Northland Pioneer College
EXPANDING MINDS • TRANSFORMING LIVES℠

Business-Entrepreneurship
Associate of Applied Science (AAS) Degree

Direct to Work

This program teaches students the basics needed to start and run a business. Students learn about supervision, management, bookkeeping, customer service, marketing, finance, accounting, the regulatory environment and economics. Entrepreneurs need a wide range of knowledge to be able to make smart decisions and move their businesses toward success.

Name: _____

ID#: _____

Program Requirements

GPA……………………………………..2.0
Credits………………………………….64

General Education Courses 16 Credits

Areas	Courses
English/Com. **Required:** **6-Credits** Complete ☐	☐ ENL 101 College Composition I **Plus one of the following:** ☐ ENL 102 College Comp II (required for AGEC) ☐ ENL 109 Technical Writing
Math **Required:** **3-Credits** Complete ☐	**(Each course is worth 3 credits unless noted)** ☐ BUS 133 Business Mathematics ☐ MAT 103 Business Mathematics ☐ MAT 112 Algebra II ☐ MAT 125 Statistics ☐ MAT 152 Advanced Algebra ☐ MAT 161 Algebra Based Math EE I ☐ MAT 162 Algebra Based Math EE II ☐ MAT 189 Pre-Calculus Algebra/Trig ☐ MAT 211 Technical Calculus (4 credits) ☐ MAT 221 Calculus I (4 credits) ☐ MAT 231 Calculus II (4 credits) ☐ MAT 241 Calculus III (4 credits)
Required: **3-Credits** Complete ☐	Students **MUST choose one course from either** Arts & Humanities **OR** Social & Behavioral Sciences. **(Each course is worth 3 credits)**
Arts & Humanities	☐ ART 101 Understanding Art ☐ ART 115 Art History I ☐ ART 116 Art History II ☐ ART 215 Native American Art ☐ ENL 220 World Literature I ☐ ENL 221 World Literature II ☐ ENL 224 English Literature I ☐ ENL 225 English Literature II ☐ ENL 230 American Literature I ☐ ENL 231 American Literature II ☐ HUM 150 Humanities in the Western World I ☐ HUM 151 Humanities in the Western World II ☐ MUS 150 Music Appreciation ☐ MUS 250 World Music ☐ PHL 101 Introduction to Philosophy ☐ PHL 103 Introduction to Logic/critical Thinking ☐ PHL 105 Introduction to Ethics ☐ SPT 130 Introduction to Theatre ☐ SPT 150 Introduction to Film ☐ SPT 155 History of Television
Social & Behavioral Sciences	☐ PSY 101 Introduction to Psychology ☐ *ANT 102 Cultural Anthropology ☐ ANT 120 Buried Cities and Lost Tribes ☐ ECN 211 Principles of Macroeconomics ☐ ECN 212 Principles of Microeconomics ☐ *GEO 110 World Regional Geography ☐ GEO 120 Human Geography ☐ *HIS 105 U.S. History to 1877 ☐ *HIS 106 U.S. History Since 1877 ☐ *HIS 155 Western Civilization to 1700 ☐ *HIS 156 Western Civilization since 1700 ☐ POS 110 American Government ☐ PSY 240 Developmental Psychology ☐ PSY 250 Social Psychology ☐ SOC 101 Introduction to Sociology ☐ SOC 121 Social Problems in America ☐ SOC 212 Sex & Gender in Society ☐ SOC 215 Ethnicity & Race ☐ SOC 225 Sociology of the Family

Areas	Courses
Physical & Biological Sciences **Required:** **4-Credits** Complete ☐	**(Each course is worth 4 credits)** ☐ ANT 104 Biological Anthropology & Human Origins ☐ BIO 100 Biology Concepts ☐ BIO 105 Environmental Biology ☐ BIO 160 Introduction to Human Anatomy& Physiology ☐ BIO 181 General Biology I ☐ BIO 182 General Biology II ☐ **CHM 130 Foundational Chemistry ☐ **CHM 151 General Chemistry I ☐ CHM 152 General Chemistry II ☐ GEO 111 Physical Geography ☐ GLG 101 Introduction to Geology I – Physical Geology ☐ GLG 102 Introduction to Geology II –Historical Geology ☐ PHY 113 General Physics I ☐ PHY 114 General Physics II

