part#: ESA-ESI-1Y-S3-RENEWAL				
UNSPSC: 43233205				
Electronic distribution - NO MEDIA				
Contract: Arizona NVP Software (ADSPO17-149774)				

PURCHASER BILLING INFO	SUBTOTAL \$15,720.40
Billing Address:	SHIPPING \$0.00
NORTHLAND PIONEER COLLEGE BUSINESS OFFICE	SALES TAX \$958.95
PO BOX 610 HOLBROOK, AZ 86025-0610	GRAND TOTAL \$16,679.35
Phone: (928) 524-7600 Payment Terms: Request Terms	
DELIVER TO	Please remit payments to:
Shipping Address: NORTHLAND PIONEER COLLEGE ATTN: PAUL MOFFITT 102 N 1ST AVE HOLBROOK, AZ 86025-2902 Shipping Method: ELECTRONIC DISTRIBUTION	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515

Need Assistance? CDW•G SALES CONTACT INFORMATION					
	Rachel Somers	I	(866) 708-1693	I	rachpar@cdw.com
This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at					

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at http://www.cdwg.com/content/terms-conditions/product-sales.aspx

For more information, contact a CDW account manager

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QUOTE CONFIRMATION



DEAR PAUL MOFFITT,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. <u>Click here</u> to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
KWBN249	9/3/2019	CISCO SMARTNET RNWL 1YR	302679	\$174,727.30

IMPORTANT - PLEASE READ	
Special Instructions: term dates: 10/1/2019 - 9/30/2020 TAX:MULTIPLE TAX JURISDICTIONS APPLY TAX: CONTACT CDW FOR TAX DETAILS	

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
CISCO SMARTNET ESS SW SUPP UPGR	1	2728229	\$25,265.01	\$25,265.01
Mfg. Part#: CON-ECMU-1-50K				
Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.1000% \$1,541.17 Contract: National IPA Technology Solutions Education (2018011-01)				
<u>Cisco Independent Software Vendor Application Services</u> technical support -	1	2282742	\$698.40	\$698.40
Mfg. Part#: CON-ISV1-1-1K				
UNSPSC: 81111811				
Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.1000% \$42.60 Contract: National IPA Technology Solutions Education (2018011-01)				
Cisco SMARTnet extended service agreement	1	1504546	\$87,823.57	\$87,823.57
Mfg. Part#: CON-SNT-1-100K				
UNSPSC: 81111812				
Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.1000% \$5,357.24 Contract: National IPA Technology Solutions Education (2018011-01)				
<u>Cisco Unified Communications Essential Operate Service -</u> extended service a	1	5199012	\$50,894.73	\$50,894.73
Mfg. Part#: CON-ECDN-1-75K				
UNSPSC: 81111811				
Electronic distribution - NO MEDIA TAX: HOLBROOK, AZ 6.1000% \$3,104.58 Contract: National IPA Technology Solutions Education (2018011-01)				
			CURTOTAL	¢164 601 7

PURCHASER BILLING INFO	SUBTOTAL	\$164,681.71
Billing Address: NORTHLAND PIONEER COLLEGE	SHIPPING	\$0.00
BUSINESS OFFICE	SALES TAX	\$10,045.59
PO BOX 610 HOLBROOK, AZ 86025-0610	GRAND TOTAL	\$174,727.30
Phone: (928) 524-7600 Payment Terms: Request Terms		
DELIVER TO	Please remit payments to:	

Need Assistance? CDW•G SALES CONTACT INFORMATION						
	Rachel Somers	I	(866) 708-1693	I	rachpar@cdw.com	
This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at http://www.cdwg.com/content/terms-conditions/product-sales.aspx For more information, contact a CDW account manager						

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	Record Status: Active DUNS Number: 026157235				
ENTITY CDW Governme	ent LLC	Status: Active			
DUNS: 026157235 +4:	CAGE Code:	1KH72 DoDAAC:			
Expiration Date: 07/15/2020	Has Active Exclusion?: No	Debt Subject to Offset?: No			
Address: 230 N Milwaukee AveState/Province: ILLINOISCity: Vernon HillsState/Province: ILLINOISZIP Code: 60061-4304Country: UNITED STATES					