Core Courses 40 Credits

Areas	Courses
Core Courses **Required** **40-credits** Complete ☐	**(Each course is worth 3 credits unless noted)** ☐ BUS 100 Introduction to Business ☐ BUS 105 Techniques of Supervision ☐ BUS 106 Techniques of Personal Finance ☐ BUS 110 Small Business Management ☐ BUS 112 Fundamentals of Bookkeeping ☐ BUS 122 Computerized Accounting with QuickBooks ☐ BUS 128 Microsoft Excel Applications for Business ☐ BUS 202 Professional Customer Service (1 credit) ☐ BUS 206 Legal, Ethical, Global & Regulatory Environment for Business ☐ BUS 210 Principles of Management ☐ BUS 220 Principles of Marketing ☐ BUS 240 Entrepreneurship ☐ ECN 211 Principles of Macroeconomics ☐ ECN 212 Principles of Microeconomics

Elective Courses 8 Credits

Areas	Courses
Unrestricted Electives **Required:** **8 Credits** Complete ☐	Select any unduplicated 100 or higher level courses ☐ Course: _____ ☐ Course: _____ ☐ Course: _____

Total Credits _____

Courses over 8 years old may be reevaluated for this program

If you are a student with a disability and need accommodations, please contact the **Disability Resource and Access** office located at the White Mountain Campus. The coordinator, Sandy Manor, travels to all NPC campuses and centers.
An appointment can be scheduled to meet with her by calling:
(800) 266-7845, ext. 6178.

SEE REVERSE SIDE FOR MORE INFORMATION

Suggested Semester Plan of Study
(complete your degree in two years)

Semester 1	Credits	Semester 2	Credits
ENL 101	3	English/Communications	3
BUS 105	3	BUS 220	3
BUS 110	3	BUS 240*	3
BUS 106	3	BUS 202	1
Elective	2	BUS 112	3
		Elective	3

Semester 3	Credits	Semester 4	Credits
BUS 210*	3	BUS 122	3
BUS 206	3	BUS 128	3
ECN 211*	3	ECN212*	3
Math*	3	A&H or SBS	3
Physical & Biological Science	4	Elective	3

*Courses may have a pre-requisite, please see an adviser.

Important Dates to Remember:

Fall 2018 Semester:

April 9	Schedule available online..
April 16	**Veterans Priority Registration Day.**
April 23	**Registration begins at 7:30 a.m.**
August 20	**Fall semester begins.**
August 31	Last day to withdraw without a "W" on transcript.
September 3	Labor Day College Closed
October 2	Fall Graduation Application deadline.

Spring 2019 Semester:

November 13	Schedule available online.
November 19	**Veterans Priority Registration Day.**
November 26	**Registration begins at 7:30 a.m.**
January 14	**Spring semester begins..**
February 20	Spring Graduation Application deadline.
March 11-14	Spring Break
May 11	Graduation

Summer 2019 Semester:

March 11	Schedule available online
March 18	**Veteran's Priority Deadline**
March 23	**Summer Registration begins at 730 am**
June 3	**Summer session Begins**
June 4	**Last day to withdraw without a "W" on transcript**

Http:npc.edu/academic-calendar

Your Semester Plan of Study

Semester 1	Credits	Semester 2	Credits

Semester 3	Credits	Semester 4	Credits

Additional Semesters as Needed

Semester 5	Credits	Semester 6	Credits

Semester 7	Credits	Semester 8	Credits

Total Estimated Program Cost	Cost
Tuition (2018)	$4,736.00
Fees	$400-$500
Books	$ 2,400.00 - $3,500.00
TOTAL:	$7,536.00 - $8,736.00

*Tuition, fees and books subject to change without notice. Total is an Estimate

Helpful Definitions and Websites

- See the cost savings in just tuition by completing the first two years of your bachelor's degree at NPC at **www.npc.edu/transferU**
- Find out more about NPC transfer agreements with other colleges and universities at **www.npc.edu/transfer-agreements**
- Learn all about Arizona's guaranteed transfer degrees to ASU, NAU and UofA at **www.aztransfer.com**
- NPC's **college catalog** is available online at **www.npc.edu/college-catalog** or from any campus or center adviser.
- Articulation: the process of determining the transfer and applicability of courses from one institution of higher education to another.
- Course Equivalency Guide: shows how community college courses transfer to the three state universities. It also has many equivalencies among the three state universities. It does NOT indicate how a course transfers to a specific degree program. Course equivalencies are *"year specific"* meaning that in order to see if course work will transfer, you must review the Course Equivalency Guide for the year in which you took the course.
- Course Prefix: generally three or four characters identifying a department or division in which a course is taught *(example: SOC is commonly used for Sociology courses)*
- Prerequisites: a course that must be completed prior to taking a subsequent course.
- SUN#: the Shared Unique Number (SUN) System identifies some of the transferable lower-division courses commonly offered at the three Arizona public universities and at least two Arizona community colleges. The system ensures that a SUN course at a participating institution will be accepted as a direct equivalent to the comparable SUN course at the other participating institution.